



Date: _____

“REFERRAL OF BUYER OR SELLER” AGREEMENT

Referring Office: Heritage Financial / Heritage Title /
Anne Arundel Properties / Taylor Properties
175 Admiral Cochrane Dr., Suite 111
Annapolis, MD. 21401

Client's Name: _____

Geographic Area of Interest: _____

Phone Numbers: _____

Client Wishes to: Sell _____ Buy _____ Both _____

AAP/TP Receiving Agent: _____

In exchange for this referral, Receiving Agent agrees to pay Anne Arundel Properties / Taylor Properties 35% of the gross Company commissions received. Agent will receive the remaining 65% of the gross Company commissions received instead of their normal commission split. Referral commission is based on the first settled listing or purchase by this client plus any related listing or purchase by the client.

Agent understands that this referral is received in partnership with Heritage Financial and Heritage Title who will promote the Receiving Agent to this client. Also, Agent agrees in turn to promote the services of Heritage Financial and Heritage Title to the client.

Initial _____

Does Agent have a preferred Heritage Financial loan officer? If yes, please provide loan officer's name. _____

Receiving Agent

Date