



PRÉSENTATION

AMÉLIORER VOTRE MODÈLE OPÉRATIONNEL DU SOC AVEC UNE APPROCHE SYSTÉMATIQUE

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MEMBRE DU COMITÉ D'ORGANISATION

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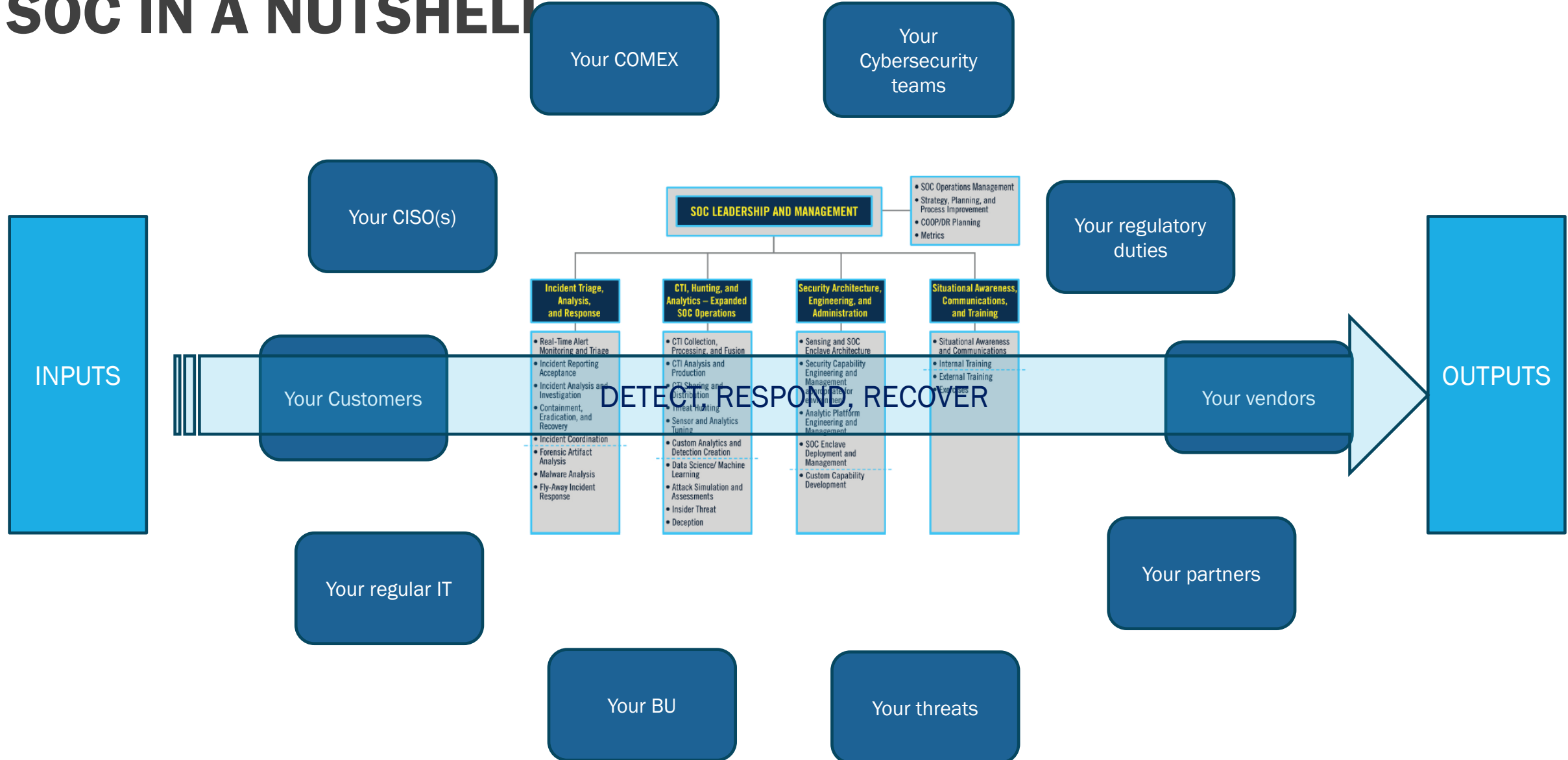
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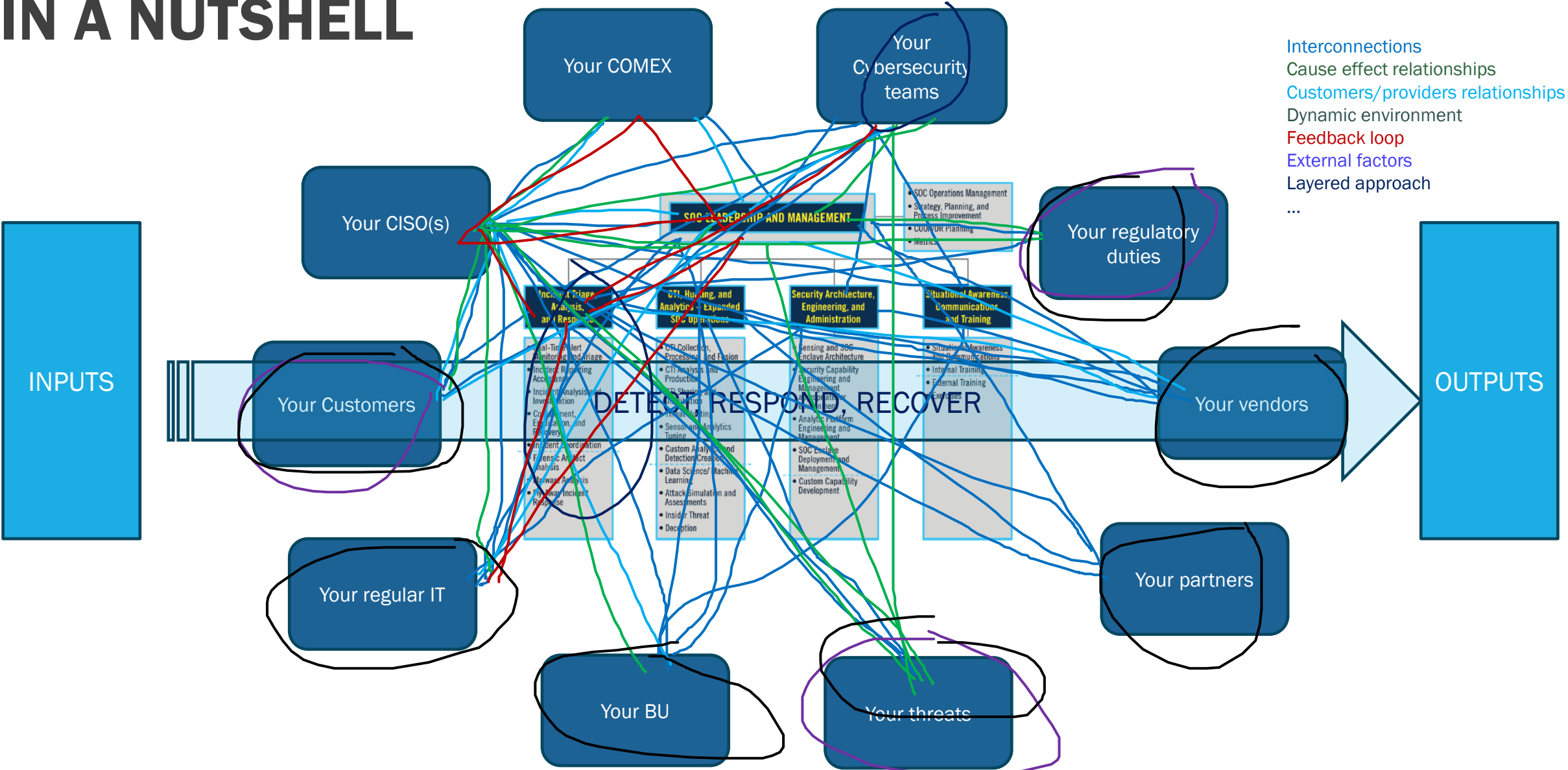
SOC IN A NUTSHELL



