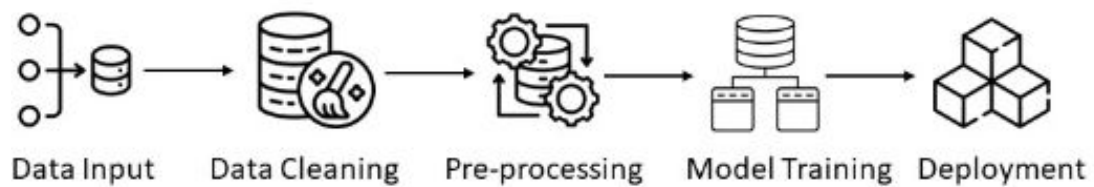




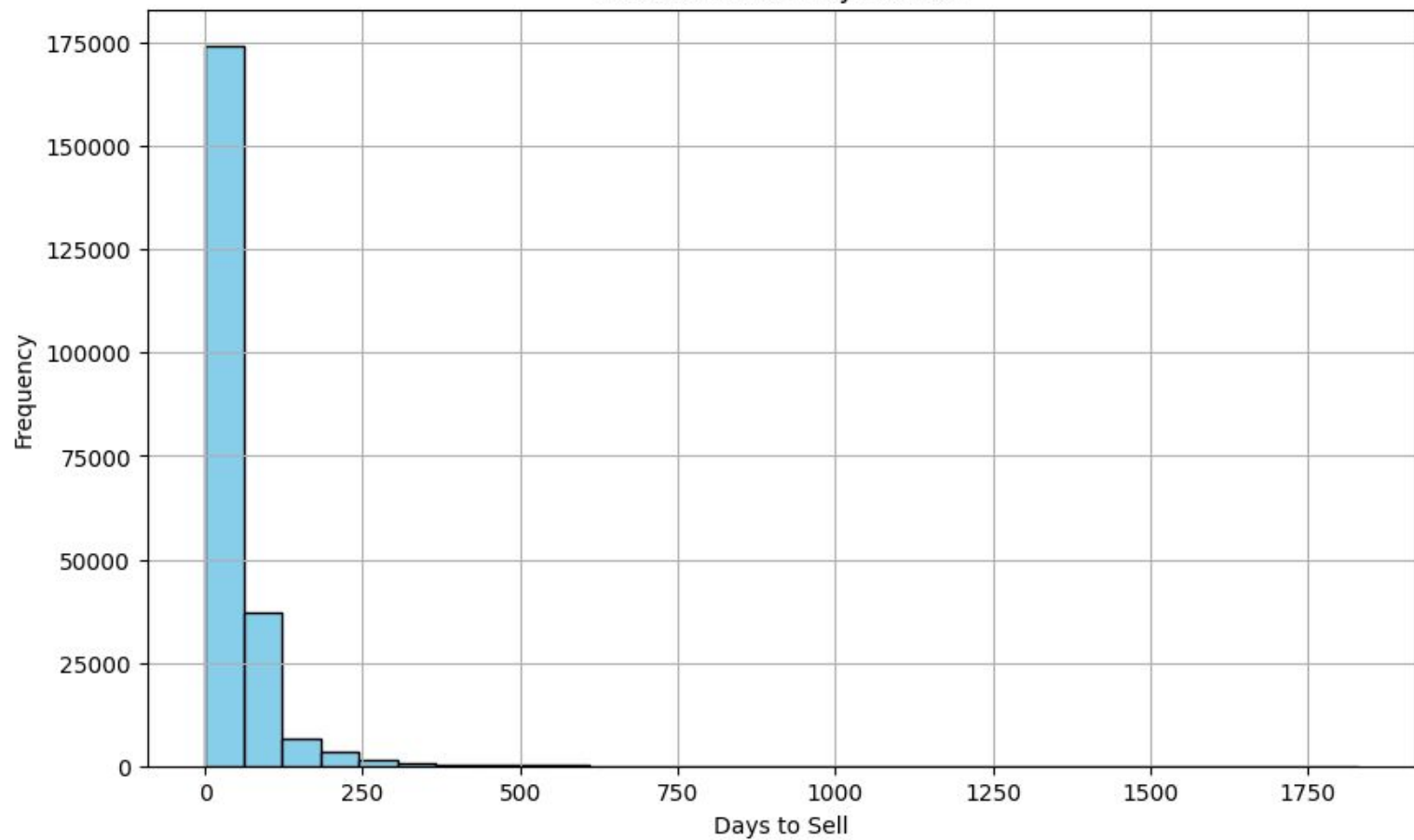
MathSoc AutoTrader Hackathon 2024

Ioan Gwenter, Lourenço Silva, Tom Cassar

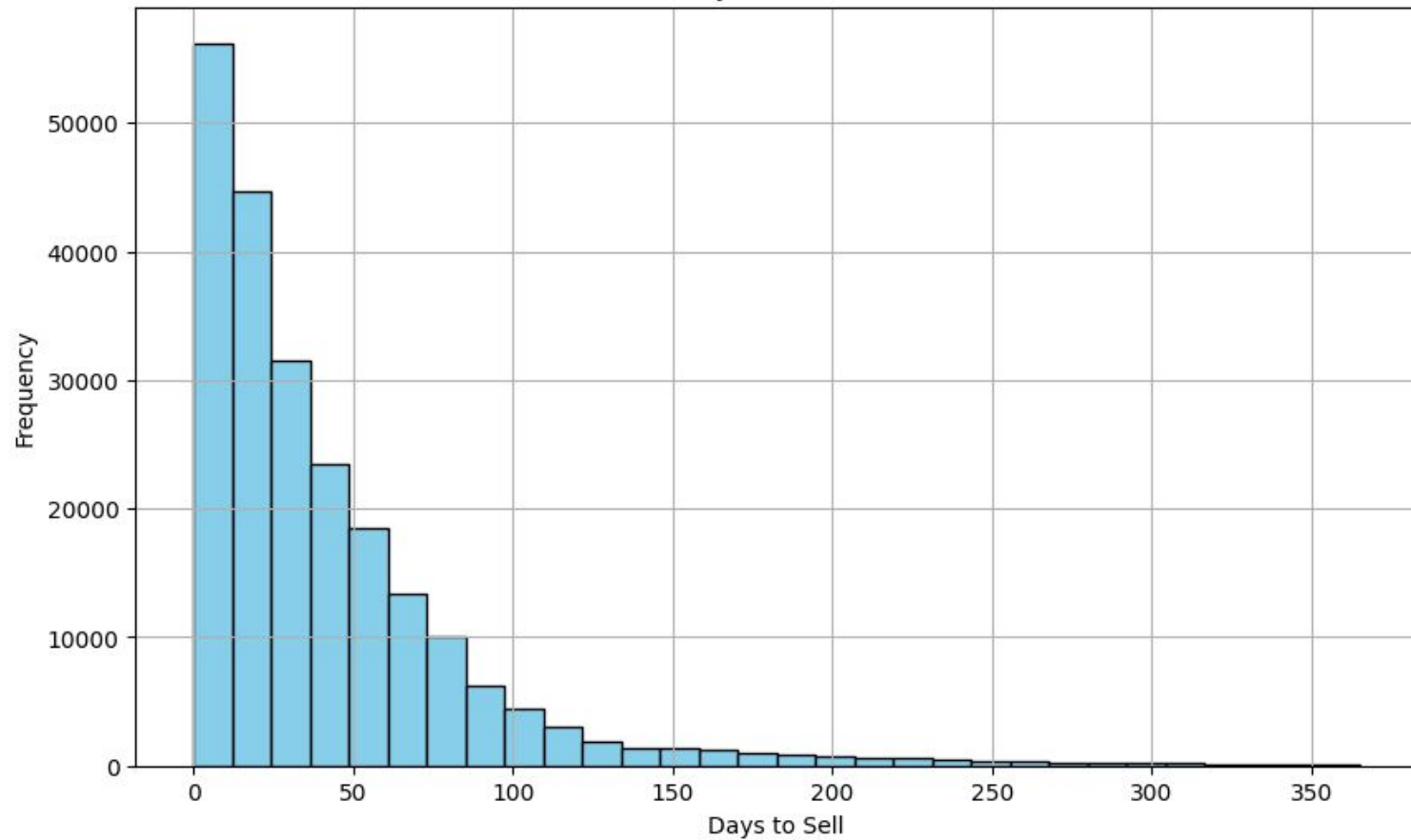




Distribution of Days to Sell



Distribution of Days to Sell (Max Value: 365)



```
# Split up categorical/numerical features
categorical_features = ['
```

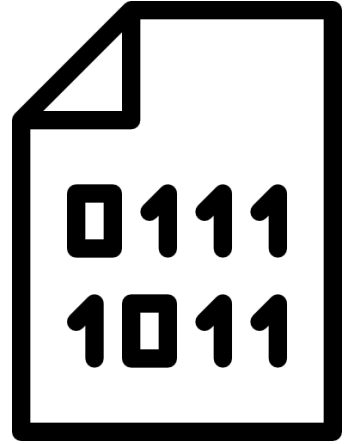
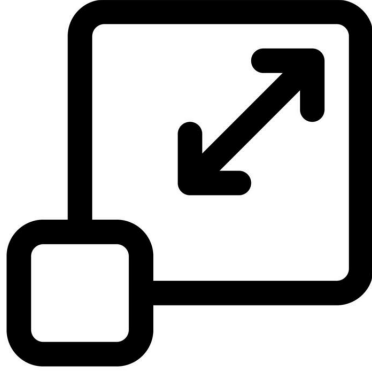
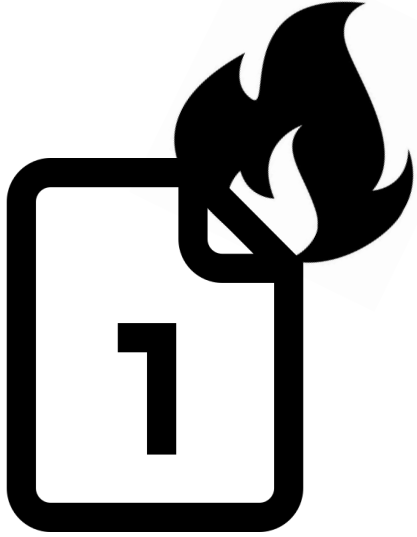
```
binary_features = ['can_home_deliver',
```

