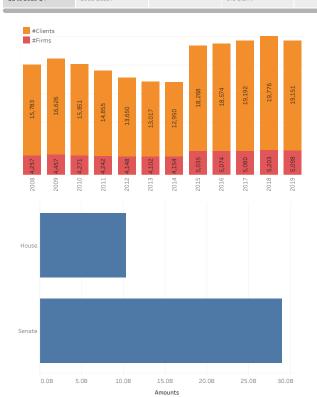
Let's start by looking at a summary of 2008 Q1 to 2019 Q4

Who are the biggest firms and clients for 2008-2019?

What about per year?

What reasons motivate lobbying in the U.S.A?

Which areas do the top firms lobby on? What about the biggest clients?



2008-2019 Totals

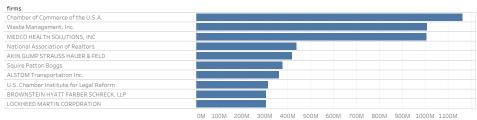
#Clients	49,610
#Firms	9,663
Costs_Maximum	61,788,711,479
Costs_Minimum	55,486,466,479

Yearly Costs

Year	
2008	5,819,066,802
2009	5,888,277,849
2010	5,080,268,408
2011	5,062,089,955
2012	4,580,850,298
2013	4,413,611,416
2014	4,333,604,823
2015	4,443,228,349
2016	4,648,559,203
2017	5,717,326,358
2018	5,076,254,954
2019	3,574,450,564

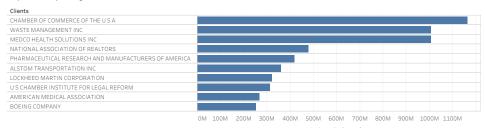
Let's start by looking at a summary of 2008 firms and clin 2008-2019 Q4 2008-2019?	33	What reasons motivate lobbying in the U.S.A?	Which areas do the top firms lobby on?	What about the biggest clients?	Which foreign countries lo
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Top 10 most paid firms



Income Estimated

Top 10 most spending clients



Costs Estimated



Let's start by looking at a summary of 200.. Who are the biggest firms and clients for 2008-2019? What reasons motivate lobbying in the U.S.A? Total per lobbying code (in millions) House Senate TAXATION/INTERNAL REVENUE CODE HEALTH ISSUES BUDGET/APPROPRIATIONS MEDICARE/MEDICAID ENERGY/NUCLEAR TRADE (DOMESTIC & FOREIGN) FINANCIAL INSTITUTIONS/INVESTME. DEFENSE TRANSPORTATION COPYRIGHT/PATENT/TRADEMARK ENVIRONMENTAL/SUPERFUND TELECOMMUNICATIONS HOMELAND SECURITY EDUCATION LABOR ISSUES/ANTITRUST/WORKPLA.. BANKING AGRICULTURE GOVERNMENT ISSUES CLEAN AIR & WATER (OLIALITY) CONSUMER ISSUES/SAFETY/PROTECT... AVIATION/AIRCRAFT/AIRLINES IMMIGRATION COMMUNICATIONS/BROADCASTING/. NATURAL RESOURCES PHARMACY RETIREMENT FOREIGN RELATIONS SCIENCE/TECHNOLOGY HOUSING LAW ENFORCEMENT/CRIME/CRIMINA.. FOOD INDUSTRY (SAFETY, LABELING, ... VETERANS FUEL/GAS/OIL MARINE/MARITIME/BOATING/FISHER.. MEDICAL/DISEASE RESEARCH/CLINIC.. TORTS RAILROADS COMPUTER INDUSTRY AUTOMOTIVE INDUSTRY SMALL BUSINESS INDIAN/NATIVE AMERICAN AFFAIRS CHEMICALS/CHEMICAL INDUSTRY CIVIL RIGHTS/CIVIL LIBERTIES ECONOMICS/ECONOMIC DEVELOPME.. UTILITIES AEROSPACE GAMING/GAMBLING/CASINO MANUFACTURING TOBACCO DISASTER PLANNING/EMERGENCIES POSTAL REAL ESTATE/LAND USE/CONSERVATI.. INTELLIGENCE AND SURVEILLANCE BANKRUPTCY | ADVERTISING TRUCKING/SHIPPING FIREARMS/GUNS/AMMUNITION COMMODITIES (BIG TICKET)
MISCELLANEOUS TARIFF BILLS ACCOUNTING | BEVERAGE INDUSTRY ROADS/HIGHWAY URBAN DEVELOPMENT/MUNICIPALITI.. ALCOHOL & DRUG ABUSE WASTE (HAZARDOUS/SOLID/INTERST.. TRAVEL/TOURISM MEDIA (INFORMATION/PUBLISHING) CONSTITUTION ARTS/ENTERTAINMENT FAMILY ISSUES/ABORTION/ADOPTION SPORTS/ATHLETICS WELFARE APPAREL/CLOTHING INDUSTRY/TEXTL MINTING/MONEY/GOLD STANDARD DISTRICT OF COLUMBIA UNEMPLOYMENT RELIGION Amounts

