

Troy Williams

Minneapolis, MN

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<https://tdwilliams7.github.io/personal/>

PROFILE

A freelance Web Developer with knowledge of html/css, JavaScript, Node, Angular, Mongo. A double threat with a sales and account management background with early stage startup experience and the skills to build web applications.

PROJECTS

Recipe Search App

<https://stark-harbor-21921.herokuapp.com/>

Design and built from scratch an app that allows you to search food recipes using edamam API and the ability to save recipes for later. Built the Front End with Angular 5 and the backend is node with express and a mongo database to store selected recipes.

Grocery List App

<https://intense-castle-22597.herokuapp.com/>

A full stack app to add and remove items to a grocery list and able to select a day to purchase the item to tie in with another app and able to track the cost. Front end made with Angular 1 for interactivity, Backend is node, express, and mongo.

Homepage

<https://mighty-scrubland-21866.herokuapp.com/>

A clone of the Momentum Chrome extension to display current time, weather, and ties into the grocery list app to display items to get today. HTML/CSS, Bootstrap, Angular, HTTP and Location requests for local weather.

WORK EXPERIENCE

Freelance Web Developer,

Oct 2016 - Pres.

Built Wordpress sites with Bootstrap, HTML/CSS, JavaScript, PHP, and Wordpress for clients.

Digital Marketing Executive, Finance & Commerce, Minneapolis

Dec 2016 - Pres.

Sales Executive focused on Digital Marketing campaigns from selling to execution and account management for a regional legal and business publication. Average about \$9000 in revenue each month.

Sales and Marketing Consultant, Minneapolis

Aug. 2016 - Dec 2016

Help establish a sales process for 2 smaller companies leading to \$8,000 in sales my first two weeks. Left for something more permanent.

Sales Manager, Tenfold, Austin, Tx

Oct 2015 - Aug 2016

Started as the only Business Development rep responsible for the full cycle of the sales process. Since January, I have achieved at least 120% quota, leading to a promotion to a

quota carrying Sales Manager when we brought in 5 reps between Lead Qualification and new Sales Executives. Become more technical learning MongoDB and leading new integrations

EDUCATION

Minnesota State University, Mankato - History and Economics

Spring 2013

SKILLS

Programming Languages:

JavaScript

AngularJS

HTML/CSS

Bootstrap

NodeJS

MongoDB

ExpressJS

SQL

Operating Systems:

Linux

Mac OS