



Thomas Behrenbeck

Web Developer and Designer

CAREER OBJECTIVE

Highly driven web developer seeking opportunities to learn and grow in a collaborative, team environment. Experience designing and programming websites, working with multiple programming languages, troubleshooting and debugging. Excellent critical thinking skills, strong attention to detail, and a high priority for effective communication.

EDUCATION

The Coding Boot Camp at UT Austin, Full Stack Web Development

University of Texas at Austin
Austin, Texas

B.A. in Anthropology & Minor in Studio Arts

Southwestern University
Georgetown, Texas

Emergency Medial Technician

San Jacinto College
Pasadena, Texas

SKILLS & TRAITS

Client Relations	Independent
Product Knowledge	Consultative
Data Analysis	Adaptable
Time Management	Efficient
Sandler Training	Collaborative
People-focused	Inquisitive
Creative	Results Driven

CONTACT



Austin, Texas 78701



507 254 1018



behrenbt@gmail.com



www.linkedin.com/in/tbehrenbeck



<https://github.com/tbehrenbeck>



<https://tbehrenbeck.github.io/Portfolio/>

EXPERIENCE

Senior Partner Success Account Manager

HomeAway / Austin, TX / December 2016 - April 2018

- Established performance goals in conjunction with owners' expectations and developed strategies to align with quarterly goals
- Optimized established content and influenced new behaviors to increase transaction conversions by providing relevant market data insight
- Maximized the marketing and distribution potential of our customers' marketplace to increase overall company GBV
 - Q1 Top Performer 161% to Quota
 - Q2 Top Performer 136% to Quota
 - Circle of Excellence 143.9% to Quota

Inside Sales Representative

LawnStarter / Austin, TX / August 2016 - December 2016

- Owned full sales cycle from prospecting to closing and maintained sales pipeline of ~75 opportunities
- Integrated providers and managed working relationships by building rapport through multi-channel communication
- 70+ dials per day

Growth Management Team Lead

LawnStarter / Austin, TX / December 2015 - August 2016

- Established new consumer sales department with 2 other Team Leads through full cycle recruitment
- Trained, managed, and motivated 30 interns during Spring acquisition period to help set company revenue records for YTD sales

TECHNICAL PROFICIENCIES

HTML5	jQuery	PHP	Firebase
CSS	Handlebars	Express	MySQL
CSS Frameworks (Bootstrap, Materialize)	React.js	MongoDB	Salesforce
JavaScript	Heroku	Express.js	Tableau
	Git	Node.js	