



Cognition: Methods and Models

PSYC 2040

L11: Social Cognition

Part 1



logistics: what's coming up

14	April 25 (Tuesday)	L11: Social Cognition
14	April 27 (Thursday)	Guest Lecture: Dr. Marta Stojanovic
14	April 30 (Sunday)	Project Milestone 5: First Draft due
15	May 2 (Tuesday)	L12: Judgment and Decision Making + L7-L12 Review
15	May 4 (Thursday)	Assessment 2
16	May 9 (Tuesday)	Wrapping up + Project presentations
16	May 14 (Sunday)	Project Milestone 6: Final Project due

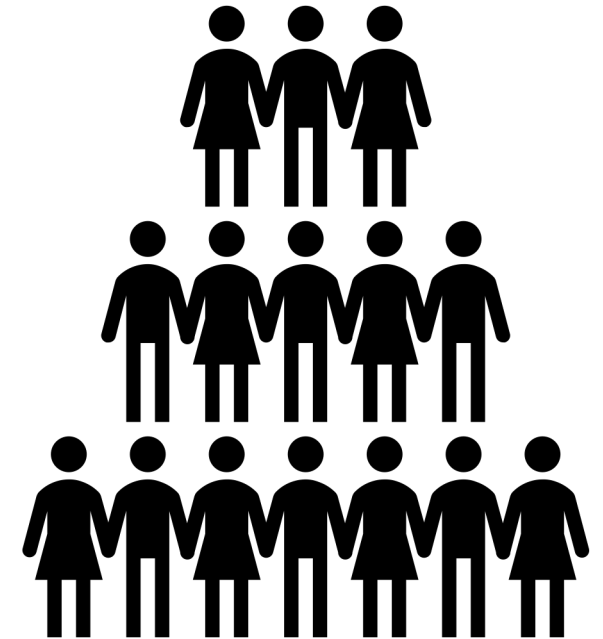
recap: Apr 18/20, 2023



- what we covered:
 - key debates in language research
 - statistical learning, co-occurrence, and language models
- your to-dos were:
 - *finish*: L10 quiz/assignment
 - *work on*: project milestone #3
 - *read*: L11 reading

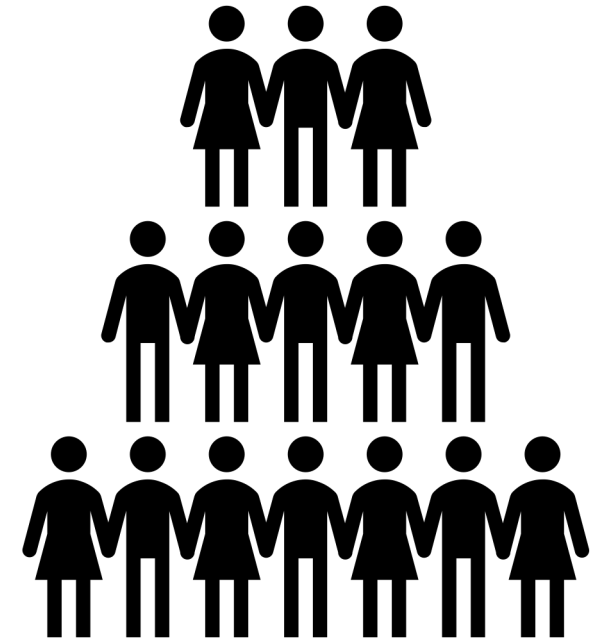
today's agenda

- social cognition
- mechanisms of social learning
 - imitation
 - inference



key questions in social cognition

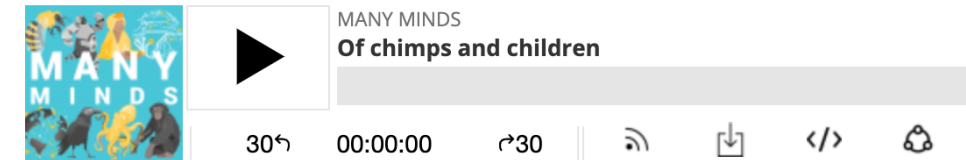
- social cognition is a field that studies how people process, store, and retrieve information **in social contexts**
- many questions:
 - how do we learn from others?
 - how do we interpret communicative signals?
 - how do we teach?
 - how do we collaborate/compete/cooperate?



