



## Lead Product Manager

### Location

Washington D.C., New York, Boston, Indianapolis, San Francisco

### Employment Type

Full time

### Department

Product & Design

### Compensation

\$138K – \$145K • Offers Equity

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## OverviewApplication

### About Us

LILT is the leading AI solution for enterprise translations. Our stack made up of our Contextual AI Engine, Connector APIs, and Human Adaptive Feedback enables global organizations to adopt a true AI translation strategy, focusing on business outcomes instead of outputs. With LILT, innovative, category-defining organizations like Intel, ASICS, WalkMe, and Canva are using AI technology to deliver multilingual, digital customer experiences at scale.

While our core AI technology might share similarities with ChatGPT and Google Translate, it's what we do with it that makes LILT truly revolutionary. Our patented Contextual AI Engine goes beyond basic translations, understanding the nuance of our customer's content and target audience to deliver hyper-accurate, business-focused results. Our connector-first approach seamlessly integrates with our customer's existing workflows, and our human-adapted feedback loop ensures continuous improvement, making LILT a constantly evolving AI partner for your global ambitions.

Get the best of both worlds at LILT! Dive into dynamic in-office energy 2 days a week, sparking creativity and forging bonds with your awesome team. Then, seamlessly shift gears and crush your to-do list from the comfort of your home base for the rest of the week. It's the perfect harmony of productivity and personal freedom. Want a peek inside? Visit our [Careers page](#)!

## Where You'll Work

This position can be based out of Boston, Emeryville, Indianapolis, New York City, or Washington D.C.

*Authorization to work in the U.S. is a precondition of employment.*

## What You'll Do

As a Lead Product Manager, you'll own the product roadmap and its prioritization. You'll collaborate with all departments to make product-market fit undeniable for our enterprise product vision: an efficient, high-quality word factory for enterprise.

You'll work closely with GTM and engineering to develop a strong product culture that minimizes lead times and maximizes total value delivered to customers. You will build intuitive solutions, and improve the overall customer experience.

In particular, you will own and drive the development of our Connectors, API, and other commercial applications, ensuring seamless integration between our platform and our customers' ecosystems. Your work will focus on scaling the functionality and adoption of our integrations, supporting API-first workflows, and creating tools that empower users to maximize the value of Lilt's platform in their commercial applications.

## Key Responsibilities:

- **Outcomes** - own your OKRs, ensure proper instrumentation is included in every launch, measure your outcomes, and iterate
- **Voice of the User** - execute on a product discovery process to become the in-house expert on the developer-facing aspects of our system
- **Roadmap** - own the product roadmap for developer-facing features
- **Discovery** - do quantitative and qualitative analysis, conduct 1:1 interviews, and review product instrumentation; partner with design, internal stakeholders, and

Enterprise customers to iterate on ideas/prototypes before moving to delivery

- **Delivery** - partner with engineering to write PRDs/epics/stories, participate in sprint planning, stand-ups, acceptance criteria testing, and retros. Create a strong working relationship within your delivery team
- **Go To Market** - communicate upcoming product launches, product performance, and author knowledge base articles and blog updates to evangelize your team's product contributions

### Skills and Experience:

- 3+ years Product Management experience preferably for a SaaS company
- Excellent writing skills with the ability to create clear user stories and achieve alignment across technical and non-technical stakeholders
- Concise and engaging communication across customer-facing interactions and technical and non-technical internal stakeholder discussions
- Strong curiosity and empathy when learning about users, plus the ability to create actionable plans for improvement through the product
- History of innovation with examples of developing new technical, engineering and/or manufacturing/production processes.
- Demonstrated ability to gather, organize, and synthesize significant and diverse information (for example, in non-traditional backgrounds, such as journalism or consulting)
- Experience with AI/ML systems highly preferred
- General understanding of translation and/or localization services or experience with AI/ML systems is a plus

### Our Story

Our founders, Spence and John met at Google working on Google Translate. As researchers at Stanford and Berkeley, they both worked on language technology to make information accessible to everyone. They were amazed to learn that Google Translate wasn't used for enterprise products and services inside the company and left to start a new company to address this need - LILT.

At its core, LILT has always been a machine learning company since its incorporation on March 6, 2015. At the time, machine translation didn't meet the quality standard for enterprise translations, so LILT assembled a cutting-edge research team tasked with closing that gap. While meeting customer demand for translation services, LILT has

prioritized investments in Large Language Models, believing that this foundation was imperative to the future of enterprise translation.

**Benefits:**

- Compensation: At market salary, meaningful equity, 401(k) matching, and flexible time off plus company holidays
- Medical Benefits: Employees receive coverage of medical, dental, and vision insurance, and more. In addition, LILT pays for basic life insurance, short-term disability, and long-term disability
- Paid parental leave is provided after 6 months.
- Monthly lifestyle benefit stipend via the Fringe platform to allow employees to customize benefits to their lifestyle

*Information collected and processed as part of your application process, including any job applications you choose to submit, is subject to LILT's Privacy Policy at <https://lilt.com/legal/privacy>. LILT is an equal opportunity employer. We extend equal opportunity to all individuals without regard to an individual's race, religion, color, national origin, ancestry, sex, sexual orientation, gender identity, age, physical or mental disability, medical condition, genetic characteristics, veteran or marital status, pregnancy, or any other classification protected by applicable local, state or federal laws. We are committed to the principles of fair employment and the elimination of all discriminatory practices.*

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