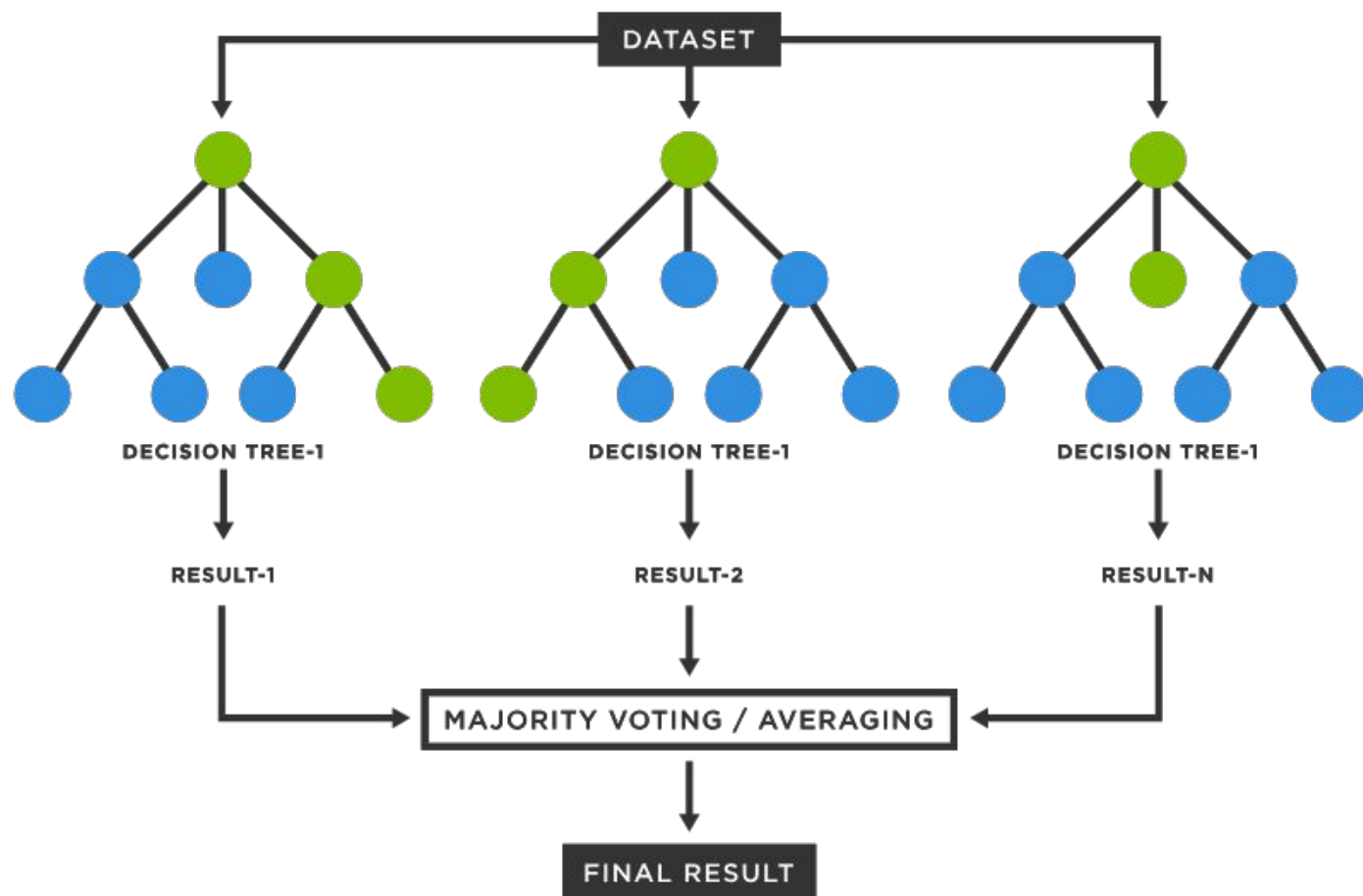
```
features = ['reg_year',
            'make',
            'model',
            'body_type',
            'fuel_type',
            'transmission_type',
            'drivetrain',
            'colour',
            'price_indicator_rating',
            'postcode_area',
            'first_retailer_asking_price',
            'reviews_per_100_advertised_stock_last_12_months',
            'seats',
            'doors',
            'co2_emission_gpm',
            'top_speed_mph',
            'zero_to_sixty_mph_seconds',
            'engine_power_bhp',
            'fuel_economy_wltp_combined_mpg',
            'battery_range_miles',
            'battery_usable_capacity_kwh',
            'length_mm',
            'boot_space_seats_up_litres',
            'insurance_group',
            'odometer_reading_miles',
            'adjusted_retail_amount_gbp',
            'predicted_mileage',
            'number_of_images',
            'advert_quality',
            '#percentage_through_year',
            'can_home_deliver',
            'manufacturer_approved',
            'segment'
            ]
```

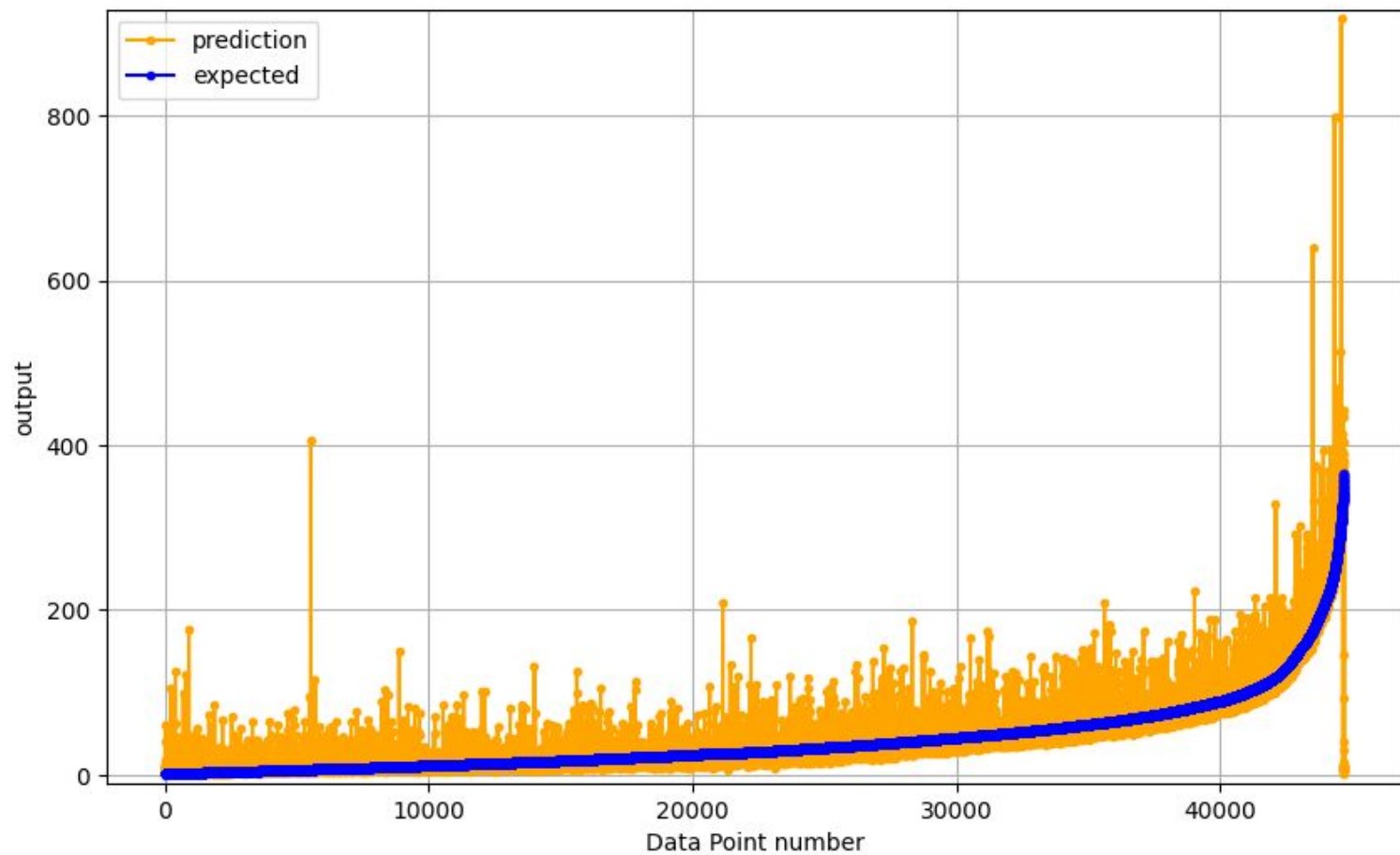
```
ler_asking_price',
_100_advertised_stock_last_12_months',

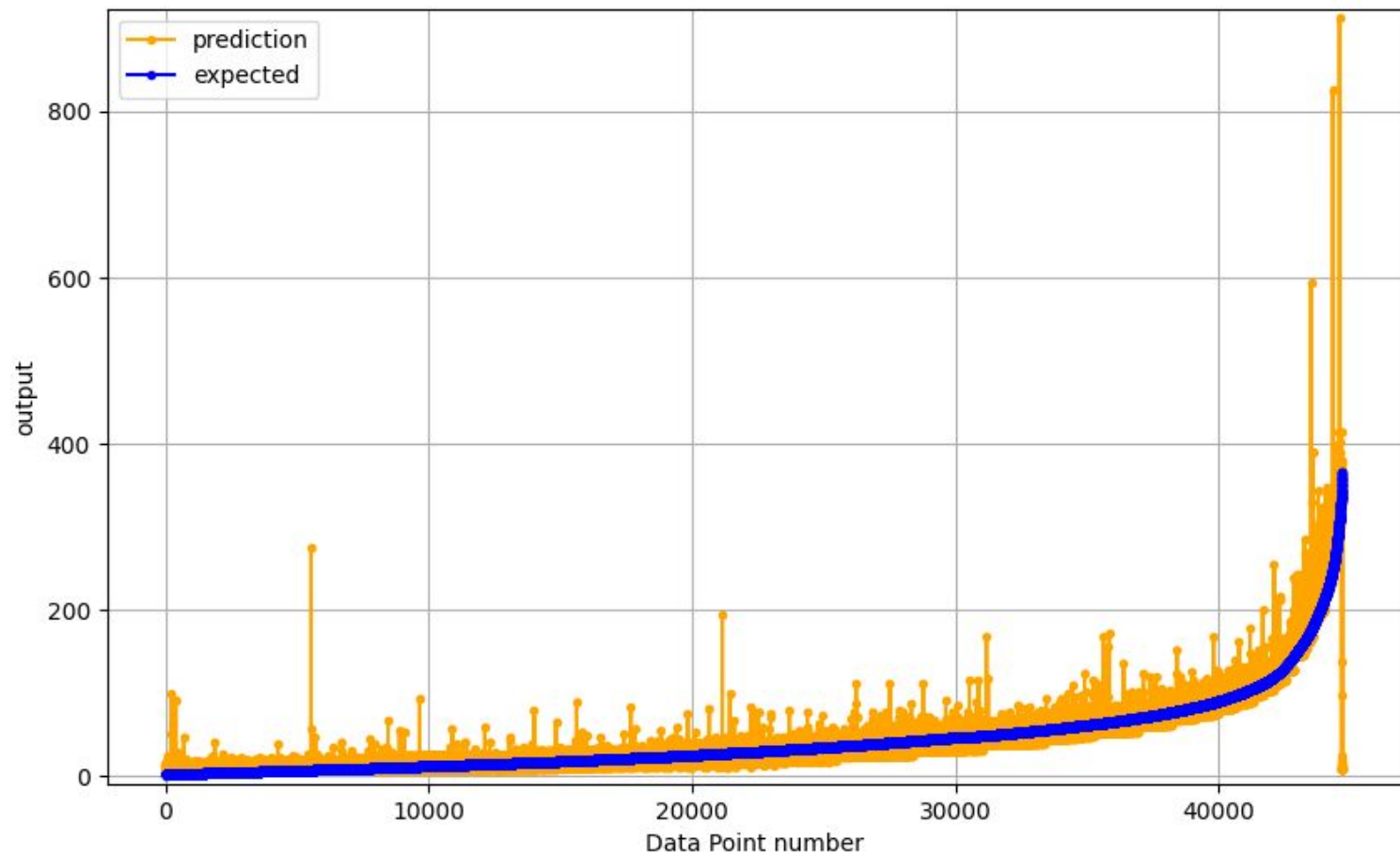
n_gpm',
ph',
ty_mph_seconds',
r_bhp',
y_wltp_combined_mpg',
ge_miles',
ble_capacity_kwh',

seats_up_litres',
roup',
ading_miles',
tail_amount_gbp',
ileage',
mages',
ity',
_through_year'
```



