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① demand law: $q = 10 - p$; $q = 4$
 $p = 6$

price $\uparrow 5\%$. Determine $\% \downarrow$ in demand
 & hence an approximation to the elasticity of demand.

\Rightarrow new price $\rightarrow 5\%$ of initial price $p=6$:

$$p_1 \Rightarrow 6 + \frac{5}{100} \times 6 = 6.3$$

New demand $\rightarrow q_1 = 10 - p_1$

$$\Rightarrow q_1 = 10 - 6.3 = 3.7$$

$\% \downarrow$ in demand \Rightarrow

$$\text{change in demand} = q - q_1 = 4 - 3.7 = 0.3$$

$$\% \downarrow = \left(\frac{0.3}{4} \right) \times 100 \Rightarrow 7.5\%$$

Approximate elasticity of demand (E_d) $= \frac{\% \text{ change in demand}}{\% \text{ change in price}}$

$$= \frac{7.5}{5} = \underline{\underline{1.5}}$$

② The price elasticity of demand for milk is equal to 1 if at price of ₹ 35/lit, a milk

Shop demand 70 lit of milk. If the price became ₹ 40/lit. how much milk shopkeeper would purchase if it doesn't intend to ↑ it's expenditure on milk.

c) Elasticity of demand (E_d) = 1

(p_0) initial price = 35/lit

initial qty (q_0) = 70 lit

New price (p_1) = 40/lit.

$$\text{Initial expenditure} = p_0 \times q_0 = 35 \times 70 = 2450 \text{ ₹}$$

Expenditure at new price = $q_1 \times p_1$ = Initial expenditure
 ↓
 new qty.

$$q_1 = \frac{2450}{40} = 61.25$$

≈ 61 lit of milk ≈ ≈

① If $E_d = 1$, 5 kg of grapes are demanded at ₹ 80/kg. At what price & 6 kg of grapes will be demanded?

⇒ Let new price = p

~~E~~

$$E_d = - \left(\frac{\text{New demand} - \text{old demand}}{\text{New price} - \text{old price}} \times \frac{\text{old price}}{\text{old demand}} \right)$$

$$1 = - \left(\frac{6-5}{p-80} \times \frac{80}{5} \right)$$

$$\underline{p = 64}$$

\therefore at $\underline{\underline{64/kg}}$, 6 kg grapes will be demanded.

④ Find price elasticity E_d , if demand function $q = 25 - 4p + p^2$ where 'q' is demand for commodity at price 'p'.

$$\Rightarrow \text{marginal } f^n \Rightarrow \frac{dq}{dp} = 2p - 4$$

$$\text{avg. } f^n = \frac{q}{p} = \frac{25 - 4p + p^2}{p}$$

$$|E_d| = \frac{\text{marginal } f^n}{\text{Avg. } f^n} = \frac{(2p-4)p}{25-4p+p^2}$$

$$\textcircled{1} \text{ at } p=4, \text{ then } |E_d| = \frac{(2(4)-4)4}{25-4 \times 4 + (4)^2} = 0.64$$

\therefore at $p=4$, demand is less than elastic

$$\textcircled{2} \quad p=5, \quad |E_d| = 1$$

at $p=5$, elasticity of demand is unitary.

$$\left(\frac{20-x}{20} \right)^{\frac{1}{p+1}} \quad \frac{(20-x)^{\frac{1}{p+1}}}{20}$$

③ $p=8$;

$$|E_d| = \frac{(-4+16)8}{25-32+64} = 1.7$$

$\therefore > 1$, So demand is said to be more than Unit elastic i.e., $p=8$

⑤ If demand law is $x = \frac{20}{p+1}$, find E_d w.r.t price at point where $p=4$

$$\Rightarrow |E_d| = - \frac{dx}{dp} \times \frac{p}{x} = - \frac{20}{(p+1)^2} \times \frac{p(p+1)}{20}$$

$$= - \frac{p}{p+1}$$

$$p=4; E_d = -\frac{4}{5}$$

⑥ The price of q_1 ↑ from ₹ 60/kg to ₹ 75/kg. As a result, demand for q_2 ↑ from 7 kg to 10 kg. what is the cross elasticity of demand of q_1 & q_2 .

\Rightarrow initial price of q_1 (P_1) = 60/kg

New price of q_1 (P_2) = 75/kg

Initial demand of q_2 (D_1) = 7 kg

$$P+1 = \frac{20}{x}$$

$$P = \frac{20}{x} - 1$$

$$P = \frac{20-x}{x}$$

$$P = 170 - \frac{x}{x}$$

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New demand of q_2 (D_2) = 10 kg.