Who are the biggest firms as

What about per year?

What reasons motivate lobbying in the U.S.A? Which areas do the top firms lobby on?

What about the biggest clients?

Which foreign countries lobby in the U.S.A?

And finally, why do those countries lobby?..

Lobbying Codes of Top 10 Firms

	AKIN GUMP		BROWNSTEIN	Chamber of	LOCKHEED	MEDCO	National		U.S. Chamber	Waste
Fullcodes	STRAUSS HA	ALSTOM Inc.	HYATT FARBE	,	MARTIN COR	HEALTH SOLU	Association o		Institute for L	Management
ACCOUNTING	200			80				23		
ADVERTISING	26			1			2	8		
AEROSPACE	50		12	20	71			80	h	
AGRICULTURE	253		177	64				256	ļ	
ALCOHOL & DRU	5		46					28		
ANIMALS	16			4						
APPAREL/CLOT	4							19		
ARTS/ENTERTAI	63		47					8	4	
AUTOMOTIVE I	145		54	38				5	7	
AVIATION/AIRC	268		53	87	1			450		
BANKING	129		687	40			6	189		
BANKRUPTCY	23		105	12			5	27	59	
BEVERAGE IND	1		9					17		
BUDGET/APPRO	1,267	10	859	89	113			2,859	16	2
CHEMICALS/CH	7		32	89				117	7	
CIVIL RIGHTS/CI	21		81	89			27	1	9	
CLEAN AIR & W	58		194	85			14	203		
COMMODITIES (2		16	64				2		
OMMUNICATI	341		510	11			9	64		
OMPUTER IND	111		77	39				102		
CONSTITUTION	106			15				2		
ONSUMER ISS	173		336	89			61	154	56	
OPYRIGHT/PA	632	4	344	88			53	69	4	
DEFENSE	567		215	88	113			528		1
DISASTER PLAN	40		51	11			61	156		
DISTRICT OF CO								19		
ECONOMICS/EC	179		92	31				350		
DUCATION	408		412	88				563		
NERGY/NUCLE	1,031	10	841	89			54	520	6	2
NVIRONMENT	548	10	334	89	98		55	392	4	
AMILY ISSUES/	540	10	14	99	30		35	10		
FINANCIAL INST	705		1,376	89	50		61	436	81	
FIREARMS/GUN	703		1,370	0.5			01	14		
OOD INDUSTR				20					ļi	
	67		167	38				57	7	
OREIGN RELAT	258		198	80				104		
UEL/GAS/OIL	24		97	7				31		
GAMING/GAMB	49		331	33				52	ļ	
GOVERNMENT I	458		272	89	1	2	25	303	81	
HEALTH ISSUES	1,860		916	89		21	51	1,395	65	
HOMELAND SEC	332		397	89	111			608	4	
HOUSING	130		158	18			61	565		
MMIGRATION	88		354	89			54	207		
NDIAN/NATIVE	511		178	59				101		
NSURANCE	158		331	64			12	134	21	
NTELLIGENCE	17		52	1				13		
ABOR ISSUES/	154		335	89		3	14	281	19	
AW ENFORCE	187		338	62				338	74	
MANUFACTURI	42		65	5				78		
MARINE/MARIT	49		8	30				99	9	
MEDIA (INFOR			22	3				3		
MEDICAL/DISEA	63		242	5				143	1	
MEDICARE/ME	898		382	27		21		665	79	
MINTING/MON			20							
MISCELLANEOU	98			8				13		
NATURAL RESO	169		576	75				497		
PHARMACY	77		139	31		21		70	19	
OSTAL	8		139	9		7		13	ļ	
RAILROADS			10	16		/		53	ļi	
REAL ESTATE/L	48		140	17			46	55		
							46			
RETIREMENT	179		74	89				155		
ROADS/HIGHW	82			5				55		
CIENCE/TECH	228	10	87	67	22			111		
MALL BUSINESS	48			79				36		
PORTS/ATHLE			169					37	L	
AXATION/INTE	3,310	9	2,318	89	113		61	1,151	63	
ELECOMMUNI	307		513	89	108		5	414		
OBACCO	40		103					43		
ORTS	145		191	53			1	24	79	
RADE (DOMES	1,893	1	351	89	113			344		
RANSPORTATI	1,290	10	149	89	30		42	1,625	16	
RAVEL/TOURIS	73		39	87				39		
RUCKING/SHIP	40		95	26				6		
JNEMPLOYME				9						
JRBAN DEVELO	12		3					770		
JTILITIES	26		31	16				127		
/ETERANS	106		261	9				78	14	
								/0	14	
VASTE (HAZAR VELFARE	46 7		6 4	30 6				24		

