

TÉA SCOTT

Finance & Technology

LET'S WORK TOGETHER!

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AWARDS AND AFFILIATIONS

Alpha Kappa Psi, Vice President of Finance & Fundraising Chair

- Managed all chapter fundraising activities and increased chapter funds by 20% each semester
- Coordinated disbursement of chapter checks with the national office, and managed and oversaw all financial transactions, including reimbursements of expenses

Women in Business, Vice President of Events; Former Treasurer

- Boosted member engagement by 35% during the COVID-19 pandemic through online events
- Gained \$1,348 towards club funds by presenting in front of Seton Hall's Student Government Association and going to the Dean of the Stillman School of Business after learning there was no budget allocated to the club for 2018-2019

Peer-to-Peer Mentorship Program, Peer Leader

- Facilitated open dialogue on diversity and inclusion in University Life freshman classes

Horizon Healthcare Challenge, 3rd Prize Winner

- Designed the layout of a mobile application that allows users to become familiar with healthcare while also promoting Horizon's brand
- Presented the mobile application design in front of expert judges who specialize in marketing and technology

Educational Opportunity Program Scholarship Recipient

- Renewable scholarship given to academically outstanding students who show promise for their college career by maintaining good academic standing

PROFESSIONAL SKILLS

- MySQL
- Python
- Power BI
- MIT App Inventor
- Adobe: InDesign, Photoshop, Illustrator
- Microsoft: Excel (VBA, Pivot Tables, VLOOKUP), PowerPoint, Word, Publisher, Project, Outlook
- Project Management
- Problem Solving & Critical Thinking
- Tableau Business Intelligence & Analytics Software

EDUCATION

Seton Hall University

B.S. Finance & Information Technology Management

May 2021

Investnet Institute

On-Campus Program

November 2020

Bloomberg for Education Certificate

Bloomberg Market Concepts

December 2018

WORK EXPERIENCE

Retail Sales Associate

Macy's

April 2022 - Present

- Actively engage with customers to ensure a positive customer experience while also selling over \$4,000 in merchandise per day

Equity Research and Valuation Analyst Intern

KennedyPine Capital

February 2021 - May 2021

- Performed and presented valuation analysis for assigned projects
- Identified trends and made recommendations for improvements
- Performed in-depth client, industry, market and competitor research

Global Brokerage Sales Intern

Arthur J. Gallagher

June 2019 - August 2019

- Computed loss-run reports for the Area VP of Marketing
- Analyzed umbrella benchmarking reports for Gallagher clients
- Assisted Area VP during meetings with insurance representatives
- Balanced self-starting projects with team-oriented goals
- Competed in weekly sales challenge meetings in front of corporate as well as a regional final sales challenge in NYC

Brand Ambassador

The NOSH Group

February 2018 - March 2020

- Sampled assigned products to customers at various ShopRite locations
- Improved customer relations by educating consumers about the brands and accepting general feedback of the products
- Sold over \$600 worth of Black Bear and Dietz & Watson deli products compared to \$450 average within a 6-hour period
- Stored and maintain digitalized records of event activity and product sales on a daily basis to ensure compliance with company policies and accurate financials view

Mathematics Tutor

CLIA at Seton Hall University

September 2017 - September 2019

- Finite Mathematics, Applied Calculus, Business Information Technology
- Tutored students in one-on-one and group settings
- Created action plans to improve targeted areas of weakness
- Increased test scores by 35% for students who followed my program

EOP Office Receptionist

Seton Hall University

January 2018 - May 2018

- Greeted clients and visitors, and answered visitor inquiries to increase potential consumer satisfaction
- Answered visitor inquiries to increase consumer satisfaction
- Performed data entry, answered phones, and completed administrative tasks
- Processed faxes including tax transcripts, and arranged placement testing dates for over 100 incoming freshmen