



Proposal For Anton Lord-Al-Powered Proposal Generation System

Version	Sent on	Updates Made	Created By	Reviewed By	Account Manager
1.0	30-01-2025	Initial Release	Sasmita Roy	Sabyasachi Saha	Bikram Majumder
1.1	18-03-2025	Updated according to the User Story provided by the Client. Milestone Division.	Sasmita Roy	Sabyasachi Saha	Bikram Majumder





Certificate

WEB EXPONENT SERVICES
PRIVATE LIMITED

ISO/IEC 27001:2022

ABOUT TECHNO EXPONENT

Techno Exponent is a CMMI Level-5, ISO/IEC 20000-1:2018, and ISO/IEC 27001:2022 certified IT powerhouse. With over 14 years of experience, we've crafted 360° digital solutions, completing 4000+ projects for 2000+ clients. Our team of 400+ experts has worked with esteemed global names including Red Bull, Amazon, NASA engineers, Disney, Forbes, The Wall Street Journal, HBS, KYSTech, Parrot Inc, Remarso, Hero Software, ProBookLive, Tidyme, Pro in your Pocket, ELK Agency and many more. Our Clients include Startups, Scale-ups, and Even Tech Giants. We excel in Web 3.0, Al & ML, DevOps, SaaS, Cloud, E-commerce, AR & VR, and Digital Marketing, contributing to the elevation of businesses worldwide. Trust us to deliver

Achivement & Awards of

Team Techno Exponent

- Techno Exponent is now CMMI 5 Compliant
- We earned three additional ISO certificates
- Starz has awarded "Techno Exponent" as the AI & ML Solution Provider of the Year for 2024.
- TIMES has awarded "Techno Exponent" as the Leading App Development Company of 2023
- Techno Exponent at the GITEX GLOBAL 2022 EVENT one of the Largest and Most Recognized Tech Exhibition
- TIMES has awarded "Techno Exponent" as the Leading Customer-Centric IT Company of 2022
- TIMES has awarded "Techno Exponent" as the Leading IT Company of 2022
- Techno Exponent has been recognized as India's Fastest Growing Brand 2021-22 by URS Media and AsiaOne Magazine
- Techno Exponent participated in events like GITEX, MWC Las Vegas. EIN Number: 87-3423229.

CMM















THE





Technologies We Work On

Web Application Development

Front-End

















Hybrid





Mobile Application Development



React Native Flutter O ionic



Back-End































(PWA) Development -









Database





















E-Commerce Frameworks





Services We Provide

Web 3.0

CraphQL

Artificial Intelligence & Machine Learning **Blockchain Solutions** Website & Web Application Development Mobile Application Development Cloud, Deployment & DevOps **Desktop Application Progressive Web Application** Web Design **Product Design** E-commerce Solution

Custom CRM Development

Digitization of Your Business

Dedicated Hiring for Resources Scrum Solutions Data Analytics (Power BI, Tableau) **Management Solutions MVP** Development **Digital Marketing** loT AR & VR Development Web Scrapping SAAS based Platform **Hosting Solutions** Game Development

























Our Client Reviews



Flutter app with laravel backend

They are professional and know to to come up with a solution when we face a problem.

PHP · Android · Laravel · Flutter



Ahmed A. @akaobaidy • 2 months ago



Project for Techno Exponent -- 21/02/19 10:01:35

Techno Exponent has been a great team to work with. Always delivers on time and if there is mistakes done on their end, they are more than happy to make it right with you.

Android · Algorithm · Apache · AngularJS +1 more



Jonathan D. @jdiazbusiness • 1 year ago



React Project Upgrade

Pleasure to work with. Completed the project ahead of schedule.

React.js • Typescript

Daniel S. @dsoutter • 1 year ago



Jaime Diaz sharing his journey with Techno Exponent

https://youtu.be/X6qIFYmpVDg?si=RqVc2h74L -yVsQoS



Ben's Review about Our **Services | Techno Exponent**

https://youtu.be/IXXXm_1bUdg?si=jpFnbwv-H6a9fYk



A Great Review from One of Our Esteemed Clients -Mr.

https://youtu.be/R32tbhbhRS4?si=SeNLOhb abLoO458n













All Client Reviews: https://www.technoexponent.com/clients-reviews





Our Portfolio



Hero

Techno Exponent built Hero, a next-gen energy rating and optimization software for smart Australian homes. We used Java and our developers' technologies for Hero including Angular, Zone.js, Typescript, Ubuntu, Jquery and Nginx. This Windows desktop application installed on the users' computer offer multi-dwelling and other plans could also be made. After that, users can certify that particular plan.

