# GroupM Analysis Notebook MARS

## GroupM

#### 2025-02-11

This R notebook details the implementation of MARS on the 3 different datasets, using the earth package to set up the models.

#### Data Import and Cleaning

```
# Install packages if not already installed
if (!requireNamespace("Metrics", quietly = TRUE)) install.packages("Metrics", quiet = TRUE)
if (!requireNamespace("earth", quietly = TRUE)) install.packages("earth", quiet = TRUE)
if (!requireNamespace("MASS", quietly = TRUE)) install.packages("MASS", quiet = TRUE)
# Load packages with suppressed warnings
suppressWarnings({
  suppressPackageStartupMessages({
    library (MASS) # Load the MASS package for robust linear models
    library(earth) # Load earth package for MARS
    library (Metrics) # Load Metrics package for MAE, RMSE, MAPE
  })
})
# Load the CleanDataset.csv file
clean_dataset <- read.csv('data/Clean_Dataset.csv')</pre>
clean_dataset <- clean_dataset[, !(names(clean_dataset) %in% c("X", "flight"))]</pre>
allclasses dataset <- clean dataset
economy_dataset <- clean_dataset[clean_dataset$class == "Economy", ]</pre>
business_dataset <- clean_dataset[clean_dataset$class == "Business", ]</pre>
# Scale the values of the columns duration and days_left
allclasses_dataset$duration <- scale(allclasses_dataset$duration)</pre>
allclasses_dataset$days_left <- scale(allclasses_dataset$days_left)
economy dataset$duration <- scale(economy dataset$duration)</pre>
economy_dataset$days_left <- scale(economy_dataset$days_left)</pre>
business dataset$duration <- scale(business dataset$duration)
business_dataset$days_left <- scale(business_dataset$days_left)</pre>
# Use log transformation for price
allclasses_dataset$price <- log(allclasses_dataset$price)</pre>
economy dataset$price <- log(economy dataset$price)</pre>
business_dataset$price <- log(business_dataset$price)</pre>
```

```
# Remove the class column for the separate models
economy_dataset$class <- NULL</pre>
business dataset$class <- NULL
# Show the dimensions and the first rows of the datasets
cat("\nDimensions of the full dataset (all classes):\n")
##
## Dimensions of the full dataset (all classes):
dim(allclasses_dataset)
## [1] 300153
                  10
cat("\nFirst rows of the full dataset (all classes):\n")
## First rows of the full dataset (all classes):
head(allclasses_dataset)
##
      airline source_city departure_time stops arrival_time destination_city
## 1 SpiceJet
                    Delhi
                                 Evening zero
                                                       Night
                                                                       Mumbai
## 2 SpiceJet
                    Delhi Early_Morning zero
                                                                       Mumbai
                                                     Morning
## 3 AirAsia
                    Delhi Early_Morning zero Early_Morning
                                                                       Mumbai
                    Delhi
## 4 Vistara
                                                                       Mumbai
                                 Morning zero
                                                   Afternoon
## 5 Vistara
                    Delhi
                                 Morning zero
                                                     Morning
                                                                       Mumbai
## 6 Vistara
                                                                       Mumbai
                    Delhi
                                                   Afternoon
                                 Morning zero
       class duration days_left
                                    price
## 1 Economy -1.397528 -1.843872 8.691651
## 2 Economy -1.375282 -1.843872 8.691651
## 3 Economy -1.397528 -1.843872 8.692154
## 4 Economy -1.386405 -1.843872 8.691986
## 5 Economy -1.375282 -1.843872 8.691986
## 6 Economy -1.375282 -1.843872 8.691986
cat("\nDimensions of the economy class dataset:\n")
## Dimensions of the economy class dataset:
dim(economy_dataset)
## [1] 206666
                   9
cat("\nDimensions of the business class dataset:\n")
##
## Dimensions of the business class dataset:
```

```
dim(business_dataset)
## [1] 93487
                 9
cat("\nFirst rows of the economy class dataset:\n")
##
## First rows of the economy class dataset:
head(economy_dataset)
      airline source city departure time stops arrival time destination city
## 1 SpiceJet
                    Delhi
                                 Evening zero
                                                       Night
                                                                       Mumbai
## 2 SpiceJet
                    Delhi Early_Morning zero
                                                     Morning
                                                                       Mumbai
## 3 AirAsia
                    Delhi Early_Morning zero Early_Morning
                                                                       Mumbai
## 4 Vistara
                    Delhi
                                 Morning zero
                                                   Afternoon
                                                                       Mumbai
## 5 Vistara
                    Delhi
