

# Efficiency and Redistribution in Environmental Policy: An Equilibrium Analysis of Agricultural Supply Chains

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Job Market Paper

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## Abstract

This paper provides an equilibrium framework to evaluate environmental policy in trade-exposed industries with imperfectly competitive supply chains. The empirical application is to the South American agricultural sector, a global agricultural powerhouse with a major environmental impact, whose trade flows are intermediated by a concentrated agribusiness sector. On the supply side, I innovate by introducing three key margins driving agricultural emissions: deforestation, commodity choice, and input substitution in livestock production. On the demand side, I innovate by introducing market power along the supply chain, requiring atomistic farmers to sell their output to monopsonistic intermediaries in order to access consumer markets. Given the infeasibility of a first-best carbon tax, I use my framework to evaluate second-best alternatives, such as environmental tariffs on imports from South America. Unless all trading partners regulate their imports, emissions reductions achieved by regulated markets are mostly offset by increased trade flows to non-regulated markets. Apart from being inefficient, unilateral tariffs have regressive distributional effects across space, as farmers in the poorest regions disproportionately bear the burden of environmental regulation through lower farm-gate prices. Agribusiness monopsony power exacerbates this effect due to higher pass-through rates onto farmers from these regions, where supply is most inelastic. Thus, policies targeting a single externality can exacerbate other market distortions—not only in efficiency terms, but also in skewing the distribution of the remaining surplus.

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Full draft coming soon.

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