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IN A NUTSHELL



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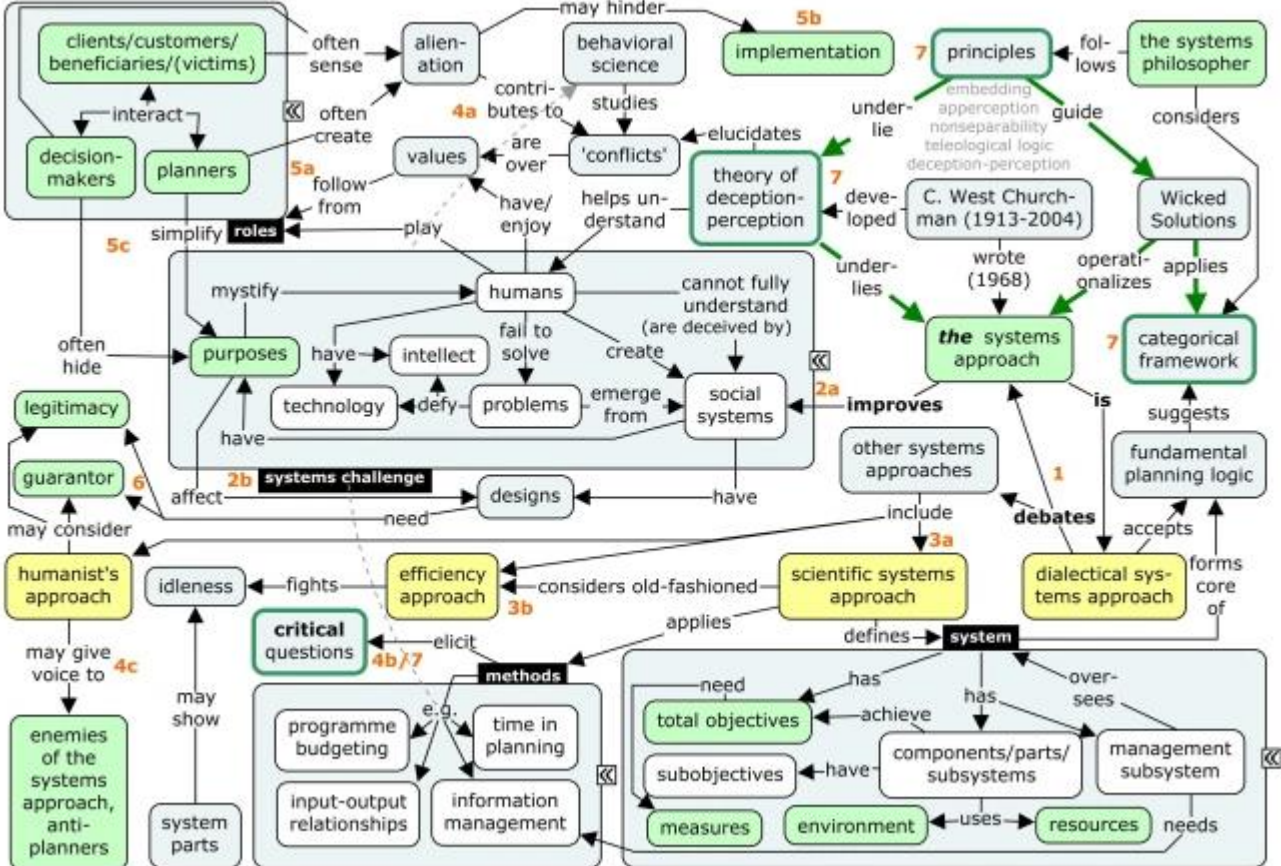