                                                                       Mumbai
                                 Morning zero
                                                     Morning
## 6 Vistara
                    Delhi
                                 Morning zero
                                                   Afternoon
                                                                       Mumbai
##
      duration days_left
                            price
## 1 -1.295359 -1.85694 8.691651
## 2 -1.273263 -1.85694 8.691651
## 3 -1.295359 -1.85694 8.692154
## 4 -1.284311 -1.85694 8.691986
## 5 -1.273263 -1.85694 8.691986
## 6 -1.273263 -1.85694 8.691986
cat("\nFirst rows of the business class dataset:\n")
##
## First rows of the business class dataset:
head(business_dataset)
##
            airline source_city departure_time stops arrival_time destination_city
## 206667 Air_India
                                       Evening zero
                          Delhi
                                                          Evening
                                                                             Mumbai
                                                                             Mumbai
## 206668 Air_India
                          Delhi
                                       Evening zero
                                                            Night
## 206669 Air_India
                          Delhi
                                                            Night
                                                                             Mumbai
                                       Evening
                                                 one
## 206670 Air_India
                          Delhi
                                                            Night
                                                                             Mumbai
                                         Night
                                                 one
## 206671 Air_India
                          Delhi
                                       Evening
                                                            Night
                                                                             Mumbai
                                                 one
## 206672
            Vistara
                                                                             Mumbai
                          Delhi
                                       Evening zero
                                                            Night
           duration days_left
                                 price
## 206667 -1.708016 -1.815711 10.15082
## 206668 -1.671533 -1.815711 10.15082
## 206669 1.611913 -1.815711 10.65065
## 206670 1.867293 -1.815711 10.70212
## 206671 -1.026518 -1.815711 10.75129
## 206672 -1.683208 -1.815711 10.82504
```

```
set.seed(123) # For reproducibility
# Create train and test sets for all classes dataset
train_indices_allclasses <- sample(1:nrow(allclasses_dataset),</pre>
                                    size = 0.8 * nrow(allclasses_dataset))
train_allclasses <- allclasses_dataset[train_indices_allclasses, ]</pre>
test_allclasses <- allclasses_dataset[-train_indices_allclasses, ]</pre>
# Create train and test sets for economy dataset
train_indices_economy <- sample(1:nrow(economy_dataset),</pre>
                                 size = 0.8 * nrow(economy_dataset))
train_economy <- economy_dataset[train_indices_economy, ]</pre>
test_economy <- economy_dataset[-train_indices_economy, ]</pre>
# Create train and test sets for business dataset
train_indices_business <- sample(1:nrow(business_dataset),</pre>
                                  size = 0.8 * nrow(business_dataset))
train_business <- business_dataset[train_indices_business, ]</pre>
test_business <- business_dataset[-train_indices_business, ]</pre>
# Show the dimensions and the first rows of the train and test sets
cat("Dimensions of training set for all classes (80% of data):\n")
## Dimensions of training set for all classes (80% of data):
dim(train_allclasses)
## [1] 240122
cat("\nDimensions of test set for all classes (20% of data):\n")
##
## Dimensions of test set for all classes (20% of data):
dim(test_allclasses)
## [1] 60031
                10
cat("\nDimensions of training set for economy class (80% of data):\n")
## Dimensions of training set for economy class (80% of data):
dim(train_economy)
## [1] 165332
```

```
cat("\nDimensions of test set for economy class (20% of data):\n")
##
## Dimensions of test set for economy class (20% of data):
dim(test_economy)
## [1] 41334
cat("\nDimensions of training set for business class (80% of data):\n")
##
## Dimensions of training set for business class (80% of data):
dim(train_business)
## [1] 74789
cat("\nDimensions of test set for business class (20% of data):\n")
##
## Dimensions of test set for business class (20% of data):
dim(test_business)
## [1] 18698
MARS - Complete model
# Construct the formula for the model with grade 2 numerical variables
formula <- as.formula(paste("price ~",</pre>
                            paste(c(names(train_allclasses)[-which(names(train_allclasses) == "price")]
    "I(duration^2)", "I(days_left^2)"), collapse = " + ")))
cat("Constructed formula for the model:\n")
## Constructed formula for the model:
print(formula)
```