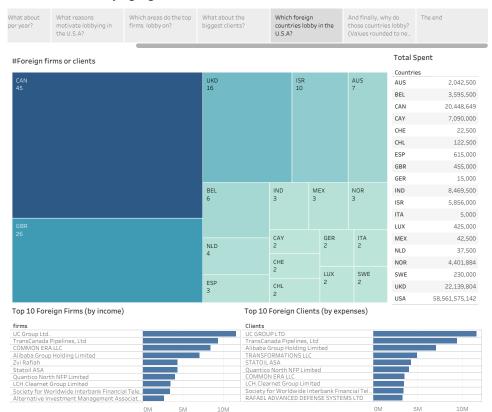
What about per What reasons which areas do the top year? What lobbying in the U.S.A? Which areas do the top biggest clients?

Which foreign countries lobby in the U.S.A?

And finally, why do those countries lobby? (Values rounded to ne..

Lobbying Codes of Top 10 Clients

Lobbying Codes	of Top 10	Clients								
		American	Boeing	CHAMBER OF	LOCKHEED	MEDCO		Pharmaceutica		Waste
Fullcodes ACCOUNTING	Alstom Inc.	Medical Asso	Company	COMMERCE O	MARTIN COR 2	HEALTH SOLU	Association o	I Research an	Institute for L 5	Management,
ļ			20	10					5	
AEROSPACE		-	28	0	141					
AGRICULTURE AUTOMOTIVE I		-		8	14					
AVIATION/AIRC		2	40	10	10					
BANKING		-	85	10			1			
BANKRUPTCY				10					48	
BUDGET/APPRO		31	67	10	315		4	141	5	11
CHEMICALS/CH				10					-	
CIVIL RIGHTS/CI				10			20		3	
CLEAN AIR & W		1	27	9						2
COMMODITIES (9						
COMPUTER IND			26	2			4			
CONSTITUTION				2						
CONSUMER ISS		1		10			21		24	
COPYRIGHT/PA		6		10			20	143	14	
DEFENSE			92	10	668			2		16
DISASTER PLAN					20		21			
ECONOMICS/EC				6						
EDUCATION		14	22	10	9					3
ENERGY/NUCLE			6	10	10		16			7
ENVIRONMENT		2	26	10	119		20			41
FINANCIAL INST			40	10	50		68		46	
FOOD INDUSTR				6	2					
FOREIGN RELAT			25	10	28					
FUEL/GAS/OIL				1						
GAMING/GAMB				10						
GOVERNMENT I			26	10	11	2	12		91	
HEALTH ISSUES		229	145	10	12	29	37	354	32	3
HOMELAND SEC			51	10	127				2	
HOUSING				1			41			
IMMIGRATION		6	1	10			16			
INDIAN/NATIVE		2		7						
INSURANCE				9			10	19	11	
INTELLIGENCE			48	1	52					
LABOR ISSUES/		29	41	10	10	3	7		6	
LAW ENFORCE				6					97	
MANUFACTURI				4						
MARINE/MARIT				9	1					
MEDICAL/DISEA								39		
MEDICARE/ME		211		1		28		183	38	
NATURAL RESO				7						
PHARMACY		35		5		28		309	4	
POSTAL		ļ		2		7				
RAILROADS				1						
REAL ESTATE/L		ļ					37			
RETIREMENT			13	10						13
ROADS/HIGHW				5						
SCIENCE/TECH				1	38			2		
SMALL BUSINESS				10						
TAXATION/INTE		12	123	10	219		51	10	28	38
TELECOMMUNI				10	108				78	
TOBACCO		13							100	
TORTS		24		3				4	108	
TRADE (DOMES			49	10	152			48		10
TRANSPORTATI	23		57	10	39		13		8	25
TRAVEL/TOURIS				10						
TRUCKING/SHIP				2						3
UNEMPLOYME		20		1	-			4	-	
VETERANS		26		1	5			4	7	41
WASTE (HAZAR										41