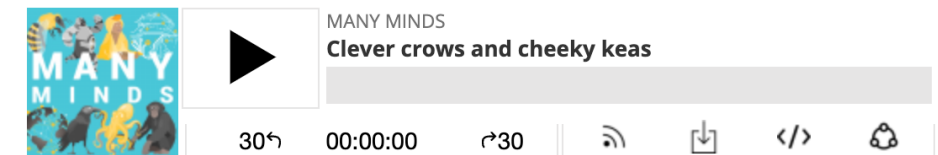
social learning

- social learning = learning from others
- humans do this, but so do chimpanzees, crows, bumblebees, and fish!
- but, humans appear to have harnessed social learning for complex purposes, e.g., developing and managing systems and institutions

Of chimps and children



Clever crows and cheeky keas



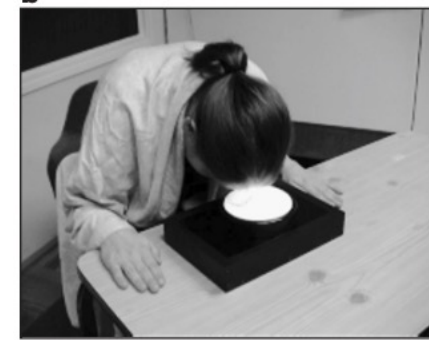
mechanisms: imitation

- imitation, or **copying others**, is considered a fundamental mechanism for social transmission



faithful imitation

- Meltzoff (1988) tested 14-month-old infants
- first session, three conditions:
 - **imitation**: presented with six target actions
 - **baseline** control: no exposure to the toys or actions
 - why?
 - **manipulation** control: other non-target actions
 - why?
- second session: 1 week delay
 - 20 seconds to play with six objects
- infants in the **imitation** condition produced **more target behaviors** than baseline or manipulation control conditions

