# Predictive Data Analysis

June 20, 2021

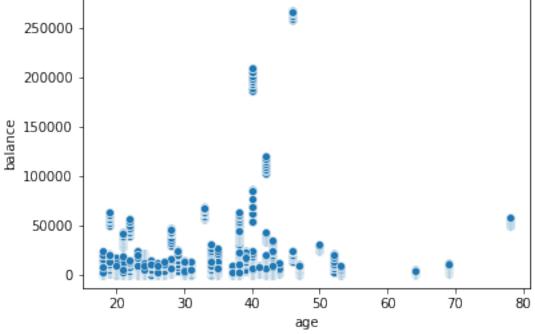
### 1 ANZ Virtual Internship Report

Task 1 Predictive Data Analysis

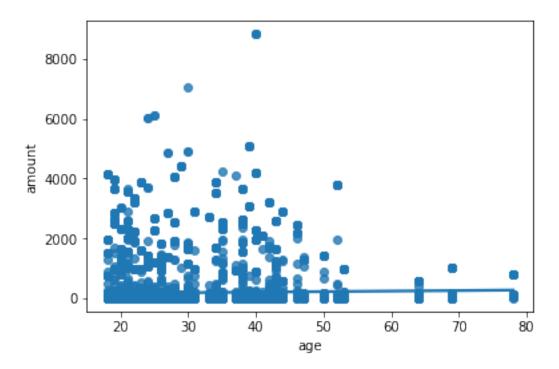
### 2 Importing Libraries and Loading Dataset

```
In [1]: import pandas as pd
        import numpy as np
        import seaborn as sns
        from sklearn.tree import DecisionTreeClassifier, DecisionTreeRegressor
        from sklearn.linear_model import LinearRegression
In [2]: df = pd.read_excel('C:/Users/hp/Desktop/Data Science-Data@ANZ/Task 1/ANZ synthesised to
In [3]: df.head()
Out[3]:
                        card_present_flag bpay_biller_code
                                                                       account currency
        0
           authorized
                                        1.0
                                                               ACC-1598451071
                                                                                     AUD
                                                          \mathtt{NaN}
        1 authorized
                                        0.0
                                                               ACC-1598451071
                                                          \mathtt{NaN}
                                                                                     AUD
          authorized
                                       1.0
                                                          {\tt NaN}
                                                               ACC-1222300524
                                                                                     AUD
        3 authorized
                                       1.0
                                                               ACC-1037050564
                                                                                     AUD
                                                          {\tt NaN}
           authorized
                                        1.0
                                                          {\tt NaN}
                                                               ACC-1598451071
                                                                                     AUD
                 long_lat txn_description
                                                                        merchant_id \
                                             81c48296-73be-44a7-befa-d053f48ce7cd
           153.41 -27.95
                                        POS
        1 153.41 -27.95
                                 SALES-POS
                                             830a451c-316e-4a6a-bf25-e37caedca49e
        2 151.23 -33.94
                                             835c231d-8cdf-4e96-859d-e9d571760cf0
                                       POS
        3 153.10 -27.66
                                 SALES-POS
                                             48514682-c78a-4a88-b0da-2d6302e64673
           153.41 -27.95
                                 SALES-POS
                                             b4e02c10-0852-4273-b8fd-7b3395e32eb0
           merchant_code first_name
                                                 age merchant_suburb merchant_state
        0
                                                  26
                      NaN
                                Diana
                                                              Ashmore
                                                                                   QLD
                                         . . .
        1
                      NaN
                                Diana
                                         . . .
                                                  26
                                                               Sydney
                                                                                   NSW
        2
                      NaN
                                                  38
                                                               Sydney
                              Michael
                                                                                   NSW
                                         . . .
        3
                      NaN
                               Rhonda
                                                  40
                                                              Buderim
                                                                                   QLD
                                         . . .
        4
                      NaN
                                Diana
                                                  26
                                                       Mermaid Beach
                                                                                   QLD
```

```
extraction amount
                                                                    transaction_id \
           2018-08-01T01:01:15.000+0000
                                          16.25
                                                 a623070bfead4541a6b0fff8a09e706c
        0
           2018-08-01T01:13:45.000+0000
                                                 13270a2a902145da9db4c951e04b51b9
        1
                                          14.19
          2018-08-01T01:26:15.000+0000
                                           6.42
                                                 feb79e7ecd7048a5a36ec889d1a94270
          2018-08-01T01:38:45.000+0000
                                                 2698170da3704fd981b15e64a006079e
                                          40.90
          2018-08-01T01:51:15.000+0000
                                           3.25
                                                 329adf79878c4cf0aeb4188b4691c266
             country
                         customer_id merchant_long_lat movement
          Australia CUS-2487424745
                                          153.38 -27.99
                                                            debit
        0
           Australia
                      CUS-2487424745
                                          151.21 -33.87
                                                            debit
        1
          Australia
                      CUS-2142601169
                                          151.21 -33.87
                                                            debit
        3
           Australia CUS-1614226872
                                          153.05 -26.68
                                                            debit
                      CUS-2487424745
           Australia
                                          153.44 -28.06
                                                            debit
        [5 rows x 23 columns]
In [4]: data = df[['age', 'amount', 'balance']]
In [5]: data.head()
Out [5]:
           age amount
                        balance
        0
            26
                 16.25
                          35.39
                          21.20
        1
            26
                 14.19
        2
                  6.42
            38
                           5.71
        3
                 40.90
                        2117.22
            40
            26
                  3.25
                          17.95
In [6]: sns.scatterplot(x=data['age'], y=data['balance'], data= data)
Out[6]: <matplotlib.axes._subplots.AxesSubplot at 0x1aa650566d8>
```



```
In [7]: sns.regplot(x=data['age'], y = data['amount'], data=data)
Out[7]: <matplotlib.axes._subplots.AxesSubplot at 0x1aa66fc81d0>
```



