

### [Week 5 Problem 1]

(1) Assume one year has 365 effective days (If you use different assumption, the result of calculation will vary). Use Newsboy model:

Cost per day:  $c = 4000/365 = 10.96$  (\$/day)

Revenue per day:  $r = 30$  (\$/day)

Salvage value per day:  $s = 0$  (\$/day)

Demand  $d$  is Poisson distributed with mean of 60.

$$P(d \leq Q) \geq \frac{r - c}{r - s} = 0.6347$$

When  $Q=62$ ,  $P(d \leq Q) = 0.63381$

When  $Q=63$ ,  $P(d \leq Q) = 0.68043$

Therefore, we get the integer solution of  $Q$  as 63, which maximize the profit.

(2) Expected contribution at that location per year is (from textbook page 405)

$$\begin{aligned} \text{Revenue} &= E\{(r - c) \min(Q, d) - (c - s) \max(0, Q - d)\} \\ &= 19.04 \times \left( \sum_{d=0}^{63} d \times P(d) + \sum_{d=64}^{\infty} 63 \times P(d) \right) - 10.96 \times \left( \sum_{d=0}^{63} (Q - d) \times P(d) \right) \\ &= 19.04 \times (38.028 + 20.133) - 10.96 \times 4.839 \\ &= 1054.35 (\$/\text{day}) \end{aligned}$$

Alternative equation leads to the same result.

$$\begin{aligned} \text{Revenue} &= \text{contribution} - \text{cost} \\ &= 30 \times \left( \sum_{d=0}^{63} d \times P(d) + \sum_{d=64}^{\infty} 63 \times P(d) \right) - 4000 \times 63 / 365 \\ &= 30 \times (38.028 + 20.133) - 4000 \times 63 / 365 \\ &= 1054.419 (\$/\text{day}) \end{aligned}$$

**[Problem 2]**

(1) Use Newsboy's model to get the order quantity.

$$P(D \leq q) \geq \frac{r - c}{r - s} = \frac{(4.5 + 8) - 8}{(4.5 + 8)} = 0.36$$

D is normal distributed with mean of 200 and standard deviation of 50.

$$\begin{aligned} P\left(\frac{d - \mu}{\sigma} \leq \frac{Q - \mu}{\sigma}\right) &= P(Z \leq -0.35) = 0.3632 > 0.36 \\ \Rightarrow \frac{Q - \mu}{\sigma} &= \frac{Q - 200}{50} = -0.35 \\ \Rightarrow q &= 183 \end{aligned}$$

Therefore, the profit is maximized when we order 183 CDs per week.

(2) Suppose there is a 10% shrinkage rate, we here use 0.9Q. Then we have

$$\begin{aligned} P\left(\frac{d - \mu}{\sigma} \leq \frac{0.9Q - \mu}{\sigma}\right) &= P(Z \leq -0.35) = 0.3632 > 0.36 \\ \Rightarrow \frac{0.9Q - \mu}{\sigma} &= \frac{0.9Q - 200}{50} = -0.35 \\ \Rightarrow q &= 203 \end{aligned}$$

Therefore, the profit is maximized when we order 203 CDs per week.

To deal with shrinkage here, other reasonable approximations and methods can be accepted.