Cross elasticity of Demand (E_c) = $\frac{\% \Delta Q_2}{\% \Delta P_1}$

$$\% \Delta Q_2 = \frac{Q_2 - Q_1}{Q_1} \times 100 \quad \left. \begin{array}{l} \text{for } \% \text{ change in demand} \\ \text{for } P_2 \end{array} \right\}$$

$$\% \Delta P_1 = \frac{P_2 - P_1}{P_1} \times 100 \quad \left. \begin{array}{l} \text{for } \% \text{ change in price} \\ \text{for } q_1 \end{array} \right\}$$

$$\Rightarrow \% \Delta Q_2 = \frac{10 - 7}{7} \times 100 \Rightarrow 42.85$$

$$\% \Delta P_1 = \frac{75 - 60}{60} \times 100 = 25\%$$

$$E_c = \frac{42.86}{25} \Rightarrow 1.71$$

(7) Given Demand & total cost fn of perfect competitive firm as:

$$P = 32 - q$$

$$TC = q^2 + 8q + 4$$

What level of output will maximize total profit.

What are the corresponding values of price (P), profit (P), & total revenue (TR).

$$\Rightarrow \text{Demand fn (P)} = 32 - q$$

$$\text{Total cost fn} = q^2 + 8q + 4$$

(TC)

Total Revenue

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$$TR \Rightarrow p \times q = (32 - q)q = 32q - q^2$$

$$\text{Profit } \pi = TR - TC$$

$$= 32q - q^2 - (q^2 + 8q + 4)$$

$$= 32q - q^2 - q^2 - 8q - 4$$

$$\Rightarrow \boxed{24q - 2q^2 - 4}$$

$$\frac{d\pi}{dq} = 24 - 4q = 0$$

$$4q = 24$$

$$\boxed{q = 6}$$

$$\text{Price } (p) \Rightarrow p = 32 - q$$

$$= 32 - 6 = 26$$

$$TR \Rightarrow \boxed{32q - q^2} = 32(6) - (6)^2 \\ = 156$$

$$TC \Rightarrow q^2 + 8q + 4 \Rightarrow 6^2 + 48 + 4 \\ = 88$$

$$\text{Profit } (\pi) \Rightarrow 24(6) - 2(6)^2 - 4$$

$$\Rightarrow 144 - 72 - 4 = 68$$

① Consider a monopolist who faces a linear demand fn.
 $p = 80 - 6q$ & also has a linear Total cost fn, $TC = 50 + 20q$. What will be the eqm level of output, price & profit. Also prove the second order condition for profit maximization.
 \Rightarrow demand fn $\Rightarrow p = 80 - 6q$

$$TC = 50 + 20q$$

$$(TR) \text{ Total revenue} = p \times q = (80 - 6q)q = 80q - 6q^2$$

$$\begin{aligned}\pi &= TR - TC \Rightarrow 80q - 6q^2 - 50 - 20q \\ &\Rightarrow 60q - 6q^2 - 50\end{aligned}$$

First-order Condition for profit maximization :

$$\left[\frac{d\pi}{dq} = 0 \right]$$

$$\Rightarrow \frac{d\pi}{dq} = -12q + 60$$

$$\boxed{q = 5}$$

$$\frac{d^2\pi}{dq^2} = -12 \quad (\therefore \text{max}^m \text{ at } q=5)$$

Now, Price, TR & Profit at $q=5$:

$$\textcircled{1} \quad p = 80 - 6q \Rightarrow 80 - 30 \Rightarrow 50$$

$$\textcircled{2} \quad TR = 80 \times 5 - 6(5)^2 \Rightarrow 400 - 150 \Rightarrow 250$$

$$\textcircled{3} \quad TC \Rightarrow 50 + 20(5) \Rightarrow 150$$

$$\textcircled{4} \quad \pi = 100$$

①

1000 quintals of marble is req. for flooring in a building located in Delhi. The contractor has two options. The cost details for both are as under.

Sno	Particular	Nearby Shop	Outside Shop
①	Distance	4 km	100 km
②	Transportation cost	700 / km / quintal	700 / km / quintal
③	Material cost	8150 / quintal	5200 / quintal

Quality is same. Which option will be more profitable? What will be the economic advantage?

