The Lab Generalizes

Dynamic Trust Behavior on Mechanical Turk

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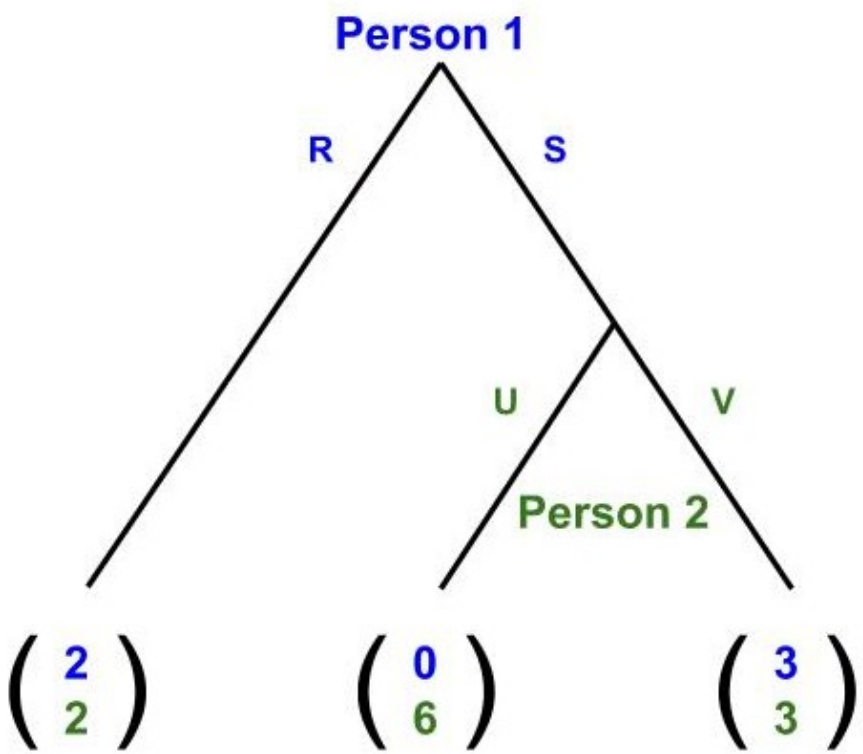
