Individual View

We measure

Skill Level / Technical Ability

How difficult and valuable are the kinds of problems you solve? How important/critical of a problem can you be given? Are you uniquely capable (in the company? industry?) of solving a certain class of problem, delivering a certain type of design, contributing to writing, or quoting, or training, etc.?

Productivity / Output

How much delivered (not necessarily to customers), valuable, finished work did you get done?

Working a lot of hours is generally not related to productivity and, after a certain point, indicates inefficiency. It is more valuable if you are able to maintain a sensible work/life balance and use your time in the office efficiently, rather than working around the clock.

Delivery Contribution

How well do you satisfy customers? How many opportunities did you help convert into sales? How happy was the customer that they received what they wanted? How successful did the project make the customer? What business problems were solved by what we produced?

We are a customer led organisation and doing the right thing for the customer is valued highly.

Things like deciding to not implement a feature, or going back to the customer to get more information and changing what we were going to deliver fits into this category.

How much do you contribute at a larger scope than your core skill? How much of your work matters to the deliverable? How much did you influence correct prioritisation of work or resource trade-offs by others? Are you good at communicating with customers to assist guiding the project to success?

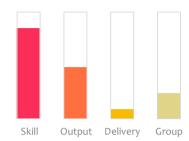
Things like being great at finding bugs would fall into this category.

Group Contribution

How much do you contribute to company process, hiring, integrating people into the team, improving workflow, amplifying your colleagues, or writing tools used by others? Generally, being a group contributor means that you are making a tradeoff versus an individual contribution. Stepping up and acting in a leadership role can be good for your group contribution score, but being a leader does not impart or guarantee a higher stack rank. It is just a role that people adopt from time to time.

Contributions to culture, and the wellbeing of others would be included in this category.

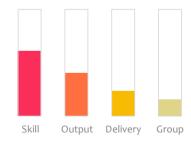
You feel you contribute



I've accomplished the following

- Proposed new way of organising stories, it was implemented and others found it successful
- XYZ

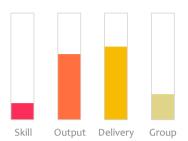
Others feel you contribute



Others would like to acknowledge your accomplishments

 I value your enthusiasm in the last parts of project X highly, it helped get it finished

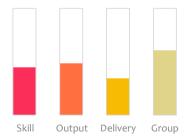
You've chosen to focus on



I would like to accomplish the following

- Read a book on Architecture and contribute to architectural discussions
- Learn more about Domain Driven Design and use it in my development

Others suggest you focus on



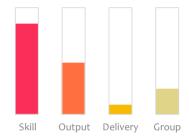
Others would like to suggest improvement opportunities

 I would like you to help the team work well together. The relationship between Developers and Testers could be strengthened. We're all in it together

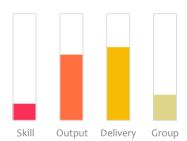
Filling out self reviews

http://michaelochurch.wordpress.com/2012/01/26/the-trajectory-of-a-software-engineer-and-where-it-all-goes-wrong/

I feel I contribute



I've chosen to focus on



I've accomplished the following

How do you know that your accomplishment was successful?

How did your accomplishment help work towards success? In what specific areas?

I would like to accomplish the following



How are you going to measure the success of your goals?

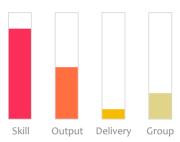
Company contribution Team contribution

Company focus Team focus

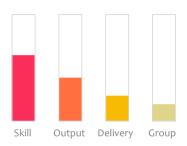
Sponsors instead of managers?

Filling out reviews for others

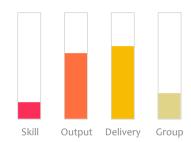
Bruce feels he contributes



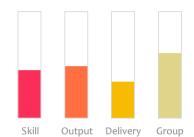
Bruce, I feel you contribute in these ways:



Bruce has chosen to focus on



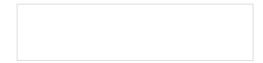
Bruce, I feel you could focus on these areas:



Bruce feels he's accomplished the following

- Proposed new way of organising stories, it was implemented and others found it successful
- XYZ

Bruce, these are what I feel are your accomplishments



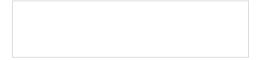
What was the effect of the accomplishment on our success?

In what way did they make a difference?

Bruce would like to accomplish the following

- Read a book on Architecture and contribute to architectural discussions
- Learn more about Domain Driven Design and use it in my development

Bruce, I feel you can improve in these ways

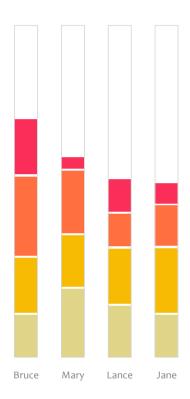


In what way is your suggestion helping the individual work towards success?

