What have we heard them say? What can we imagine them saying? **Thinks**

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



Find out, There is Village/City Made of Bricks and Beams

Comfortable Environment Be Financially Independent

It's to good and more sufficient

It Should Be long Lastimg

DREAM HOMES REALTY

Begin with Budgeting

Choose the Location with care

Does

Calculate what you will need for a down payment

It feel good to leave and it feel even better come back

The house will have light colored walls that will give the impression that it is bright

Very comfortable & Home is where the heart is..

Feels



What behavior have we observed? What can we imagine them doing?

See an example