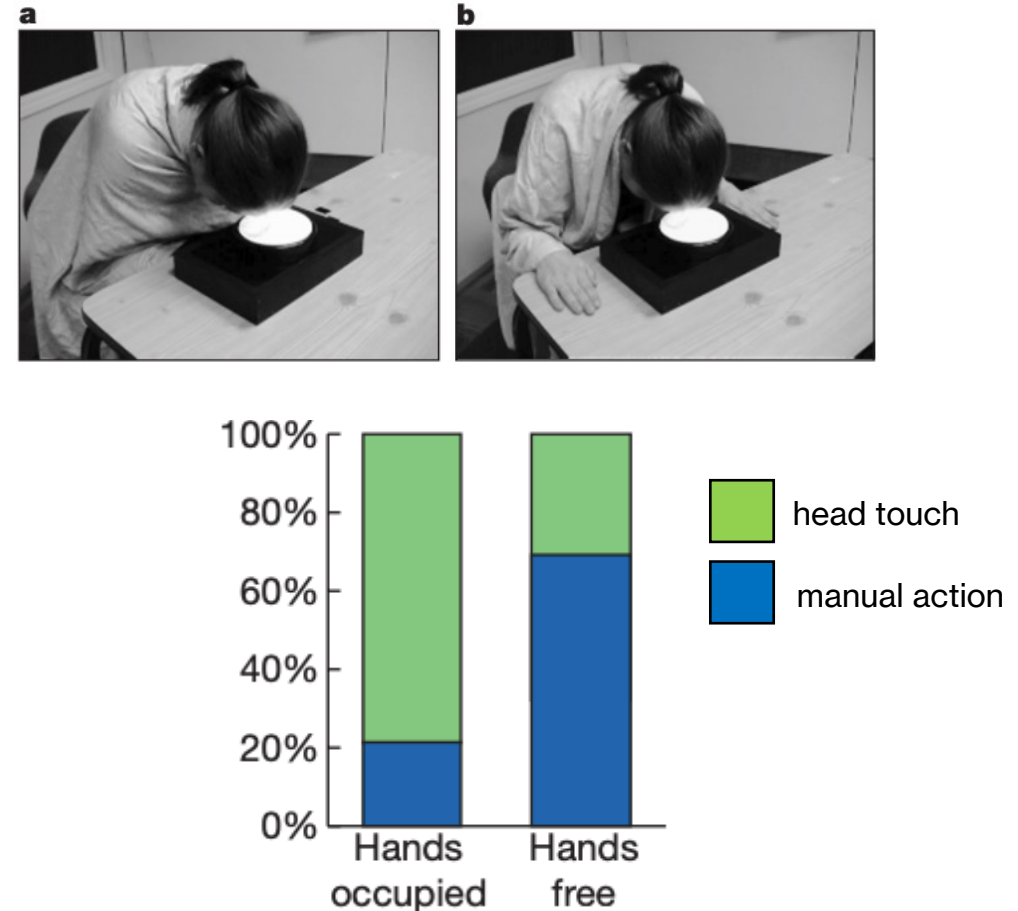


Proportion of Subjects Producing Each Target Act as a Function of the Test Condition

Target act	Test condition		
	Baseline (<i>n</i> = 12)	Adult-manipulation (<i>n</i> = 12)	Imitation (<i>n</i> = 12)
Head touching	.000	.000	.667
Object pulling	.167	.250	.833
Button pushing	.667	.750	.833
Egg shaking	.083	.083	.250
Hinge folding	.333	.417	.750
Bear dancing	.000	.167	.083
<i>M</i>	.208	.278	.569

rational imitation

- Gergely, Bekkering and Király (2002) modified the original Meltzoff study
 - **hands-free** condition
 - **hands-occupied** condition
- logic?
- infants **imitated** the head touch in the **hands-free** condition, but to a **much lesser degree** in the **hands-occupied** condition
- **inference**: infants were **rationalizing** whether or not the head touch was necessary to turn on the light: a **selective, inferential** process