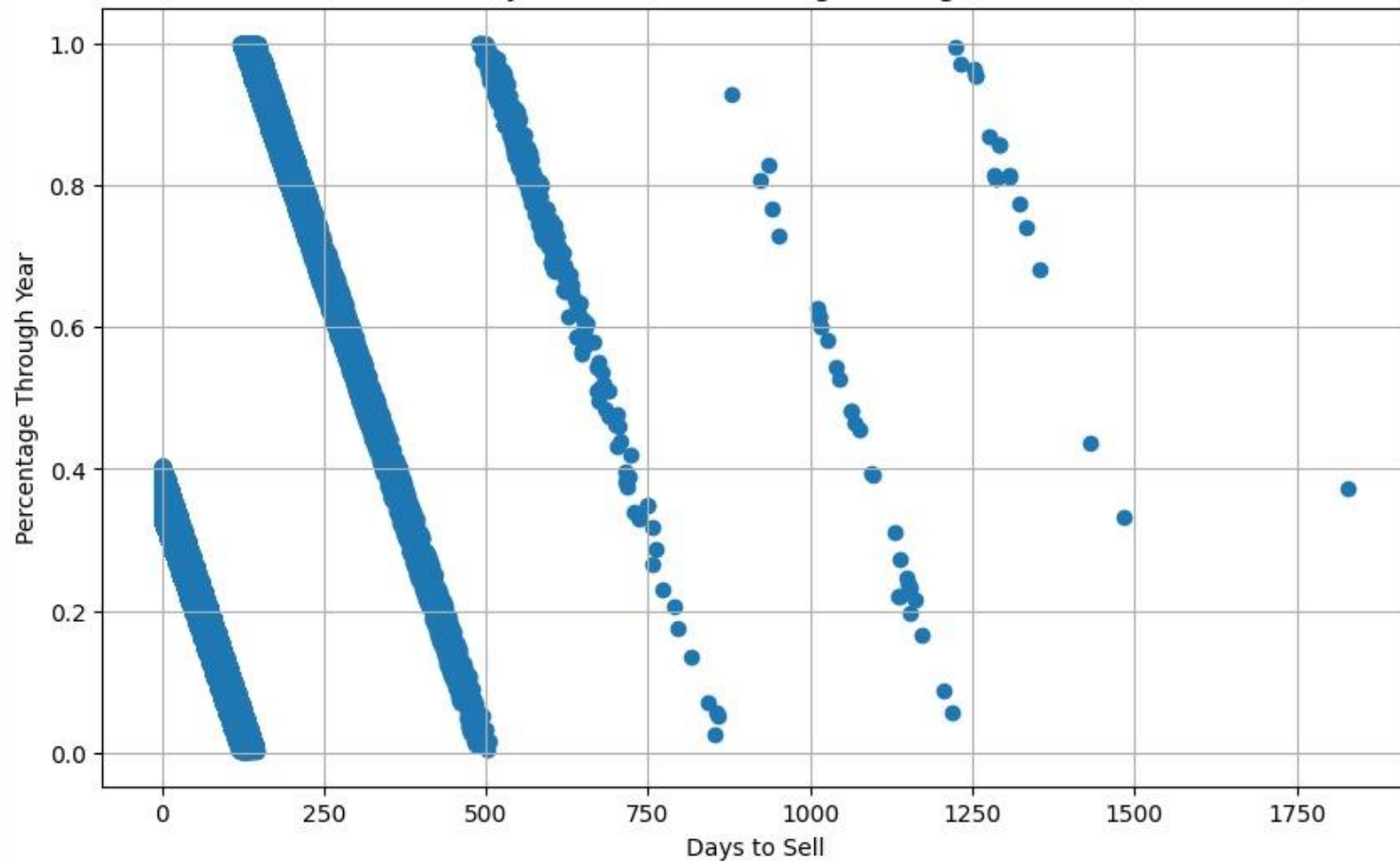




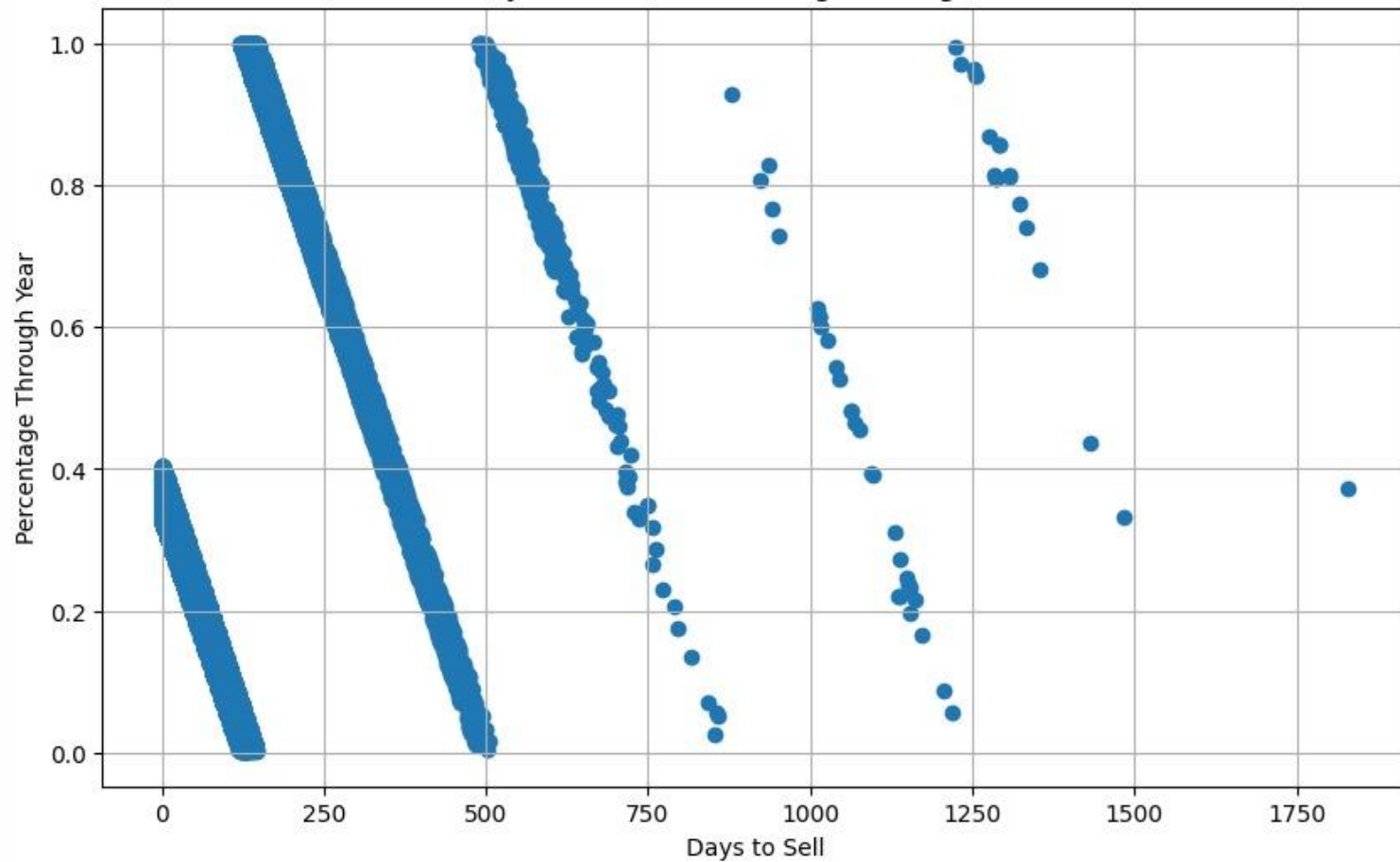


- MAE: 9.00 days
- RMSE: ~28.0 days
- R-Squared: 0.711

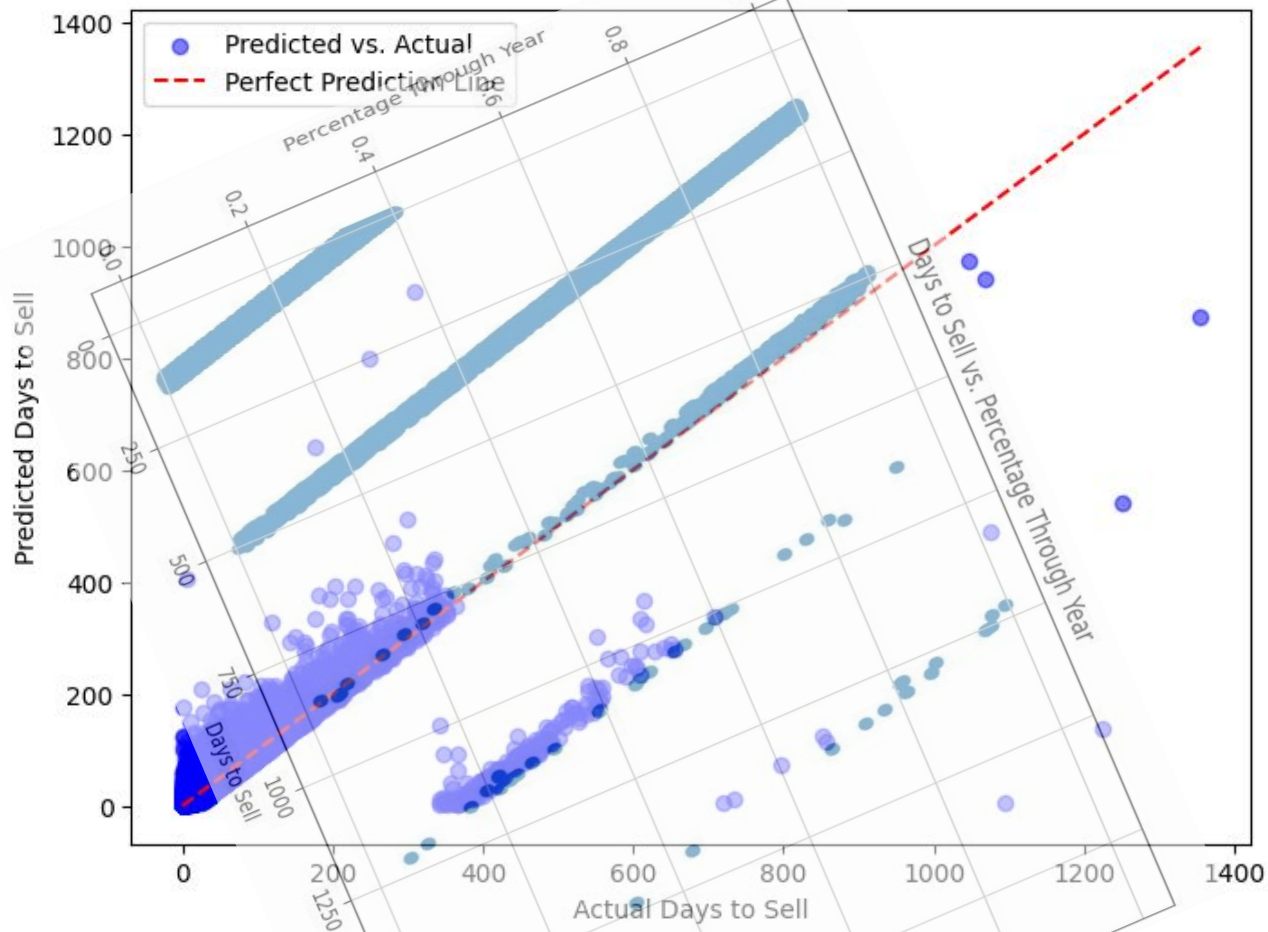
Days to Sell vs. Percentage Through Year



