Troy Williams

Minneapolis, MN - Willing to relocate

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Skills

Programming Languages: **Operating Systems:**

JavaScript   NodeJS   Linux
AngularJS   MongoDB   Mac OS
HTML/CSS   ExpressJS
Bootstrap   SQL

Project Experience

Teagan's Food Choices

    https://stark-harbor-21921.herokuapp.com/
- Full Stack app made with JavaScript, Bootstrap, NodeJs, MongoDB, AngularJS
- Using API calls, get recipes from edamam.com by choice of protein and his dietary allergens.
- Able to add to own saved list to store for later.

Funny Foods

    https://lit-stream-37754.herokuapp.com/
- Front-end clone of seriouseats.com
- HTML/CSS, ReactJS,

Grocery List and Cost Tracker

    https://intense-castle-22597.herokuapp.com/
- Full Stack app made with JavaScript, Bootstrap, NodeJs, MongoDB, AngularJS
- Add foods and prices to keep track of spending in case you spend too much on cooking.

A Pretty Homepage

    https://mighty-scrubland-21866.herokuapp.com/
- Clone of the Momentum Chrome Extension.
- HTML/CSS, Bootstrap, Angular, HTTP and Location requests for local weather.
- Calls today's food list from the Grocery List app.

Work Experience

Finance & Commerce   Dec. 2016 - Present

Sales Executive focused on Digital Marketing campaigns from selling to execution and account management for a regional legal and business publication. Average about $9000 in revenue each month.

Independent Consulting   July 2016 - Dec. 2016

Help establish a sales process for 2 smaller companies leading to $8,000 in sales my first two weeks. Left for something more permanent.

Tenfold   Oct. 2015 -
Aug. 2016
Started as the only Business Development rep responsible for the full cycle of the sales process.
Since January, I have achieved at least 120% quota, leading to a promotion to a quota carrying
Sales Manager when we brought in 5 reps between Lead Qualification and new Sales Executives.

Triple Crown Consulting   Feb. 2015 -
Sept. 2015
Triple Crown Consulting is the nation's premier provider of engineering talent. Period. "Velocity
in Staffing" is not just a catch phrase. It is the foundation upon which Triple Crown was built. To
our clients in need of the hardest to find high tech talent, our streamlined recruiting technique
allows us to deliver the right talent for your specific needs expeditiously. To candidates in need
of the perfect position, tapping into our extensive network of clients enables us to find the right
high tech position faster than anyone else. Left to be part of an early stage startup.

Education
Minnesota State University, Mankato   2009-2013
BA, History
Gave a presentation at the University President's home. •Member of the Minnesota State
University, Mankato. Resident Hall Association for 2 years. •President, VicePresident, and
founding member of a recognized student organization.