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About Me

I believe in diversity in tech, so I volunteer with <u>Railsbridge NYC</u>.

- Some books that have influenced me: Lean From The Trenches by Henrik Kniberg,
 Practical Object-Oriented Design In Ruby by Sandi Metz, Hug Your Customers by Jack
 Mitchell, and The Hitchhiker's Guide To The Galaxy by Douglas Adams naturally.
- I'm a Certified Scrum Master.

Professional Experience

relentlessGENERATOR (SonyDADC New Media Services) *

October 2010 to Present

Vice President of Engineering * New York, NY

My duties straddle both tactical and strategic concerns. I work directly with developers on systems design, and even write some code. I'm also responsible for more strategic issues such as maintenance of product roadmaps in accordance with company goals and identification of projects eligible for capitalization. I also have full budgetary responsibility for all engineering projects and teams.

- Platform Engineering & Network Operations. I manage a team of Rails engineers, Java engineers, and network operations staff tasked with building and maintaining the codebases on which all Sony and many non-Sony recording artist ecommerce stores are built. My responsibilities include
 - The overall functioning and maintenance of the software and infrastructure to operate the business on a global basis.

- Working with Product Management and other members of the management team to ensure that platform development and network operations activities are aligned with the short term and long term goals of the company technology roadmap.
- Consulting with Project Management and Business Development in vetting the technical feasibility of new projects.
- Ensuring that all software is developed to the highest standards of quality and fully documented.
- Working with the CEO to ensure that personal goals and objectives are aligned with company goals and objectives.
- Providing direct reports and all members of the team with goals and objectives that are aligned with the company's goals and objectives.
- Recruiting talent that enables the company to execute quickly and cost effectively.
- Coordinating with the CEO and CFO to determine the budget required to meet the goals and objectives of the company and to manage the agreed-upon budget.
- Continually working with his team to ensure the company is driving innovation by employing new and relevant technology, processes, and vendors.
- Agility and Lean Evangelism. I have been an advocate of agile methods and processes since 2005 and was acquainted with XP as early as 2000. At Generator I encourage product and project managers and developers to continue refining our agile practices. We are far from a perfect example, but we strive to improve all the time. And I'm always looking for places to introduce agility and lean practices throughout the organization, not just within my own group.

Independent Consultant * February 2009 to October 2010

Development and Project Management Consulting * Chicago, IL

With the closure of TotalMusic, I began working on independent consulting projects primarily associated with the digital music space. My duties on these projects have encompassed system architecture, software development, project management, and business analysis.

- I managed the Ariama project for Sony Music Entertainment. Ariama was an online classical music store selling high quality digital music files and presenting classicalcentric metadata in a unique manner.
- I designed and built the content processing system and other systems that support
 Ariama's operations. This includes metadata cleanup and normalization systems, media
 transcoding, data warehouse operations, and sales reporting. These systems were Rubybased.
- As a content management system expert, I consulted with LimeWire LLC in their due diligence process considering the purchase of one of their competitors.

TotalMusic LLC * February 2008 to February 2009

Director of Software Engineering * Herndon, VA

TotalMusic was an API-based music platform providing music file delivery, user-generated content storage and sharing, and a music download store.

- I managed a team of 14 engineers (Rails, PHP, Java) and technical staff building all facets of our platform.
- Additionally, I functioned as the Scrum Master, and our use of Scrum development methods was successful in delivering functioning software.
- As part of the development team, I worked with other engineers to design the internal systems and the APIs to access those systems.
- Working with the QA team, I prioritized and filtered bugs for the development staff.
- Our operations team worked closely with the development team, and I helped operations
 personnel make sure the deployed hardware and software systems were adequate to
 meet the needs of the software we were building.
- Managing the team included doing annual reviews, negotiating salaries, holding weekly one-on-one meetings, mentoring junior engineers, and participating in decisions on staff reductions.

Independent Online Digital Alliance (IODA) * May 2007 to

February 2008

Software Engineering Manager * San Francisco, CA

IODA is a digital media company providing content distribution and accounting services to independent record labels. They encode and deliver digital music and video to all major online music services, including iTunes, eMusic, and Rhapsody.

- I managed a team of seven Perl engineers responsible for all systems engineering tasks including content ingestion, media file transcoding, media file delivery, and royalty accounting.
- I consulted on all design decisions regarding systems built by my team, and mentored junior engineers as they worked on the systems we built and maintained.
- I increased inter-department communication by helping software engineers to trust other groups to handle day-to-day operational duties. When I arrived at IODA, the engineering staff was primarily responsible for running many of the systems they were building. In order to improve development efficiency, I worked with the developers to transition these

duties to operational groups within the company.

- Successfully delivered on several Scrum sprints. IODA uses Scrum as a development process, and as a Certified Scrum Master, I was able to help the team focus on stories in the current sprint (development cycle) and avoid the outside distractions that cause development delays and undue team stress.
- Laid out design goals promising increased operational efficiency, allowing the company
 to increase content throughput without adding staff. Many of the deployed systems are
 labor intensive or overwhelmed by the amount of content flowing through them. I worked
 with the engineering staff to identify areas where these systems could be refactored and
 improved.

AOL Music Now (formerly FullAudio/MusicNow) * January 2000 to April 2007

Manager Of Music Service Development * Chicago, IL

The Music Now division of AOL was a subscription-centric music service providing over three million music tracks to our 500,000 paying subscribers. Our service also had a purchase component, much like Apple iTunes, which allowed our two million shopper members to purchase music and videos.

- I managed a team of 7 engineers using Java-based technologies.
- I increased the speed with which new software was developed and released to
 production by introducing agile methodologies to the service development team. Prior to
 introducing agility, development cycles were running as long as 12 weeks or more. Once
 we began using the agile techniques I introduced, the development cycles were reduced
 to three weeks. This allowed quicker release of high priority features and fixes.
- Introducing this agile development process saved on development staff attrition. Prior to
 introducing agility, the developers were frustrated by the project management process
 then in place. I learned through informal discussions that the most senior and
 knowledgeable engineers were beginning to explore other opportunities. The promise of
 a new development methodology kept the staff together and improved overall morale.
- I designed and built a system that decreased storage costs by 50%. We were contractually required to distribute our music files with anti-piracy technology attached to each file. This required us to have multiple copies of each file in our storage system, one copy with anti-piracy and another without. The system I created attached the anti-piracy wrapper on request whenever a user purchased a song or video. By handling distribution this way, we only needed a single copy of the file and were able to reclaim half of our SAN storage.

- I enabled our content team to increase the ingestion speed of new content into our music service by creating a content processing system. At our peak in January, 2007, we were able to make over 70,000 new songs per week available to our members using this system.
- We were contractually obligated to pay royalties for all music and videos sold. I designed
 and built a system in Perl according to these contract terms, decreasing our risk of
 making incorrect or late royalty payments.
- I designed all data structures for all database-centric projects I worked on. I understand relational database concepts and am familiar with standard DDL used to build and manage relational databases.

Educational Background

Loyola University * Chicago, IL * Graduate Studies, Philosophy

University of Northern Iowa * Cedar Falls, IA. * BA, Philosophy