



BUSINESS SITUATIONS

Starting and ending a call

Lesson code: FINE-D5CA-98A6 INTERMEDIATE

1 Warm-up

Do you need to make or receive a lot of calls in English in your work? Who do you talk to? What typical communication problems do you have?

2 Telephone phrases

Match the two columns to form telephone phrases. Put 'S' (start a call) or 'E' (end a call) next to each expression.

1.	make	a.	a number
2.	hang	b.	a phone call
3.	put the phone	C.	a ring
4.	dial	d.	down
5.	give someone	e.	the phone
6.	answer	f.	through (to someone)
7.	put someone	a.	up

Now complete the following questions with the phrases above:

1.	Have you ever	_ on someone who was be	ing rude?		
2.	Do you need to	_ a lot of ii	n your job?		
3.	Do you always	when it ri	ngs?		
4.	When was the last time you _	the wrong _		_?	
5.	Who was the last person to _	you	?		
6.	Have you ever had to wait more than five minutes for an operator to		y ou		

In pairs, ask and answer the questions.



3 Starting a call

Listen and complete the following extracts from six telephone conversations.



Dialogue 1					
Maria Gomez:	Good morning, Simtech Ltd. How may I help you? (1)				
Daniel Goldman:	Good morning, the sales department, please? (2)				
Maria Gomez:	Certainly, sir. One moment, please.				
Distance 0					
Dialogue 2					
Susan Clarke:	Systems. (3) Susan Clarke. Miles Henderson, please. (4)				
Simtech employee:	Certainly. Just a moment.				
Dialogue 3					
Miles Henderson:	Hello, Anthony Smart, please? (5)				
Anthony Smart:	Speaking.				
Miles Henderson:	Oh, hi Anthony, Miles. (6) tomorrow's meeting. (7)				
Dialogue 4					
Susan Clarke:	, Susan Clarke (8)				
Maria Gomez:	Hi Susan, Maria (9) confirm our meeting tomorrow. (10)				
Dialogue 5					
Miles Henderson:	Hello.				
Mike Smith:	Hello, Peter ? (11)				
Miles Henderson:	I'm sorry, there's no one here called Peter.				
Mike Smith:	27453010? (12)				
Miles Henderson:	No, it's 27453011				
Mike Smith:	Oh sorry, it looks like I dialled the wrong number.				
Dialogue 6					
Paul Groves:	Accounts department.				
Maria Gomez:	Hello, Simtech Ltd. (13)				
	we haven't received any payment for the last invoice we sent you. (14)				



Now put the expressions into the following categories:

Answering the phone:	
Introducing yourself to the receiver (formal):	
Introducing yourself to the receiver (informal):	
Asking to speak to somebody:	
Checking the number:	
Stating the reason for the call:	

4 Role play

In pairs, role-play the following situations. Take turns to be the caller and receiver:

- 1. Caller: John Smith, TDI Ltd., Receiver: receptionist, Micro Global Purpose of call: you want to speak to someone in the marketing department
- 2. Caller: Dominic Price, Receiver: Franco DeAngelo, sales department Purpose of call: you need to speak to Mr Gomez about a product order
- 3. Caller: your own name, position, Receiver: Jack Jones (telephone number: 963128743) Purpose of call: you want to speak to Anna Carlton (telephone number: 963128744)
- 4. Caller: Jan Kowalski, Receiver: Jane Williams
 Purpose of call: you want to ask how her interview went
- 5. Caller: your own name, position, Receiver: David Shultz Purpose of call: you want to know the date of a conference

5 Ending a call

Listen to the five short telephone dialogues. What was the likely topic of each telephone conversation? Write 1-5 next to the following topics:



- 1. Arranging a meeting (informal)
- 2. Arranging a meeting (formal)
- 3. Enquiring about a product
- 4. Chatting about something
- 5. Making a complaint





Now complete the dialogues: **Dialogue 1 Anthony Smart:** Ok, ________1 . I look forward to seeing you on Tuesday. ______2 if you have any problems. **Daniel Goldman:** Fine. _______3 to your boss. Anthony Smart: ______4 . Goodbye. Daniel Goldman: Goodbye. So, _____5 all your help. Dialogue 2 Maria Gomez: Not at all. _____6 . Goodbye. Susan Clarke: Dialogue 3 Daniel Goldman: So, _______ 7 next Monday. Miles Henderson: Great. ______8. **Dialogue 4 Anthony Smart:** Anyway, ________9. I know you have a lot of work to do. OK Anthony, it was good talking to you again. _______10 . Bye. Susan Clarke: I apologize once again. _______11 we can be of any further Dialogue 5 Susan Clarke: Right, ______12 . Goodbye, then. Maria Gomez: Susan Clarke: Goodbye.

6 Role play

In pairs, practise ending the following telephone conversations:

- 1. You have arranged to meet a friend at 7pm on Friday.
- 2. You have solved a difficult problem for one of your customers.
- 3. You have been chatting with a friend who is now very busy.
- 4. You have called a potential supplier to enquire about their products.