www.hero-software.com.au

Collins NFT

Collins NFT is the best Web3 platform that helps to create, purchase and sell NFTs in a MATIC blockchain network. Techno Exponent helped to make NFT easy by creating "Collins NFT" powered by blockchain.

technology. For the backend Techno Exponent's developers used Solidity, Truffle, Infura, Alchemy, POKT, Web3, Skynet, NFT storage, Openzeppelin, Assert and Meteor deployment service for secure build and Devops. Also, React Js, Web3, Etharium, Metamask, Skynet and NFT storage for frontend. Using our Collins NFT platform, buyers can purchase those tokens using a variety of websites for the value of the



www.collinsnft.com



Doerdo

With Doerdo, Techno Exponent revolutionized the online learning field by offering top educators at

affordable rates to primary students. Technologies we used to build Doerdo include Zone.js, Angular, core-js, jQuery, Lodash, Amazon Web Services, Stripe and Python.

www.doerdo.com

All Portfolio: https://www.technoexponent.com/portfolio/web-application

















Cover Letter

March 18th, 2025

Dear Anton,

Thank you for the opportunity given to Techno Exponent to provide AI-Powered Proposal Generation System.

We at Techno Exponent are looking forward to taking this partnership forward.

Techno Exponent is an award-winning IT Company providing all web and mobile apps related services.

Our Services include Website and Web Application Development, Mobile Application Development, UI/

UX Design, Desktop Application Development, Maintenance and Support, ERP & CRM Solutions, E
Commerce Systems, SaaS or Cloud-based Management Systems.

Techno Exponent is Programming the Next Generation Web and Mobile Applications, be a part of this excellent journey!

We look forward to working with you. If you have any questions, please feel free to reach out to us. If the above fairly sets forth your understanding, we can move forward with the project.

Very Truly Yours,

Techno Exponent

















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1. Executive Summary

The AI-Powered Proposal Generation System is designed to streamline the creation, review and approval of business proposals. By leveraging AI and automation, the platform enhances efficiency, reduces manual effort and ensures consistency across documents. Key features include AI-generated content, diagram creation, version control and third-party API integrations.

Additionally, an AI-based pricing estimation module has been introduced to generate cost estimates based on provided project details. This feature ensures accuracy, transparency and efficiency in budgeting.

NOTE: No ROI is generated from the platform as of now. No reminder is sent to the Reviewer for reviewing Proposals.

2. Project Scope

2.1 Deliverables

- ✓ End User (Web Application)
- ✓ Reviewer (Web Application)
- ✓ Super Admin (Web Panel)

2.2 User Details

USER TYPE	USER TYPE USER DESCRIPTION	
Super Admin Manages users, system settings, templates, security monitors proposal activity.		Web Panel
Reviewer	Evaluates, provides feedback and approves or requests modifications to proposals.	Web Application
User	Creates, edits, submits Al-generated proposals for approval and then exports.	Web Application

2.3 Requirements

This section gives the Complete Details about the Functionality and its description per platform wise for each user.

















User (Web Application)

FUNCTIONALITY NAME	FUNCTIONALITY DESCRIPTION
Landing Page	 Users visit the landing page, which provides an overview of the platform. Features include: Al-powered proposal generation. Key functionalities (template upload, Al-generated content, review system, etc.). Call-to-action buttons for Register or Login. Access to FAQs, support and contact details.
Registration & Login, Forgot Password	Registration: 1. Click "Sign Up". 2. Enter Name, Email, Password and Organization details. 3. The system sends a verification email. 4. Clicking the link activates the account. Login: 1. Enter email and password. 2. Redirected to the dashboard. Forgot Password
	 Click "Forgot Password" on the login page. Enter registered email to receive a reset link. Clicking the link opens the password reset page. Enter new password, confirm and log in again.
Creating a Proposal	 Navigate to "Create Proposal" from the dashboard. Choose from previously uploaded templates or upload a new template (PDF/Word). Enter project details: Project Scope – Features, complexity and expected deliverables. Timeline – Urgency and estimated duration. Resource Requirements – Number of developers, designers and other team members. Technology Stack – The cost varies depending on whether the project uses Python-Django, MERN, or other frameworks. Third-Party API Integrations – API licensing or data access costs. Hosting & Infrastructure – Cloud services such as AWS, Azure, or private hosting. Custom vs. Standard Features – AI analyzes whether the requested features align with pre-existing templates or require custom development. Upload reference documents (RFPs, past proposals both in PDF/docx format). AI processes the input and generates an initial draft.
Al-Generated Content & Diagrams	 Al provides text suggestions based on project details. Users can accept, edit, or reject Al-generated content. The Al learns from past selections to improve future suggestions. Users can enter a description for Al-generated diagrams. The system presents pre-existing or newly generated diagrams. Users can insert, edit, or replace diagrams.

