## 3 Modifying data to obtain salaries for each customer

```
In [8]: df_salaries = df[df["txn_description"] == "PAY/SALARY"].groupby("customer_id").mean()
        df_salaries.head()
Out [8]:
                        card_present_flag merchant_code
                                                                 balance
                                                                          age
                                                                                amount
        customer_id
                                                             4718.665385
        CUS-1005756958
                                       NaN
                                                      0.0
                                                                           53
                                                                                970.47
        CUS-1117979751
                                       NaN
                                                      0.0
                                                           11957.202857
                                                                           21
                                                                               3578.65
        CUS-1140341822
                                       NaN
                                                      0.0
                                                             5841.720000
                                                                           28
                                                                              1916.51
        CUS-1147642491
                                       NaN
                                                      0.0
                                                             8813.467692
                                                                           34
                                                                               1711.39
        CUS-1196156254
                                       NaN
                                                      0.0 23845.717143
                                                                               3903.73
                                                                           34
In [9]: salaries = []
        for customer_id in df["customer_id"]:
            salaries.append(int(df_salaries.loc[customer_id]["amount"]))
        df["annual_salary"] = salaries
```

```
In [10]: df_cus = df.groupby("customer_id").mean()
         df_cus.head()
Out [10]:
                         card_present_flag merchant_code
                                                                 balance age \
         customer_id
         CUS-1005756958
                                  0.812500
                                                       0.0
                                                             2275.852055
                                                                           53
         CUS-1117979751
                                  0.826923
                                                       0.0
                                                             9829.929000
                                                                           21
         CUS-1140341822
                                  0.815385
                                                       0.0
                                                             5699.212250
                                                                           28
         CUS-1147642491
                                  0.750000
                                                       0.0
                                                             9032.841186
                                                                           34
         CUS-1196156254
                                  0.785276
                                                       0.0 22272.433755
                                                                           34
                             amount
                                     annual_salary
         customer_id
         CUS-1005756958 222.862603
                                               970
         CUS-1117979751 339.843700
                                              3578
         CUS-1140341822 212.632500
                                              1916
         CUS-1147642491 245.600169
                                              1711
         CUS-1196156254 147.145796
                                              3903
```