Train the model using the internal algorithm to automatically choose terms and predictors:

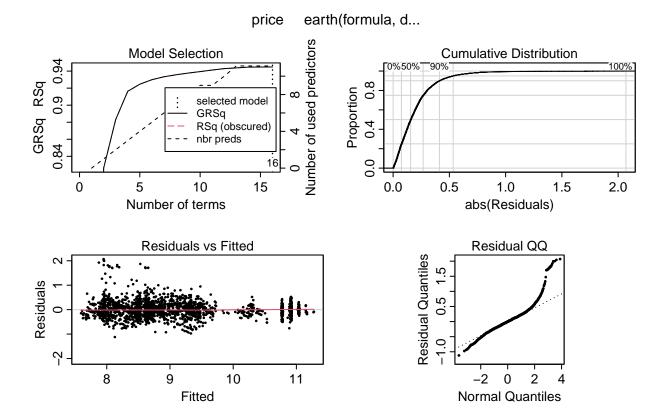
## price ~ airline + source\_city + departure\_time + stops + arrival\_time +
## destination\_city + class + duration + days\_left + I(duration^2) +

I(days\_left^2)

##

```
# Create MARS model for allclasses
mars_model_allclasses <- earth(formula,</pre>
                             data = train_allclasses,
                             degree = 4, # Fixed degree
# Print model results
summary(mars_model_allclasses)
## Call: earth(formula=formula, data=train_allclasses, degree=4)
##
                                                                       coefficients
## (Intercept)
                                                                         10.7648782
## airlineAirAsia
                                                                         -0.5495499
## airlineVistara
                                                                          0.1407637
## stopstwo_or_more
                                                                          0.2384509
## destination_cityKolkata
                                                                          0.1236809
## classEconomy
                                                                         -2.2399891
## h(-1.04992-duration)
                                                                         -1.8028876
## h(duration- -1.04992)
                                                                          0.0063264
## airlineAirAsia * stopszero
                                                                          0.5932892
## source_cityKolkata * classEconomy
                                                                          0.1961968
## classEconomy * h(days_left- -0.369055)
                                                                         -0.0306106
## classEconomy * h(-0.369055-days_left)
                                                                          0.8671968
## airlineIndigo * classEconomy * h(days_left- -0.369055)
                                                                         -0.2688163
## classEconomy * h(-0.369055-days_left) * h(I(days_left^2)-0.658532)
                                                                         -0.1183905
## classEconomy * h(-0.369055-days_left) * h(0.658532-I(days_left^2))
                                                                         -2.7642917
## airlineIndigo * stopszero * classEconomy * h(days_left- -0.369055)
                                                                        0.3346818
## Selected 16 of 16 terms, and 11 of 32 predictors
## Termination condition: RSq changed by less than 0.001 at 16 terms
## Importance: classEconomy, days_left, duration, airlineAirAsia, ...
## Number of terms at each degree of interaction: 1 7 4 3 1
## GCV 0.06839973
                     RSS 16419.01
                                     GRSq 0.94483
                                                      RSq 0.9448472
```

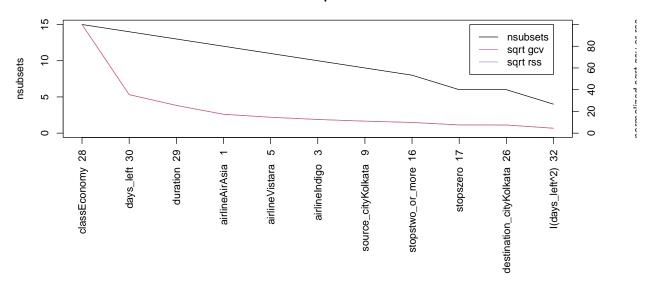
```
par(mfrow = c(2, 2)) # Set up the plotting area
plot(mars_model_allclasses)
```