Estimation of Price by AI	Al-Driven Pricing Calculation	
	The AI applies the following methods to estimate the cost:	
	A. Rule-Based Cost Estimation	
	Uses predefined cost structures based on industry standards.	
	Example: If a standard web application costs \$10,000 and adding AI features increases	
	complexity by 20% , the estimated cost would be \$12,000 .	
	B. Historical Data & Benchmarking	
	Compares the new project with previously completed projects of similar scope.	
	Adjusts the pricing based on factors like client-specific modifications, past project	
	duration and feature complexity.	
	C. Machine Learning-Based Predictions	
	Trained on past project data, including labor hours, unexpected delays and final costs.	
	Uses regression models to predict costs based on historical trends.	
	Example: If past projects with similar scope ranged from \$8,000 to \$12,000, the	
	model estimates a midpoint value based on additional complexity factors.	
	D. Dynamic Cost Adjustments	
	Adjusts prices based on market conditions (e.g., developer hourly rates, cloud pricing	
	changes).	
	Considers bulk discounts if multiple features are being developed together.	
	Real-Time User Interaction	
	The AI will generate a preliminary cost estimate.	
	Users can adjust project parameters (e.g., reducing features to lower cost).	
Editing & Customization	Modify text, rearrange sections and add branding elements (logos, headers, footers).	
	Formatting options include:	
	 Font styles, sizes and colors. 	
	Bullet points, tables and charts.	
	Save progress as a draft before finalizing.	
Submitting for Review	1. Click "Submit for Review".	
	2. Select Reviewers (external reviewers).	
	3. Reviewers receive an email invitation to access the proposal.	
	4. Proposal status updates to "Pending Review".	
	5. Users can track review status (pending, approved, rejected).	
Version Control & History	Each version is timestamped.	
Tracking	Users can:	
HUCKING	View proposal history.	
	 Compare different versions. 	
	 Restore a previous version if needed. 	
Exporting & Sharing	Download the proposal as a PDF or Word document.	
	2. Share via email with a unique link .	
	3. Set view-only or edit permissions.	
	4. Receive notifications when the proposal is viewed/downloaded.	
Notifications & Alerts	Users receive real-time notifications for:	
	Proposal approvals, rejections, or feedback.	
	Reviewer comments.	

















	 Proposal status updates. Al-generated improvement suggestions. Download or view activity of shared proposals.
Informative Content & Support	 Access to Help Center, which includes: FAQs. Contact support via email for assistance.
Logout	 Click "Logout" in the profile menu. The session is securely terminated.

Reviewer (Web Application)

FUNCTIONALITY NAME	FUNCTIONALITY DESCRIPTION		
Receiving a Review Request	1. Receives an email with a review invitation link.		
	2. Clicks the link and logs in (if not already authenticated).		
	3. Redirected to the proposal review page .		
Reviewing the Proposal	1. Can view proposal details, Al-generated content and diagrams, estimated price.		
	Can add comments or suggest edits on specific sections.		
	3. Can either:		
	o Approve (marks proposal as "Approved").		
	 Reject (provides reasons and requested changes). 		
Providing Feedback	Comments are highlighted in the document.		
	Users are notified of required revisions.		
Notifications & Alerts	Reviewers receive alerts for:		
	New proposals assigned for review.		
	Status updates on pending reviews.		
	Feedback incorporated by the proposal creator.		
Logout	Click "Logout" and terminate the session securely.		

Super Admin (Web Panel)

FUNCTIONALITY NAME	FUNCTIONALITY DESCRIPTION
Login and Dashboard Overview	Super Admin login with registered credentials (email and password) and gets access to system-wide proposal activity, user statistics and AI performance metrics in the dashboard.
User Management	View/add/edit/delete new user registrations.

