Days to Sell vs. Percentage Through Year

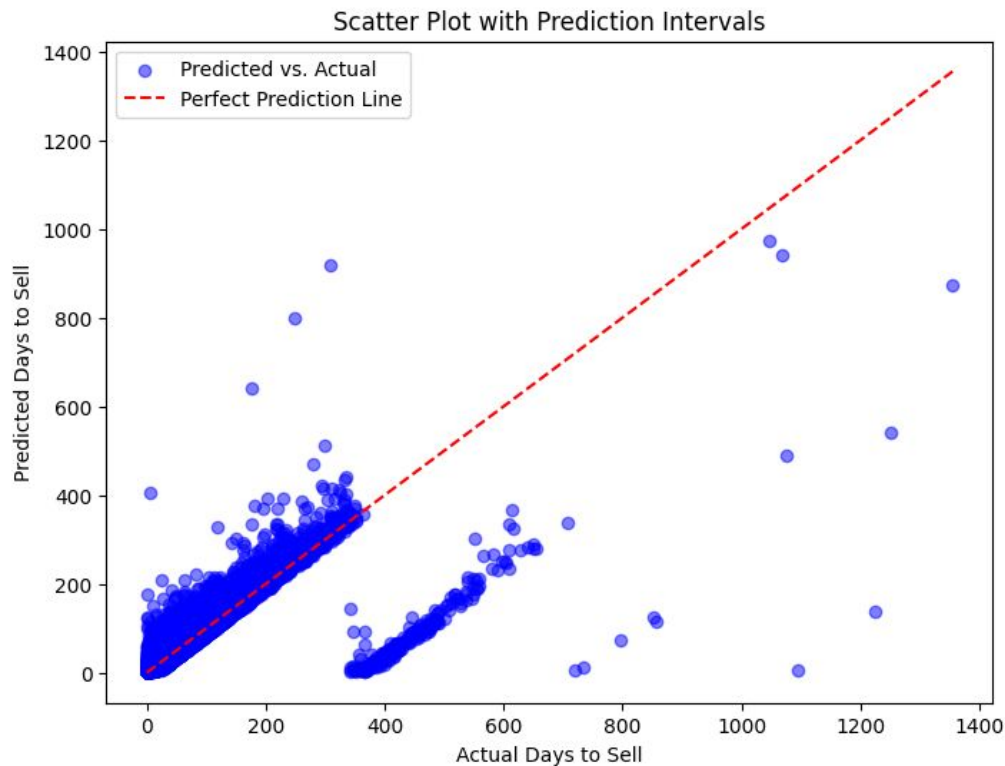
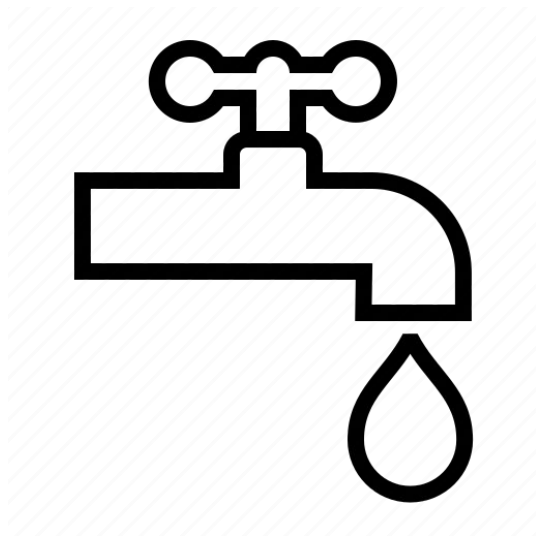


Scatter Plot with Prediction Intervals



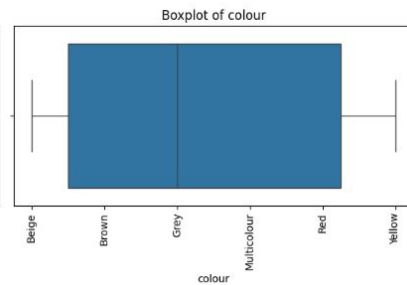
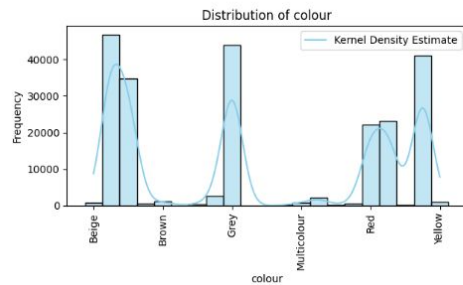
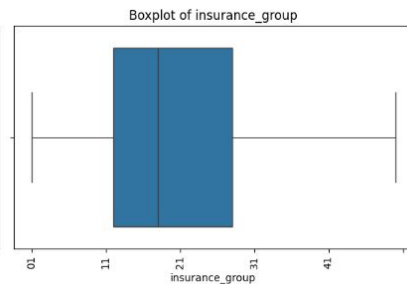
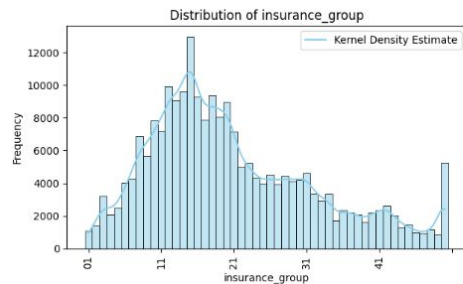
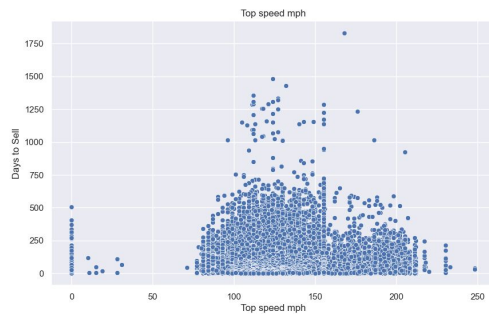
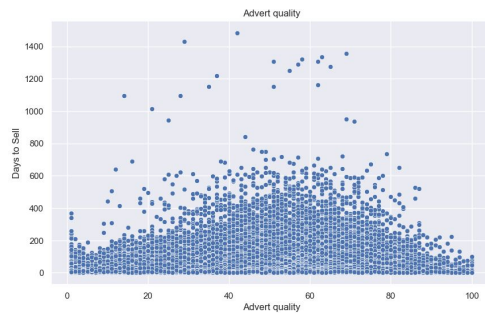
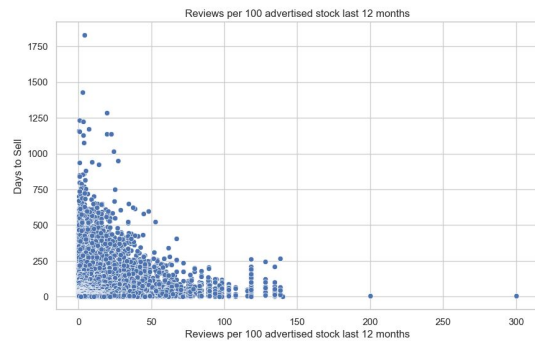
Our model was Biased

Data Leakage

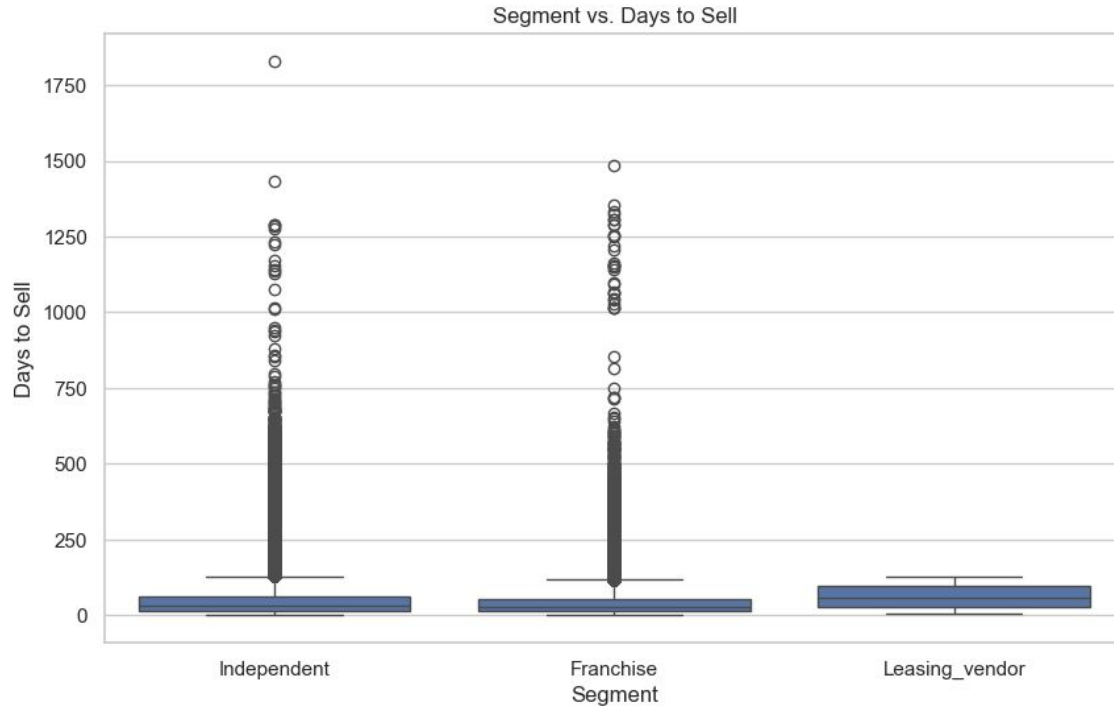


	stock_item_id	last_date_seen	first_date_seen	days_to_sell	first_retailer_asking_price	last_retail
0	52ae009b671ab58b3d4ff109a9fbdcf8d847de0fa190e1...	2023-05-05	2021-03-25	771	6995	
1	32b1bac6934b1f64ff43cffa9df5aa296ead8143c36f9f...	2023-05-09	2021-05-25	714	13725	
2	21703d22d87eaa95c4dc81a60ba2c8cbe3b90ab659292c...	2023-05-12	2021-11-26	532	15499	
3	661acafc271373946cea7d30ac7f34257404ab89a1ad33...	2023-05-16	2022-02-17	453	10995	
4	638216dc92410d965b416fea5b3cec9ca903368795fdde...	2023-05-04	2022-03-21	409	46000	
5	e3c8b08856a8736bb48c38f083d42f43f3e3e8e3466610...	2023-05-21	2022-04-27	389	1395	
6	82369d8013f2ab13f8f49fb780797298a8dd19974d3b60...	2023-05-14	2022-06-06	342	8257	
7	1fd13f137d7ed19e993b07dd1708992582537e56efb863...	2023-05-03	2022-06-16	321	23500	
8	c34a29671d55abf60ea1ab1c23ad21a0a7437c8ffea756...	2023-05-16	2022-06-23	327	96950	
9	db6f342f73f5c7819fef4254e6886387eac15e026878ab...	2023-05-22	2022-06-24	332	15995	

In-Depth Data Exploration



The Problem with Plots



Is the `segment` feature worth including, or just **noise**?