We will use the evimp function from the 'earth' package to obtain the variable importance from the MARS model.

```
evimp <- evimp(mars_model_allclasses, trim=TRUE, sqrt.=TRUE)
plot(evimp)</pre>
```

#### Variable importance



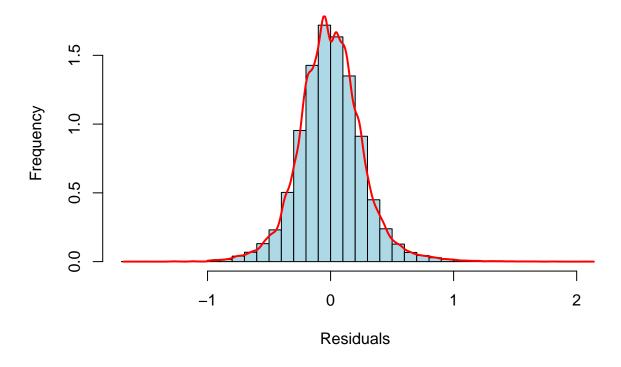
The plot illustrates the importance of the variables in the MARS model, highlighting that the most important predictor is the class, followed by the two numerical variables of degree 1.

```
# Make predictions first
test allclasses$duration squared <- test allclasses$duration^2
test_allclasses$days_left_squared <- test_allclasses$days_left^2</pre>
predictions_allclasses <- predict(mars_model_allclasses, newdata = test_allclasses)</pre>
# Calculate the residuals
residuals_mars_allclasses <- test_allclasses$price - predictions_allclasses
# Calculate the log-likelihood (fixed array conformability issue)
log_likelihood <- -0.5 * length(residuals_mars_allclasses) * (log(2 * pi) +
                  log(var(residuals_mars_allclasses))) -
                  sum(residuals_mars_allclasses^2) / (2 * var(residuals_mars_allclasses))
# Calculate AIC and BIC
n <- length(residuals_mars_allclasses) # Number of observations</pre>
k <- length(mars_model_allclasses$coefficients) # Number of parameters
aic_value <- -2 * log_likelihood + 2 * k
bic_value <- -2 * log_likelihood + log(n) * k
# Print the results
cat("allclasses Model Performance:\n")
```

## allclasses Model Performance:

```
cat("AIC:", aic_value, "\n")
## AIC: 9152.888
cat("BIC:", bic_value, "\n")
## BIC: 9296.93
# Performance metrics for all classes model using test set
# R^2 for log-transformed data
r2_allclasses_log <- 1 - sum((residuals_mars_allclasses)^2) /
  sum((test_allclasses$price - mean(test_allclasses$price))^2)
# R^2 for original scale data
r2_allclasses_orig <- 1 - sum((exp(test_allclasses$price) - exp(predictions_allclasses))^2) /
                      sum((exp(test_allclasses$price) - mean(exp(test_allclasses$price)))^2)
mae_allclasses <- mae(exp(test_allclasses$price), exp(predictions_allclasses))</pre>
rmse_allclasses <- rmse(exp(test_allclasses$price), exp(predictions_allclasses))</pre>
mape_allclasses <- mape(exp(test_allclasses$price), exp(predictions_allclasses))</pre>
cat("R^2 (log scale):", r2_allclasses_log, "\n")
## R^2 (log scale): 0.9446884
cat("R^2 (original scale):", r2_allclasses_orig, "\n")
## R^2 (original scale): 0.9366895
cat("MAE:", mae_allclasses, "\n")
## MAE: 3269.506
cat("RMSE:", rmse_allclasses, "\n")
## RMSE: 5697.624
cat("MAPE:", mape_allclasses * 100, "%\n")
## MAPE: 20.0425 %
# Create a histogram of the residuals
hist(residuals_mars_allclasses, breaks = 30, main = "Histogram of Residuals",
     xlab = "Residuals", ylab = "Frequency", col = "lightblue", border = "black", freq = FALSE)
# Add a density curve
lines(density(residuals_mars_allclasses), col = "red", lwd = 2)
```

