



Pitch Deck: Cbyus

Empowering every team to build and secure apps — with AI and zero DevOps.

T by Sujith Krishnan

Cbyus : DevTools and Cybersecurity for Everyone

Mission

Build AI-powered dev and security tools needing no ops expertise.

Audience

B2B teams and startups wanting simple, powerful security and dev tools.

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Big Challenges Developers and Startups Face

Developer Pain Points

- Complex job queues like Celery and Docker
- JS-heavy fullstack complexity
- No Python-native reactive frameworks
- Locked-in cloud infrastructure

Startup Struggles

- Missing simple cybersecurity tools
- No budget or expertise for secure stacks
- Security reactive, not embedded
- Users lack embedded AI assistants

Our Bold Vision for the Future

- ☐ **Empower Every Developer**
Build and secure software without DevOps or security teams.
- ☐ **AI-First DevTools**
Simple tools for Python and Ruby ecosystems.
- ☐ **Zero-Config Security**
Security tools usable by non-technical founders.
- ☐ **Embedded AI Assistants**
AI helpers live inside the app, enhancing user experience.



Why the Time is Now

AI Explosion

Rise of local LLMs like Mistral, Phi, LLaMA powering innovation.

Embedded AI

AI agents must live inside apps, not outside.



Dev Demand

No-cloud, no-bloat tooling is a must-have for developers.

Rising Cybercrime

Security remains inaccessible to early-stage startups.



Go-To-Market Strategy

1

DevRel-First Approach

Launch via GitHub, Hacker News, Reddit, Product Hunt.

2

Freemium + Paid Tiers

Open-core model with team and enterprise features.

3

Community Building

Engage users with Discord for feedback and beta testing.

4

Cybersecurity GTM

Content marketing and partnerships with incubators/accelerators.

Developer Tools Market Size



Massive Market Potential

\$15B

DevTools Market

\$200B

Cybersecurity Market

30M

Developers Globally

Millions

Non-Technical Founders

No security tool access

Revenue Model & Pricing

DevTools

- Open-source plus paid Pro features
- \$9–\$99/month per developer
- Cloud sync, dashboards, support

Cybersecurity SaaS

- AI-powered assistant for small teams
- \$19–\$299/month depending on features
- Offline licenses for enterprise & government

Traction Roadmap

| Milestone | Date |
|---------------------------|------------|
| PyCompute + LangForge MVP | Q2 2025 |
| CyberGuardAI Beta Launch | Q3 2025 |
| 5,000 GitHub Stars | Q3–Q4 2025 |
| First 10 Paying Teams | Q4 2025 |
| AppAgentAI Alpha Launch | Q1 2026 |



Investment Ask & Fund Allocation

| | |
|--------------------------|--------------------------------|
| Raising | \$50,000 Pre-Seed |
| Product Development | 40% (CyberGuardAI, AppAgentAI) |
| Go-To-Market & Community | 25% |
| Infrastructure & Docs | 25% |
| Legal & Compliance | 10% |



Closing: Building the Future of Invisible Ops & Visible Safety

We make DevOps optional and cybersecurity accessible.

AI lives inside your apps, securing and empowering users.

Join us to build seamless security and AI for every developer.

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