Statistical Tests

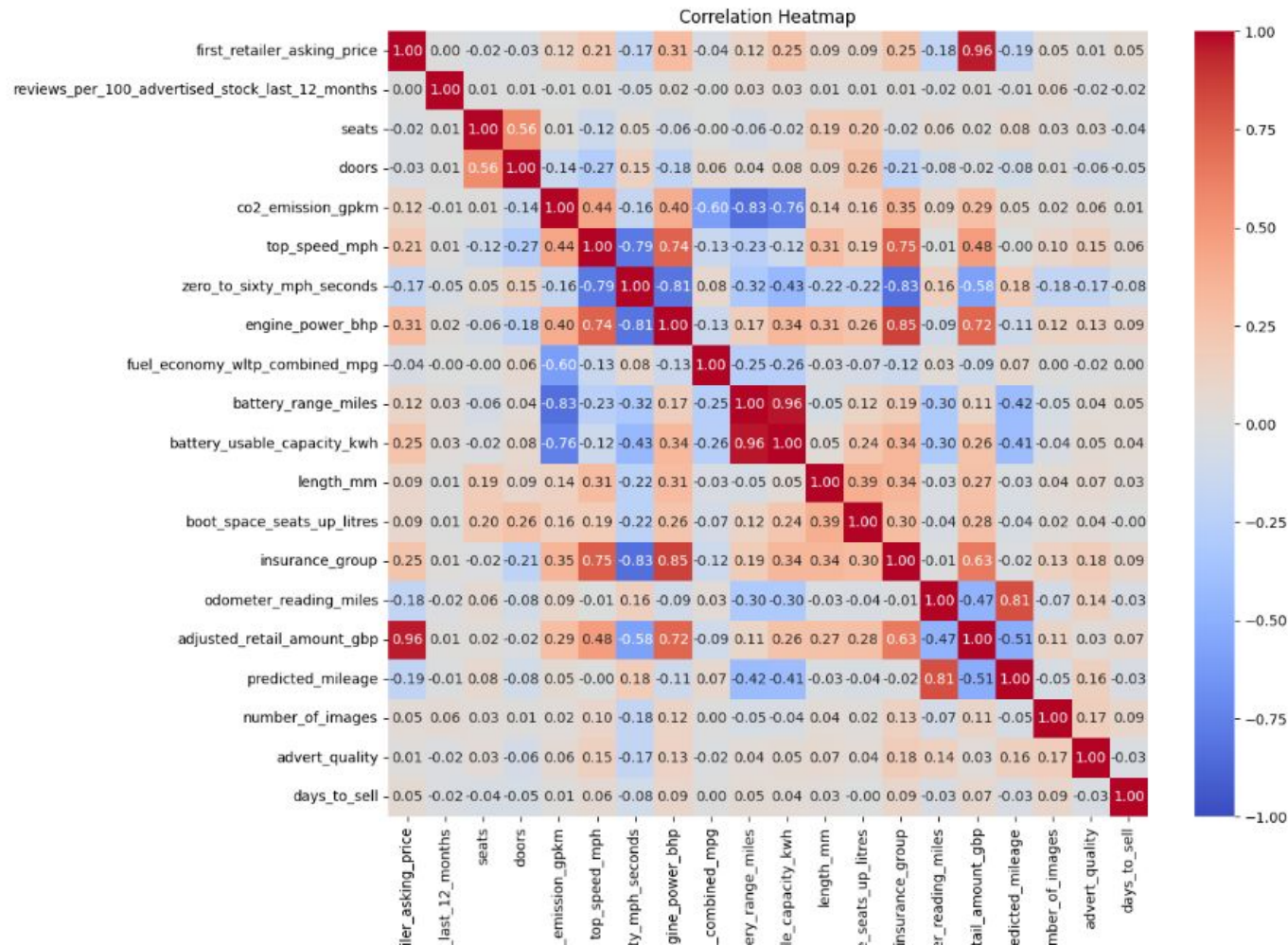
Mann-Whitney U Test ($\alpha=0.05$)

Mann-Whitney U test statistic: 153450447.5

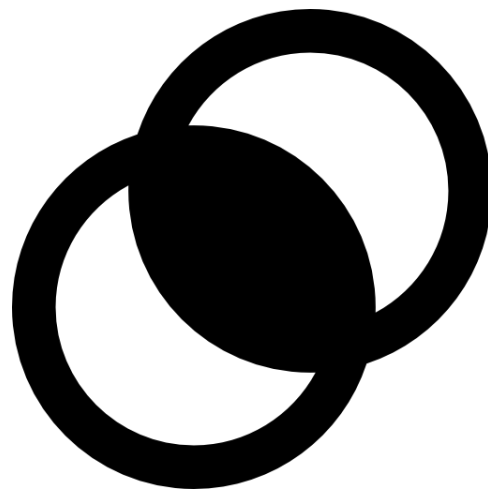
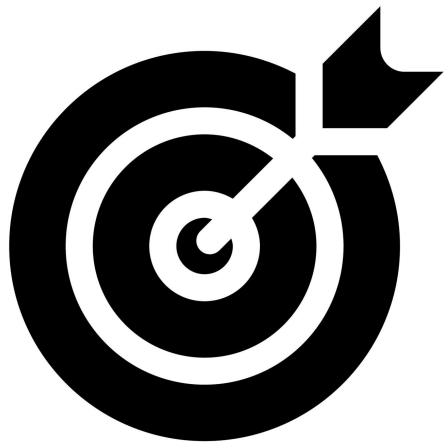
P-value: 0.0192223104085375

There is a statistically significant difference in days to sell between the groups.

So, **include** the `segment` feature



“The Curse of High Dimensionality”



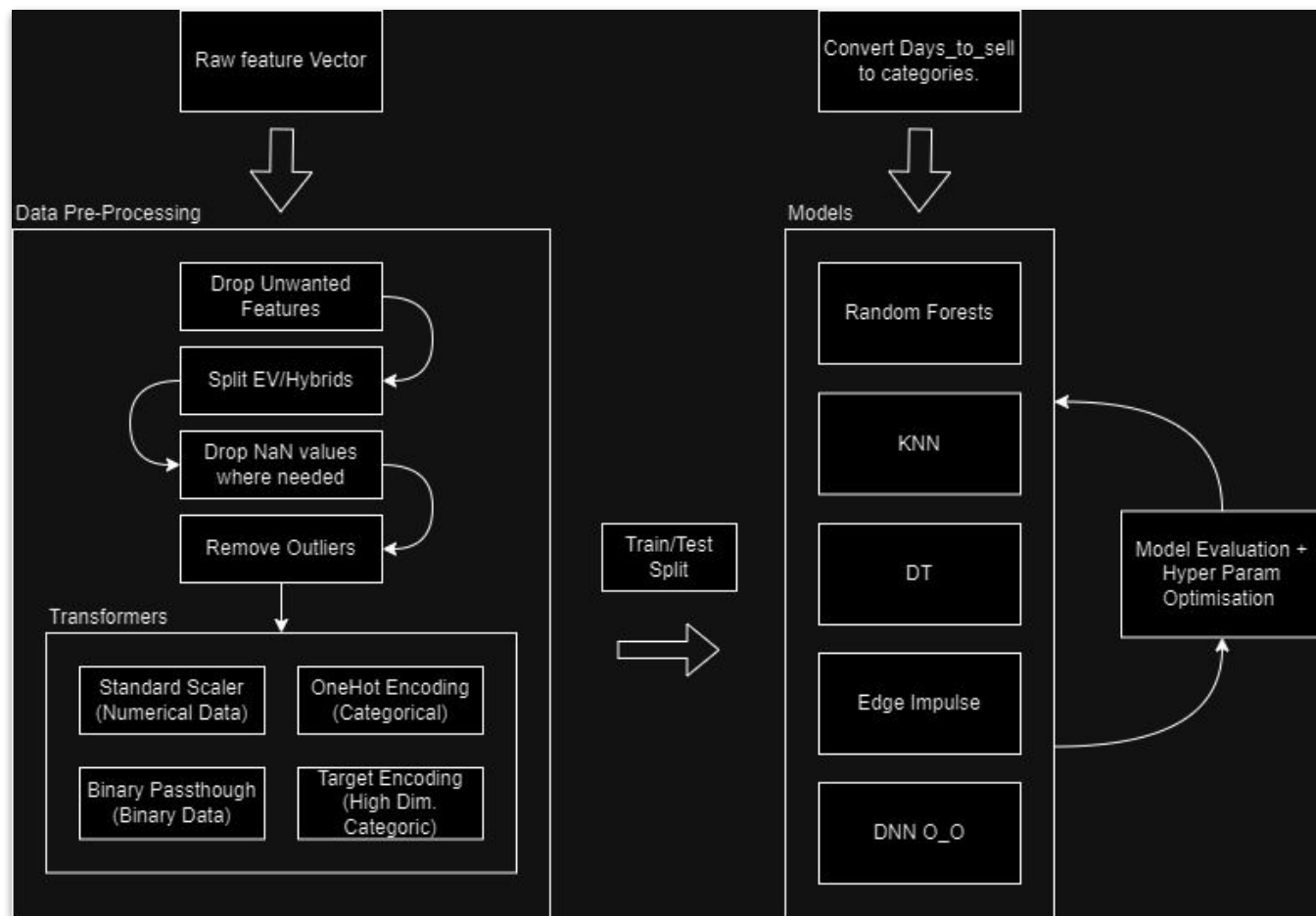
KEEP

MOVING

FORWARD

KEEP MOVING
FORWARD







first_retailer_asking_price - seats	first_retailer_asking_price - vehicle_age	model_count - number_of_images	model_count - odometer_reading_miles	model_count - reg_year
6990.0	6976.0	1726.0	-63224.0	-228.0
13720.0	13721.0	7716.0	-8287.0	5712.0
15494.0	15494.0	784.0	-30287.0	-1212.0
10990.0	10987.0	2797.0	-76173.0	812.0
45995.0	45999.0	553.0	-9639.0	-1447.0
...
11040.0	11038.0	3820.0	-55171.0	1813.0
8995.0	8991.0	1154.0	-36544.0	-841.0
11295.0	11296.0	7727.0	-43757.0	5712.0
4695.0	4687.0	26.0	-38352.0	-1955.0
8696.0	8689.0	2307.0	-88513.0	327.0

Model

Model version: ?

Unoptimized (float32) ▾

Last training performance (validation set)



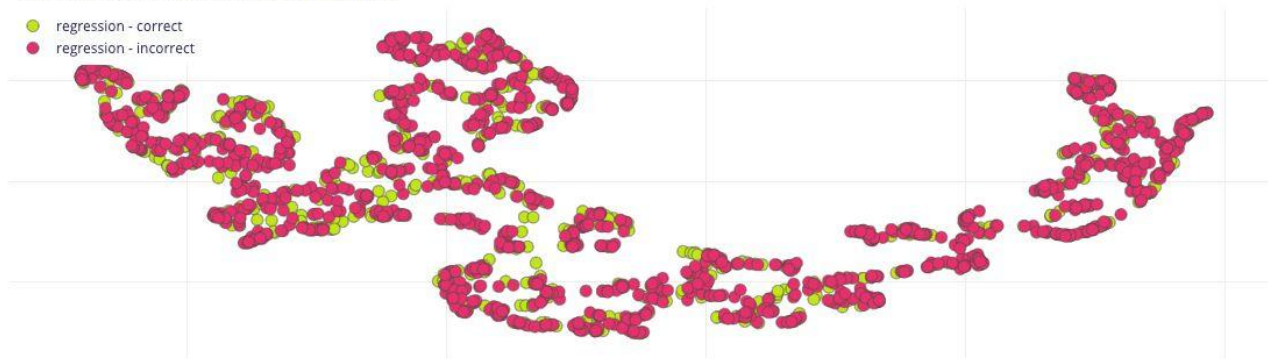
LOSS

2,759.63

Feature explorer (full training set) ?

Maximum absolute regression error is 20, set thresholds.

- regression - correct
- regression - incorrect



On-device performance ?



INFERRING TIME

1 ms.