# **Histogram of Residuals**

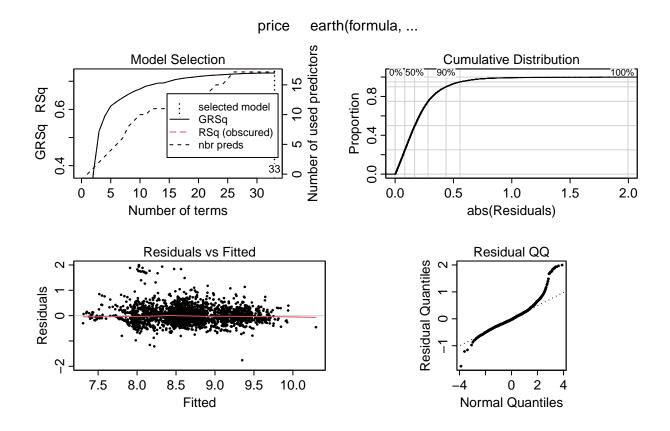


## MARS - Economy model

```
# Construct the formula for the model, excluding the 'class' column
formula <- as.formula(paste("price ~",</pre>
          paste(c(names(train_allclasses)[-which(names(train_allclasses) %in% c("price", "class"))],
    "I(duration^2)", "I(days_left^2)"), collapse = " + ")))
cat("Constructed formula for the model:\n")
## Constructed formula for the model:
print(formula)
## price ~ airline + source_city + departure_time + stops + arrival_time +
##
       destination_city + duration + days_left + I(duration^2) +
##
       I(days_left^2)
# Create MARS model for economy dataset with fixed parameters
mars_model_economy <- earth(formula,</pre>
                             data = train_economy, # Changed to use train dataset
                             degree = 4, # Fixed degree
# Print model results
summary(mars_model_economy)
```

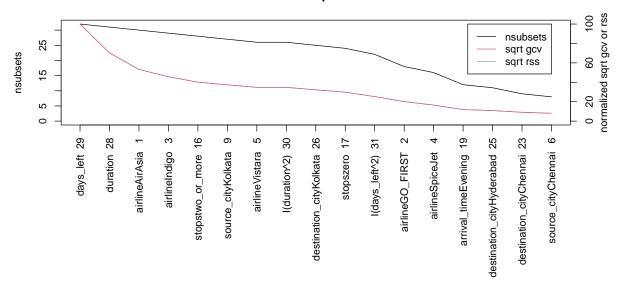
```
## Call: earth(formula=formula, data=train_economy, degree=4)
##
                                                                          coefficients
##
## (Intercept)
                                                                             5.8065122
## airlineAirAsia
                                                                            -0.5530625
## airlineVistara
                                                                            -0.0130203
## source cityKolkata
                                                                             0.1906196
## stopstwo or more
                                                                             0.2714631
## arrival timeEvening
                                                                             0.0496810
## destination_cityHyderabad
                                                                            -0.0711138
## destination_cityKolkata
                                                                             0.1214159
## h(-0.973592-duration)
                                                                            -1.3054437
## h(duration- -0.973592)
                                                                             0.0256313
## h(days_left- -1.56129)
                                                                             2.2954781
## h(-0.378701-days_left)
                                                                             3.4487140
## h(days_left- -0.378701)
                                                                            -2.3101676
## airlineAirAsia * stopstwo_or_more
                                                                            -0.2306201
## airlineAirAsia * stopszero
                                                                             0.5248049
## airlineGO_FIRST * h(-0.378701-days_left)
                                                                            -0.6312378
## airlineIndigo * h(duration- -0.973592)
                                                                            -0.1375326
## airlineIndigo * h(days_left- -0.378701)
                                                                            -0.2328032
## airlineIndigo * h(-0.378701-days_left)
                                                                            -0.1644052
## airlineSpiceJet * h(-0.378701-days_left)
                                                                            -0.2787310
## airlineVistara * h(I(duration^2)-3.23783)
                                                                             0.0628479
## airlineVistara * h(3.23783-I(duration^2))
                                                                             0.0403096
## source cityChennai * h(days left- -0.378701)
                                                                            -0.0626020
## destination_cityChennai * h(days_left- -1.56129)
                                                                            -0.0375661
## h(-1.16969-duration) * h(-0.378701-days_left)
                                                                             0.9524781
## h(duration- -1.16969) * h(-0.378701-days_left)
                                                                            -0.0329539
## h(-0.973592-duration) * h(I(duration^2)-1.21141)
                                                                            -1.0306985
## h(-0.973592-duration) * h(1.21141-I(duration^2))
                                                                           -13.6655376
## h(-0.378701-days_left) * h(I(days_left^2)-0.675968)
                                                                            -0.3033771
## h(-0.378701-days_left) * h(0.675968-I(days_left^2))
                                                                            -3.1693493
## airlineIndigo * stopszero * h(days_left- -0.378701)
                                                                             0.2912986
## airlineGO FIRST * h(-0.378701-days left) * h(I(days left^2)-0.559894)
                                                                             0.1586509
## airlineGO_FIRST * h(-0.378701-days_left) * h(0.559894-I(days_left^2))
                                                                             1.6510959
##
## Selected 33 of 33 terms, and 17 of 31 predictors
## Termination condition: RSq changed by less than 0.001 at 33 terms
## Importance: days_left, duration, airlineAirAsia, airlineIndigo, ...
## Number of terms at each degree of interaction: 1 12 17 3
## GCV 0.07528554
                     RSS 12434.92
                                     GRSq 0.7291458
                                                        RSq 0.7294079
par(mfrow = c(2, 2)) # Set up the plotting area
```

