

Nick Hayden

(443) 850-4908 • nickphayden@gmail.com

www.nickph.com • www.linkedin.com/in/nickphayden/

EXPERIENCE

FanDuel – Customer Support Agent (Seasonal) | New York City, NY

Aug. 2018 – Nov. 2018

- Engaged first hand with thousands of customers through phone calls, emails, and live chats.
- Collaborated and worked closely with every department for the peak of the NFL season.
- Led the department in total phone calls made to customers.



FanPlan – CEO, Founder | Columbia, SC

Jun. 2016 – Jul. 2018

- Founded a Travel agency for sports fans while a student in college.
- Developed travel packages for university students, alumni associations, and professional sports fans.
- Launched sales and marketing campaigns through cold calling, email marketing, and social media content.



EclubSC – President, CEO | Columbia, SC

Apr. 2017 – May 2018

- Orchestrated the merger of a struggling University Club and Non-For-Profit Corporation under one entity.
- Organized multiple large-scale technology events and 15+ keynote speaker events.
- Raised \$20,000+ in revenue from consulting projects and fundraising efforts.



Quake Capital Partners – Collegiate Venture Associate | New York City, NY

Feb. 2018 – May 2018

- Hand-selected amongst the nation's top student entrepreneurs.
- Collaborated on real deals (averaging \$150k seed investment) with Quake's Investment Team.
- Introduced prospective startup investments through my connection base.



Augusta National Golf Club – Tournament Ambassador, Waiter | Augusta, GA

Apr. 2016 – Apr. 2018

- Consulted for the senior club management team to gather and analyze employee feedback.
- Working with ANGC to scale out their employee feedback systems for future tournaments.
- Serviced green jacket members, players, and their guests in the Founders Room at the Masters Golf Tournament.
- Catered to the needs of world leaders, CEOs, and other high profile individuals.



Chain Vote DLT – Lead Independent Consultant | Columbia, SC

Nov. 2017 – Apr. 2017

- Organized events in order to recruit beta testers for the cutting edge blockchain technology.
- Enabled registered users to cast secure votes electronically for their local elections.
- Led a team of 4 consultants to meet our deliverables and collaborate with key stakeholders around the world.



EDUCATION

The University of South Carolina – Bachelor of Science, B.S.

Sep. 2014 – Dec. 2017

College of Hospitality, Retail and Sport Management (HRSM), and the Darla Moore School of Business (DMSB)
Major – Sport & Entertainment Management Minor – Business Administration