



BUSINESS VOCABULARY

Contracts

Lesson code: CR9H-97N9-BT21 INTERMEDIATE

1 Contract vocabulary

Complete the text with the words below.

appendix	binding	fulfil	parties	sue	terms				
A contract is a legal agreement between two or more									
	If someone does not fulfil certain conditions, for example if a person refuses to pay after receiving a service, the other party may decide to5 in a court of law.								
Sometimes, the parties may want to include some extra conditions in a contract after it has been They can do this by adding an 6 .									

2 Types of contract

Match the types of contract to their definitions.

1.	a lease	a contract between an employer and employee
2.	an employment contract	a contract between an insurance company and a person who pays for the insurance
3.	a contract of sale	a contract between a seller (or vendor) and a buyer (or purchaser)
4.	an insurance policy	a contract which allows one party (the tenant) to use the land or property of the other party (the landlord) for a specified period of time
5.	a software license	a contract which allows someone to use a computer programme
6.	a credit agreement	a legal contract in which a bank agrees to loan a customer a certain amount of money for a specified amount of time

Which types of contract do you or your company sign?



Complete the phrases below with the following verbs.

bre	ach	complete	draw up	extend	renew	sign	terminate			
1.	sign	a contract \Rightarrow to	put your signat	ure on a contra	ct to show that	you agree to it				
2.	a contract \Rightarrow to prepare/write a contract									
3.	a contract \Rightarrow to break one or more of the terms of the contract									
4.	a contract \Rightarrow to end a contract before the official end date									
5.	a contract \Rightarrow to fulfil all the terms of the contract									
6.	$_$ a contract \Rightarrow to make a contract continue for a longer time									
7.	$_$ a contract \Rightarrow to sign a new contract (when the previous contract has finished)									
Nov	Now complete the sentences below:									
1.	Our leas year.	e expires at the e	end of the year,	but we were al	ole to	the contra	act by another			
2.	We canr	not sell the good:	s to a third party	/. If we do this,	we will	the cor	ntract.			
3.	We were	e very happy with	n the service so	after our contr	act ended, we d	ecided to	it.			
4.	The con	struction firm co	uldn't	the cont	ract because of	the bad weathe	er.			
5.	We can	t	he contract if w	e notify the oth	er party one mo	nth in advance				
6.	In order	to make everyth	ing legal, the lav	wyers decided	to	_ a contract.				

4 Contract language

In English, there are a number of very formal, old-fashioned words which are used only in legal contracts and formal documents. Look at the sentences and phrases below. What do you think the underlined words mean? In pairs, match them to their meaning.

- 1. The company named above (herinafter referred to as "the contractor") ...
- 2. the schedule hereto attached
- 3. payment of the obligations herein
- 4. We do not warrant that the website will meet all your needs.
- 5. By signing this contract, you hereby accept the terms and conditions.
- a. as a result
- b. guarantee
- c. in this document
- d. later in this document
- e. to this document

Do contracts in your country use specialised legal language?





5 Talking point

Discuss any of the questions below.

- 1. How important are contracts in your work?
- 2. What typical actions are required and prohibited in contracts with your clients or suppliers?
- 3. How can you terminate a contract with your clients or suppliers?
- 4. Do your clients or suppliers ever breach your contracts? What happens then?