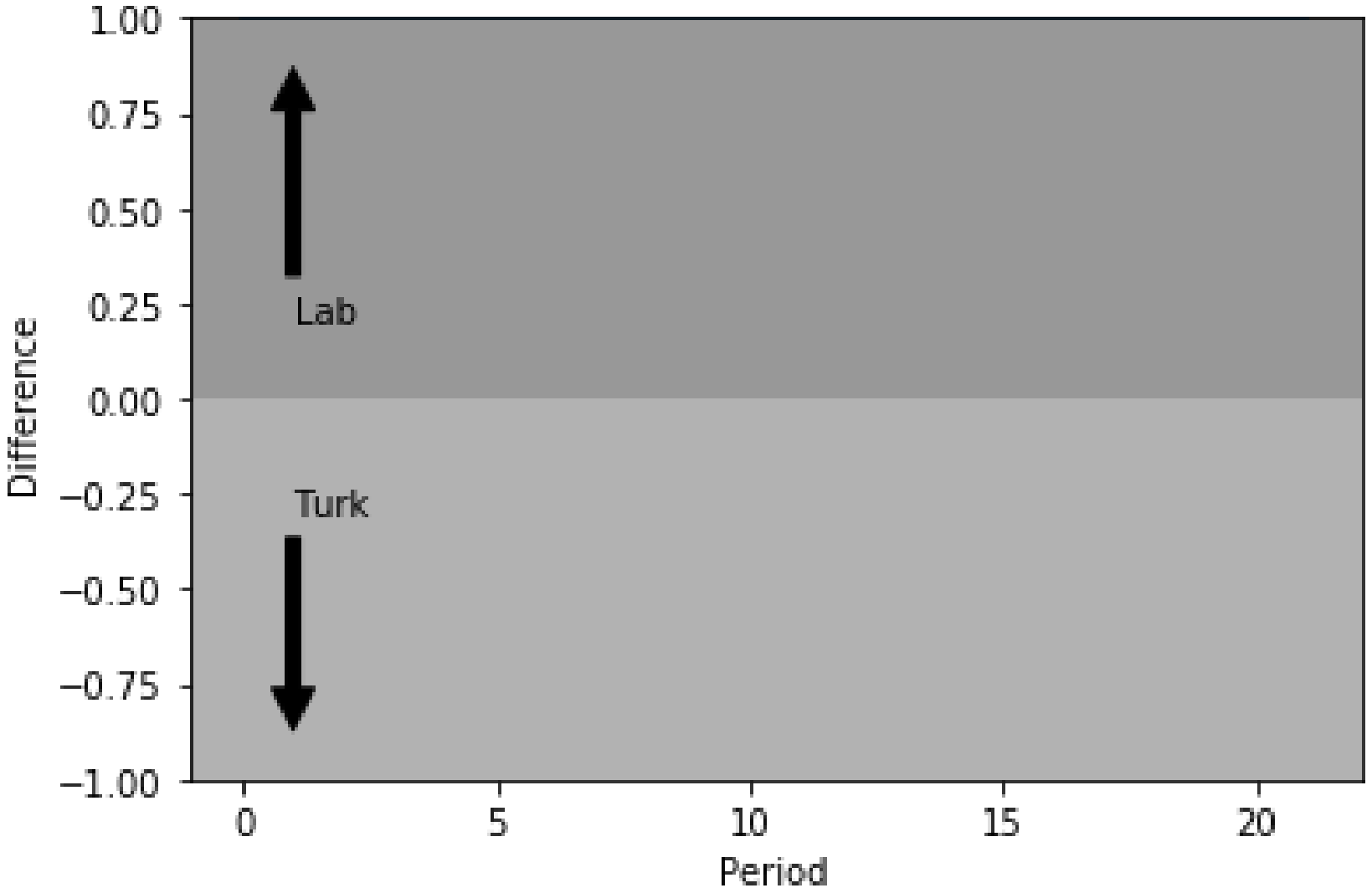
The study provides evidence for two questions. Across populations in and out of the lab, in dynamic games:

