

# TAYLOR E. BUSTAMANTE

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[Github Page](#) || [Personal Site](#) || [LinkedIn](#)

## SUMMARY

Experienced in Ruby on Rails and JavaScript based programming with a background in Biochemistry and Technical Sales. Possess strong business acumen and relationship building skills that help develop a deep understanding of customer's needs and desires, foster a strong community within my team and help drive timelines on projects. Passionate about constant self-improvement with the desire to understand and resolve complex and technical problems in the most efficient way.

## TECHNICAL SKILLS

Ruby on Rails, SQLite, Postgresql, React, Redux, Redis, HTML/CSS, Object Oriented Programming, Functional Programming, Test-Driven Development

## TECHNICAL PROJECTS

### DISCOVERHOOD- [BACK-END](#) || [FRONT-END](#) || [DEMO](#)

App users are given a curated list of the best places to eat, drink, and events in their area based on various filters and displayed on a Google map. Signed in users are able to like those events and also connect with users through our open forums.

- Developed a React and Rails App using JWT for user Auth and Redux for state management.
- Implemented Web Sockets through Action Cable on the back-end allowing real-time messaging.
- Used Google Maps API to display a map on the page that changes dynamically depending on the place of interest.

### NOTFLIX- [BACK-END](#) || [FRONT-END](#) || [DEMO](#)

Notflix displays Netflix movies and shows to the user with functionality to like various shows and movies. Based on your preferences the app will then recommend other shows/movies to the user.

- Implemented a Rails backend and React front-end with a polymorphic join table for the user's likes and serialized user data.
- Utilized JWT to handle user auth with bcrypt for password encryption.
- Worked with a Netflix API and implemented React routes to simulate a multiple page web app for our SPA.

### ONLYTASKS- [BACK-END](#) || [FRONT-END](#) || [DEMO](#)

Taks/ Note taker site that allows a user to create, edit, and delete their tasks and notes. Based on the day that the task is created for, the calendar will render a dynamic bar to display how full your day is.

- Created custom SVG elements that render dynamically on the calendar based on the tasks length per day.
- Implemented full CRUD on several models.
- Used a Vanilla JS front end and a Rails backend used as an API.

## WORK EXPERIENCE

### GONG.IO

SEPTEMBER 2019-NOVEMBER 2020

*Sales Development Representative*

*San Francisco, CA*

- Reached over 100% quota attainment resulting in \$350,000 in sourced closed-won business.
- Made over 80 contacts per day via phone, email, and LinkedIn messaging targeting the C-level, VPs, and Directors of Sales.
- Trained 15 incoming sales development representatives during their onboarding period.

### GOLDEN STATE ORTHOPAEDICS

JULY 2018-AUGUST 2019

*Territory Manager*

*San Francisco, CA*

- Managed the largest total joint account in Northern California by attending surgeries and on call trauma cases.
- Attended 25 surgeries per week and advised the staff and doctors on how to properly use the company's technology products.
- Spearheaded product demos to stakeholders throughout the Kaiser system which resulted in the approval of a new product line.

## EDUCATION

### FLATIRON SCHOOL

NOVEMBER 2020-MARCH 2021

*Full stack web development bootcamp, Ruby on Rails and Javascript program*

### CERTIFICATE OF CLOUD SECURITY KNOWLEDGE

SEPTEMBER 2020

*Administered by the CSA and widely recognized as the standard for cloud security expertise*

### CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO

SEPTEMBER 2014-JUNE 2018

*Bachelor of Science in Biochemistry, Magna Cum Laude, Cumulative GPA: 3.79*

## AWARDS & INTERESTS

- **Frost Scholar:** Scholarship given to selected students in the COSAM department for exceptional research
- **Hispanic Scholarship Fund Recipient:** Merit based scholarship given to college Hispanic students across the country
- **Brooke E. Mead Scholarship:** Award given to 1 student in the College of Science and Math per year