

# *Time Series*

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## *Time Series Forecasting*

### *The Importance of Forecasting*

- Governments forecast unemployment rates, interest rates, and expected revenues from income taxes for policy purposes
- Marketing executives forecast demand, sales, and consumer preferences for strategic planning
- College administrators forecast enrollments to plan for facilities and for faculty recruitment
- Retail stores forecast demand to control inventory levels, hire employees and provide training

### *Common Approaches to Forecasting*

- Qualitative forecasting methods
  - Used when historical data are unavailable
  - Considered highly subjective and judgmental
- Quantitative forecasting methods
  - Time series or Causal
  - Use past data to predict future values

### *Time-Series Data*

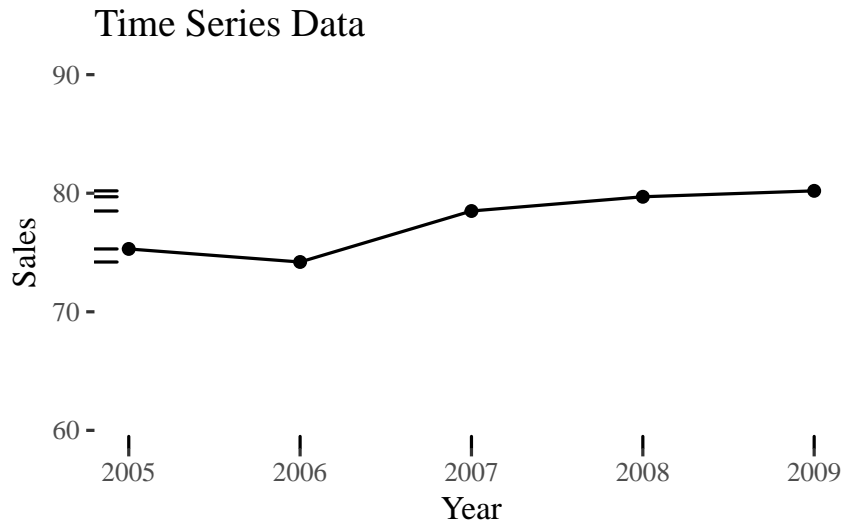
- Numerical data obtained at regular time intervals
- The time intervals can be annually, quarterly, monthly, weekly, daily, hourly, etc.

Table 1: Example

Years:	2005	2006	2007	2008	2009
Sales:	75.3	74.2	78.5	79.7	80.2

### *Time-Series Plot*

- A time-series plot is a two-dimensional plot of time series data
  - the vertical axis measures the variable of interest
- the horizontal axis corresponds to the time periods

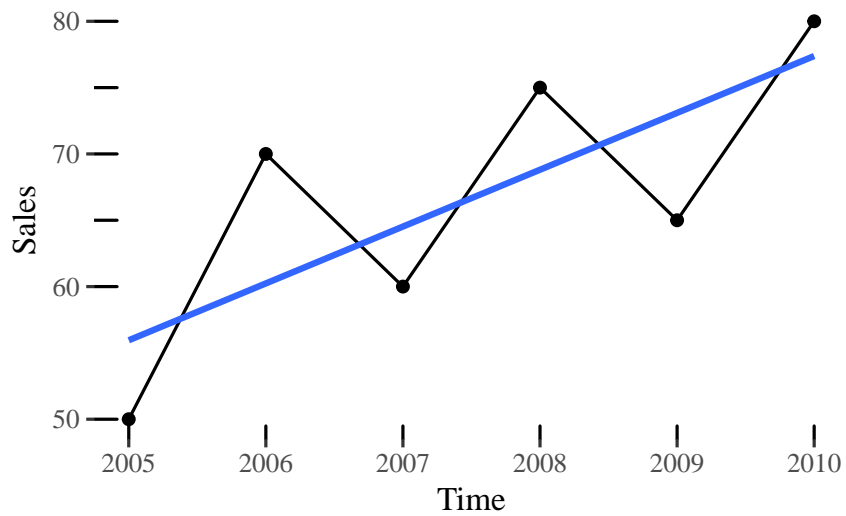


#### *Time-Series Components*

- Trend Component
  - Overall, persistent, long-term movement
- Seasonal Component
  - Regular periodic fluctuations, usually within a 12-month period
- Cyclical Component
  - Repeating swings or movements over more than one year
- Irregular Component
  - Repeating swings or movements over more than one year
  - Erratic or residual fluctuations

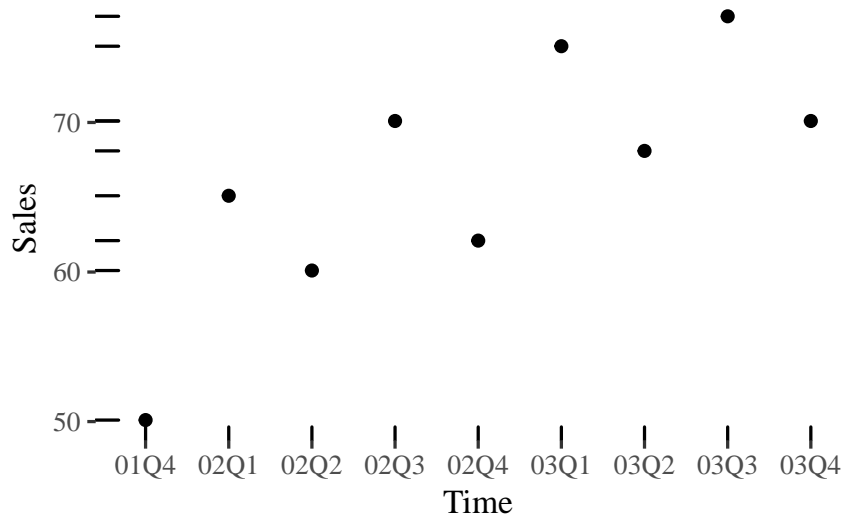
#### *Trend Component*

- Long-run increase or decrease over time (overall upward or downward movement)
- Data taken over a long period of time
- Trend can be upward or downward
- Trend can be linear or non-linear



