# **Thomas Bellenger**

#### Contact

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## Expertise

Mobile Banking, FinTech, Android, Apple Pay, Google Pay, Samsung Pay, EMV, NFC, Contactless Payments, Product Development, Payments, Identity

## **Education**

2010: Management Training 2005: Project Management (PMBOK)

1997 - 2001: B.S.c Computer

Application

Specialisation: Applied Crypto & Pattern Matching 2000: ERASMUS Institute

Nationale des Sciences Appliques (INSA) Exchange Program

1995 - 1997: Irish Leaving Certificate (equiv. SAT)

#### **Patents**

10789587 - Wireless Short Range Communication Link Transmission Of Line Item Data In Real Time 10911456 - Systems and methods for device push provisioning 10103781 - Contactless data exchange between mobile devices and readers involving value information not necessary to perform a transaction

#### **Patent Applications**

20210067316 - Provisioning Method And System With Message Conversion 20200252745 - METHOD AND SYSTEM FOR LOCATION-BASED RESOURCE ACCESS 20200204372 - TECHNIQUES FOR SECURELY PERFORMING OFFLINE AUTHENTICATION 20190074866 - CONTACTLESS DATA EXCHANGE BETWEEN MOBILE DEVICES AND READERS INVOLVING VALUE INFORMATION NOT NECESSARY TO PERFORM A TRANSACTION 20170255922 - MID-RANGE READER INTERACTIONS 20170201520 - SYSTEMS AND METHODS FOR DEVICE PUSH **PROVISIONING** 

## **Background**

I have a deep and wide experience with digital payment technologies and a love of sharing that knowledge with cross functional teams to create new products and services

### Experience

## **Director, Digital Developed Markets at Visa USA**

Sept 2014 - Current

#### Responsibility

- Define and prioritize product roadmap
- Support Product Development as SME
- Manage development of future products
- Lead cross-functional teams to deliver product to market

#### **Achievements**

- Product management of tokenization services which power the Apple Pay product
- Roadmap and delivery of mobile tokenization SDK for banking apps
- Innovations/Patents in the mobile payment space

## Director, Emerging Products & Innovation at Visa Australia

July 2012 - Sept 2014

#### Responsibility

- Drive Visa's Innovation strategy in Australia and New Zealand.
- Support Business Development as SME

#### **Achievements**

- Commercial launch of Cuscal HCE proximity payment solution
  - Pre-commercial launch of Vodafone Smartpass
- Development of Optus mCash product
- Commercial launch of Westpac mobile payment app

## IT Development Mgr/Mobile Development Manager at ABNote Australia

Oct 2009 - May 2012

#### Responsibility

- Management of a team of eight developers.
- On time delivery of projects and internal key performance indicators.
- Consulting to financial card issuers for EMV programs.
- Introduction of new products.

#### **Achievements**

- Introduced ABnote's Trusted Service Manager (TSM) to market and successfully gained certification from both
  Visa and MasterCard
- Successful introduction of dual interface chip card products to many major Australian and NZ banks.
- Introduction of a group wide issue tracking system

## Technical Consultant, EMV at ABnote Australia

May 2008 – Oct 2009

## Responsibilities

- Pre sales consulting.
- SME for tender and RFP responses

#### Achievements

- New product introduction.
- Successful EMV migration of many major Australian & NZ banks

## Senior Technical Consultant at Thales Australia

Dec 2006 - Feb 2008

## Responsibilities

- Pre-Sales consulting and solution definition and analysis.
- Tender responses for the Australian Access Card and Centrelink Staff Card among others.
- Subject Matter Expert for Gemalto clients during EMV banking card launches

#### **Achievements**

- Development of Proof of Concept for Australian Access Card tender process.
- Successful launch of the first EMV projects for top tier banks.

## Responsibilities

- Work within a small team to deliver projects on time and within budget.
- Provide the technical customer interface to all parts of the company, including Marketing, Sales, R&D and Production departments.
- Provide pre-sales consulting through to solution delivery and acceptance

#### **Achievements**

- High customer satisfaction in the delivery of the Portuguese, Slovenian and Slovakian European Tachograph (PKI) personalisation linked to Gemalto subsequently winning the national passport contract and the national identity card.
- On time delivery of the first phase of the Portuguese National Identity Card personalisation solution to the Portuguese National Mint (INCM) worth €40 million.
- Always exceeded 80% on target objectives
- First choice for important projects with short notice showing high flexibility

## Software Development Leader, Emerging Markets at Thales France

Sept 2001 - Sept 2004

## Responsibilities

Development of personalisation application software for the Access & Identity markets

#### **Achievements**

- Lloyds BACS-TEL (PKI)
- Nissan Worldwide Corporate Badge
- European Tachograph (PKI)
- Thai National Identity Card