

# Fantasy Football Players





# **Know Huddle Players**





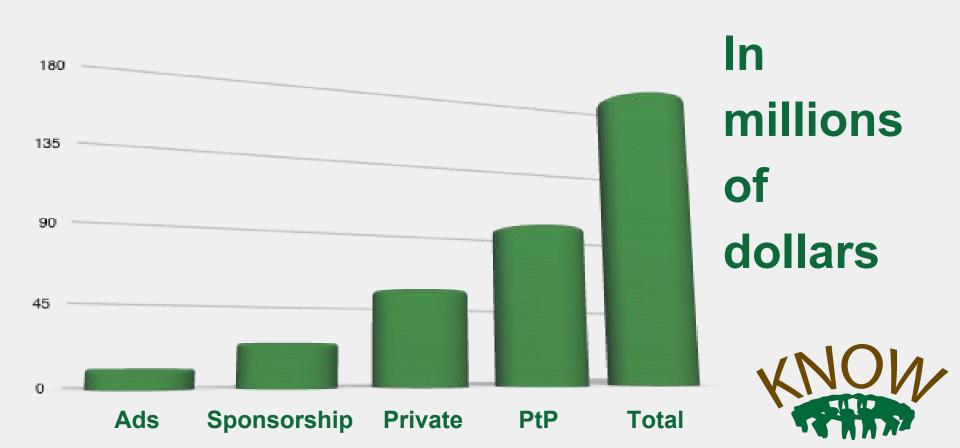


#### Know Huddle User Feedback

surprised
IShouldBeTheCoach



#### Revenue Streams - NFL Season Total



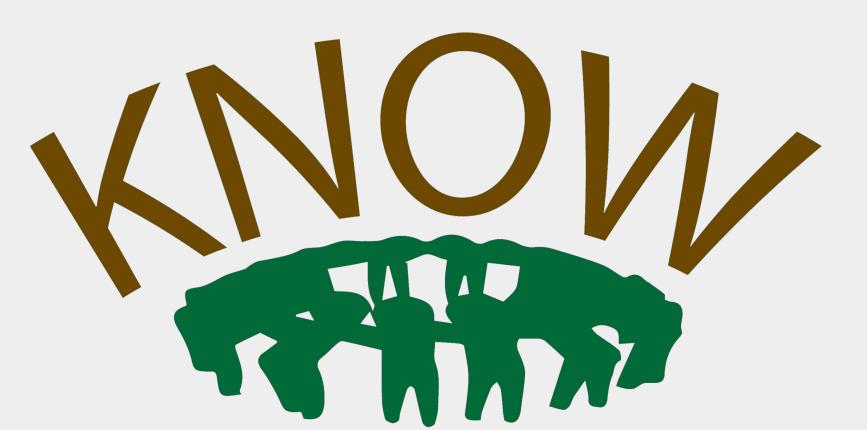
#### User Feedback



# Games per season



# Who's Ready to Play



#### **Know Huddle Market Size**

- NFL averages 20.25 million viewers across all networks and all times (in 2015)
- 23.5 million Americans play fantasy football each week
  - Generating an average \$467 per person
- 64% of Americans own a smartphone



#### **Know Huddle Market Size**

- TAM = 20.25 million x 64%
- TAM = 13 million people

Target Audience = 1.5 million users per game



#### Revenue Streams - Ads

- Ads played during TV timeouts
  - Interstitial \$2.70 ROM
  - BANNER \$0.70 RPM
- Total Stream
  - \$101,000 per game
  - \$1,300,000 per week
  - \$23,000,000 per season



# Revenue Streams - Event Sponsorship

- Bars and Corporate Events
  - 22,000 bars in the US 25% target
  - 20,500 sports bars in the US 50% target
- House leaderboards and ads
  - \$100 per event
  - \$4,500 full season sponsorship
  - \$52,250,000 per season



## Revenue Streams - Private League

- Friend and Office Leagues
  - Fantasy football \$11 billion market
- No ads and custom scoring options
  - \$10/user per season
  - \$10,000,000 per season



## Revenue Streams - Play the Pros

- Retired players and pundits
  - Pros paid \$10,000 a game
  - Night games: SNF, MNF, and TNF
- No ads and pro related prize
  - \$1 per user
  - \$2,500,000 per game
  - \$90,000,000 per season

