


# RESUME

Personal Details		
First, Last Name	Ashish, Nirmal	
Address	38 DKN, Scheme No 74C Vijay Nagar, Indore PIN: 452010, Madhya Pradesh, India.	
Contact Number	+91-9310672822	
Email ID	ashishnirmal@globalsurfmail.com	
Date & Place of Birth	01/09/1986 & Indore, Madhya Pradesh	
Gender & Nationality	Male & Indian	
Work Experience		
28/09/2023 – 27/03/2024	Hinduja Global Solutions Limited, Mumbai, India. ( <a href="https://hgs.cx/">https://hgs.cx/</a> )	
Role	Consultant	
Responsibilities	Researching their client and their client's position within an industry, meeting with company executives or professionals to make suggestions and develop improvement plans based on their needs and maintaining a professional relationship with their clients over time.	
19/12/2022 – 25/08/2023	Inventurus Knowledge Solutions Pvt. Ltd., Mumbai, India. ( <a href="https://www.ikshealth.com/">https://www.ikshealth.com/</a> )	
Role	Associate Vice President in Enabling Service	
Responsibilities	working towards improving Sales pipeline by using Salesforce and setting up of org level Sales Governance process.	
02/03/2020 – 15/12/2022	Marsh McLennen Global Services India Private Limited, Mumbai, India.( <a href="https://www.marsh.com/en/home.html">https://www.marsh.com/en/home.html</a> )	
Role	Manager	
Responsibilities	<ul style="list-style-type: none"><li>Assist the Director in running Change the Business/Run the Business activities and oversee a part of his IT portfolio.</li><li>Working in close liaison with the Director, help him with data and key insights to make informed decisions by use data / analytics / compliance &amp; regulatory aspects to drive business decisions</li></ul>	
08/10/2018 – 28/02/2020	HCL Technologies Ltd., New Delhi, India.( <a href="https://www.hcltech.com/">https://www.hcltech.com/</a> )	
Role	Senior Manager	
Responsibilities	Worked with senior leaders including the BU head, and other C-level executives and formulating and executing various corporate level strategies and events like World Economic Forum, Customer Advisory Board, Market Research, GTM strategies, Competitive Analysis, etc.	
14/05/2015 – 14/08/2018	Infosys Limited, Bengaluru, India.( <a href="https://www.infosys.com/">https://www.infosys.com/</a> )	
Role	Associate – Business Consulting	
Responsibilities	Have worked on assignments on across Business Consulting, Go-To-Market Strategy, Growth Strategy, Change Management, Performance Improvement, Process Mapping and Business Process Re-engineering.	
26/02/2010 – 27/08/2012	Tech Mahindra Limited, Pune, India.( <a href="https://www.techmahindra.com/en-in/">https://www.techmahindra.com/en-in/</a> )	
Role	Technical Associate	
Responsibilities	Worked with senior leaders including the BU head, and other C-level executives and formulating and executing various corporate level strategies and events like World Economic Forum, Customer Advisory Board, Market Research, GTM strategies, Competitive Analysis, etc.	

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Academic Qualification	
06/2005 – 05/2009	Bachelor of Technology
Major	Computer Science & Engineering
University	Maulana Azad National Institute of Technology, Bhopal, India. ( <a href="http://www.manit.ac.in/">http://www.manit.ac.in/</a> ) Maulana Azad National Institute of Technology Bhopal (MANIT or NIT Bhopal, NIT-B) is a public technical university located in Bhopal, Madhya Pradesh, India. MANIT is ranked 80th among the engineering colleges of India by National Institutional Ranking Framework (NIRF) in 2023.
Subjects	Computer Programming, Software Workshop, Engineering Mechanics, Engineering Chemistry, Data Structure, Data Structures, Operating Systems, Database Management Systems, Data Warehousing and Mining, Computer Network, Software Engineering and Data Mining, etc.
Grade	7.23 CGPA   German Grade: 2.38
Date Of Degree	20/02/2010
04/2003 – 03/2004	Higher Secondary School Certificate Examination    Class 12th
Affiliation	Board of Secondary Education, Madhya Pradesh, India.( <a href="https://www.mpbse.nic.in/">https://www.mpbse.nic.in/</a> )
Subjects	English Special, Hindi General, Mathematics, Physics, Chemistry.
Grade	70.2%   German Grade: 2.33
Date of Passing	05/2004
04/2001 - 03/2002	High School Certificate Examination    Class 10th
Affiliation	Board of Secondary Education, Madhya Pradesh, India. ( <a href="https://www.mpbse.nic.in/">https://www.mpbse.nic.in/</a> )
Subjects	English Special, Hindi General, Sanskrit General, Mathematics, Science, Social Science.
Grade	81.2%   German Grade: 1.84
Date of Passing	05/2002
Language Skill	
04/09/2022	IELTS Test Overall Score: 7.5, C1 Reading: 8.0, Listening 7.5, Speaking 7.0, Writing 6.5.  Completed 16 Years of Education in English Medium.
Hobbies	
	<ul style="list-style-type: none"><li>• Surfing Internet</li><li>• Reading</li></ul>