# **Timothy Cederberg**

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#### **EMPLOYEMENT EXPERIENCE:**

### Pittsfield High School, Pittsfield, Massachusetts

Special Education Teacher

October 2021-August 2023

- Teaching a small group of students and individuals inside and outside of the classroom
- Preparing and executing lessons and resources
- Assessing the students work done in class and creating individualized learning plans
- Developing and adapting individualized teaching methods that are suitable for each student
- Using special tools and equipment provided to stimulate an interesting learning environment
- Collaborating with teachers and staff to better individualize each students learning
- Updating parents on their child's progress and giving recommendations to promote a better learning environment at home

# Healthtrax Fitness and Wellness Center, Bristol, Connecticut

Personal Trainer

February 2020-October

2021

- Administered fitness evaluation and assessments; devised client-specific programs accordingly
- Consistently achieved the highest monthly sales and retention rates at the Bristol location resulting in corporate recognition
- Introduced and educated new and current members to cardiovascular machines, flexibility and functional equipment, and resistance machines
- · Utilized Microsoft Excel to design safe and effective exercise programs based on an individual's goals and needs
- Created and led group classes that target different fitness levels and needs

# Northwest Connecticut YMCA, Torrington, Connecticut

Health and Wellness Director

May 2018-December 2019

- Oversee the revenue, budget, schedules, programs, and more than 30 employees across 5 departments of health and wellness
- Create, budget, staff, and implement new programs in the facility
- Developed growth in all existing programs of departments by up to 4 times of previous year
- Report monthly, quarterly, and annual highlights, concerns, and goals to senior management and board members
- Perform and sign off on all payroll for employees of 5 departments
- Conduct interviews and train all new hires for assigned department
- Organize 3 trail runs in our YMCA race series each year; generate sponsorships, race registration, create and mark course, gather and instruct volunteers on race day
- Spokes person for facility at community events, health fairs, and school functions
- Perform routine spot checks, preventative maintenance, keep equipment log up to date, order parts, and complete purchase order forms on fitness center equipment

#### Healthtrax Fitness and Wellness Center, Bristol, Connecticut

Medical Fitness Director/Physician Liaison

August 2017-May 2018

- Establish, cultivate, and maintain key relationships with over 20plus physician offices/hospitals across the state
- Personally generated \$25,000 of revenue in the first 3 months of implementation directly related to new partnerships with healthcare providers
- Prepare monthly and annual budgets for the facility, as well as the hospital liaison group
- Track and maintain critical data inputs (interactions, expenses, mileage, and materials delivered) on Microsoft Excel
- Administer on-site presentations with current and potential physician offices
- Sole contact for questions, follow-ups, and delivered materials for all physicians in the network
- Resolve any and all logistical issues in all capacities whether that relates to specific members or a physician's office
- Provide training in various areas which include but are not limited to facility policy, administrative responsibility, and fitness programs
- Assist creative team on seasonal marketing campaigns utilizing multiple platforms
- Provide support, development, and comprehensive scheduling for department
- Independently prepare and present weekly and monthly schedules reporting membership, revenue, and forecasts to upper management

#### Alternate Fitness Director/Head Coach

June 2016-May 2018

- Assist Fitness Director in daily operational business aspects focusing on membership relations and retention
- Record and maintain trainers' sales revenue in daily progress reports in Microsoft Excel
- Organize and facilitate scheduled meetings with supporting team members weekly discussing logistics, needs, and any other issues requiring attention
- Create comprehensive schedules for all fitness employees to ensure maximum coverage and efficiency

Personal Trainer May 2013-May 2018

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### **EDUCATION:**

CareerFoundry, Online Full-Stack Web Development

Sept 2023-Feb 2024

May 2012

**North Park University**, Chicago, Illinois *Bachelor of Science, Exercise Science* - GPA: 3.161/4.0

• Four-year letterman in Baseball