

Quinn E. Karpowitz

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EDUCATION

Brigham Young University

Bachelor of Science, Computer Science

Provo, UT
(anticipated Dec 2023)

- 3.18/4.0 GPA
- 31 ACT (96th percentile)
- 7th place in Rollins Center Big Idea Pitch in 2020
- Member of the Association of Information Systems (AIS) and Global Supply Chain Association

EXPERIENCE

Aptive Environmental (6th largest pest control company in the US)

Boston, Chicago, Sacramento

Salesperson

Mar 2021-July 2022

- Generated over \$135,000 in revenue in 4 months through door-to-door sales
- Senior member of a 30-person team obtaining new accounts
- Help train salespeople and plan team-building activities
- Work with dozens of municipal and local governments to obtain proper licenses

The Church of Jesus Christ of Latter-day Saints

Berlin, Germany

Volunteer Representative

Mar 2018-Aug 2020

- 70+ hours/week in service and outreach
- Lead volunteer teams to set and meet weekly goals
- Met weekly with local leaders to execute local events
- Used project management methods to set goals and intermediate milestones with one-on-one follow-up for results
- Identified and tested new methods for organizational outreach during COVID pandemic

Provo City Legal Office (Municipal legal office for over 115,000 residents)

Provo, UT

Legal Intern

Jan 2018-Mar 2018

- Volunteered over 20 hours/week in legal assistance and office management
- Reviewed and filed dozens of claims against the city
- Worked closely with city attorneys and legal staff to understand the city's rights and obligations

Stoke (Local digital marketing and analytics agency)

Provo, UT

Office Manager

Oct 2017-Mar 2018

- Oversaw and renovated office space at a high growth startup
- Supported and worked closely with executive suite on tracking new business development
- Managed office supply inventory and weekly orders of office needs

Seven Peaks (Waterpark with over 150,000 guest visitors each summer)

Provo, UT

Customer Service Rep

Nov 2015-Mar 2016

- Managed customer complaint tickets and prize giveaways
- Created cold call sales script and helped set up new sales team
- Worked closely with executives to use technology to resolve systemic issues

PERSONAL

- Highly skilled in HTML, CSS, Bootstrap, JavaScript
- Advanced MS Excel skills (VBA, pivot tables, solver)
- Database design and management skills (pgAdmin, SQL, Tableau)
- Google Analytics Certified
- Created e-commerce site for personal business
- Fluent in German: speak, read, write & interpret
- Eagle Scout, BSA