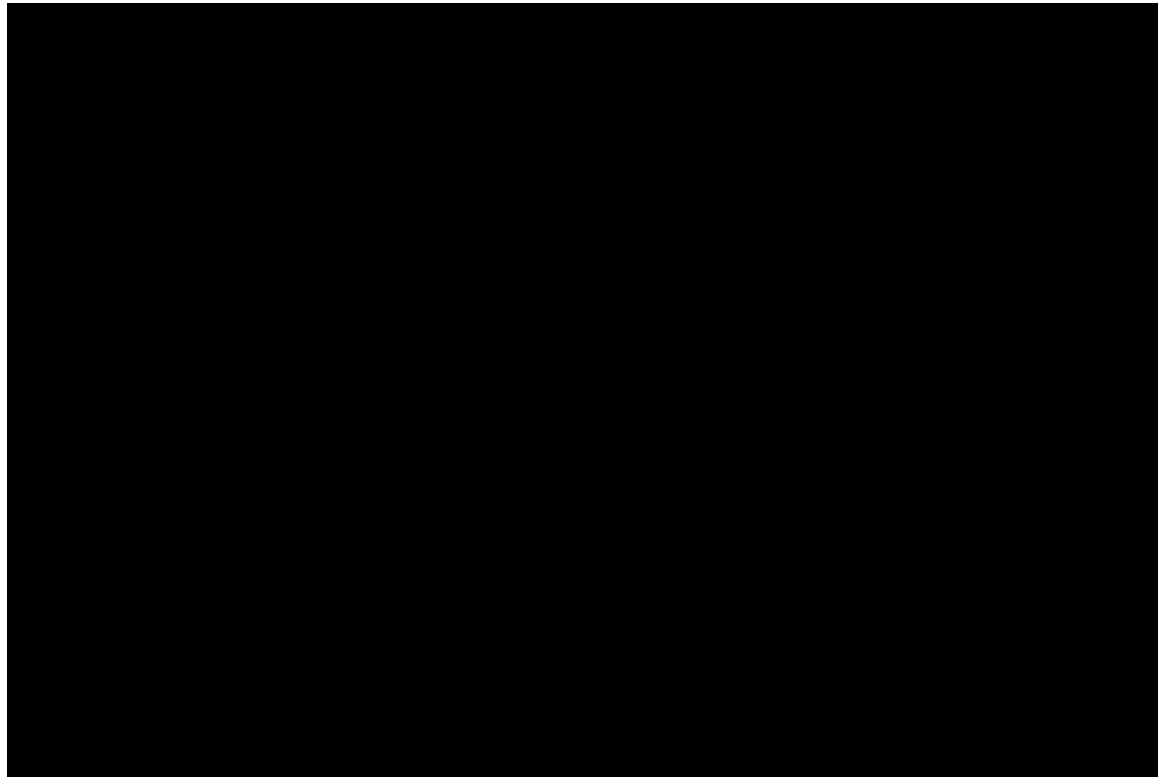


overimitation

- Lyons, Young, and Keil (2007) tested 3-5-year-olds on a set of **relevant (necessary)** and **irrelevant (unnecessary)** actions that led to opening a box
- children were **trained** to distinguish between **relevant** and **irrelevant** actions using familiar objects
- children were then **tested** on novel objects

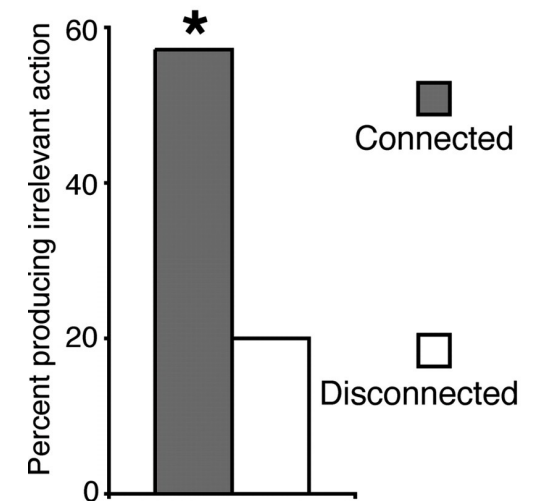
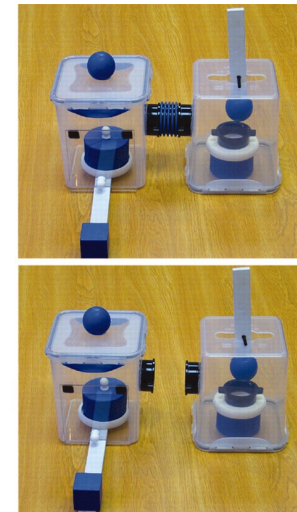
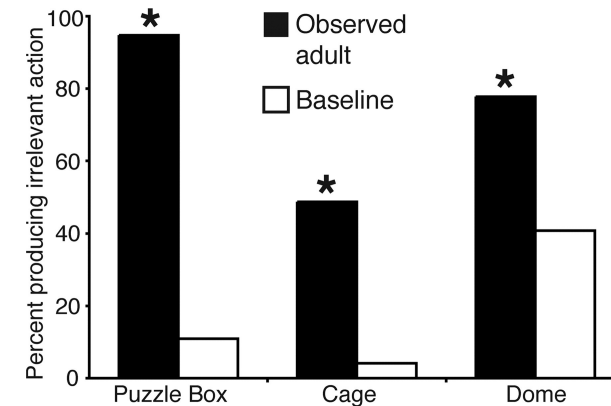


