IT (Startup) | Training | Tourism 3 yrs Exp | HRM

Total Exp: 7 yrs

# MOHAMMED YUSUF SATHAM N HR RECRUITER

yusufsatham@gmail.com 9698874741

Chennai

PASSIONATE RECRUITER | STRATEGIC PLANNING | CAMPUS HIRING | HR OPERATION LEAD | OWNING IS WORKING

#### CAREER GROWTH







2012 - 2014..... ......2014 - 2017...... .....2017......



.....2018 – 2019.....



Trainer, Image Consultant & Freelance Trainer

**SMART Training** Resource, Launchpad LLC, Ladder, Zoom etc

**Assistant Professor** cum Trainer/T&P

Bannari Amman Institute of Technology Sathy, Erode

HR Lead

Jolly Tours Pvt Ltd Coimbatore

HR Recruitment & **Operations** 

Sourcing Lead

Juspay Technologies Pvt Ltd, Bangalore

SlingPe Software

Pvt Ltd, Chennai

Sr HR Executive -

#### RECRUITMENT

- ✓ Owning End-to-End recruitment viz., Estimating Hiring Projections, Defining the Strategy, Sourcing, Screening, Setting the test/recruitment process, Interviewing & Project/Team allocation.
- Meticulously played the role of **Sourcing Lead** for a team of 15 HR's and closed multiple IT/Non IT roles in a short span of time.
- Executed optimal sourcing techniques in **Naukri**, **Linkedin**, **Indeed**, **Instahyre**, **Internshala**, etc and recruited the best match.
- ✓ With curiosity driven Self Learning ability, demonstrated excellence in Product/Tech Understanding, Hackathon, Culture fitment, Technical Interview, Campus Hiring, Handling test platforms - Hackerearth, Mapit, Talscale, Guvi.
- Framed Test questions/Set of puzzles (Scientific/Psychological approach) which helped the technical interviewers to evaluate candidate's problem solving skills and received appreciations. Till now they solve the purpose.

# Positions Closed

**TECH** 

\*Software Development Engineers (Frontend/Backend) - Technologies viz., Purescript, PHP, JAVA Android Developers \*Web Designers/Video Editors \*MIS Executive \*Digital Marketers/SEO

Non **TECH** 

\*Sales Managers-ZSM/ASM/TSM/TL/BD/FSE \*HR \*Sales Trainer \*Content Writer

Achievements

- ★ Hired **25+ valuable resources in 1 Year**, through Pan India drive despite having recruitment ratio as 500:1 for Developers & 250:1 for other roles.
- ★ Single handedly closed **18 IT Positions in just 1 Month** & closed 60+ Non IT Positions with my team.
- Been an **Individual Contributor** Researched/troubleshoot/implemented Creche Policy & **HCM Platform** against existing organic approach.
- Post series of attempt by company CEO, CFO, PMs & HRBP, I **succeeded in retaining** an employee, who still remains as a valuable asset.
- ★Single handedly managed pool drives in Delhi, Pune, Chennai, Raipur, Hyderabad, Nellore, Vijayawada, Rajamundry, Gujarat and owned complete responsibility for making them a \*Successful Campus Drive.

#### **O**PERATIONS

- ✓ Owned complete operations of **PMS**, involved in F2F performance discussion, did Market Compensation analysis for setting hike slab.
- Automated various HR Operations viz., Intern Onboarding(Project/Team), Intern Management, Resource Allocation, Vendor Management.
- Responsible for end to end operations of Employee Lifecycle and headed a team of 3 HREs.

HSC

2008 | 83.5%

- Penned JDs & Policy documents viz., Loan Policy, Information Breach Policy, Creche Policy and received overwhelming applause by HRBP for crafting 'Employee Appreciation Letter'.
- ★ Handled additional business segments like Social media marketing, Content writing, Event planning organizing, Budgeting, Client & Customer handling, Team management, RnD.

### **TRAINING**

- Delivered over 600 sessions, 5000 Hrs of training on 25+ multiple content and skill enhanced for 10k students and 200+ Employees. Awarded as **Best Innovative Trainer** of the Year 2014 and as Trainer of the Month.
  - Received excellent ratings from the Management/Students/Corporates & always been as **first preferred trainer** by the students in 'Faculty Selection Slot'.

    TRAITS

## Area Of Expertise

Problem Solving | Critical thinking | Interviewing | HR Acumen | Presentation & Public Speaking | Designing (Sketch Tool) | Drive & Office Suite | Research

# EDUCATION PERSONAL DETAILS MBA HRM 2016 | 64% DOB: 30/01/1991 Nationality: Indian Marital Status: Marrie

Nationality: Indian
Marital Status: Married
Languages: English, Tamil
Hobbies: Photography,
Books & Musics

Action Oriented
Self Confident
Depth Seeker
Challenging
Innovative
Organized
Versatile
Patience