plot(mars model economy)



evimp <- evimp(mars\_model\_economy, trim=TRUE, sqrt.=TRUE)
plot(evimp)</pre>

#### Variable importance



```
# Predictions and performance metrics for economy model
test_economy$duration_squared <- test_economy$duration^2</pre>
test_economy$days_left_squared <- test_economy$days_left^2</pre>
predictions_economy <- predict(mars_model_economy, newdata = test_economy)</pre>
# Calculate the residuals
residuals_mars_economy <- test_economy$price - predictions_economy</pre>
# Calculate the log-likelihood (fixed array conformability issue)
log_likelihood <- -0.5 * length(residuals_mars_economy) * (log(2 * pi) +
                  log(var(residuals_mars_economy))) -
                  sum(residuals_mars_economy^2) / (2 * var(residuals_mars_economy))
# Calculate AIC and BIC
n <- length(residuals_mars_economy) # Number of observations</pre>
k <- length(mars_model_economy$coefficients) # Number of parameters
aic_value <- -2 * log_likelihood + 2 * k
bic_value <- -2 * log_likelihood + log(n) * k
# Print the results
cat("Economy Model Performance:\n")
```

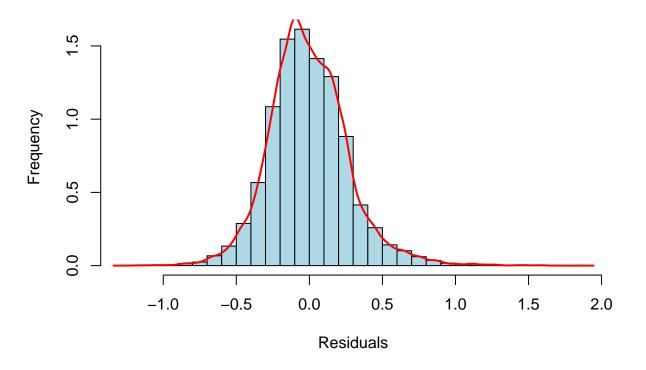
## Economy Model Performance:

```
cat("AIC:", aic_value, "\n")
```

## AIC: 9439.121

```
cat("BIC:", bic_value, "\n")
## BIC: 9723.892
# Performance metrics for all classes model using test set
# R^2 for log-transformed data
r2_economy_log <- 1 - sum((residuals_mars_economy)^2) /</pre>
  sum((test_economy$price - mean(test_economy$price))^2)
# R^2 for original scale data
r2_economy_orig <- 1 - sum((exp(test_economy$price) - exp(predictions_economy))^2) /
                      sum((exp(test_economy$price) - mean(exp(test_economy$price)))^2)
# Calculate performance metrics
mae_economy <- mae(exp(test_economy$price), exp(predictions_economy))</pre>
rmse_economy <- rmse(exp(test_economy$price), exp(predictions_economy))</pre>
mape_economy <- mape(exp(test_economy$price), exp(predictions_economy))</pre>
# Print performance results
cat("R^2 Test (log scale):", r2_economy_log, "\n")
## R^2 Test (log scale): 0.7365014
cat("R^2 Test (original scale):", r2_economy_orig, "\n")
## R^2 Test (original scale): 0.6780231
cat("MAE:", mae_economy, "\n")
## MAE: 1347.961
cat("RMSE:", rmse_economy, "\n")
## RMSE: 2119.797
cat("MAPE:", mape_economy * 100, "%\n")
## MAPE: 20.94346 %
# Create a histogram of the residuals
hist(residuals_mars_economy, breaks = 30, main = "Histogram of Residuals",
     xlab = "Residuals", ylab = "Frequency", col = "lightblue", border = "black", freq = FALSE)
# Add a density curve
lines(density(residuals_mars_economy), col = "red", lwd = 2)
```

