

Dear Sir/Mam,

I worked upon some very exciting opportunities into financial research during the past eight years, and was looking for more challenging roles, when I came across this position. I write to you as I find this position intriguing, and well matched to my qualifications and experiences.

I am a **Chartered Accountant** with **~8 years** of strong and progressive experience in **Investor Relations, Valuation, Consulting, and Financial Research** with leading Research and Service organizations. During the past seven years I have researched equities, interacted with Global Analysts/investors, participated in consultancy and advisory assignments, and have also been quoted in sectorial newspapers. In each of these roles I have worked closely with Senior Business Leaders (CXOs) who have praised and recommended me for my innovative approach.

Major Details about me:

- **Chartered Accountant** with **~8 years** of industry experience in **Investor relations, Valuation, Consulting, and Financial Research** and **3+ years** of internship experience in **Financial Reporting and analysis**.
- Possess **formative and progressive experience** to a company's earnings process from **Financial Reporting to Investor Relations to researching Equities**.
- **Key accomplishments at JFL** include **setting up and streamlining IR related activities & analyses**, framing **relationships with Sell side analysts** and advising Board on **valuation of potential targets**.
- **Key accomplishments at HCL** include **advising Board of Directors on 'Bonus issue'**, continually assisting senior leadership during **Analyst/Investor interactions**, streamlining databases and **automating routine MIS reports** saving >50% of the usual time.
- **Key accomplishments at Drewry** include **initiating research** for liner shipping equities, preparing valuation **models from scratch**, identifying revenue/cost drivers, **setting up forecast methodology**, **designing Drewry port/liner sector indices**, and varied involvement in **new products development**.
- Advanced skills in **Bloomberg, MS Excel, PowerPoint, and Word**.
- Cleared **CA** in Nov 2010 from the '**Institute of Chartered Accountants of India**'. Also hold **LL.B** from 'Faculty of Law, DU', **B.Com (H)** from 'S.G.T.B Khalsa College, DU' and **Certificate on Valuation** from the 'Institute of Chartered Accountants of India'.
- Was awarded **K.V. Chandramouli prize** for best paper on Mathematics from the '**Institute of Chartered Accountants of India**'. Secured **distinction in B.Com (H)** final year from **S.G.T.B Khalsa College, DU**. Best team award in debate during schooling. Have been a **rank holder throughout** my academic career.

The enclosed résumé outlines my background in further detail. I would welcome the opportunity to meet with you in a personal interview to further discuss my background and abilities.

Thank you for being so patient in reading about me.

I look forward to meeting you.

Warm Regards,
Rajat Gupta

Chartered Accountant

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