### 1. Source Mix Strategy for STAGE OTT

# **Key Sourcing Channels:**

# 1. Employee Referrals:

- Encouraging internal employees to refer potential candidates can yield high-quality hires who align with company culture.
- o Incentives such as referral bonuses.

### 2. Open-Source Communities & Developer Platforms:

- Platforms like GitHub help identify top developers based on contributions and expertise.
- o Actively reaching out to contributors with relevant skill sets improves engagement.

#### 3. Job Portals:

 Platforms such as LinkedIn, Naukri, Indeed, Instahire, Github cater to tech talent, ensuring better role-person fitment.

# 4. University Partnerships:

 Collaboration with universities for internship programs and alumni networking ensures a continuous pipeline of fresh talent.

#### 5. Social Media:

 Leveraging LinkedIn for tech blogs, engineering culture videos, and success stories enhances employer branding.

### **Innovative Approaches:**

• Al-Driven Sourcing: Using Al tools to identify passive candidates through behavioral and skill-based data analysis.

# 2. Key Hiring Metrics

### **Essential Metrics:**

#### 1. Time to Hire:

- o Tracks the duration from job posting to offer acceptance.
- o Helps optimize sourcing and interview processes for efficiency.

#### 2. Cost Per Hire:

o Calculates the total recruitment expenses divided by the number of hires.

### 3. Candidate Pipeline Health:

o Measures the number of candidates at different hiring stages.

### 4. Offer Acceptance Rate:

- o Indicates the percentage of accepted offers versus extended ones.
- o Helps assess candidate engagement and market competitiveness of offers.

#### 5. Quality of Hire:

o Ensures that sourced candidates align with business needs.

### 3. Enhancing Candidate Experience

### (a) Steps for a Seamless Candidate Journey:

#### 1. Personalized Communication:

- Crafting tailored outreach messages and transparent job descriptions enhances engagement.
- o Providing feedback at every stage ensures a positive impression.

#### 2. Streamlined Interview Process:

- Structuring interviews with clear expectations and minimal rounds prevents candidate fatigue.
- o Utilizing pre-assessment tools to match skills efficiently before lengthy interviews.

# (b) Customization for Senior Roles:

- Exclusive Networking Sessions: Hosting private discussions with leadership vision alignment.
- Executive-Focused Interview Panels: Involving senior stakeholders reassures candidates about growth prospects.
- **Personalized Offer Negotiations:** Addressing specific concerns, such as equity options and career trajectory, improves offer acceptance.

### 4. Sourcing for Data Infrastructure Engineer

site:linkedin.com/in ("Data Infrastructure Engineer" OR "Big Data Engineer" OR "Data Platform Engineer") AND ("Apache Spark" OR "Hadoop" OR "Kafka" OR "Snowflake" OR "Airflow") AND

# ("AWS") AND (Noida) -jobs

site:github.com ("Data Infrastructure Engineer" OR "Big Data Engineer") ("Apache Spark" OR "Kafka" OR "Hadoop") ("AWS" OR "GCP" OR "Azure") -forks

- 1. **LinkedIn:** Direct outreach to professionals with relevant cloud and big data experience.
- 2. **GitHub:** Identifying contributors with expertise.