

BUSINESS VOCABULARY AND GRAMMAR

Marketing words

Lesson code: CXAF-T7ND-4EGA ELEMENTARY

1 Marketing vocabulary

Write the marketing words below the pictures.

a billboard a logo a brochure a recommendation

a commercial Internet marketing a discount telemarketing



1



2. _____



3. _____



4. _____



5. _____



6. _____



7. _____



8. _____

Make questions about your company like in the example:

Example: your company / have / logo

Does your company have a logo?

- 1. your company / have / logo?
- 2. your company / offer discounts?
- 3. your company / get / many recommendations?
- 4. your company / advertise / on billboards?
- 5. your company / use / Internet marketing?
- 6. your company / use / telemarketing?
- 7. your company / print / brochures?
- 8. your company / advertise / on television?

In pairs, ask and answer the questions like in the example below:

A: Does your company have a logo? B: Yes, we do. / No, we don't.



2 True or False

Read the sentences below. Decide if they are true or false.

- 1. Commercials are more expensive than billboards.
- 2. Brochures are cheaper than commercials.
- 3. Telemarketing is more effective than Internet marketing.
- 4. Getting recommendations is easier than printing brochures.
- 5. Offering discounts is more difficult than telemarketing.
- 6. Billboards are more visible than brochures.
- 7. A good logo is more important than recommendations.
- 8. Internet marketing is more modern than telemarketing.

3 Comparative adjectives

Study the table below and write the comparative forms of the adjectives below.

	Comparative form
one syllable	Add -er
	fast> faster slow> slower
	When an adjective ends in one vowel + one consonant, we double the consonant:
	big> bigger hot> hotter
two-syllable words ending in consonant + -y	-y> -ier
	heavy> heavier early> earlier
two or more syllables	Use more
	dangerous> more dangerous intelligent> more intelligent
irregular	good> better bad> worse far> further

1	tall -	

- 2. funny _____
- 3. expensive _____
- 4. cheap _____
- 5. famous _____
- 6. fat _____



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Make sentences like in the example.

1.	China / Spain (big) China is bigger than Spain
2.	Strawberries / potatoes (sweet)
3.	Chinese / English (difficult)
4.	Vegetables / sweets (healthy)
5.	Swiss watches / English watches (good)
6.	English watches / Swiss watches (bad)
7.	Canada / Iraq (safe)
8.	Speaking / writing (easy)
9.	Alicia / her sister (thin)
10.	Double beds / single beds (comfortable)

4 Compare the products

Work in pairs. Ask and answer questions about the pictures using the adjectives below. Example:

"Which is cheaper -- a smartphone or an alarm clock?"
"An alarm clock is cheaper than a smartphone."



5 Flashcard review

Don't forget today's lesson! Go to www.linguahouse.com/ex, enter Lesson code: QWERTYUIOPASDFGHJKLZXCVBNM1234567890-, and click 'Start My Review'.



