

## REVOLUTIONARY WORKPLACE High Performance System Optimises Employee Life-Time Value Contribution (ELTV) by >2.5X.

### Employee LifeTime Value Optimisation for Exponential Results

The graph below reveals astounding increased value for effectively developing people and teams with our REVOLUTIONARY WORKPLACE High Performance Organisation (HPO) Framework, philosophy and system.

You GAIN 2.5x times improvement by developing the ENTIRE HPO system with our new REVOLUTIONARY WORKPLACE Process.

### 4 Steps of People Performance Optimisation are:

1. Onboarding and getting them up to speed...fastest.
2. Ongoing Consciously Constructive Mindset and skillset development to optimise and EXPAND potential.
3. Incremental Improvement of Action: performance, productivity and results.
4. How long they stay and optimal engagement, performance & Teamwork achieved.

### HPO System pillars to be addressed in optimizing performance: People, Teams, Leadership and Culture.

**Assumptions:** Developed staff only perform 20% better each year. They STAY for 3 years instead of typical 2 years, usually dependent upon Peers, Teamworking, Trust Levels, Culture / Relationships, Leadership Style and Psy-Cap.

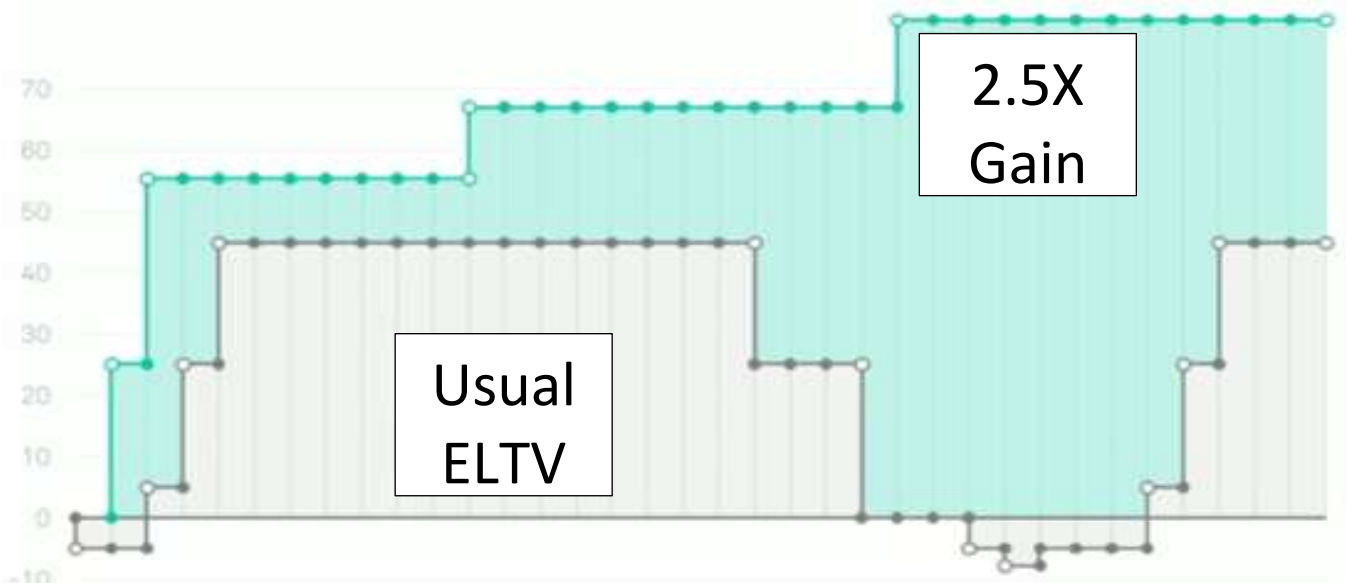
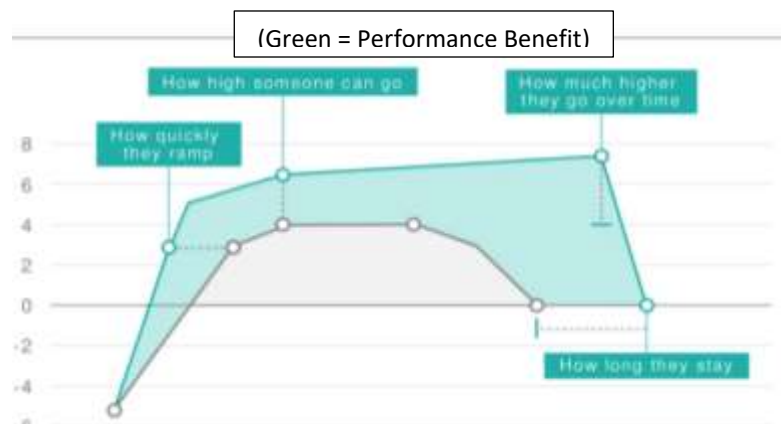
### Consciously Constructive =2.5X Times Benefit

The benefit (for Sales Example below) between a no-dev and a Consciously Constructive RevWork development process is over \$1,3 Million!

**Example:** Sales people used for scenarios, as output is directly measurable. Assume scenario 1 & 2 salespeople salaries=\$60,000. Yearly quota=\$600,000.

**Assume:** The better sales person improves just 20%, year on year, performance vs the average no improvement sales person. This translates to \$5,000/month salary and \$50,000/month in sales revenue. Their projected output per month is \$50,000 of revenue, less their salary of \$5,000, resulting in \$45,000 net revenue per month/salesman.

**Over 3 years the Consciously Constructive IMPROVED approach creates ELTV= \$1,3 MILLION GAIN (2.5x)**



## INVEST SMARTLY and Do the job properly the first time for outstanding ROI.

Revolutionary Workplace, CLEARx, Formula WON, FIERCE Focus, SWIFT Action are Life Masters proprietary systems –

[www.clearsystem.shift.za.net](http://www.clearsystem.shift.za.net) Cell -083-447-6300 [CLEARX@coachfree.com](mailto:CLEARX@coachfree.com)

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## ELTV Optimisation Team Coaching Activity

Using the REVOLUTIONARY WORKPLACE CLEARx framework table below – detail Actions you can take personally, and as a team, to begin to improve, optimise and expand potential into better results.

CLEARx Zone	Actions / Behaviors	Desired Impacts and Results
Culture example	Team agrees that everyone greets everyone, positively, each morning...	Increase connection, trust, tolerance, teamwork, cohesion, care.
Culture		
Leadership		
Engagement		
Appreciative Action		
Right Mindset		
Execution Accountability		

Explore how you will track and ensure embedding new behaviors into your team “fabric” of “how we roll here”.