IMPROVE YOUR SOC OPERATING MODEL

WITH SYSTEMIC APPROACH

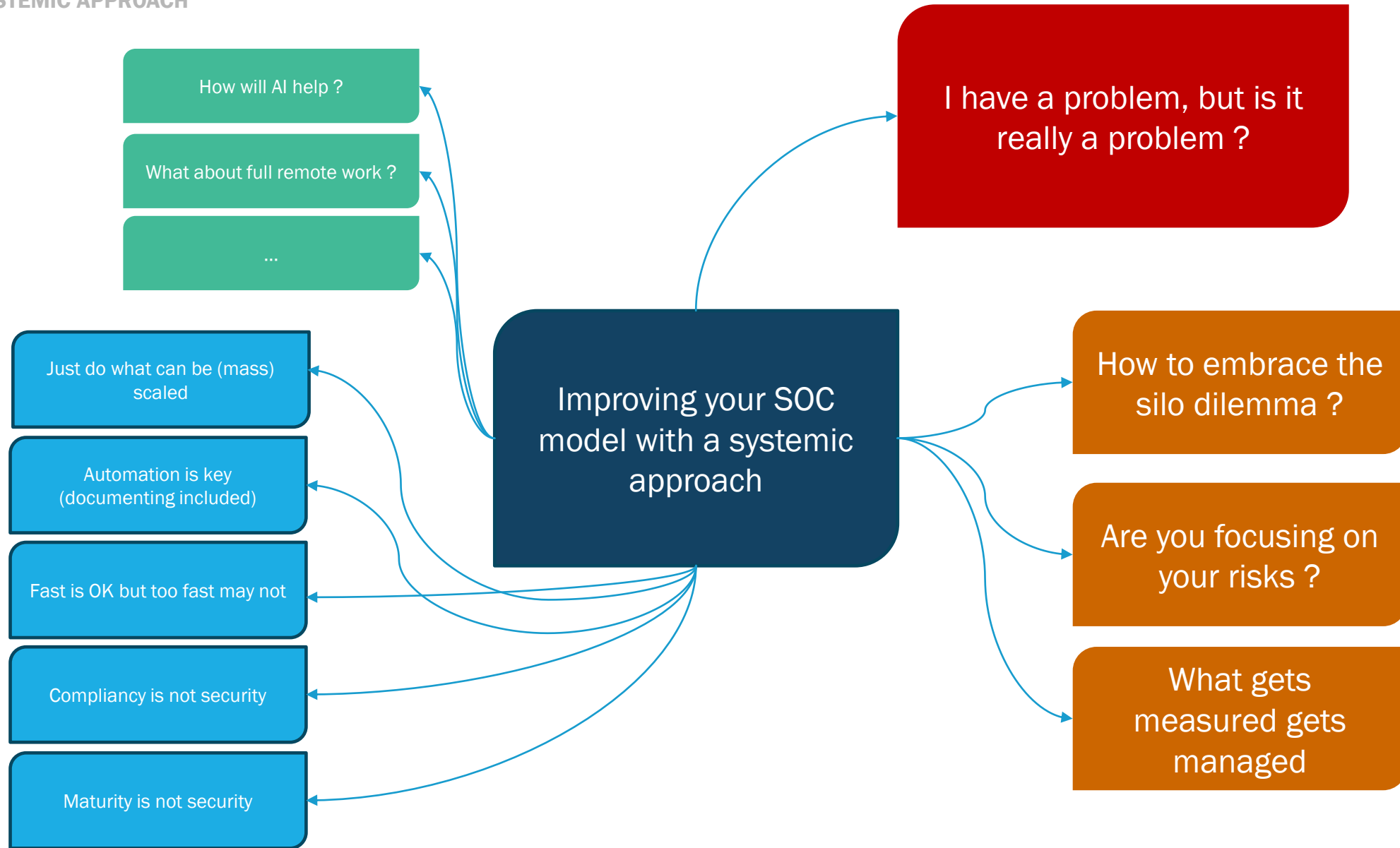
THOMAS BILLAUT
FRANSEC 2024

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“ THE SYSTEMIC APPROACH IS A WAY TO HANDLE A COMPLEX SYSTEM WITH A GLOBAL POINT OF VIEW AS A LIVING SYSTEM