1. Do subjects respond to the same things?
2. And do they behave in the same ways?

Experimental Design

- Experimental Econ Lab
- Amazon Mechanical Turk
- Visible trust history
- Indefinite horizons
- Anonymity
- Software: oTree

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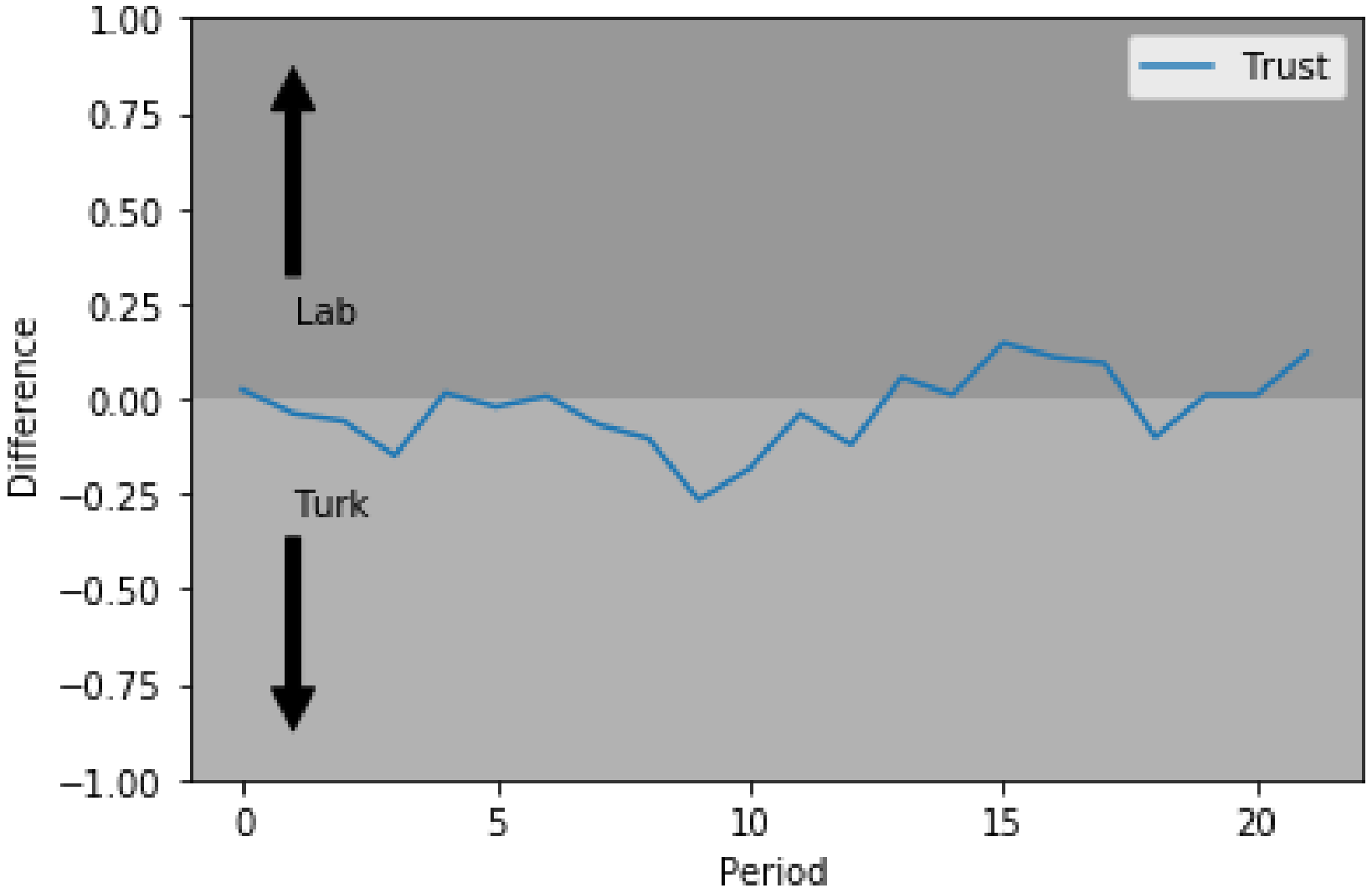
Period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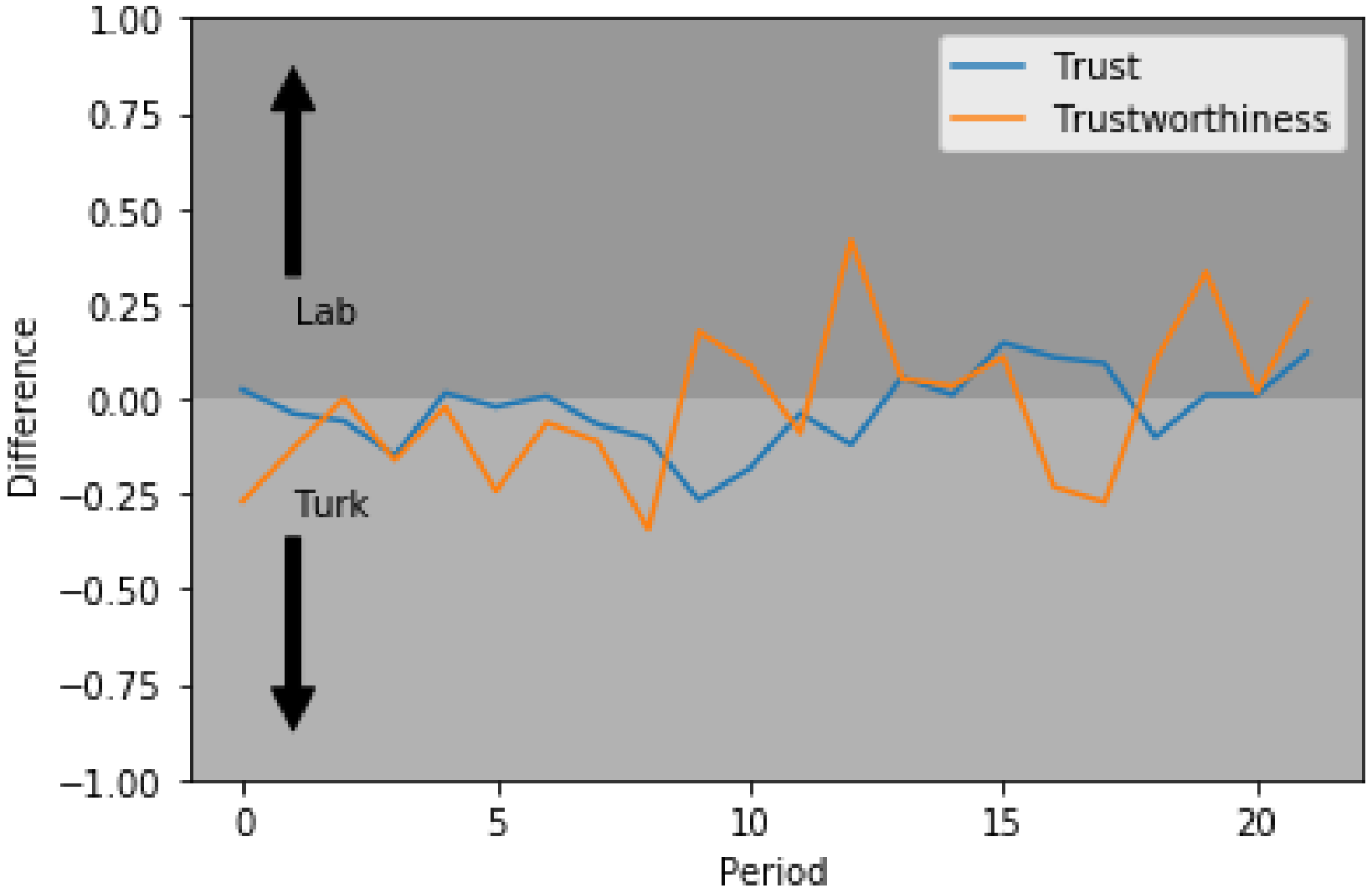
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	Trust		Trustworthiness	
	Lab	MTurk	Lab	MTurk
Last Choice	-0.0255	0.1581	-0.3946***	-0.2247***
Last Three	-0.1712***	-0.1188***	-0.2388***	-0.2300***
Seen LC	0.0891	0.2512	-0.0087	-0.0098
Seen L3	0.0481	-0.0161	-0.1144***	-0.0372
Pair LC	0.0969*	0.1062**	0.0200	0.0710
Pair L3	0.0515	0.0429	0.1179**	0.0105
Own Ratio	1.8186***	1.4725***	2.0726***	2.1083***
Pair Ratio	0.1003	-0.1720	-0.3539	-0.1306
Round	0.0047	0.0068**	-0.0045	0.0034
N	352	594	205	333
R^2	0.5728	0.4454	0.6284	0.5283

Note: *** p $<$ 0.01, ** p $<$ 0.05, * p $<$ 0.10.

Hypothesis and Equivalence Tests

Q. Do the populations behave differently?

$$\text{Person 1 - } p_1 = 0.4100$$
$$\text{Person 2 - } p_2 = 0.2151$$

We cannot reject the null that trust(worthiness) is equal.

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Q. Is their behavior equivalent?

$$\text{Person 1 - } d_1 = 0.0250 < \theta_1^{90\%} = 0.0565$$
$$\text{Person 2 - } d_2 = 0.0473 < \theta_2^{90\%} = 0.0507$$

We are 90% confident of equivalence.

Subjects respond to the same things and in the same way.