

IPULSE PARTNER TRAINING SCHEDULE

May 2012 to November 2012



COURSE DATES & TIMES

Code	Course Name	Length	Start	Finish	May	Jun	Jul	Aug	Sep	Oct	Nov
ST-01	Sales Training - Hardware Range & IQSuite	3 hours	09h00	12h00	23	20	25	22	19	24	21
TT-01	Installation Training - Installing an iDU5	2 hours	08h00	10h00	24	21	26	23	20	25	22
TT-02	Installation Training - Installing an iPB6	2 hours	10h00	12h00	24	21	26	23	20	25	22
SO-01	Software Training - Using IQSuite - Basic	1 hour	09h00	10h00	29	26	31	28	26	30	27
SO-02	Software Training - Using IQSuite - Advanced	2 hours	10h00	12h00	29	26	31	28	26	30	27

COURSE DESCRIPTIONS

Code	Description	Cert
ST-01	This course is aimed at all sales people who sell the iPulse solutions, and covers the full range of hardware and software products. Products covered include the Hamster, iD-USB, iD-Serial, iDU5 and iPB6 hardware, as well as the IQSuite software features. The course covers general product knowledge and features, competitive product positioning and solution selling techniques.	Yes
TT-01	This course is aimed at all installers who specialise in installing the iDU5 range of biometric readers. The course covers wiring, cabling & general installation tips, as well as providing a DO's and DON'Ts overview for installers. This is a technical, hands-on course, and is aimed at experienced technical installers. <i>The course is not a sales based course.</i>	Yes
TT-02	This course is aimed at all installers who specialise in installing the iPB6 range of biometric readers. The course covers wiring, cabling & general installation tips, as well as providing a DO's and DON'Ts overview for installers. This is a technical, hands-on course, and is aimed at experienced technical installers. <i>The course is not a sales based course.</i>	Yes
SO-01	This course is aimed at any end user of the IQSuite of software, and is also a pre-requisite before attending the advanced course. The course covers basic system usage, including managing users, enrolling users, biometric concepts and basic reporting. A basic knowledge of Windows is required.	No
SO-02	This course is aimed at installers and technical support teams for the IQSuite of software, and covers the full range of functions available in the application. This course is aimed predominantly at experienced system users who will be providing first level support on the application, and is not aimed at end users. <i>Attendance of course SO-01 is a pre-requisite to attending this course.</i>	Yes