How can they measure that they have been successful?

What would you like to see to show that they have improved?

Stack rank



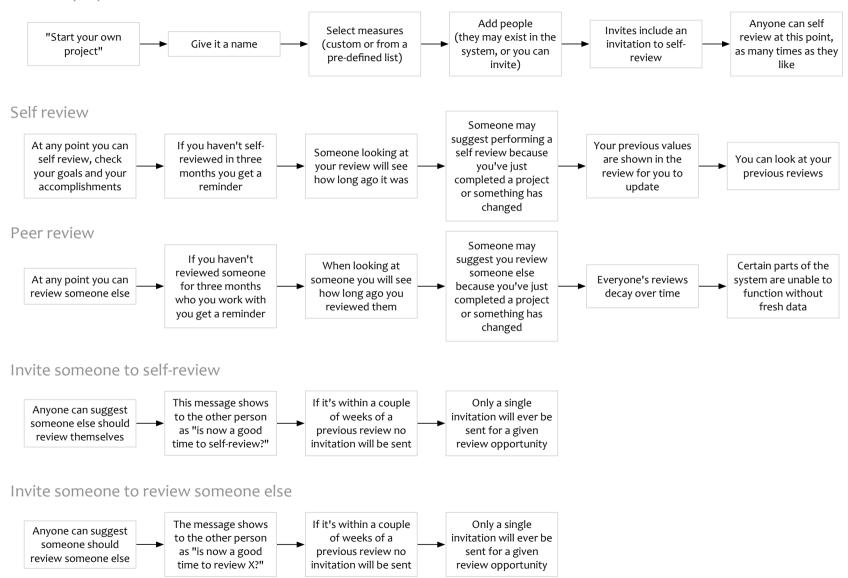
How do we remove bias?

How does each person use the same value to mean the same thing?

Do people's wages go down?

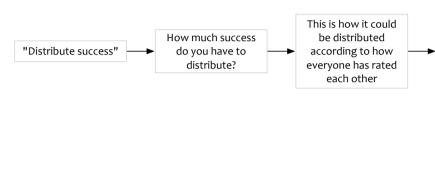
Reviews

Create a project



Measure contribution

Distribute success



used to distribute reward only

Individuals at the end of this
visualisation are not necessarily under
performing.

Disclaimer: This information should be

It should be possible for everyone in the project to perform well

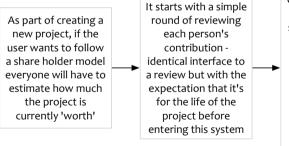
Under performance may be an indication of the person's environment, not their skill level

If you are having financial performance problems this is not the right place to look to cut costs

Remember, everything should start with a conversation

Also displayed is a suggested accuracy to take into account old reviews, and reviews at different times

Estimate initial effort



Guidance is given for this first review session to value someone with the idea along with people who are driving to make it happen.

The question to answer is: who has made sure the project is successful? How would the project have suffered if they weren't contributing?

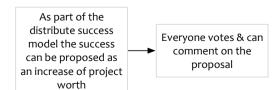
In a similar manner to
distributing success

an initial 'amount' is
distributed according
to stack - rank

R
ad
time
will

Reviews can be adjusted but over time the adjustment will have little effect on the initial split

Propose distribution of success



Suggest are of effort for the project



Proposals

A vote is one of:

- 5. Total support
- 4. Minor issues that don't need to be discussed
- 3. Have concerns but can live with the outcome
- 2. I object and want to discuss
- 1. I object completely

https://intranet.5amsolutions.com/display/process/ Reaching+Consensus+-+5+Finger+Vote There are a few rules a proposal takes based on the feedback:

- 1. 50% or more object completely
- -> proposal canned instantly
- 2. Everyone is either in support or can live with the outcome-> proposal is approved instantly
- 3. Anything else forms a discussion
- 4. Re-votes can be called by anyone at any time, but are noted
- 5. People voting option 2 are encouraged to shift to 3 or 1
- 6. Once most people are not at option 2 a 'deadlock' is fixed: if 25% or more people object completely the proposal fails if less than 25% of people object then the proposal succeeds

The 25% deadlock may be different based on the proposal, or could be configurable

A passing proposal either is implemented by others or is linked to a piece of functionality within the system, which is carried out.

If someone does not vote in time they are considered option 3

http://www.youtube.com/watch?v=soanS1588BA

http://loomio.org/

http://en.wikipedia.org/wiki/Consensus_decision-making

https://github.com/enspiral/loomio