PEAK RAM USAGE

1.2K



FLASH USAGE

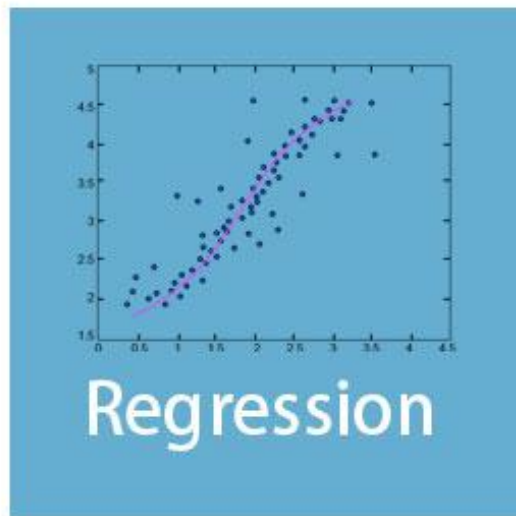
10.7K



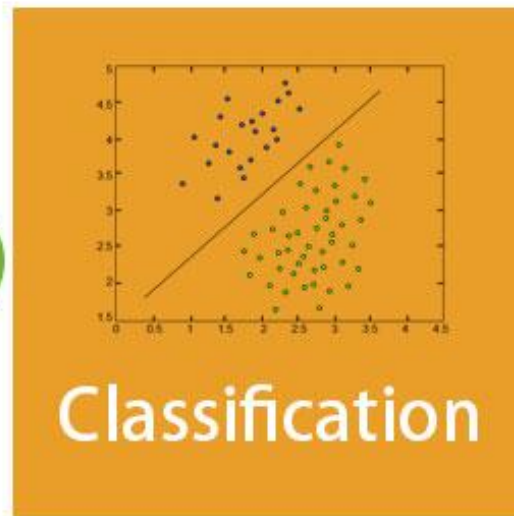
**EDGE
IMPULSE**



DATA COLLECTED
45h 54m 52s



VS



Predicting Car Sale Time with Data Analytics and Machine Learning

Hamid Ahaggach, Lyliia Abrouk, Sebti Foufou, Eric Lebon

► To cite this version:

Hamid Ahaggach, Lyliia Abrouk, Sebti Foufou, Eric Lebon. Predicting Car Sale Time with Data Analytics and Machine Learning. Product Lifecycle Management. PLM in Transition Times: The Place of Humans and Transformative Technologies, Jul 2022, Grenoble, France. pp.399-409. 10.1007/978-3-031-25182-5_39. hal-04250878

HAL Id: hal-04250878

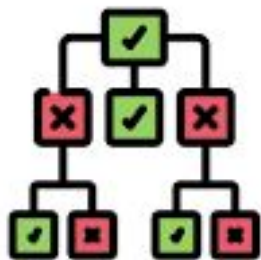
<https://hal.science/hal-04250878>

Submitted on 13 Nov 2023

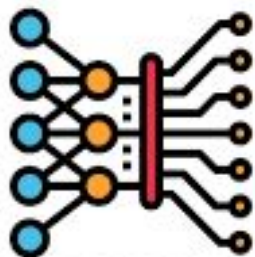
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L'archive ouverte pluridisciplinaire HAL, est destinée au dépôt et à la diffusion de documents scientifiques de niveau recherche, publiés ou non, émanant des établissements d'enseignement et de recherche français ou étrangers, des laboratoires publics ou privés.

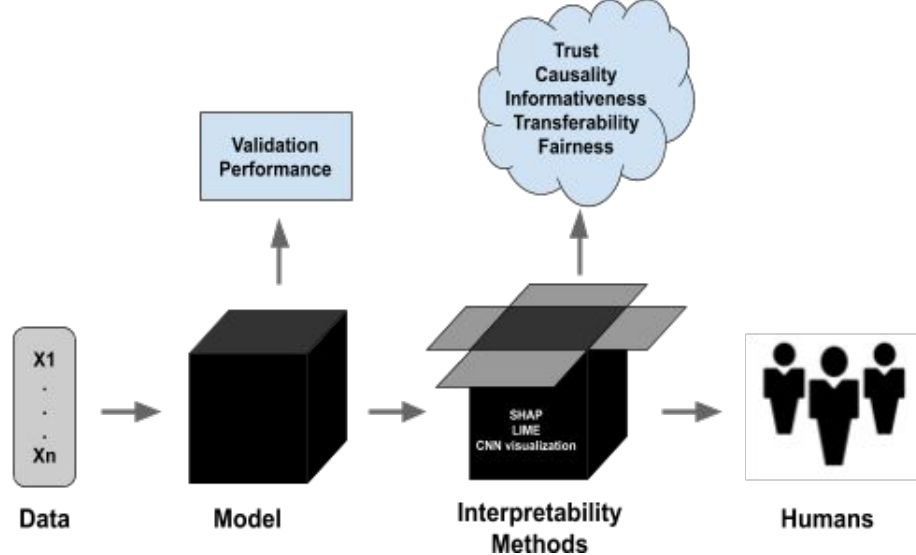
INTERPRETABLE EXPLAINABLE

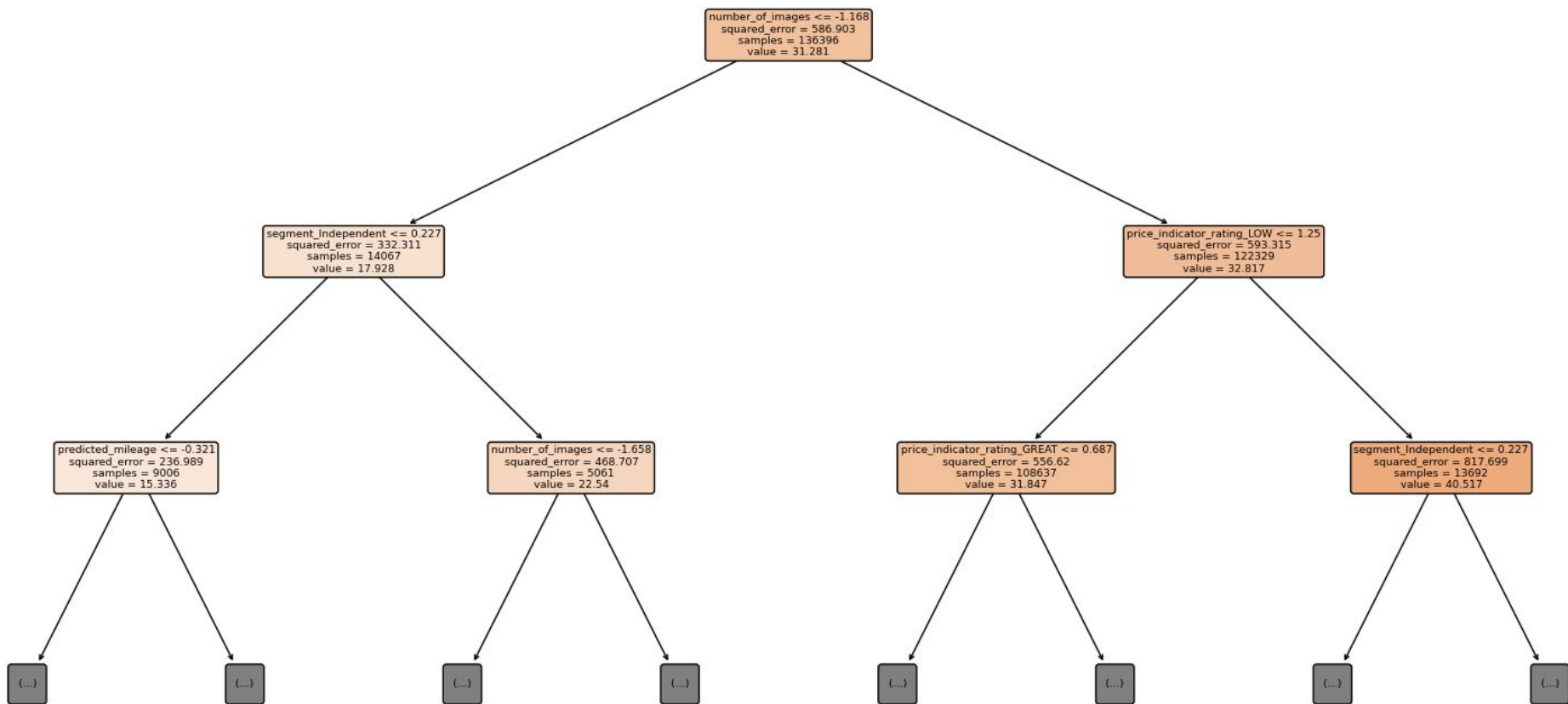


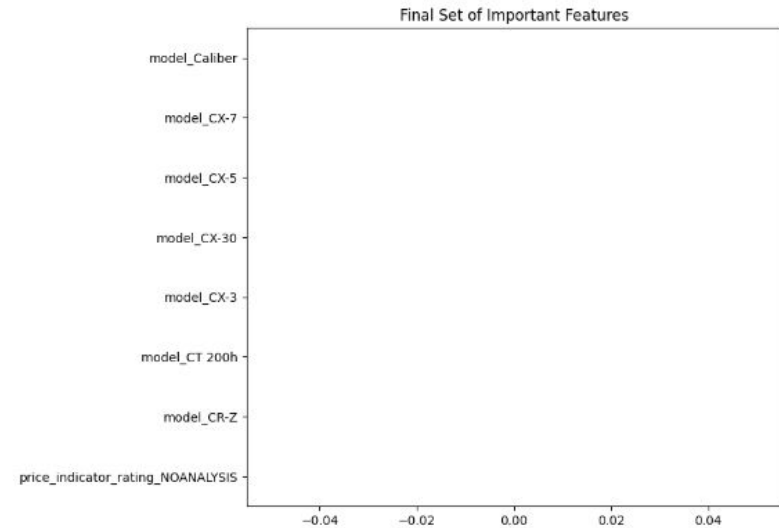
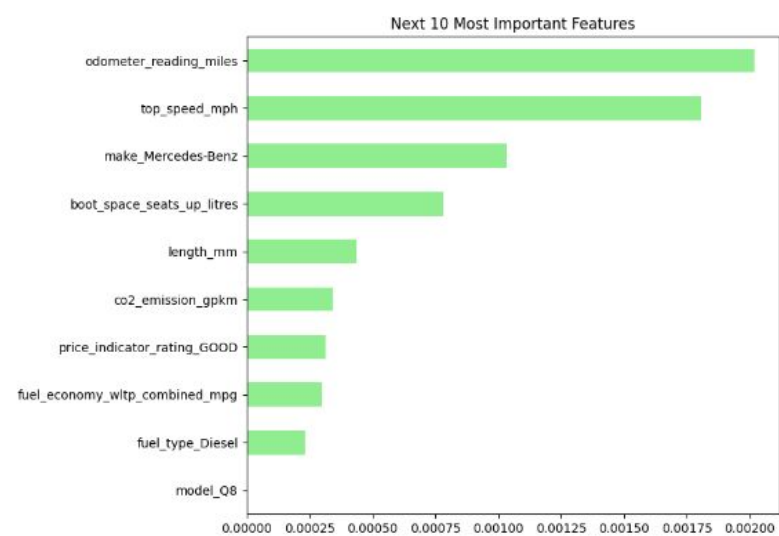
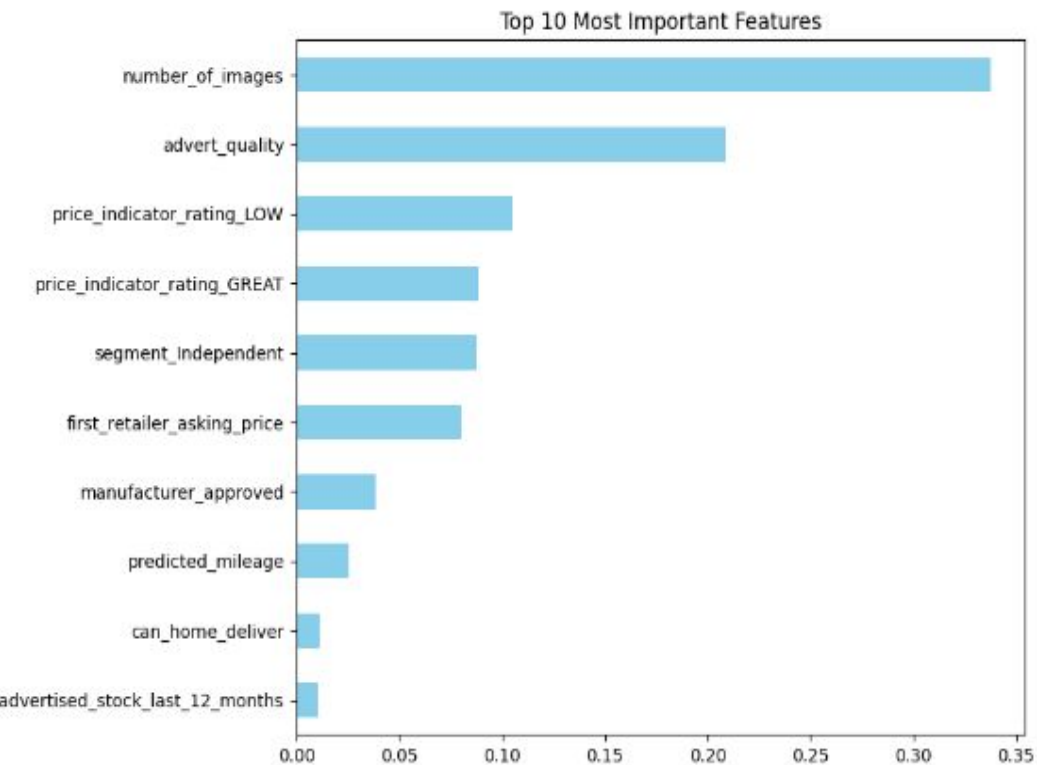
VS