### *Seasonal Component*

- Short-term regular wave-like patterns
- Observed within 1 year
- Often monthly or quarterly Sales



### *Cyclical Component*

- Long-term wave-like patterns
- Regularly occur but may vary in length
- Often measured peak to peak or trough to trough

### *Irregular Component*

- Unpredictable, random, “residual” fluctuations
- Due to random variations of Nature

- Accidents or unusual events
- “Noise” in the time series

### *Does Your Time Series Have A Trend Component?*

- A time-series plot should help you to answer this question.
- Often it helps if you “smooth” the time-series data to help answer this question.
- Two popular smoothing methods are moving averages and exponential smoothing.

### *Smoothing Methods*

- Moving Averages
  - Calculate moving averages to get an overall impression of the pattern of movement over time
  - Averages of consecutive time-series values for a chosen period of length L.
- Exponential Smoothing
  - A weighted moving average

### *Moving Averages*

- Used for smoothing
- A series of arithmetic means over time
- Result dependent upon choice of L (length of period for computing means)
- Last moving average of length L can be extrapolated one period into future for a short term forecast
- Examples:
  - For a 5 year moving average,  $L = 5$
  - For a 7 year moving average,  $L = 7$
  - Etc.
- Example: Five-year moving average
  - First average:  $MA(5) = \frac{Y_1 + Y_2 + Y_3 + Y_4 + Y_5}{5}$
  - Second average:  $MA(5) = \frac{Y_2 + Y_3 + Y_4 + Y_5 + Y_6}{5}$
  - etc.
- The 5-year moving average smoothes the data and makes it easier to see the underlying trend

### Exponential Smoothing

- Used for smoothing and short term forecasting (one period into the future)
- A weighted moving average
  - Weights decline exponentially
  - Most recent observation is given the highest weight
- The weight (smoothing coefficient) is  $W$ 
  - Subjectively chosen
  - Ranges from 0 to 1
  - Smaller  $W$  gives more smoothing, larger  $W$  gives less smoothing
- The weight is:
  - Close to 0 for smoothing out unwanted cyclical and irregular components
  - Close to 1 for forecasting

### Exponential Smoothing Model

- $E_1 = Y_1$
- $E_i = WE_i + (1 - W)E_{i-1}$  For  $i = 2, 3, 4, \dots$  where:  $E_i$  = exponentially smoothed value for period  $i$   
 $E_{i-1}$  = exponentially smoothed value already computed for period  $i - 1$   
 $Y_i$  = observed value in period  $i$   
 $W$  = weight (smoothing coefficient),  $0 < W < 1$

- Suppose we use weight  $W = 0.2$

Time Period (i)	Sales ( $Y_i$ )	Forecast from prior period ( $E_{i-1}$ )	Exponentially Smoothed Value for this period ( $E_i$ )
1	23	--	23
2	40	23	$(.2)(40) + (.8)(23) = 26.4$
3	25	26.4	$(.2)(25) + (.8)(26.4) = 26.12$
4	27	26.12	$(.2)(27) + (.8)(26.12) = 26.296$
5	32	26.296	$(.2)(32) + (.8)(26.296) = 27.437$
6	48	27.437	$(.2)(48) + (.8)(27.437) = 31.549$
7	33	31.549	$(.2)(33) + (.8)(31.549) = 31.840$
8	37	31.840	$(.2)(37) + (.8)(31.840) = 32.872$
9	37	32.872	$(.2)(37) + (.8)(32.872) = 33.697$
10	50	33.697	$(.2)(50) + (.8)(33.697) = 36.958$
etc.	etc.	etc.	etc.

$E_1 = Y_1$   
since no prior information exists

$E_i =$   
 $WY_i + (1 - W)E_{i-1}$

*Forecasting Time Period  $i + 1$* 

The smoothed value in the current period ( $i$ ) is used as the forecast value for next period ( $i + 1$ ) :

$$\hat{Y}_{i+1} = E_i$$

*There Are Three Popular Methods For Trend-Based Forecasting*

- Linear Trends
  - Linear Trend Model
- Non Linear Trends
  - Quadratic Trend Model
  - Exponential Trend Forecasting

*Linear Trend Forecasting*

Estimate a trend line using regression analysis Use time ( $X$ ) as the independent variable:

- $\hat{Y} = b_0 + b_1 X$

In least squares linear, non-linear, and exponential modeling, time periods are numbered starting with 0 and increasing by 1 for each time period.

*Nonlinear Trend Forecasting*

- A nonlinear regression model can be used when the time series exhibits a nonlinear trend
- Compare adj.  $r^2$  and standard error to that of linear model to see if this is an improvement

*Choosing A Forecasting Model*

- Perform a residual analysis
  - Eliminate a model that shows a pattern or trend
- Measure magnitude of residual error using squared differences and select the model with the smallest value
- Measure magnitude of residual error using absolute differences and select the model with the smallest value
- Use simplest model
  - Principle of parsimony

*Principal of Parsimony*

- Suppose two or more models provide a good fit for the data
- Select the simplest model

*Pitfalls in Time-Series Analysis*

- Assuming the mechanism that governs the time series behavior in the past will still hold in the future
- Using mechanical extrapolation of the trend to forecast the future without considering personal judgments, business experiences, changing technologies, and habits, etc.