overimitation: test



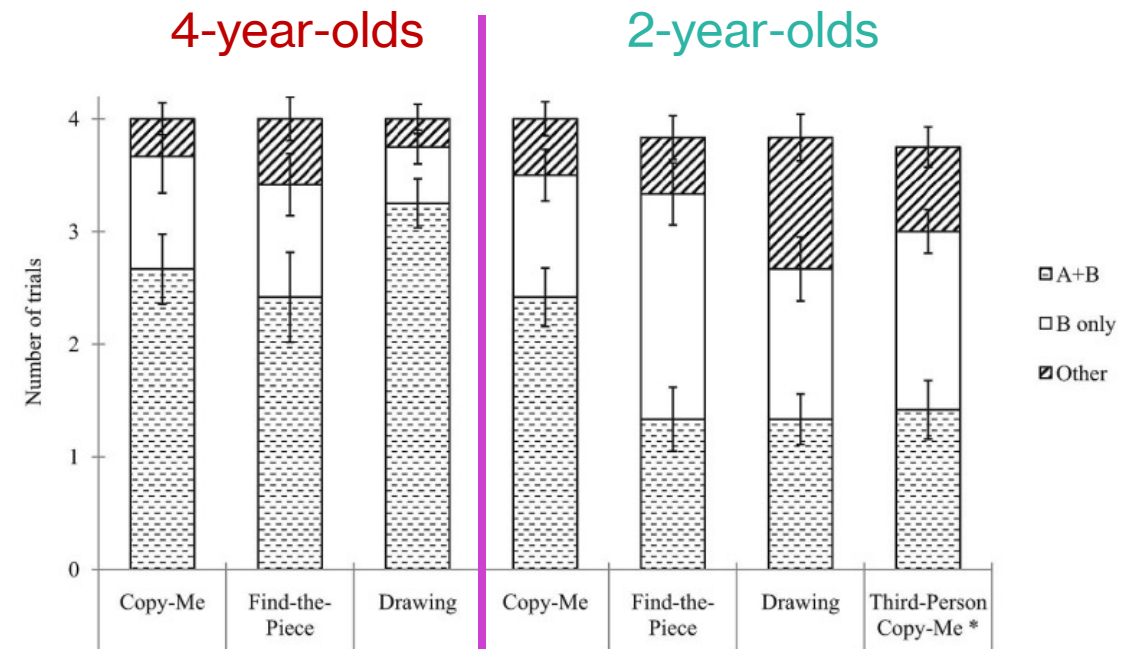
overimitation

- children **repeated** the **irrelevant actions** for all objects, despite training
- follow-ups:
 - took away the pressure of test: same pattern
 - explicitly instructed to avoid irrelevant actions: same pattern
 - violate **causal connection**: overimitation more in the connected igloo compared to the disconnected igloo
- inference: overimitation is driven by **causal reasoning** and not simply social motivation or curiosity



selective vs. faithful imitation

- Yu and Kushnir (2014) tested two and four-year-olds in an imitation game
 - familiarization
 - prior game conditions: copy-me (mimicry), find-the-piece (instrumental), or drawing (non-interactive control)
 - imitation task
- 2-year-olds imitated selectively after an instrumental game vs. mimicry game, whereas 4-year-olds faithfully imitated across all conditions
- inference: children are sensitive to causally relevant information, but older children may be more aware of normative actions/ritual/artifacts

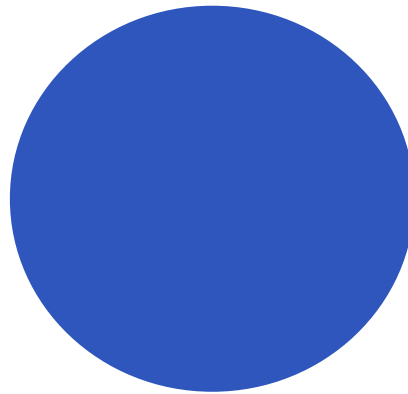


mechanisms: inference

- a more recent theory frames social learning as **inferential reasoning**
- key idea: humans learn by drawing inferences from observation and interaction with others
- this is not easy!



an inference game!



