

## TATHAGATA CHAKRABORTY

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### PROFESSIONAL SUMMARY

Results-oriented Operations and Analytics professional with experience spanning **Amazon**, **TCS**, and **TVS**. Proven expertise in managing large teams, driving automation and AI implementation, optimizing performance metrics, and executing strategic market expansion. Strong analytical mindset with hands-on technical proficiency in Machine Learning, people management and Operational processes handling.

### KEY SKILLS

Operations Management, Process Automation, Team Leadership, Stakeholder Management, Performance Analytics, Lean Thinking, AI Integration, Project Coordination, Data driven Decision Making

### TECHNICAL SKILLS

Python, SQL (PostgreSQL), Tableau, Java, HTML, CSS, JavaScript, Advanced MS Excel, PowerPoint, Word, Data Visualization

### PROFESSIONAL EXPERIENCE

#### Amazon – Operations Manager I (Buyers Abuse Department) | May 2025 – Present

- Managing a team of 25 investigators; tracking KPIs including productivity, quality, NPT, and schedule adherence.
- Implementing Generative AI and automation solutions to enhance investigation accuracy and operational efficiency.
- Handling team escalations, performance reviews, and day-to-day operational issues.
- Driving department-level metric improvement through qualitative and quantitative analysis.
- Collaborating with leadership on data-driven process enhancements and investigator performance strategy.
- Overseeing hiring, onboarding, and conversion of contract employees into permanent roles.

#### Tata Consultancy Services – Associate System Engineer | Aug 2021 – Jun 2023

- Developed full-stack Java applications for clients, including Bajaj Finserv, Camlin, and Tata Sons (26 clients total).
- Optimized SQL queries to reduce process time by 20%, improving system performance.
- Implemented automated email workflows, ensuring smooth applicant communication.
- Led a 7-member development team using Agile methodology for sprint planning and CR roadmaps.

#### TVS Motors – Country Manager Trainee (Summer Internship) | Apr 2024 – Jul 2024

- Conducted market and regression analysis to identify strategic opportunities in Morocco's two-wheeler market.
- Coordinated with logistics and export teams to dispatch 46 NTORQ units to Morocco via the LOC process.
- Performed competitive benchmarking and pricing strategy analysis for two NTORQ models.
- Collaborated with cross-functional teams to develop a go-to-market strategy for Morocco expansion.

### EDUCATION

**MBA (Dual Major- Operations and Data Science,2023–2025)** – Great Lakes Institute of Management, Chennai | **CGPA: 3.41/4 (Distinction)**

**B.Tech (Information Technology, 2017–2021)** – Kalyani Government Engineering College | **CGPA: 8.6**

**12th (2017)** – Experimental High School | **89%**

**10th (2015)** – Experimental High School | **91.57%**

### CERTIFICATIONS

- Lean Six Sigma Green Belt – KPMG
- ChatGPT & Midjourney: Digital Assistants (Prompt Engineering)
- Tableau 2023–24 Certified Data Analyst – Udemy
- Introduction to Digital Marketing – Internshala
- Advanced Databases and SQL Querying
- Introduction to SAP Datasphere (Ongoing)

### ACADEMIC PROJECTS

- **Quantitative Analysis of Tablet Preferences** – Conducted survey-based analysis comparing AI-generated personas with real student preferences using statistical methods to understand whether GPTs can be leveraged in market research to reduce time and cost.(>90% precision).
- **Comprehensive Tableau Dashboard Analysis of U.S. Companies** – Designed interactive dashboards using Tableau to analyze revenue growth, performance, and Pareto trends across industries to make data-driven business decisions.

### ACHIEVEMENTS

- 4.5/5 (A band) in TCS annual appraisal.
- Ranked in the top 3 in the Operations department during MBA