



PRESS RELEASE

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iPulse Systems appoint Pinnacle Micro as Distribution Partner

Morningside, South Africa. Pinnacle Micro, a highly successful South African distributor of advanced ICT equipment, joins iPulse Systems as a distribution partner for the Southern African market.

“iPulse is delighted to welcome Pinnacle Micro to the growing iPulse family as a distribution partner. Their national footprint and their commitment to delivering quality products and excellent service to their resellers made them a logical choice for us” says Gary Chalmers, CEO of iPulse Systems. “Their large reseller channel will ensure that our products get to the end customer through a broader channel, and their presence in surrounding countries gives our dealer base a substantial boost.” continues Chalmers.

“Pinnacle is proud to be a distributor of the iPulse product range. Their locally designed and manufactured products are robust, rugged, built using only quality components and above all, extremely well priced for the local market.” claims Jean Coetzee, General Manager of Pinnacle Micro. “iPulse’s service is also what sets them apart from their competitors. Their energy, super quick response times and commitment to their partners has been phenomenal. They are a pleasure to deal with and always go that extra mile” concludes Jean.

About iPulse Systems

iPulse Systems (Pty) Ltd is a privately owned South African company which is a subsidiary of the dynamic Richmark Holdings group of companies. Founded in 2001, the company has since built a massive installed base of products and has tremendous experience in the design & implementation of biometric systems, software design and access control security.

iPulse Systems has evolved over the years from a traditional original equipment manufacturer (OEM) of biometric and security systems to an industry market leader committed to developing advanced next generation solutions. Technologies used in these systems provide tiered access control solutions, time & attendance coordination, physical & logical security, building management systems and remote management of home & office security – all via GSM and wireless connectivity options.

In addition to this, iPulse Systems specialises in the design, manufacture & support of GSM-based communications, and is one of the largest resellers of GSM modems on the continent.

About Pinnacle Micro

Pinnacle Micro is a highly successful South African distributor of advanced ITC equipment to value added resellers, mass retailers and government. We are a proud member of the listed Pinnacle Technology Holdings Ltd. Group.

We manufacture products like the Proline range of server PCs and notebooks. We are the authorised or sole distributors for leading vendors such as MSI, D-Link, Logitech, Canon, Apacer, Western Digital, LG and many others. Product quality is a watchword and passion of ours.

But however excellent our products are, the heart of this business lies in our people – their skills, their attitudes, their responsiveness and their passion to be excellent.

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For more information, or to arrange interviews with the relevant companies and parties, please contact the following:

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