BLUE



which shape am I referring to?

0%

blue square



0%

blue circle



0%

green square



pragmatic inference

BLUE



- if I wanted to communicate the blue circle:
 - I could just say “circle”
- if I wanted to communicate the green square:
 - I could just say “green” or “square”
- pragmatic inference: what a speaker did not say conveys as much information as what they did say
- modeling inference:
 - ground truth > literal listener > pragmatic speaker > pragmatic listener

modeling inference

	blue square	blue circle	green square
blue	1	1	0
circle	0	1	0
square	1	0	1
green	0	0	1

ground truth
records whether
a label refers to
an object or not

literal listener choices

	blue square	blue circle	green square
blue	0.5	0.5	0
circle	0	1	0
square	0.5	0	0.5
green	0	0	1

literal listener
uses ground truth
to make decisions
about objects
using a given
label by
renormalizing for
each label

literal listener probabilities

	blue square	blue circle	green square
blue	0.5	0.5	0
circle	0	1	0
square	0.5	0	0.5
green	0	0	1

literal listener
uses ground truth
to make decisions
about objects
using a given
label

pragmatic speaker choices

	blue square	blue circle	green square
blue	0.5	0.5	0
circle	0	1	0
square	0.5	0	0.5
green	0	0	1

pragmatic speaker
uses **literal listener**
to assess the value
of different labels
given a target
object

pragmatic speaker probabilities

	blue square	blue circle	green square
blue	0.5	0.5	0
circle	0	1	0
square	0.5	0	0.5
green	0	0	1

pragmatic speaker
uses **literal listener**
to assess the value
of different labels
given a target
object

pragmatic speaker probabilities

	blue square	blue circle	green square
blue	0.5	0.33	0
circle	0	0.67	0
square	0.5	0	0.33
green	0	0	0.67

pragmatic speaker
uses **literal listener**
to assess the value
of different labels
given a target
object

pragmatic listener choices

	blue square	blue circle	green square
blue	0.5	0.33	0
circle	0	0.67	0
square	0.5	0	0.33
green	0	0	0.67