	2. Assign roles & permissions to Users.
System Configuration	Set up default proposal templates.
Monitoring Proposal	Track total proposals generated. Magical regions and appropriate total proposals generated.
Activity	 Monitor review and approval workflows. Analyze user engagement and AI-generated success rates.
Third-Party Integrations	 Manage API keys for: OpenAI GPT-4 API – For AI-driven proposal generation and text refinement. SendGrid API – For automated email notifications. Firebase Cloud Messaging API – For real-time notifications. AWS S3 – For secure document storage and retrieval.
Security & Compliance	 Monitor data access logs and security alerts. Ensure role-based access control and encryption policies.
Notifications & Alerts	Super Admins receive alerts for: New client sign-ups. Proposal activity and Al-generated content performance.
Support & Help Desk	 Manage client queries and technical support tickets. Update FAQs for users.
Logout	Click "Logout" and securely exit the system.

End-to-End Workflow

1. User Registration & Authentication

- Users (End Users, Reviewers, Super Admins) register and verify their accounts via email.
- o Login via email and password with password recovery options.

2. Proposal Creation (User)

- o Users select a pre-existing template or upload a new one (PDF/Word).
- Enter project details, including scope, timeline, resources, tech stack, APIs, hosting and custom features.
- Upload supporting documents (RFPs, past proposals).
- o AI generates an initial proposal draft.

3. Al-Generated Content & Pricing Estimation

- Al suggests proposal text based on provided inputs.
- o Users can accept, edit, or reject Al-generated content.
- Al estimates the project cost based on scope, timeline, complexity and past project data.

4. Editing & Customization

















- Users modify text, rearrange sections, format proposals and add branding.
- Al refines suggestions based on prior user preferences.

5. Submission for Review

- Users submit proposals for review.
- o Reviewers receive notifications and access to review the proposal.

6. Proposal Review & Feedback (Reviewer)

- Reviewers provide comments, request modifications, or approve proposals.
- Users get notified of feedback and resubmit after corrections.
- Version control enables tracking of changes.

7. Approval & Exporting

- o Once approved, proposals can be exported as PDFs/Word documents.
- o Users can share proposals via email with access permissions.

8. Notifications & Tracking

 Real-time alerts for proposal updates, approvals, rejections, Al suggestions and shared proposal views.

9. Super Admin Oversight

- Super Admins manage users, monitor proposal activity and configure the system.
- o They also oversee security, API integrations and AI model performance.

AI Features

1. Al-Powered Proposal Generation

- o Automatically drafts proposals based on provided details and templates.
- o Learns from past user modifications to improve future drafts.

2. Al-Based Pricing Estimation

- Uses rule-based calculations, historical benchmarks and machine learning to estimate costs.
- o Adjusts dynamically based on market trends and bulk feature selection.

3. Al-Generated Diagrams

- o Creates relevant visual content based on project descriptions.
- Allows users to modify or replace Al-generated diagrams.

4. Automated Content Suggestions

 Al recommends proposal improvements based on past successful proposals.

5. Version Control & Smart Comparisons

- o Tracks changes across multiple proposal versions.
- Highlights key differences for easy comparison and review.

3rd Party APIs Required

- 1. **OpenAl GPT-4 API** For Al-driven proposal generation and text refinement.
- 2. SendGrid API For automated email notifications.

















- 3. **Firebase Cloud Messaging API** For real-time notifications.
- 4. AWS S3 For secure document storage and retrieval.

Client Dependencies

- 1. **Client Data** Required for AI model training and refining pricing estimations.
- 2. **Proposal Templates** Clients must provide templates aligned with their business needs.
- 3. **Third-Party API Credentials** Clients must supply access credentials for API integration.
- 4. **Compliance with Security Policies** Clients must adhere to encryption and role-based access control measures.

2.4 Platform Specifications

PLATFORM	DEVICES / BROWSERS	SUPPORTED VERSIONS	
Web Application / Web Panel	Google Chrome	90.x & Above	
	Safari	13.x & Above	
	Firefox	110.x & Above	
	Microsoft Edge	109.x & Above	

2.5 Language Specifications

✓ English

2.6 Technology Stack

This section gives the details of the technology stack which we feel is the best suited for your proposed system.

