

BUSINESS VOCABULARY

Statistics

Lesson code: BHRQ-67NB-2DCE PRE-INTERMEDIATE

1 Describing graphs

Match the sentences with the graphs below:

- a. Sales fell steadily for 6 years.
- b. Sales fell for a few years and then increased.
- c. Sales decreased a little, and then rose steadily. They fell again for one year and then increased sharply.
- d. Sales increased steadily for six years.
- e. Sales went up for a year and then went down. After that, they increased dramatically for two years and then rose slightly last year.
- f. Sales rose for a year and then went down. They almost stayed the same for two years. After that, they increased steadily for three years and then rose slightly over the next four years.



2.____



3. _____



4. _____



5. _____



6. _____



2 Past simple

Complete the verb forms below.

Infinitive	Past simple
rise	
fall	
go up	
go down	
increase	
decrease	
stay	

3 Adverbs

Match the adverbs to their meaning:

1	dramatically	•	a little
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2. sharply b. at the same rate

3. steadily c. suddenly

4. slightly d. very suddenly

Do you remember the economic crisis in 2007-2008? Complete the sentences with words from above.

1. In $2007\text{-}2008$, the global economy f	ell	dramatically	
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2. The number of people who lost their homes ______.

3. Many companies' sales ______.

4. Unemployment around the world ______.

5. The number of billionaires ______.

4 Practice

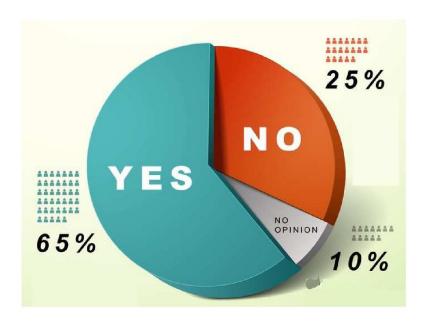
Work in pairs. Student A, draw a graph and describe it, but don't show it to your partner. Student B, listen to Student A's description and draw a graph. Compare your graph to Student A's graph. Change roles and repeat.





5 Describing pie charts

In 2015 there was a survey among business English learners. The question was "Do you think speaking English on the phone is more difficult than writing emails in English?" Here were the results.



Complete the sentences below.

10 percent	A quarter	Most	Over half	
1	of the people thought th	nat writing emails is moi	e difficult than speaking on the	phone.
2	people didn't think that	writing emails is more o	lifficult than speaking on the ph	none.
3	the people thought that	speaking on the phone	is more difficult than writing er	nails.
4	did not have an opinion			

6 Practice

Work in pairs. Imagine there is a survey among young working adults in your country. Draw a pie chart for each of the survey questions below. Describe each pie chart to your partner.

- 1. Have you travelled to another continent?
- 2. Is it easy to find a good job?
- 3. Are professional sportsmen overpaid?
- 4. Can you ski?
- 5. Do you own a car?
- 6. Do you own or rent your home?



