# ****Proposal for Point of Sale (POS) System****

**Client Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Sign \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

We are pleased to present our **Point of Sale (POS) System** packages designed to suit different business needs.

## ****Packages & Pricing****

1. **Basic Package** – **Ksh 20,000**
2. **Standard Package** – **Ksh 40,000**
3. **Premium Package** – **Ksh 50,000**

Each package includes:

* Core POS functionalities
* User-friendly interface
* Technical support

## ****Additional Costs****

* **Annual Subscription (System Maintenance & Support):** Ksh 10,000
* **Hosting Services:** Ksh 2,500 per year

## ****Payment Options****

* One-time payment
* **Flexible installment plans** available upon request

## ****Key Features of the POS System****

Our POS system is built to provide **flexibility, security, and efficiency** for businesses.

* **User Management & Roles**
  + Super Admin, Admin, Cashier, and Warehouse Manager roles.
  + Role-based access control for security and workflow management.
* **Dashboards**
  + Visual insights on weekly sales, top-selling products, top customers, recent transactions, and stock alerts.
* **Inventory & Warehouse Management**
  + Multi-warehouse support, stock alerts, barcode generation, and product categorization.
  + Prevents overstocking or understocking across locations.
* **Sales & Payments**
  + Sales transactions, invoices, returns, and payment processing.
  + POS integration with customer selection for smooth checkout.
* **Customers Management**
  + Add, edit, and manage customer profiles.
  + Strengthen customer relationships with accurate records.
* **Purchases & Purchase Returns**
  + Add new stock, record purchases, and manage purchase returns.
* **Expense Management**
  + Expense categories and detailed expense reporting.
  + Helps track and control business finances.
* **Reports & Analytics**
  + Warehouse, sales, purchase, expense, and stock reports.
  + Top-selling products and customer insights for decision-making.
* **Multi-Currency Support**
  + Define and manage multiple currencies.
  + Suitable for businesses operating across regions.
* **System Settings**
  + Business branding (logo, system name, favicon).
  + Email notifications and cache management for optimal performance.

**Conclusion**

1.The Our **POS System** is a robust, flexible, and user-friendly solution that simplifies retail operations, enhances customer service, and provides valuable insights for business growth.

**2. Other payment methods, such as M-Pesa, can be integrated in our POS upon customer request**

**Vendor Name: Atanas Hilary**

**Date: 11/09/25**

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