IMPROVE YOUR SOC OPERATING MODEL WITH SYSTEMIC APPROACH



AGENDA

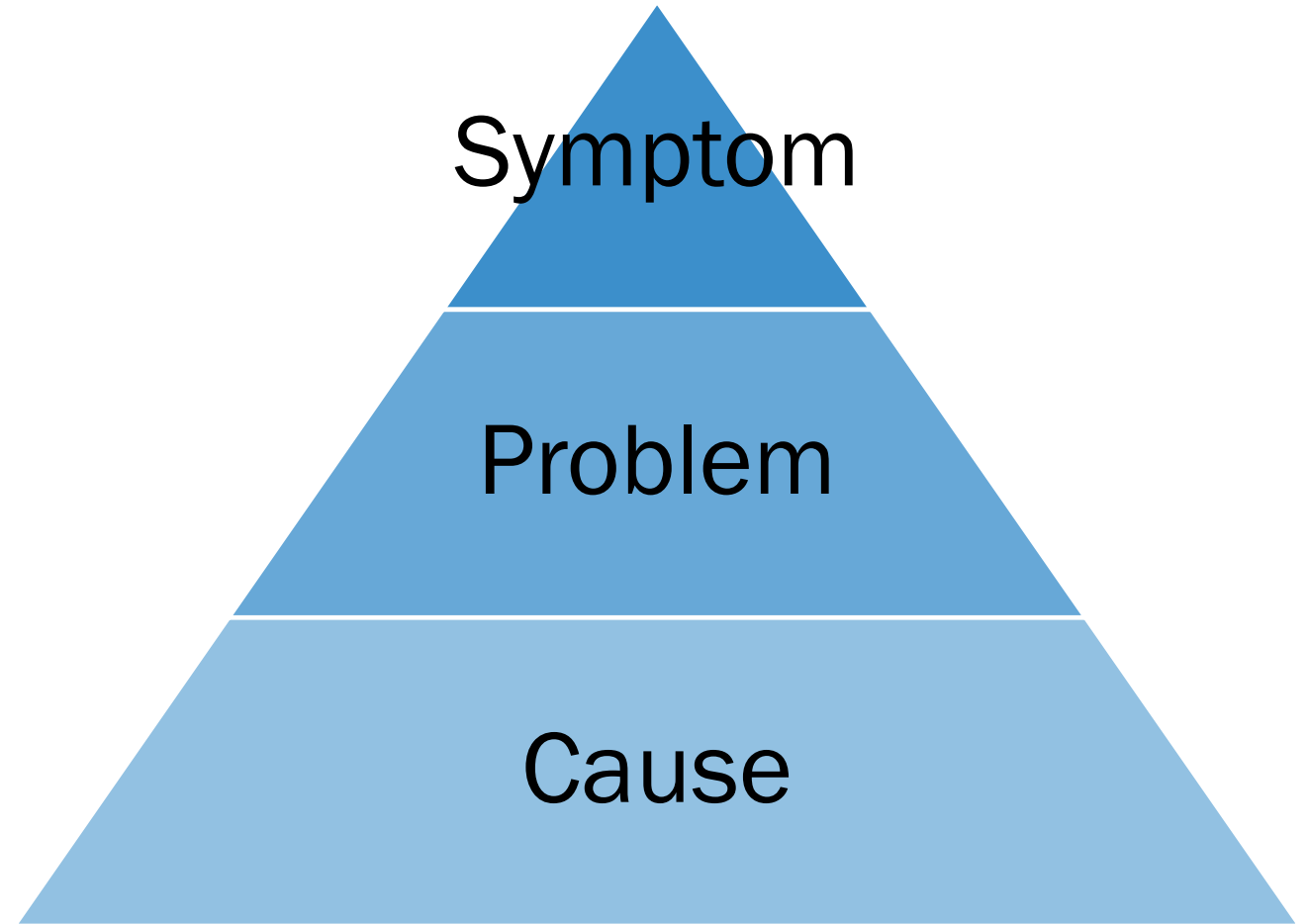
- I have a problem, but is it really a problem ?
- How to embrace the silo dilemma ?
- Are you focusing on your risks ?
- What gets measured gets managed
- Let's conclude

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“ THE PROBLEM IS
NEVER THE
PROBLEM. IT IS ONLY
A SYMPTOM OF
SOMETHING MUCH
DEEPER.