Python-Django Database: MySQL

Al Integration: OpenAl GPT-4 API

Server: AWS (Recommended)

















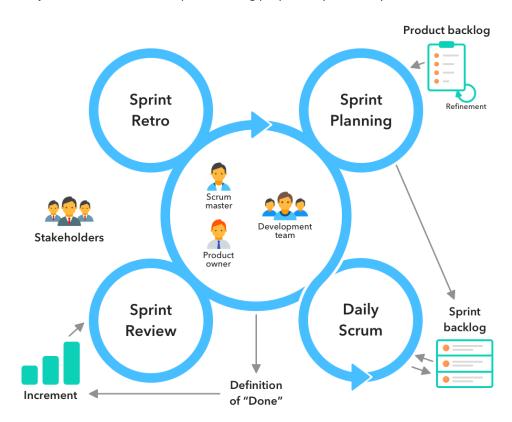
2.7 Integrations & Recommended Hosting

- ✓ All 3rd party APIs required will be provided by the client.
- ✓ We recommend to deploy the proposed solution on Amazon Web Services (AWS).

Note: The final call which one to use, will be taken by You and the Project Lead together considering the best for the proposed system.

3. Delivery Methodology

The following section gives you the complete understanding about the SCRUM methodology which **Techno Exponent** follows to develop an amazing proposed system for you.



Sprint Planning

It is a team meeting held before the next agile sprint. The team reviews its backlog during sprint planning and decides what items to prioritize for the next sprint.

The team will have two items by the end of a sprint planning meeting. The first is a sprint goal (a summary of the plan for the next sprint). The second item is the sprint backlog (the list of projects the team will work on during the sprint).

Daily Scrum

















The daily scrum, also called the standup, is a short daily meeting designed to let the team plan out its work for the day and identify any obstacles that could impact that work.

Most teams hold these meetings in the morning and limit them to 10 or 15 minutes. They are sometimes called standups because many teams hold them standing up to keep them short and focused.

Sprint Review

The sprint review is an informal meeting which the development team, the scrum master, the product owner and the stakeholders will attend. The team gives a demo on the product and will determine what are finished and what aren't. The purpose of the Sprint Review meeting is for the team to show the agents and stakeholders the work they have accomplished over the sprint and compare it to the commitment given at the beginning of the sprint.

Sprint Retro

It is a post-sprint discussion. The Scrum team reviews what happened during the sprint to determine what worked, what didn't work and how they can improve the process during the next sprint.

A sprint retrospective is a narrower and more frequent version of the product retrospective: a meeting held after the launch of a product to assess what worked and what needs improvement.

Product Backlog

A product backlog is a prioritized list of work for the development team that is derived from the roadmap and its requirements. The most important items are shown at the top of the product backlog so the team knows what to deliver first.

Sprint Backlog

A sprint backlog is a list of work items your team plans to complete during a project sprint. These items are usually pulled from the product backlog during the sprint planning session. A clear sprint backlog prevents scope creep by clarifying exactly what your team will be doing—and not doing—during each sprint

















4. Security Measures and QA Practices

At Techno Exponent, we are fully committed to delivering solutions that adhere to the highest standards of security. The security measures and QA practices we follow are mentioned below.

Advanced Security Measures:

Our security protocols are sophisticated and robust, acting as a shield against potential threats. Our comprehensive measures include ->

State-of-the-Art Protection Against SQL Injection: Our solutions are meticulously designed to thwart any attempts at SQL injection attacks. This guarantees the integrity of your data and provides an unbreachable barrier against unauthorized access.

Strong Cryptographic Authentication: Employing cutting-edge cryptographic techniques, we implement password protection with advanced methods like bcrypt and salting. This ensures the highest level of security for user credentials, rendering breaches virtually impossible.

Real-time Defense Against DDoS Attacks: Our coding architecture is fortified to withstand and counter Distributed Denial of Service (DDoS) attacks. This resilience ensures continuous system availability and optimized performance under all circumstances.

Solid Code Foundation:

We always believe our code should be well-structured, scalable and maintainable. Our coding practice include ->

Elegant Development Through MVC Architecture: Following the principles of Model-View-Controller (MVC), we create a modular and organized codebase. This approach simplifies management and facilitates seamless future expansions.

Testing:

Testing we perform ->

User Acceptance Testing (UAT): In UAT the platforms will be deployed to the test server and access will be given to the Tester and the Client. Based on the Tester and Client's feedback and the identified bugs our developer will work on the same to fix it. After that, the platforms will be deployed to the live server and the source codes will be handed over to the Client (as per agreed payment milestones).

**In addition to the above testing we also recommend to opt for Load Testing, Unit Testing and Automation Testing in order to ensure more security of the proposed system. But you need to pay extra if you want to avail these testing services. The pricing will be communicated to you as and when you decide to opt for these services.

For Load Testing, we use JMeter.

















For Automation Testing, we use Cypress and Selenium.

