

Priya Lohani.R

Passionate to work with progressive organization updating my knowledge, skills and to be in a team that dynamically works towards the growth of the organization.

Personal skills

- Communication Skills (Speaks effectively, writes clearly, listen attentively, leads group discussion)
- Interpersonal Skills (self confidence, motivate others)
- Management Skills (implement decisions, create ideas)
- Research and Planning (Identifies problems, analyze issues, develop strategies)

Professional experience

Visas Avenue Pvt Ltd - <https://www.visasavenue.com/>

Dec'18 – Till date

Roles and Responsibility:

- Counseling clients for permanent residency visa for Australia, Canada, etc.,
- Keep regular follow up with clients for immigration process.
- Executing sales to achieve an output with monthly minimum billing.
- Provide adequate information of immigration rules and procedure to clients.
- Evaluate client's eligibility for immigration and communicate with eligible candidates for immigration process.

Y-Axis Solution Ltd - <https://www.y-axis.com/>

April'18 – Dec'18

Roles and Responsibilities:

- Helping the individuals who are internationally relocating.
- Providing the guidance, support in regards to all immigration related services as needed.
- Maintaining the leads and segregating potential leads.
- Examine the eligibility in the first call.
- Calling the clients and giving the guidance in regards to Canada PR, Australia PR, Germany visa, South Africa visa, and many other countries.
- Counseling for work permit visa.
- Counseling the walking clients and clear the quires on spot.
- Assisting the clients for getting the student visa, visitor visa, tourist visa, dependent visa.
- Following up with the clients on daily basis.
- Converting the clients for starting the process.
- Counseling the clients for PTE and IELTS coaching.
- Quote the price to the clients.

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Roles and Responsibilities:

- Promoting the product concepts, its services and brands to an audience of the existing client and the potential customers.
- Direct marketing to the targeted audience and increase the sales.
- Increasing the sales through marketing campaigns.
- Establishing the relationship between the customers and the organization.
- Recruiting the candidates for the promotion.
- Training candidates for promoting the products and marketing the products.
- Planning the campaigns for other cities audience and promoting the concept of the product and sales

Technical skills computer proficiency

- Knowledge with Ms Office, word, excel, powerpoint
- CRM

Achievements

- Awarded by **Crew Leader** in 2016 for successfully handing the team.

Higher level of formal education

Course	Institution Name	Name of Board/University	Year of Passing
MBA in Finance and Marketing	Sri Venkateswara Institute of Information Technology and Management Coimbatore	Anna University, Chennai	2015
B.Com	Vellalar College for Women Erode	Bharathiar University, Coimbatore	2013

First stage of formal education

Course	Institution Name	Name of Board/University	Year of Passing
12 th	Vellalar Matriculation Higher Secondary School Erode	Department of Govt. Examinations, Chennai	2010
10 th	URC Palaniammal Matriculation Higher Secondary School Erode	Department of Govt. Examinations, Chennai	2008

Strengths and Skills

- Good Team Player and has good ability to train / advise other members of the team..
- Dedicated, disciplined and believe in teamwork.
- Committed to deadlines and schedules.
- Strive for Perfection in every work.

Participation

- In CII meet at Bangalore (2014).
- In Shaping Young Minds Program (2014).
- In Summer Internship at Shriram properties Bangalore on the topic data analysis (2014).
- Coordinated in Castalia Intercollegiate event (2014-2015).
- Participated in several intercollegiate events like craft making, quiz.
- Conducted workshop for college students for Toys making.
- Throw ball Player during my higher Education.

Internship

- Project Title : Data Analysis
- Project Description :Analyzing the data and giving the future plans
- Company Name : Shriram Properties (Bangalore)
- Duration : Aug'14 – Sep'14
- Guided by : Accounts manager of Shriram properties