VIRGINIA SATIR

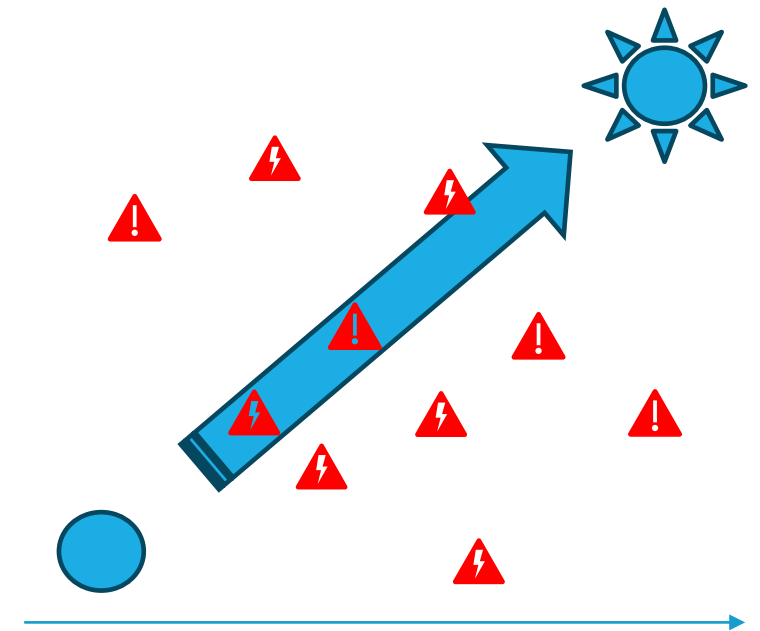


I HAVE A PROBLEM

BUT IS IT REALLY A PROBLEM ?

Changing our **perspective** on problem (= blockage + desire)

- An organization is a **problem-solving** machine
 - If you don't manage the problem
- Identifying the **Real Problem** (for you) is key
 - What is the shining destination ?
 - The Why ?
 - The For What ?
 - Which problems are on the road ?
 - Which problems (in order) need to be tackled ?
Keep in mind the landscape is dynamically changing when you will modify the system..
 - Symptoms vs. Root Causes: Distinguish between observable issues (symptoms) and underlying problems (possibly up stream)
 - Data Analysis: Use data to identify patterns, trends, and anomalies that point to systemic issues
 - Stakeholder, staff member and customer Interviews: Gather insights from SOC personnel, management, and other relevant stakeholders



I HAVE A PROBLEM

BUT IS IT REALLY A PROBLEM ?

Resolving Issues with a Common System Representation

- System modeling and representation
- **Process Mapping:** Create visual representations of SOC processes to identify bottlenecks, inefficiencies, and potential vulnerabilities.
- **Shared Understanding:** Foster a common understanding of the SOC's operations and goals among all team members.
- **Standardized Procedures:** Implement standardized procedures and guidelines to ensure consistency and efficiency.
- **Understanding the Process Flow**
 - **Cause-and-Effect Analysis:** Identify how changes in one part of the process impact other areas.
 - **Feedback Loops:** Analyze how feedback mechanisms can improve the system's performance.
 - **Continuous Improvement:** Establish a culture of continuous improvement to address emerging challenges and adapt to changing threats.

I HAVE A PROBLEM

BUT IS IT REALLY A PROBLEM ?

Pay attention to the following thoughts / idea :

- Problem = Solution
- Homeostasis / the scapegoat
- All the known problem solving bias (Confirmation, anchoring, Overconfidence, Groupthink, Abilene paradox, loss aversion, Sunk cost fallacy, etc ...)

Encourage :

- Change perspective / critical thinking
- Diversity
- Do not look for a culprit
- Try to heal the system

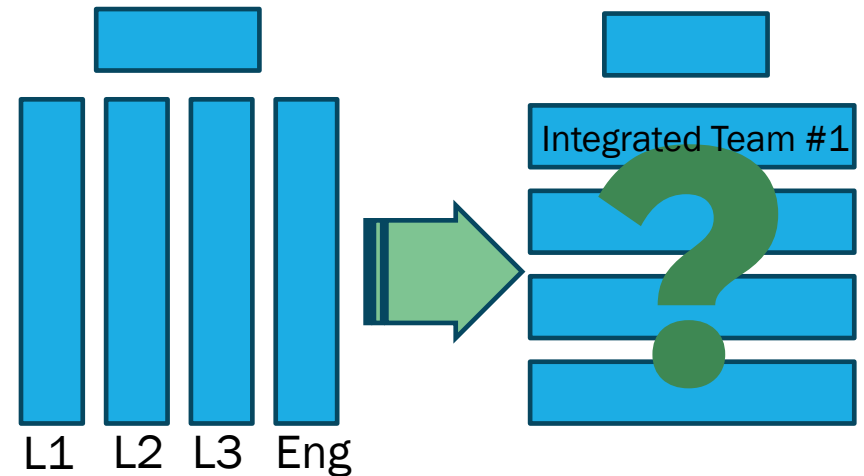
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HOW TO EMBRACE THE SILOS DILEMMA