MACHINE LEARNING









Decision Tree (No Optimisation)

Test RMSE: 52.77026090824235 days

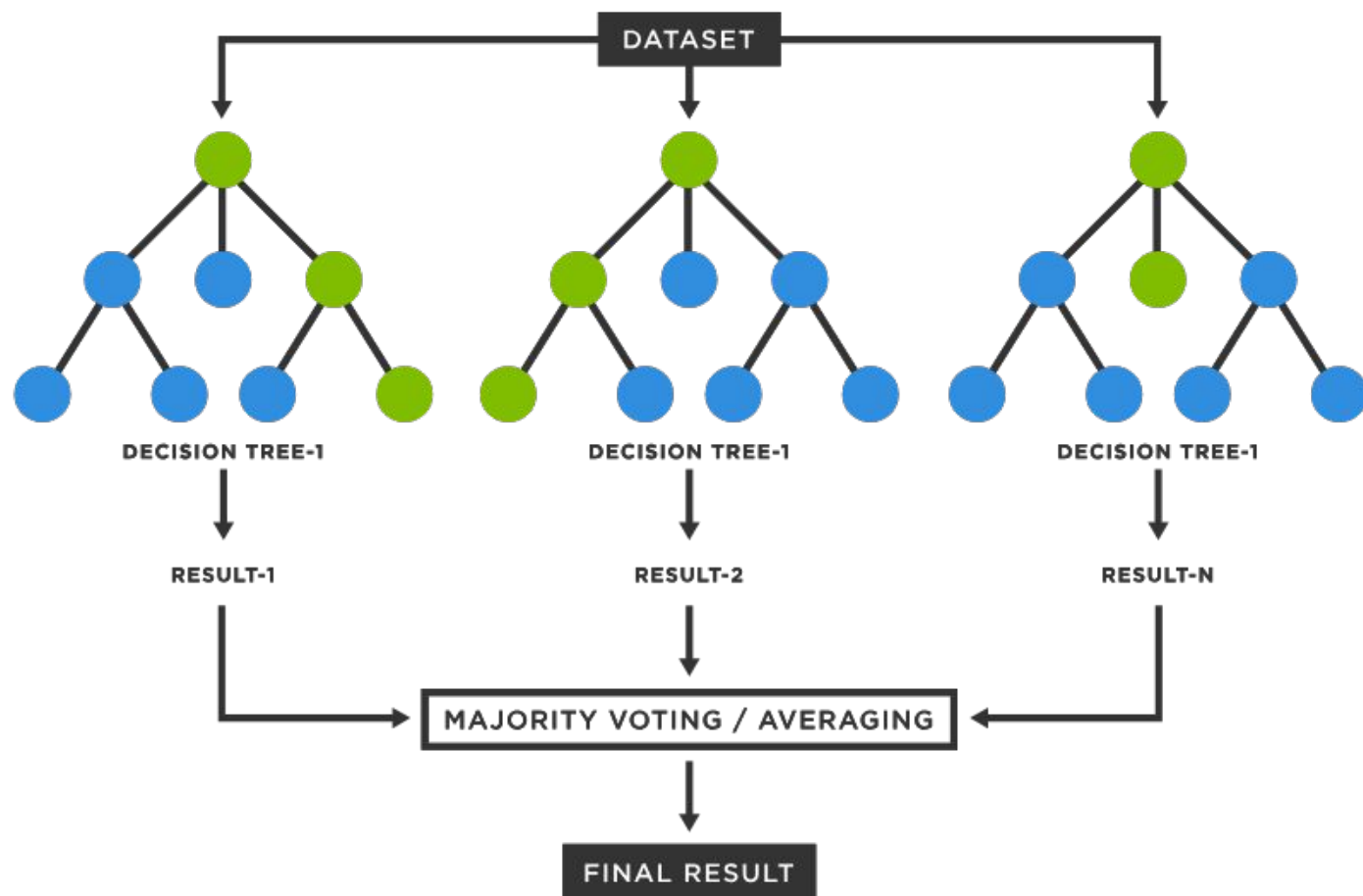
Test MAE: 30.901622579765476 days



Decision Tree (with RandomSearchCV Optimiser)

Average MSE across 5 folds: 526.2875447694037 days

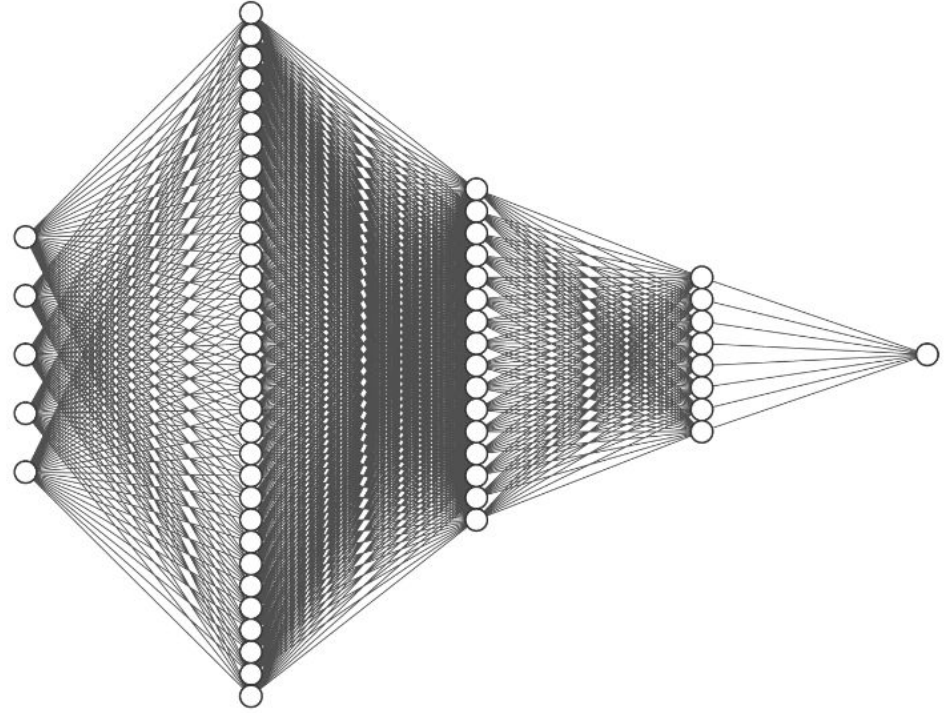
Average RMSE across 5 folds: 22.940957799738957 days



Random Forest Results

Mean Absolute Error:	28.5937290542189	days
Mean Squared Error:	1810.4967267843872	days
Root Mean Squared Error:	42.54993215957444	days
R-squared:	0.14634715731726555	

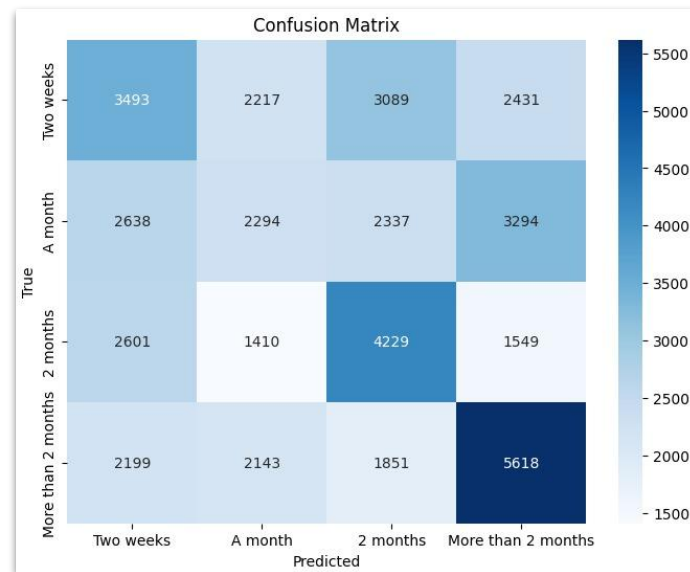
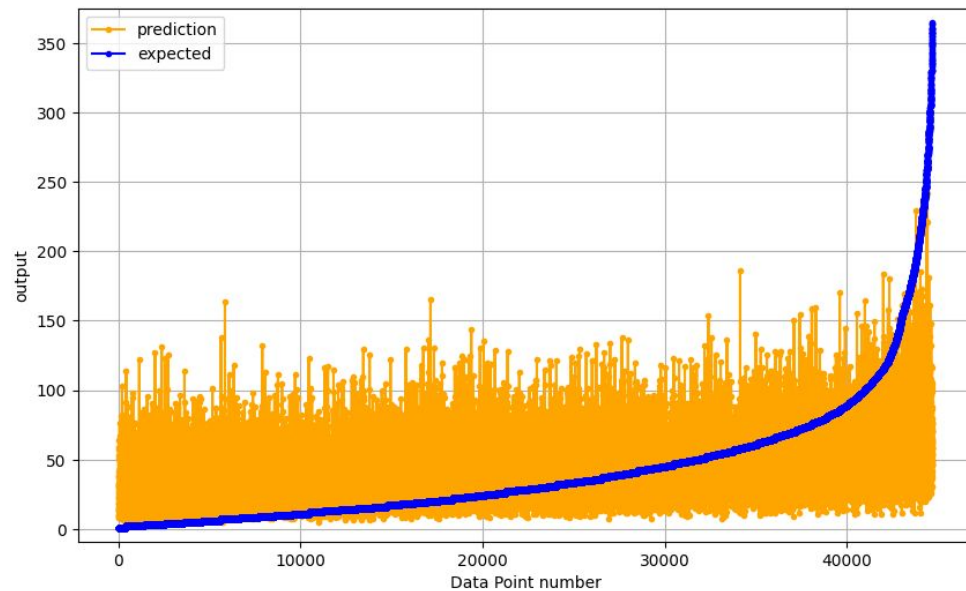
NN Approach