=)	S.no	Detail	Nearby Shop	Outside
①	Total Material = Material cost / quintal X Total material	8150×1000 $\Rightarrow 81,50,000$	5200×1000 $\Rightarrow 52,00,000$	
②	Total Transportation cost = Transportation cost / km / quintal X Distance Total And Transported	$4 \times 700 \times 1000$ $\Rightarrow 28,00,000$	$100 \times 700 \times 1000$ $\Rightarrow 700,00,000$	

$$\text{Total Cost} = \text{Total Material cost} + \text{Total Transportation cost.}$$

$$\therefore \text{Nearby Shop} : 8,15,000 + 28,00,000 \\ = 1,09,50,000$$

$$\text{Outside} = 52,00,000 + 7,00,00,000 \\ = 7,52,00,000.$$

\therefore first option is economical

$$\text{Eco. adv} = ₹ 7,52,00,000 - ₹ 10950000 \\ = ₹ 6425000/- \quad \underline{\text{A}}$$

⑩ Almirah making : 2-options.

Galvanised Iron :

$$\text{cost} \rightarrow \text{Spot weld} 70/m^2$$

Aluminium :

$$\rightarrow 90/m^2$$

$$\text{cost of finishing} \rightarrow 5000$$

$$\rightarrow 6050$$

& beauty

\rightarrow Size of sheet req : $60m^2$

If Al used as base material, joined by spot = ₹ 1250
cost

for Galvanised Iron cost = 1700
(Spot weldy used)

Transportation cost for each extra km = ₹ 850

Almirah made by Galvanised Iron weighs 2kg heavier
than Aluminium almirah. Find better option.

(1) Cost of Sheet/m ²	Al 90	Fe 70
② Cost of reg. = Cost of Al sheet X total size of sheet reg.	$90 \times 60 = 5400 \text{ ₹}$	$70 \times 60 = 4200 \text{ ₹}$
③ Cost of making + Rivet / spot welding	$6050 + 1250 = 7300 \text{ ₹}$	$5000 + 1700 = 6700 \text{ ₹}$
④ Additional Transportation	-	$850 \times 2 = 1700$
Cost = Additional Trans- portation cost / kg + Additional cost.		
Total	₹ 12,700	₹ 12,600

∴ Galvanised is more economical.

$$\begin{aligned} \text{Economic adv} &= 12700 - 12600 \\ &= \underline{\underline{100 \text{ ₹}}} \end{aligned}$$

⑪ In the design of pipes for transportation of crude oil to the underground storage site for distribution, the designer is considering two options, either PVC or RCC pipe. Because of remote location of oilfields, have to be bought

from a dist. of 1000 km.

Particular	PVC	RCC
Qty. req.	200m	200m
Cost / m / length	₹ 800	₹ 950
Transportation	₹ / kg / 50km	₹ / kg / 50km
Weight / m	7kg	10kg

What material to be considered? What is eco. adv. of the selection?

⇒ ① PVC:

$$\rightarrow \text{a) tot weight} = \text{weight / m} \times \text{Qty. req.} \\ = 7 \times 200 = 1400 \text{ kg}$$

$$\text{b) Cost of transportation} = \text{Transportation cost / m / 50km} \times \text{dist.} \\ = 7 \times \frac{100}{50} = 140 \text{ ₹}$$

$$\text{c) cost of pipe} = \text{cost / m} \times \text{Qty. req.} = 800 \times 200 \\ \Rightarrow ₹ 160000$$

$$\text{d) cost of Transportation} = b \times wt \\ = 140 \times 1400 = ₹ 196000$$

Total → ₹ 1,56,000

② RCC:

$$\text{a) wt} = \text{weight / m} \times \text{Qty. req.}$$

$$\Rightarrow 10 \times 200 = 2000 \text{ kg}$$

$$\text{b) cost of Transportation} = \text{Transportation cost / m / 50 km} \times \text{dist.} \\ \text{to oil field}$$

$$= 10 \times \frac{1000}{50} = ₹ 200$$

(1) Cost of pipe = cost/m × qty. req

$$\Rightarrow 950 \times 200$$

$$\Rightarrow 190000$$

(2) Cost of Transporting = b × wt.

the pipe

$$\Rightarrow 200 \times 2000$$

$$= \cancel{200} 4,00,000$$

$$\text{Total} \rightarrow ₹ 90,000$$

∴ PVC ps admissible

$$E_{Co} \text{ Adr.} = \underline{\underline{₹ 90,000}} - ₹ 56,000$$

$$\Rightarrow ₹ 2,34,000 \text{ A}$$

(2) Lathe operating cost = ₹ 1100/hr

Grinder operating cost = ₹ 950/hr

Prod'n req = 10,000 units / year

② Time req. / 100 units:

① Design-A:

Lathe Time : 20 hrs / 100 units

Grinder Time : 8.5 hrs / 100 units

② Design-B:

Lathe Time : 16 hrs / 100 units

Grinder Time = 12 hrs / 100 units

⇒ ① Cal. Total Time req for 10,000 units :

$$\text{no. of 100 unit batches} = \frac{10,000}{100} \Rightarrow 100 \text{ batches}$$

② Cal. Total cost for each design :

a) Design - A :

$$\text{Lathe Time} = 20 \text{ hrs/batch} \times 100 \text{ batch} = 2000 \text{ hrs.}$$

$$\text{Grinder Time} = 8.5 \text{ hrs/batch} \times 100 \text{ batch} \Rightarrow 850 \text{ hrs.}$$

$$\text{Lathe cost} = 2000 \text{ hrs} \times 1100 \text{ ₹/hr} = ₹ 22,00,000$$

$$\text{Grinder cost} = 850 \text{ hrs} \times 950 \text{ ₹/hr} = ₹ 8,07,500$$

$$\text{Total} \Rightarrow 22,00,000 + 8,07,500 = ₹ 30,07,500$$

b) Design - B :

$$\text{Lathe Time} = 16 \text{ hrs/batch} \times 100 \text{ batch} = 1600 \text{ hrs.}$$

$$\text{Grinder Time} = 12 \text{ hrs/batch} \times 100 \text{ batch} = 1200 \text{ hrs.}$$

$$\text{Lathe cost} = 1600 \text{ hrs} \times 1100 \text{ ₹/hr} = 17,60,000 \text{ ₹}$$

$$\text{Grinder cost} = 1200 \text{ hrs} \times 950 \text{ ₹/hr} = 29,00,000 \text{ ₹}$$

$$\text{Total} = 29,00,000 \text{ ₹}$$

∴ 'D' is admissible

$$\text{Eco. adv} = 30,07,500 - 29,00,000 \\ \Rightarrow \underline{\underline{₹ 1,07,500}}$$

(13) Sales = ₹ 1,00,000

Fixed cost = ₹ 40,000

Variable cost = ~~₹ 60,000~~ ₹ 45,000

Find: (1) Contribution (2) profit (3) P/V ratio

IV) (4) EPS V) MS.

$$(1) \text{Contribution} = \text{Sales} - \text{Variable cost} \\ = 100,000 - 45,000 \\ = 55,000$$

$$(2) \text{Profit} = \text{Contribution} - \text{Fixed cost} \\ = 55,000 - 40,000 \\ = 15,000$$

(3) Profit - Volume Ratio (P/V)

$$P/V = \frac{\text{Contribution}}{\text{Sales}} \times 100$$

$$\Rightarrow \frac{55,000}{1,00,000} \times 100 = 55\% \quad \underline{\underline{=}}$$

(4) Break-Even pt. (BEP) -

$$= \frac{\text{Fixed cost}}{P/V \text{ ratio}} = \frac{40,000}{0.55} = \underline{\underline{72,727.27}} \quad \underline{\underline{=}}$$

(5) Margin of Safety (MS) -

$$\begin{aligned} MS &= \text{Sales} - \text{OEP} \\ &= 100000 - 72727.27 \\ &= ₹ 27272.73 \end{aligned}$$

(6) Computer hardware comp. produced computer screen at a cost ₹ 4500 each. In case the company makes it, the fixed and variable cost would be ₹ 40,00,000 & ₹ 2000/screen respectively. Should the manufacturer make or buy the screen, if the annual demand is of 1500 computers?

\Rightarrow Selling price =

$$\text{Price} = 4500/\text{unit}$$

$$\text{Fixed cost} = ₹ 40,00,000$$

$$\text{Variable cost} = ₹ 2000/\text{unit}$$

$$\begin{aligned} \text{OEP} &= \frac{40,00,000}{4500 - 2000} = ₹ 1600 \end{aligned}$$

(7) A company produces Tyre. Cost of machine is ₹ 26,10,000. Cost of labour & raw material is ₹ 860/tyre & ₹ 1400/tyre respectively. Manufacturer sells @ ₹ 4500/tyre. What will be the break even point of company?

$$\text{Fixed cost} = 26,10,000$$

$$\begin{aligned} \text{Variable cost/unit} &= \text{Labour cost/tyre} + \text{raw mat cost/tyre} \\ &= 860 + 1400 = 2260/\text{tyre} \end{aligned}$$

Selling price / unit = 4500 / tyre.

$$\text{BEP} = \frac{2610000}{4500 - 2260} = \frac{2610000}{2240} = 1165.18$$