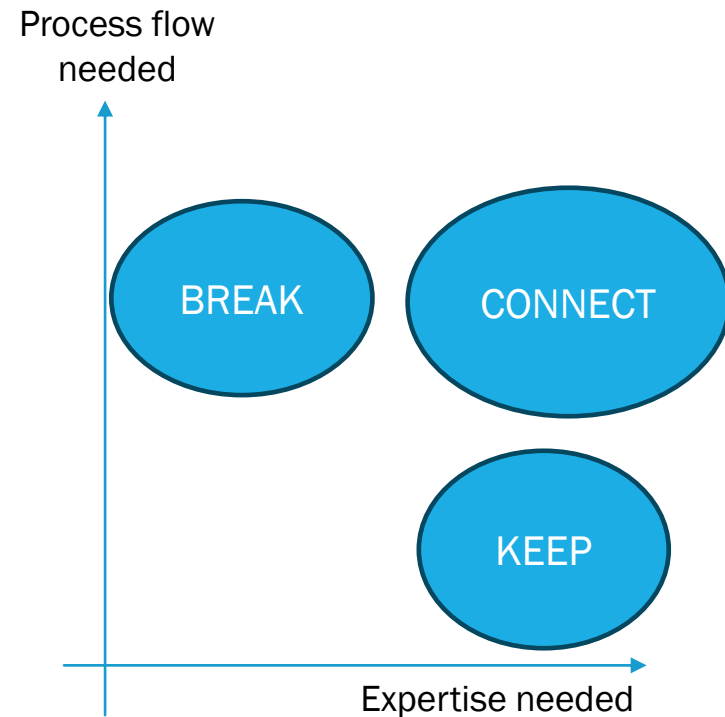
DO YOU REALLY WANT TO BREAK THEM ? OR DO YOU RATHER WANT TO CONNECT THEM ?

- In a nutshell, SOC are facing the same challenges than every business
 - How to do more and better (with less) ?
 - How to do fast ?
- Automation and AI can be both seen as means and reinforcement causes for this need for speed and disintermediation
- In order to accelerate, breaking silo brings to reduce the number of interfaces which is usually a good guess to reduce the toll and accelerate dedicated process flow
- However
 - it is “one size fits all” solution ?
 - Is it really better to go from vertical silos to horizontal ones ?
 - When do you need silos – and you should keep it ?
 - How to accelerate with silos in my org ?



HOW TO EMBRACE THE SILOS DILEMMA

DO YOU REALLY WANT TO BREAK THEM ? OR DO YOU RATHER WANT TO CONNECT THEM ?



Big picture keys to tackle the problematic :

- Evaluate – ideally periodically – your need for expertise
- Silo is key to create, stimulate and keep expertise
 - *If you don't need deep expertise, challenge the need for silos ;)*
- Silo is slowing down the end2end process
- SOC process usually needs both : speed, flow but deep expertise
- Hybrid approach - or silo connections – seems in this case a far better solution

HOW TO EMBRACE THE SILOS DILEMMA

DO YOU REALLY WANT TO BREAK THEM ? OR DO YOU RATHER WANT TO CONNECT THEM ?

More concrete solutions to make it happen :

- Centralized SOC Governance : make the governance clear for every SOC staff member (everyone has the same representation of the system)
 - SOC office, clear roles and responsibilities, framework
- Enhanced Communication and Collaboration (everyone understands the value brought by each other) : how to bring transparency
 - Regular Meetings and Forums, Collaboration Tools, Cross-Functional Training, ...
 - Data Sharing, consumption and Integration
 - Threat intel sharing : might be both strategic, tactical and operational, regular briefing, spontaneous volunteering for working group, ...
- Have and contribute to the same objective : Performance Metrics and Key Performance Indicators (KPIs)

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ARE YOU FOCUSING ON YOUR RISKS (AS A SOC) ?

CLASSICAL SYMPTOMS

- Typical symptoms (and not problem) :
 - The SOC is not well organized
 - The SOC is inefficient
 - The SOC governance is not clear
 - The SOC is not skilled in running project
 - The SOC is definitely not supporting the business...
- Typical symptoms (and not problem) diagnosis
 - the symptom (and not the problem) shows up at SOC level
 - but it usually arises upstream with BUs that own their risks (Business Units) and managements (C-level, CISO, org dependants,...)
- When prioritisation is not clear : how to prioritize your workstream, your resources ? How to prioritize UCs ? How to prioritize monitoring area? How to assign a severity ?
- A traditional **problem => solution** approach does not allow you to bring improvements

ARE YOU FOCUSING ON YOUR RISKS (AS A SOC) ?

