



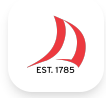
Tyler Bustard

Finance & Technology Professional

Driving innovation at the intersection of finance and technology. Delivering exceptional results through analytical expertise, strategic thinking, and client-focused solutions.

🌐 tylerbustard.ca • ✉ tbustard@unb.ca • 📞 +1 (613) 985-1223 • 📍 Toronto, Ontario, Canada

Education



Bachelor of Business Administration - Finance Major

2020

University of New Brunswick

Saint John, New Brunswick

- Case Competitions: 1st Place (CIBC), 3rd Place (TD), RBC and SLC participant
- Analyst and Portfolio Manager – University of New Brunswick Student Investment Fund
- UNB Finance Club, RBC Student Ambassador, Accredited Co-op Program
- Recipient of 5 Scholarship and Alumni Awards for academic merit and leadership skills, Total \$47,500

Professional Experience



Portfolio Assistant

2022 - 2023

BMO Private Wealth

Toronto, Ontario

- Advised two Investment Counsellors managing portfolios over \$100M and cut preparation time by 12%
- Bolstered client communications, boosting response rates by 9% heightening client satisfaction and retention



Financial Advisor

2021 - 2022

[TD Canada Trust](#)

Kingston, Ontario

- Cultivated strong client relationships by assessing individual financial needs, resulting in an 11% increase in sales
- Exceeded sales targets, achieving a top 15% performance ranking within the district



Banking Advisor

2020 - 2021

[Royal Bank of Canada](#)

Kingston, Ontario

- Strengthened client relationships by advising on personalized solutions, increased repeat transactions by 13%
- Excelled in needs-based advising, boosting adoption of core products like GICs, mutual funds, and TFSAs by 8%

Professional Experience (continued)



Client Advisor Intern

2019 - 2020

[Royal Bank of Canada](#)

Fredericton, New Brunswick

- Resolved complex client issues, achieving a 15% boost in positive feedback scores for the branch
- Promoted RBC's digital banking tools, leading to a 10% increase in online and mobile banking adoption



Marketing Intern

2018

[Irving Oil Limited](#)

Saint John, New Brunswick

- Conducted competitor analysis driving insights that improved targeted marketing by 11%
- Developed a Customer Lifecycle model that increased targeted promotions, boosting customer engagement by 8%



Tax Return Intern

2018

[Grant Thornton LLP](#)

Saint John, New Brunswick

- Streamlined client financial data, boosting accuracy by 10% ensuring timely submission of 100+ tax returns
- Improved tax return preparation processes, cutting filing errors by 15%

Professional Certifications



CFA Level I Candidate

2025

[CFA Institute](#)



Discounted Cash Flow Analysis

2024

Training the Street

Advanced financial modeling techniques for valuation using discounted cash flow methodology

Community



Next Gen Ambassador

2020 - 2023

United Way

Kingston, Ontario

- Led implementation of fundraising strategies achieving 20% increase in funds raised over three years
- Spearheaded engagement initiatives resulting in 15% rise in participation and awareness within workplace community