# **Histogram of Residuals**

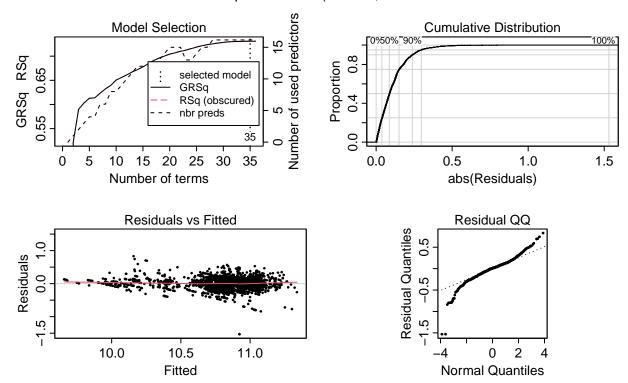


### MARS - Business Model

```
# Construct the formula for the model, excluding the 'class' column
formula <- as.formula(paste("price ~",</pre>
          paste(c(names(train_allclasses)[-which(names(train_allclasses) %in% c("price", "class"))],
    "I(duration^2)", "I(days_left^2)"), collapse = " + ")))
cat("Constructed formula for the model:\n")
## Constructed formula for the model:
print(formula)
## price ~ airline + source_city + departure_time + stops + arrival_time +
##
       destination_city + duration + days_left + I(duration^2) +
##
       I(days_left^2)
# Create MARS model for business dataset with fixed parameters
mars_model_business <- earth(formula,</pre>
                             data = train_business,
                             degree = 4, # Fixed degree
# Print model results
summary(mars_model_business)
```

```
## Call: earth(formula=formula, data=train_business, degree=4)
##
##
                                                                                         coefficients
## (Intercept)
                                                                                           10.7424783
## airlineVistara
                                                                                            0.0929925
## source cityKolkata
                                                                                            0.1144888
## stopstwo or more
                                                                                            0.1447733
## destination_cityDelhi
                                                                                           -0.0984445
## destination cityKolkata
                                                                                            0.1067816
## h(-1.13597-duration)
                                                                                           -2.5208500
## h(duration- -1.13597)
                                                                                            0.0083701
## h(-1.15524-days_left)
                                                                                            0.1253181
## h(days_left- -1.15524)
                                                                                           -0.0057789
## h(3.53052-I(duration^2))
                                                                                           0.0203501
## h(I(duration^2)-3.53052)
                                                                                            0.0275178
## airlineVistara * source_cityHyderabad
                                                                                           -0.0668712
## airlineVistara * source_cityMumbai
                                                                                            0.1610923
## airlineVistara * destination cityDelhi
                                                                                            0.1489986
## airlineVistara * destination_cityHyderabad
                                                                                           -0.0835799
## airlineVistara * destination cityMumbai
                                                                                            0.1828583
## source_cityKolkata * destination_cityMumbai
                                                                                           -0.1215814
## source cityMumbai * destination cityKolkata
                                                                                           -0.1064902
## airlineVistara * h(duration- -1.68321)
                                                                                           -0.0136079
## airlineVistara * h(-1.68321-duration)
                                                                                           -2.5184532
## airlineVistara * h(-1.44878-days left)
                                                                                           0.4934502
## source cityDelhi * h(duration- -1.13597)
                                                                                           -0.0422451
## stopszero * h(-1.13597-duration)
                                                                                            1.2507017
## arrival_timeEarly_Morning * h(duration- -1.13597)
                                                                                           -0.0514523
## h(-1.13597-duration) * h(I(duration^2)-2.75513)
                                                                                           -0.5885591
## h(-1.13597-duration) * h(2.75513-I(duration^2))
                                                                                            1.1775784
## airlineVistara * source_cityDelhi * destination_cityMumbai
                                                                                           -0.2798514
## airlineVistara * source_cityMumbai * destination_cityDelhi
                                                                                           -0.1894222
## airlineVistara * arrival_timeEvening * destination_cityHyderabad
                                                                                            0.0863152
## airlineVistara * source_cityDelhi * h(duration- -1.68321)
                                                                                            0.0739126
## airlineVistara * source_cityDelhi * destination_cityMumbai * h(duration- -0.844105)
                                                                                           -0.0927810
## airlineVistara * source_cityDelhi * destination_cityMumbai * h(-0.844105-duration)
                                                                                           0.4299237
## airlineVistara * source cityMumbai * destination cityDelhi * h(duration- -1.34319)
                                                                                           -0.0715444
## airlineVistara * source_cityMumbai * destination_cityDelhi * h(-1.34319-duration)
                                                                                           0.7454559
##
## Selected 35 of 36 terms, and 16 of 27 predictors
## Termination condition: Reached nk 55
## Importance: duration, airlineVistara, days left, I(duration^2), ...
## Number of terms at each degree of interaction: 1 11 15 4 4
## GCV 0.02122194
                     RSS 1583.519
                                     GRSq 0.7308156
                                                        RSq 0.7314271
par(mfrow = c(2, 2)) # Set up the plotting area
plot(mars_model_business)
```