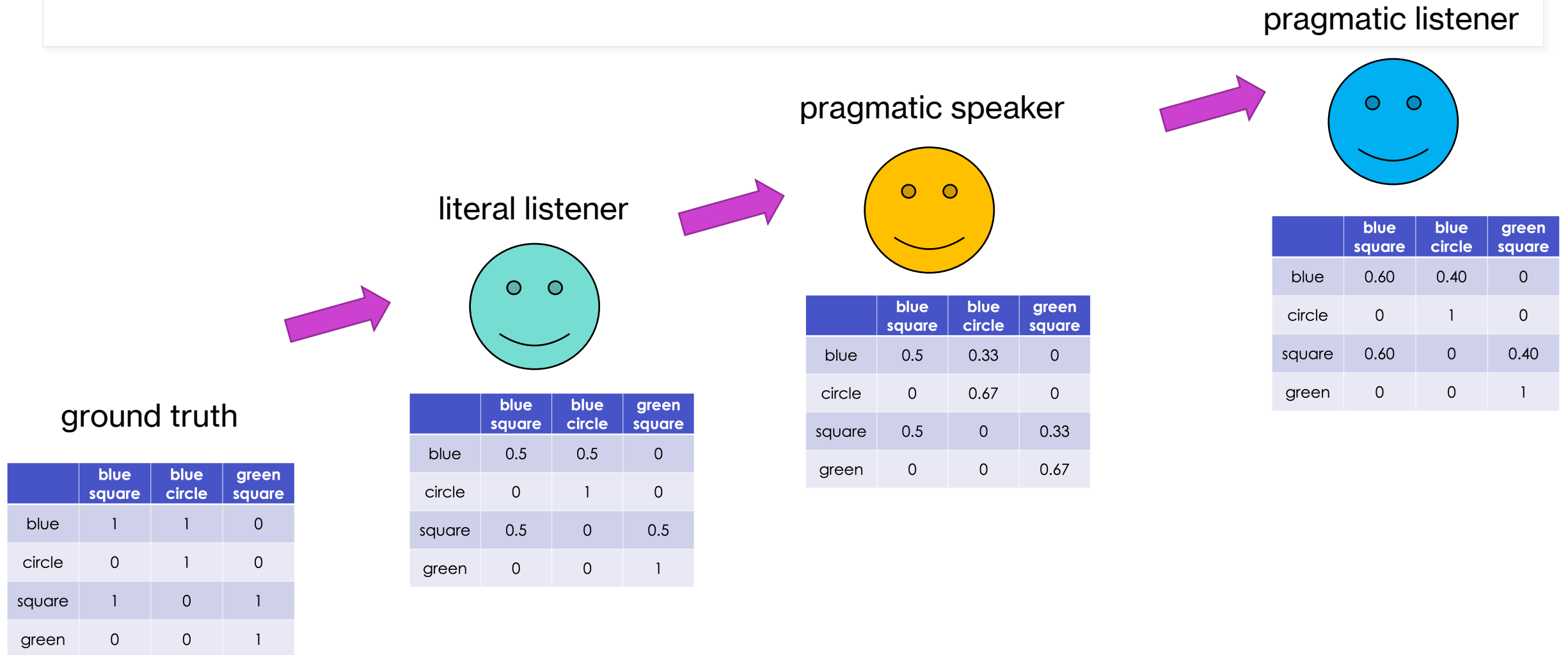
pragmatic listener
uses pragmatic
speaker to assess
the most likely object
given a label

pragmatic listener probabilities

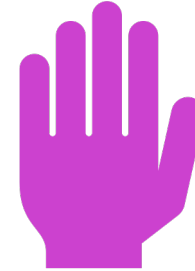
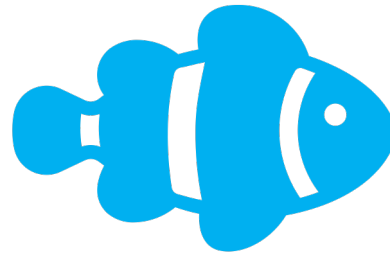
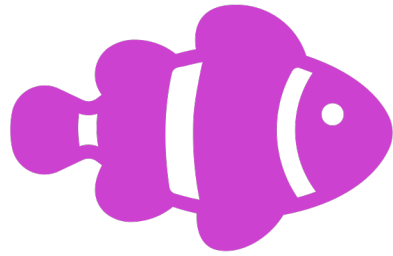
	blue square	blue circle	green square
blue	0.60	0.40	0
circle	0	1	0
square	0.60	0	0.40
green	0	0	1

pragmatic listener
uses pragmatic
speaker to assess
the most likely object
given a label

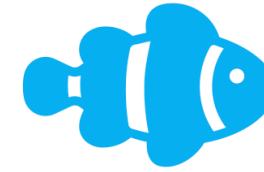
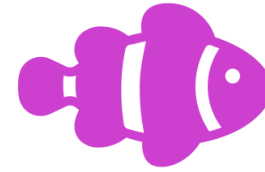
inference = recursive thinking



inference activity



inference activity



- groups of 3
- construct the ground truth table
 - labels: pink/fish/blue/glove
 - objects/referents: pink fish, blue fish, pink glove
- get literal listener probabilities
- get pragmatic speaker probabilities
- get pragmatic listener probabilities

	pink fish	blue fish	pink glove
pink			
fish			
blue			
glove			



big takeaways

- get in groups of 3 and report key takeaways from today
- [takeaways document](#)

next class



- **before** class:
 - *finish*: L11 reading
 - *post*: conceptual reflection
- **during** class:
 - social cognition contd.
 - Dr. Marta Stojanovic!