Neural Net. Model

Final score (MSE): 3412.760986328125 days

Final score (RMSE): 58.41884231567383 days

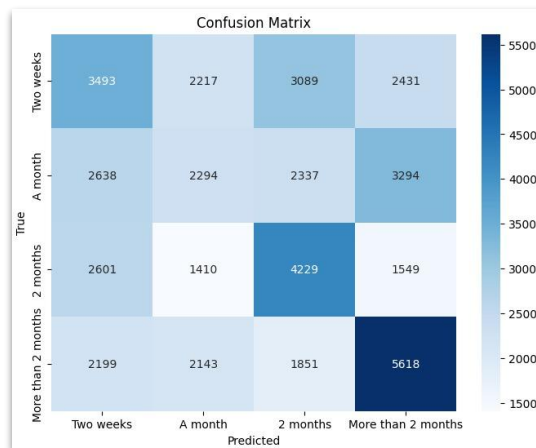
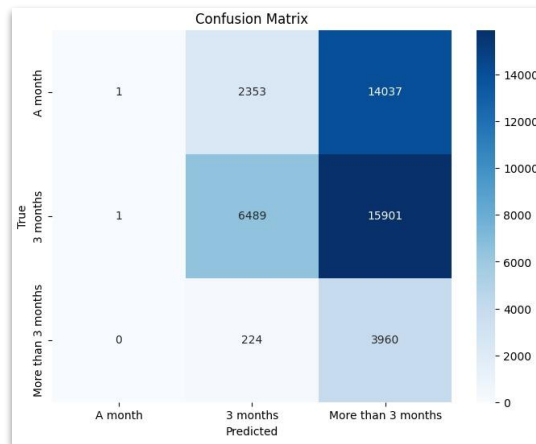
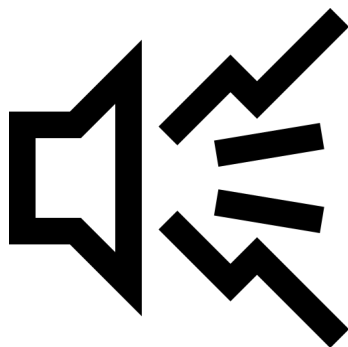


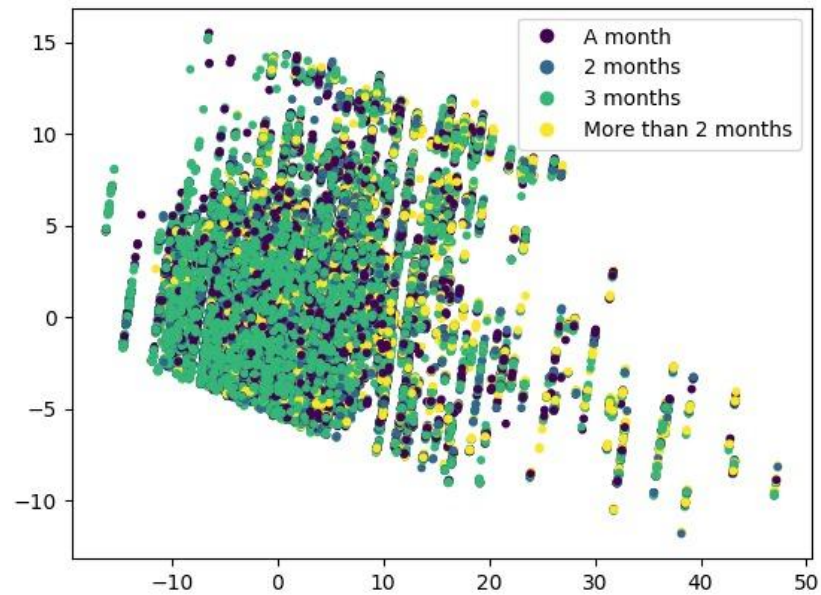
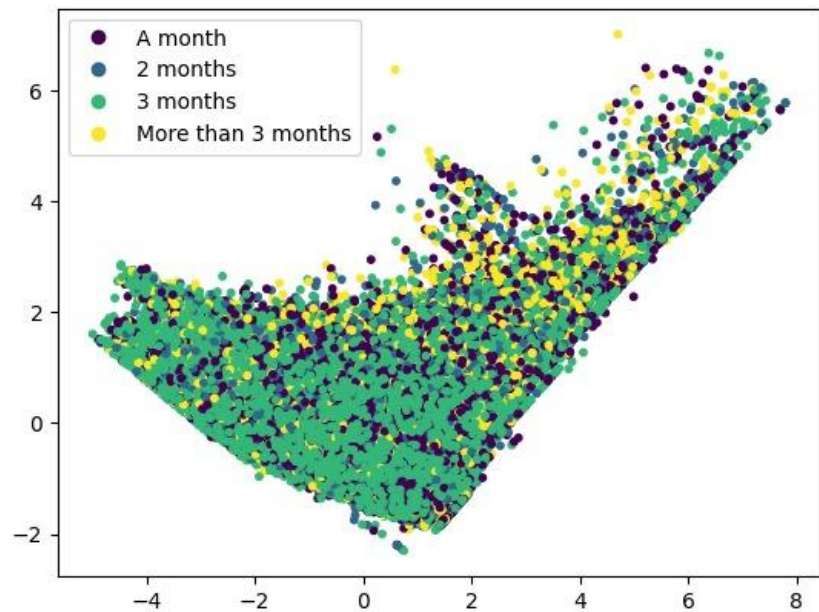
So *what* limited our
solution?

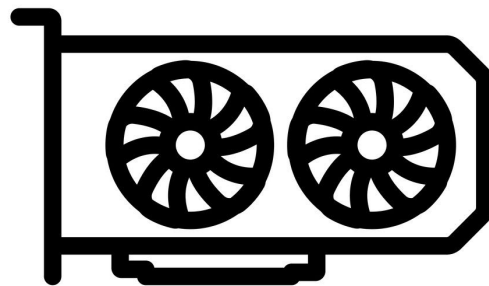
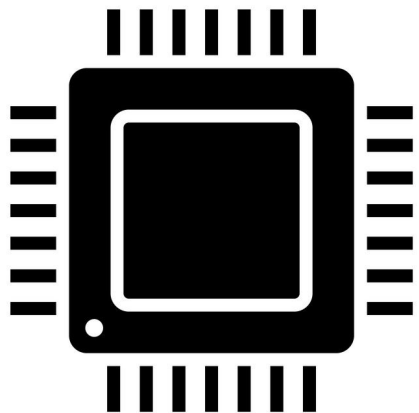
*“ Simply knowing what a jupyter notebook is
DOES NOT
make you an ML engineer! ”*

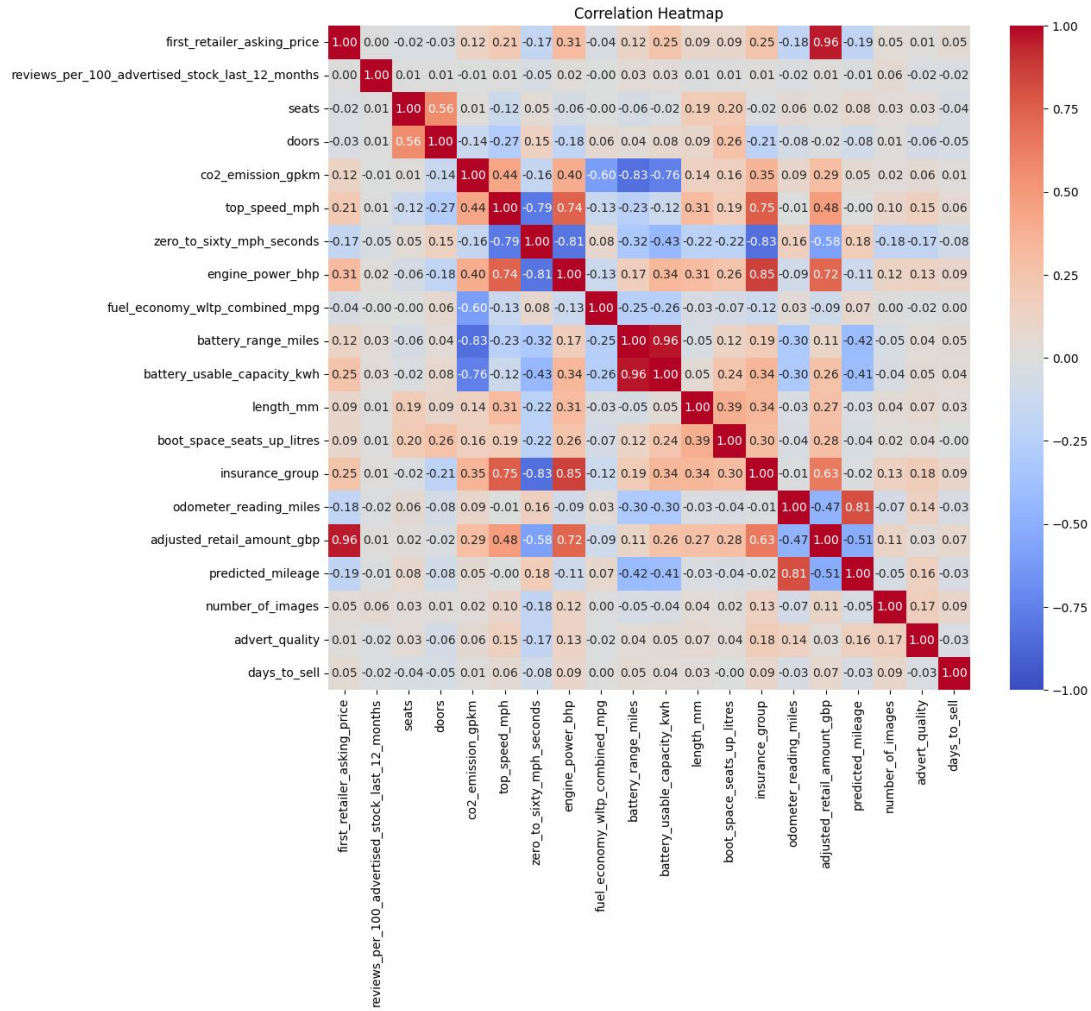
~ Tom Cassar, 2024













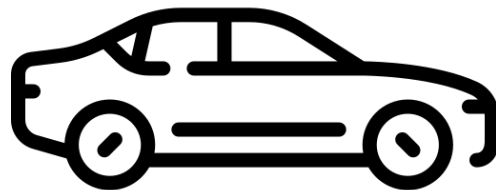
Random Forest:

n_estimators: 1200
min_samples_leaf: 2
Min_samples_split: 2
max_depth: 100
bootstrap: true

Class Weights:
< 3 months: 0.1
> 3 months 0.1029

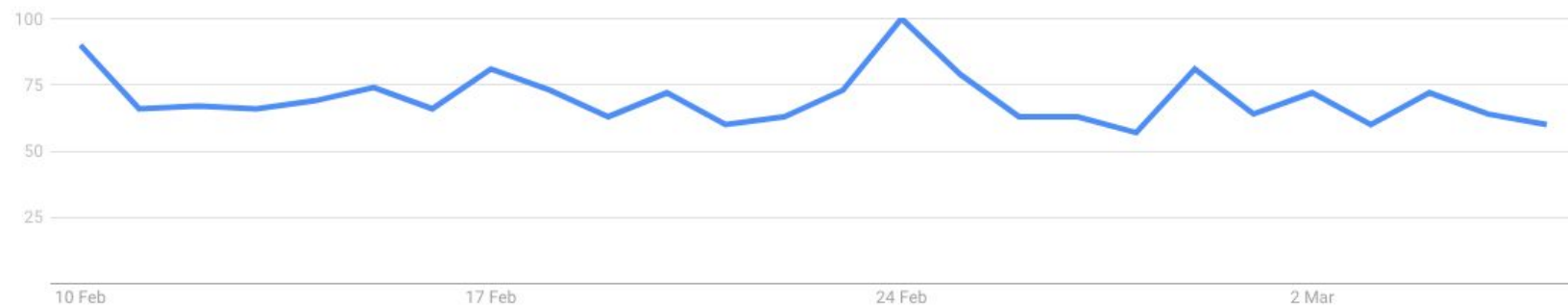


vs



Improvements & Takeaways

Interest over time ?





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