## price earth(formula, d...



```
# Make predictions first
test_business$duration_squared <- test_business$duration^2</pre>
test_business$days_left_squared <- test_business$days_left^2</pre>
predictions_business <- predict(mars_model_business, newdata = test_business)</pre>
# Calculate the residuals
residuals_mars_business <- test_business$price - predictions_business
# Calculate the log-likelihood (fixed array conformability issue)
log_likelihood <- -0.5 * length(residuals_mars_business) * (log(2 * pi) +
                  log(var(residuals mars business))) -
                  sum(residuals_mars_business^2) / (2 * var(residuals_mars_business))
# Calculate AIC and BIC
n <- length(residuals_mars_business) # Number of observations</pre>
k <- length(mars_model_business$coefficients) # Number of parameters
aic_value <- -2 * log_likelihood + 2 * k
bic_value <- -2 * log_likelihood + log(n) * k
# Print the results
cat("Business Model Performance:\n")
```

## Business Model Performance:

```
cat("AIC:", aic_value, "\n")
## AIC: -18591.92
cat("BIC:", bic_value, "\n")
## BIC: -18317.66
# Performance metrics for all classes model using test set
\# R^2 for log-transformed data
r2_business_log <- 1 - sum((residuals_mars_business)^2) /
  sum((test_business$price - mean(test_business$price))^2)
# R^2 for original scale data
r2_business_orig <- 1 - sum((exp(test_business$price) - exp(predictions_business))^2) /
                      sum((exp(test_business$price) - mean(exp(test_business$price)))^2)
mae_business <- mae(exp(test_business$price), exp(predictions_business))</pre>
rmse_business <- rmse(exp(test_business$price), exp(predictions_business))</pre>
mape_business <- mape(exp(test_business$price), exp(predictions_business))</pre>
cat("R^2 TEST (log scale):", r2_business_log, "\n")
## R^2 TEST (log scale): 0.7210716
cat("R^2 TEST (original scale):", r2_business_orig, "\n")
## R^2 TEST (original scale): 0.6321119
cat("MAE:", mae business, "\n")
## MAE: 5744.135
cat("RMSE:", rmse_business, "\n")
## RMSE: 7867.807
cat("MAPE:", mape_business * 100, "%\n")
## MAPE: 11.16284 %
# Create a histogram of the residuals
hist(residuals_mars_business, breaks = 30, main = "Histogram of Residuals",
     xlab = "Residuals", ylab = "Frequency", col = "lightblue", border = "black", freq = FALSE)
# Add a density curve
lines(density(residuals_mars_business), col = "red", lwd = 2)
```

# **Histogram of Residuals**