Costs Estimated

Income Estimated

What about per year?		reasons vate lobb						What about the biggest clients?			Which foreign countries lobby in the U.S.A?			And finally, why do those countries lobby? (Values rounded to ne			The end		
	ASA	AUS	BEL	CAN	CAY	CHE	CHL	ESP	GBR	GER	IND	ISR	LUX	MEX	NED	NLD	NOR	PUR	SWE
ACCOUNTING				1K															
AEROSPACE				1K															
AGRICULTURE				33K															
AVIATION/AI				0K					25K										
BANKING			2929K						4K										
BUDGET/APP				53K					1K										
CIVIL RIGHTS									3K	1	<								
CLEAN AIR &				53K													36K		
COMPUTER I					57K														
CONSUMER I				361K	599K														
COPYRIGHT/					771K														
DEFENSE				558K								5259K							
ECONOMICS/				53K	599K						7960K								
ENERGY/NU		85K				3K		2K	1K								286K		
ENVIRONME		152K		53K													466K		
FINANCIAL I		18K			29K		23K		10731K										130K
FOREIGN RE		133K		56K				1K	2921K			218K					573K		
FUEL/GAS/OIL				53K				0K	5K								1337K		
GAMING/GA									1102K										
GOVERNME				55K					47K				380K						
HEALTH ISS	8K			584K	314K				77K									8K	
HOMELAND				8K															
INSURANCE															16K	14K			
INTELLIGEN																	36K		
LAW ENFOR										1	<								
MANUFACTU				0K															
MARINE/MA				58K		3K											36K		
MEDICAL/DI				5K					77K										
MEDICARE/				55K															
MISCELLANE		67K																	
NATURAL RE		1250K				3K			3K								964K		
PHARMACY				361K															
RAILROADS																	215K		
SCIENCE/TEC.					371K				77K							23K			
SMALL BUSI					771K														
TAXATION/I		67K		44K				1K	1008K								143K		
TELECOMMU									3K										
TRADE (DOM		133K	80K	56K	771K				410K					3K			179K		
TRANSPORT				95K															
TRAVEL/TOU				118K	371K														
WASTE (HAZ				0K															

What about per year?

What reasons Which areas do the top motivate lobbying in the U.S.A?

What about the biggest clients?

Which foreign countries lobby in the U.S.A?

And finally, why do those countries lobby? (Values rounded to ne..

Some quick notes:

Some of the money totals are estimations; lobbying disclosures do not require an amount be disclosed if it is under \$5000. In these cases, the amount is either estimated as \$2500, or a minimum and maximum range is given (where each \$0 amount is calculated as a range between \$0 and \$5000).

Also, firms and clients do not have to use their exact registered business name, and also may have typos. This leads to difficult tracking of large firms and clients because they may have disclosed under many different but similar names. For example, I have seen the Chamber of Commerce of the USA disclose user "The Chamber of Commerce of the USA", "Chamber of Commerce USA", "The Chamber of Commerce United States of America", "THE CHAMBER OF COMMERCE USA", "The Chamber of Commerce U.S.A.", etc. Spotting these takes a lot of time, and there is a lot of further work to be done on my dataset.

Please direct questions/comments/suggestions to black.travis.r@gmail.com