# Tea Asatiani

5+ years of product management experience with strong technical skills.

#### **Contact Details**

#### **Phone**

+1 (310) 633-4642

#### Email

asatianitea@gmail.com

#### Location

Santa Monica, California

#### **Portfolio**

teaasatiani.com

#### LinkedIn

linkedin.com/in/tea-as/

#### **Tools & Softwares**

#### **Expert**

Microsoft Office

(Excel, Word, Powerpoint)

Figma, Invision

Shopify, Dopweb

Klaviyo, Omnisend

**Pipedrive** 

Intercom

Tapfiliate

Asana, Trello, Meistertask

#### Intermediate

**AWS** 

Google (Ads, Analytics, Search

Console, Tag Manager)

SEO Profiler, Semrush

Adobe Cloud (Photoshop,

Illustrator, XD, Premier Rush)

Proto.io

Tableau, Diagrams

# **Coding & Programming**

HTML CSS

# **Spoken Languages**

English (Fluent) Russian (Fluent) Georgian (Fluent)

### **Experience**

#### Apr 2022 -PRESENT

#### **Product Manager**

Los Angeles, CA

Just Slide Media (Growth Marketing Platform & Agency)

- Re-architectured a CDP to enable reliable data collection, user segmentation, retargeting campaigns, and reporting.
- Launched a complete e-commerce solution.
- Successfully bridged the gap between available development resources and business objectives.
- Defined product roadmap and requirements for internal and external client products.

# Oct 2020 -

# Chief Marketing & Product Manager

Los Angeles, CA

Mar 2022 Dopweb (Saas and Web Agency)

- Oversaw all client digital marketing and product projects.
- Launched a digital menu building Saas platform.
- Managed technical customer support.
- Managed a team of designers; Managed development sprints; Reported to stakeholders.

#### Nov 2018 -Oct 2020

### Project Manager

Los Angeles, CA

Dopweb (Saas and Web Agency)

- Simultaneously managed an average of 10 small to large-scale B2B client projects (e-commerce website design & development, SEO, email marketing, affiliate marketing, online advertising, API integrations, & more).
- Transformed client needs into software solutions of the company built SEO website builder.
- Created detailed Scrum epics, stories and substories.
  Routinely conducted quality assurance.

#### Education

# Class of 2018

# University of California Los Angeles (UCLA)

Psychology Major and Entrepreneurship Minor

Graduated with honors

# **Digital Marketing Skills**

- ✓ Funnel optimization
- ✓ Website design
- ✓ UI UX & prototyping
- ✓ Mobile responsiveness
- ✓ Email marketing
- ✓ SEO
- ✓ Affiliate marketing
- ✓ Online advertising

# **Development Skills**

- ✓ Project management & QA
- ✓ Technical documentation
- ✓ Agile framework
- ✓ Scrum & Kanban management
- ✓ Data analysis & visualization
- ✓ Leadership & prompt delivery
- ✓ Meticulous attention to detail
- ✓ Follow through promises