

⊖ Leadership

⊖ Strategic Skills

⊖ Understanding the business

- Business Acumen
- Strategic Agility

⊖ Managing complex decisions

- ⊖ Learning on the fly
 - Newness
 - Problem solving
 - Decision making

⊖ Creating the new & different

- Perspective
- Goal setting

⊖ Operating Skills

● Keeping on point

● Getting organized

⊖ Getting work done thru others

- Delegate

⊖ Organizational Positional skills

- Being organizationally savvy
- Communicating effectively
- Managing up

⊖ Personal & Interpersonal skills

● Relating skills

⊖ Caring about others

- Mentor/Coach

⊖ Managing diverse relationships

- Customer Focus

● Inspiring others

● Acting with honor and character

● Being open and receptive

● Demonstrating personal flexibility

● Balancing work/life

⊖ Courage

⊖ Dealing with trouble

- Conflict

⊖ Making tough people calls

- Compassion

⊖ Energy & Drive

- Action oriented

- Perseverance

● Drive for results

⊖ Traits and Personality

⊖ Personality

⊖ Empathy

- Great leader

⊖ Pragmatic

- Skilled Operator

- Authentic

⊖ Innovative

- Big Thinker

- Technology Evangelist

⊖ Team Player

- Strong partner

⊖ Results Oriented

- Business Steward

- Self-aware

- Emotional Intelligence

⊖ Credibility

- Trustworthiness

- Expertise

- Dynamism

- Humility

- Courage

- Confidence

⊖ Traits

- 1. Communication

- 2. Innovation & Change

- 3. Network & Influence

- 4. Visionary & Strategic thinking

- 5. Culture Carrier

- 6. Systems and Processes

- 7. Setting Direction

- 8. Self-aware & Emotional Intelligent

- 9. Leadership Style and Presence

- 10. Strategic skills

Operating skills

Courage

Energy & Drive

Organizational positional skills

Personal and Interpersonal skills

⊖ Good leader

- 1. Understands that it's not about them

- 2. Sees leadership as an opportunity to serve others

- 3. Shares power and control to drive engagement

- 4. Measures success through growth and development of others and himself

- 5. Listens

- 1. Wide comfort zone

- 2. Generate Trust

- 3. Good connectors

- 4. Self-Awareness & EI

- 5. Inductive Learning

- 6. Empathy, Humble

- 7. Radical Candor

- 8. Confidence

- Delivers on the commitments (Credibility)

- Builds trusting relationships (Connection)

- Not afraid to have tough conversations in a respectful manner (Communication)

- Leads w/ humility & Respect for the individual (Connection)

- Influences w/o authority (Connection)

- Honest, Competent, Inspiring, Forward Looking (Futuristic), Strategic, Self-starter

- Vision, Communication, Accountability, Empathy, Gratitude