## Machine Learning and Data Mining DFM – Example

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# Example of Conceptual Modeling Using the Dimensional Fact Model (DFM)

#### **Retail Sales Data Warehouse**

- Business Scenario
  - Build a data warehouse for a retail store chain to analyze sales by product, store, and time.

## Identify the Fact: Sales Transaction

• Each row represents a sale of a product in a store at a particular time.

#### Measures:

- Revenue
- Quantity Sold
- Profit

## Fact Table: Sales Fact

#### Measures:

- Revenue (continuous measure)
- Quantity Sold (discrete measure)
- Profit (calculated measure: Revenue Cost)

## Identify the Dimensions: Primary Dimensions

#### Product

• Attributes: Product ID, Product Name, Category, Brand

#### Store

Attributes: Store ID, Store Name, Location, Store Type

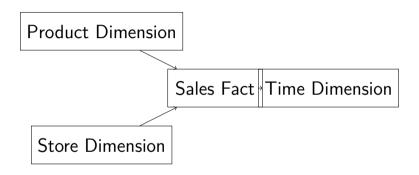
#### Time

Attributes: Date, Month, Quarter, Year

### **Dimension Tables**

- Dimension Table 2: Product Dimension
  - Product ID (Primary Key)
  - Product Name
  - Category
  - Brand
- Dimension Table 2: Store Dimension
  - Store ID (Primary Key)
  - Store Name
  - Location
  - Store Type
- Dimension Table 3: Time Dimension
  - Date (Primary Key)
  - Month
  - Quarter

## Dimensional Fact Model Diagram



- Sales Fact table at the center
- Product, Store, and Time dimensions surrounding the fact table
- Measures stored in the fact table

## Define the Granularity

- The granularity of the fact table is the daily sales of a product in a store.
- Each row in the fact table corresponds to the sale of a specific product in a particular store on a specific date.

## **Example Queries**

- What is the total revenue for Product A in Store X during Q1 2024?
- How many units of Product B were sold across all stores in January 2024?
- What was the profit margin for each product category last year?