We also recommend our clients to opt for Data Integrity and Swift Recovery services which is basically Automated Backups Seamlessly Integrated with Cloud Expertise. Your critical data benefits from a meticulous automated backup system. These backups are stored securely in your chosen cloud repository, guaranteeing rapid recovery in the face of unforeseen challenges. But you need to pay extra if you want to avail these data backup services. The pricing will be communicated to you as and when you decide to opt for these services.

5. Support and Maintenance

Our collaboration doesn't end at the deployment of your proposed system onto your Server.

We have something special for you!!



3 months free bug fixing support

**Once the 3 Months are over, you can opt for any one of the paid maintenance plans we offer details of the same are mentioned in these documents, just double click these to open the same.



Support_Plans_Techno_Exponent_2025_Pre-Sales_Final.pdf



 $Support_Plans_Techno_Exponent_2025_Post-Sales_Final.pdf$

















6. Timeline and Cost

Platform	Technology Stack	Total Timeline	Total Cost (in AUD)
Web Application + Web Panel	Python-Django	2 Months	\$9800 AUD

^{**}Please note only the features mentioned in this document will be delivered at the cost mentioned here.

















7. Milestone Division

Milestone	Duration	Tasks	Cost (AUD)
Milestone 1: Project Setup & Design	Week 1	 Requirement gathering & finalization Project setup, environment configuration UI/UX design for web & admin panel Approval of designs & initial feedback 	\$1960
Milestone 2: Core Development - Proposal Generation & AI Integration	Weeks 2-3	 User authentication (registration, login, forgot password) AI-powered proposal generation engine Template management (upload, edit, delete) AI-generated content & pricing estimation AI-generated diagrams integration 	\$1960
Milestone 3: Review & Feedback System	Week 4	 Reviewer functionalities (proposal assignment, feedback, approvals) Version control & history tracking Notification system (proposal updates, approvals, reviewer comments) Proposal customization (editing, branding, formatting) 	\$1960
Milestone 4: Admin Panel & API Integrations	Weeks 5-	 Super Admin dashboard for user & system management API integrations (OpenAI GPT-4, SendGrid, AWS S3, Firebase) Security enhancements (role-based access control, encryption) 	\$1960
Milestone 5: Testing & Deployment	Weeks 7-	- User Acceptance Testing (UAT) - Performance testing & security validation - Deployment to live server - Handover of source code & documentation	\$1960
Total	8 Weeks		\$9800















We have NO HIDDEN COST

8. Important Notes

- ✓ We will provide you the complete source code once the project is complete and the final milestone payment is cleared.
- ✓ You will be the sole owner of the complete proposed deliverables.
- ✓ The cost mentioned above includes the overall development of the proposed deliverables and 3 months of free bug fixing support post deployment ONLY.
- ✓ Anything else (apart from what is included in the cost mentioned above) is not part of the cost and needs to be taken care by the Client.
- ✓ The Client needs to provide Hosting Credentials of the system as per the specifications provided by Techno Exponent.
- ✓ The Client needs to provide Required Credentials of 3rd Party APIs / Affiliations which might be free or paid that needs to be integrated in the proposed system.
- ✓ The Client needs to provide Required Client Logo in .PSD format.
- ✓ The above Time and Cost estimation is valid if the project is awarded to us within 2 months from the date of submission of the proposal (Date i.e on the first page). If the project is not awarded within 2 months and if you want to start anytime after that, then the project will be re-estimated and the cost may vary then.
- After the work starts, if the client fails to communicate for over 14 days without prior notification to Techno Exponent, the project will enter "pause" mode. Upon the client's return, Techno Exponent will initiate discussions to determine a new start date. If the pause exceeds one month, Techno Exponent will reassess the project timelines and requirements before resuming work and will provide an updated commencement date. For pauses of 45 days or longer, both the project cost and timeline may be subject to reevaluation and adjustments.
- ✓ Our Estimation doesn't include the service on these following sections:
- ♦ HTML validation through W3 school or any other source
- Server security through AWS or other source
- ♦ Regression Testing.

In case you need any of the above services, you will be charged for this as additional work













THANK YOU!

Contact us Today! & Step into a world of limitless business possibilities!

Disclaimer

The obligation of the parties to perform the effort identified in this document is subjected to the execution of a written agreement between the parties in accordance with the terms and conditions contained herein. The information included in this proposal has been prepared and included for the purpose of this document only and shall not be constructed as a precedent in any other situation outside this proposal and context.