#### 4 Predictive Analysis

Linear Regression Model

```
In [11]: N_train = int(len(df_cus)*0.8)
         X_train = df_cus.drop("annual_salary", axis=1).iloc[:N_train]
         Y_train = df_cus["annual_salary"].iloc[:N_train]
         X_test = df_cus.drop("annual_salary", axis=1).iloc[N_train:]
         Y_test = df_cus["annual_salary"].iloc[N_train:]
In [12]: linear_reg = LinearRegression()
In [13]: linear_reg.fit(X_train, Y_train)
         linear_reg.score(X_train, Y_train)
Out[13]: 0.23295376366257825
In [14]: linear reg.predict(X test)
Out[14]: array([1993.98473311, 2867.39066481, 1944.95959591, 1806.85984885,
                2226.35045442, 2075.34697175, 1813.02987337, 5388.67435983,
                1902.35351608, 2191.90445145, 1713.48134178, 2854.40519949,
                2094.77781158, 3815.34342881, 2249.92922822, 1768.80816189,
                2095.02988288, 1515.18425875, 1782.72752537, 2481.2898546 ])
In [15]: linear_reg.score(X_test, Y_test)
Out[15]: -0.3169423498074737
```

```
In [16]: df_cat = df[["txn_description", "gender", "age", "merchant_state", "movement"]]
In [17]: pd.get_dummies(df_cat).head()
Out[17]:
                txn_description_INTER BANK txn_description_PAY/SALARY
            age
         0
             26
                                             0
         1
             26
                                             0
                                                                           0
         2
                                             0
                                                                           0
             38
         3
             40
                                             0
                                                                           0
                                                                           0
         4
             26
                                             0
            txn_description_PAYMENT
                                      txn_description_PHONE BANK txn_description_POS
         0
                                                                                         1
         1
                                    0
                                                                  0
                                                                                         0
         2
                                    0
                                                                  0
                                                                                         1
         3
                                    0
                                                                  0
                                                                                         0
         4
            txn_description_SALES-POS
                                         gender_F gender_M merchant_state_ACT
         0
                                      0
                                                 1
                                                            0
                                                                                 0
         1
                                      1
                                                 1
                                                            0
         2
                                      0
                                                                                 0
                                                 0
                                                            1
                                                            0
         3
                                      1
                                                                                 0
         4
                                                            0
                                      1
                                 merchant_state_NT merchant_state_QLD
            merchant_state_NSW
         0
                               0
                                                   0
                                                                         0
         1
                               1
         2
                               1
                                                   0
                                                                         0
         3
                               0
                                                   0
         4
            merchant_state_SA merchant_state_TAS merchant_state_VIC
         0
                              0
                             0
                                                   0
                                                                         0
         1
         2
                              0
                                                   0
                                                                         0
                                                                         0
         3
                              0
                                                   0
         4
            merchant_state_WA
                                movement_credit
                                                   movement_debit
         0
                              0
         1
                             0
                                                0
                                                                 1
         2
                              0
                                                0
                                                                 1
         3
                              0
                                                0
                                                                 1
                                                0
```

In [18]: N\_train = int(len(df)\*0.8)
 X\_train = pd.get\_dummies(df\_cat).iloc[:N\_train]

```
Y_train = df["annual_salary"].iloc[:N_train]
         X_test = pd.get_dummies(df_cat).iloc[N_train:]
         Y_test = df["annual_salary"].iloc[N_train:]
  Classification
In [19]: decision_tree_class = DecisionTreeClassifier()
In [20]: decision_tree_class.fit(X_train, Y_train)
         decision_tree_class.score(X_train, Y_train)
Out [20]: 0.7882499481004774
In [21]: decision_tree_class.predict(X_test)
Out[21]: array([1013, 1043, 4132, ..., 4054, 1043, 996], dtype=int64)
  Regression
In [22]: decision_tree_reg = DecisionTreeRegressor()
In [23]: decision_tree_reg.fit(X_train, Y_train)
         decision_tree_reg.score(X_train, Y_train)
Out [23]: 0.7468978726536879
In [24]: decision_tree_reg.predict(X_test)
Out[24]: array([1226.42857143, 1043.
                                                        , ..., 3345.04761905,
                                             , 4132.
                1043.
                             , 1626.
                                            1)
In [25]: decision_tree_reg.score(X_test, Y_test)
Out [25]: 0.6799861150839813
```