

Sipij Gaba

BUSINESS DEVELOPMENT ASSOCIATE

9999793819 | sipijgaba696@gmail.com | New Delhi

PROFILE

To work in an innovative & challenging environment equipped with the state-of-art technology that enhances my skills and knowledge. My desire & drive to succeed will be an asset, which I will contribute to the organization's growth & profitability.

WORK EXPERIENCE

BUSINESS DEVELOPMENT ASSOCIATE | BYJU'S THINK & LEARN | NOV 2019 - PRESENT

- Contacting potential customer's (parents and students) to set up meetings, counsel the students on learning pedagogies.
- Showcasing the skills related to counselling, mentoring & business.
- To take the sales responsibility in allocated zones.

PROCESS ASSOCIATE | IGT SOLUTIONS | DEC 2018 - NOV 2019

- Specialize in coordinating and booking travel arrangements for individuals, groups, and businesses.
- Providing a high level of customer service and client relations based on outstanding communication and interpersonal skills.
- Displayed professionalism and product knowledge, which contributed to an increase in client satisfaction.

INTERNSHIP | AIRPORT AUTHORITY OF INDIA | JUN 2017 - AUG 2017

- Maintenance of various electrical, electronic and mechanical equipment's and setup at the new ATS building.
 - Responsible for the Setups at the ATC Tower such as Diesel Generator Setup, PLC and SCADA system, Power Distribution System of the company.
-

EDUCATION

MANAV RACHNA INTERNATIONAL INSTITUTE OF RESEARCH & SCIENCE | 2014 - 2018

Bachelor In Technology Mechanical (CGPA 6.07)

ST. STEPHENS SCHOOL | 2013

Higher Secondary School (Percent 70)

ST. STEPHENS SCHOOL | 2011

Secondary School (CGPA 8.2)

PROJECT

DESIGN AND DEVELOPMENT OF A DIGITAL ANGLE CHECKING FIXTURE FOR A FAN BLADE WITH THE HELP OF SENSORS

- Developed a full proof fixture for checking different angles of fan blades for Orient Fans.
 - Provided a concept for interchangeability for different models of fans.
 - Restricted the degree of freedoms of fan blades for improved accuracy during production.
-

ACHIEVEMENTS

- Working for an NGO UMEED.
 - Won 3rd price Innovation and Design challenge contraption.
 - Participated at project carnival at 2015.
 - Participated on Workshop on Environmental Protection and Green technology.
 - Attended expert lectures on power sector-thermal and Hydro power stations.
 - Participated at Mr Mechno Rage for SKID PAD TEST.
 - Participated at Mechno Rage for Overhauling of engine, Junkyards Wars and Technical Quiz.
-

SKILLS

- Leadership.
- Problem Solving Aptitude.
- Interpersonal Skills.
- Presentation Skills.
- Team Coordination and Performance.
- Fluent Spoken and Written English.
- Good Knowledge of Computer and Software's.
- Eye for Detail.