EMBRACE A SYSTEMIC APPROACH

- Align your SOC org on the risk assessment and periodisation
 - If not available, help while starting small and thinking big
- Can be challenging :
 - need to be worked with business and mgmt.
 - Alignment and prioritisation between BU usually challenging
 - Management sponsorships should help
- The SOC is one piece of your security posture in your cyber org
- And Do remember :
 - People only complains when things go wrong
 - if your SOC is so efficient, that's just normal for most people, no one will congratulate

AGENDA

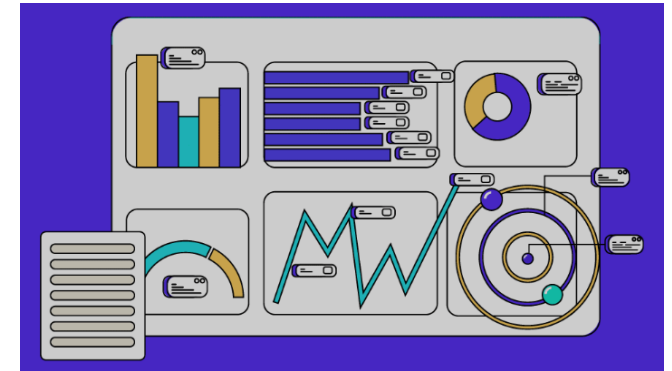
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WHAT GETS MEASURED GETS MANAGED

- Symptoms
 - Too many KPIs : your dashboard kill the actionability and overwhelm rather than inform
 - No relevant KPIs : your mission and your challenges are not clear
 - 1 Dashboard all you can eat for all (staff, sec mgmt., mgmt., business)
 - No KPI : (
- Consequences / impact ?
 - How do you measure your success ?
 - What are your (SMART) objectives ?
 - How do you measure the completion ?
 - How do you create motivation not putting your SOC into the hamster wheel...
- The key to an actionable SOC dashboard is to focus on the most meaningful metrics that provide a clear picture of performance and security posture

WHAT GETS MEASURED GETS MANAGED

- What is your mission (people, process, tech) ?
- What are your current challenges ?
- What are you currently improving ?



Your (current)
dashboard

WHAT GETS MEASURED GETS MANAGED

WHAT MAKES A GOOD KPI ?

1. Relevance

- Alignment with Goals and objectives (time framed)
- Business Impact

2. Actionability

- Clear Decision-Making
- Specificity

3. Measurability

- Quantifiable
- Data Availability

4. Timeliness

- Real-Time Insights
- Trend Analysis

5. Simplicity

- Clarity
- Conciseness

6. Comparability

- Benchmarking
- Contextual Relevance

WHAT GETS MEASURED GETS MANAGED

TIPS

- Your SOAR can be your best ally for some metrics (completely automated) :
 - nb of alerts
 - nb of incident (with distribution : compliance malicious, FP)
 - nb of most severe incident
 - nb of crisis / pre crisis mode
 - Incident Detection Rate (nb total of incidents + nb of most severe incidents)
 - Mean Time to Detect (MTTD)
 - Mean Time to Respond (MTTR)
 - False Positive Rate: The percentage of alerts that were incorrectly flagged as malicious
- OKR (Objective Key Results) can bring a precious help on workstream and (improvements) project

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CONCLUSION

- Consider the SOC as a complex system
- Change your perspective on problem (= blocage + desire) that can be « just » a symptom
- Cyber technics are necessary but far from enough for running a SOC
- Start small (and start somewhere !) but think big
- Stay optimistic : the most important is the journey, not the destination :)

“**WITH ORDINARY TALENT
AND EXTRAORDINARY
PERSEVERANCE, ALL
THINGS ARE ATTAINABLE**

THOMAS FOXWELL BUXTON

THANK YOU / MERCI

SHOULD YOU WANT TO DISCUSS FURTHER, DO NOT HESITATE TO CONTACT ME



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