

Mobile: +91 98242 08795

CIN NO.: U72900GJ2020PTC115252



Quotation No.: EPPL/2022-23/02

Date: 26/12/2022

To,

Indigem Channel Partners Pvt. Ltd. (IGCPL)

305-306, 3rd Floor, Tower A, Spazedge,
Sector 46, Sohna Road, Gurugram.

I take immense pleasure in introducing my company, “Ethics Prosperity Pvt. Ltd.”, part of USD 500 Million “**ETHICS Groups**”. We at Ethics Groups are committed to make the Shipment Storage and shipping easy, reliable, and at express speed. We would like to share with you the core strengths and credentials of Ethics Prosperity Pvt. Ltd., before we ensure your requirements are met with our best solutions at cost effective price.

We offer services such as Warehousing, Fulfilment Service, Logistics & Reverse Logistics, Cold Chain, 4PL and Last Mile Delivery covering 19000+ Pin codes across India. We are experts in providing versatile and flexible solutions for verticals such as Pharmaceuticals & Healthcare, E-commerce, FMCG, Appliances & Furniture Products, and IT Hardware & Peripherals. Our unique combination of experience, service, and technology allows us to provide Fulfilment Service services that offer a high degree of reliability while remaining cost-effective.

We are equipped with our in-house IT Support System that enables 360 degrees IT coverage across all Ethics Fulfilment Centre (EFC) incorporated with latest hardware. Being an AI-Enabled company, we provide end-to-end supply chain solutions having domain expertise in Multi-Channel Fulfillment, Packaging and Consulting. Our IT solutions helps in Real-Time Order Tracking, Procurement/ Fulfilment of goods based on MIS and Forecasting and Centralized System view at one place.

With presence at 700+ districts across PAN India, more than 8 Lakhs Sq. ft. Warehousing space, we are a prominent solution provider for B2B, B2C and D2C Services. We provide door-to-door deliveries of our customer’s valuable shipments PAN India through Surface, Air and Rail.

In the enclosed file, you will find an outline of the services that we offer. We look forward to supporting your needs of Consignment Dropship shipping services for many years to come.

Ethics Dropship Commercial Proposal

Destination Basic Fright Charges	Zone Code	Minimum Chargeable Weight 5 Kgs	
		For the 1 st Slab	For Every additional Kg or part thereof
		1st Slab	Per Kg
Intra-City	A	107	19
Intra-Region	B	120	22
Metro*	C	142	25
Rest of India	D	160	29
J & K	E	178	31
North East & Andaman**	F	178	31

Note:

1. *Metro*: Movements between the Metro cities of Delhi, Mumbai, Bengaluru, Chennai and Kolkata*
2. *Special Delivery Location**: Excluding movement to the locations of Manipur, Tripura, Meghalaya, Arunachal Pradesh, Sikkim, Nagaland, Mizoram, and Andaman & Nicobar which shall attract a surcharge of INR 50 per 500 Gms*
3. *Charges for Pickup Location (CPL): For select origin pin codes, CPL charges of INR 10 per shipment will be applied over and above basic freight.*
4. *Charges for Delivery Location (CDL): For select destination pin codes, CDL charges of INR 10 per shipment will be applied over and above basic freight.*

❖ **Other Charges:**

1. **RTO (Return to Origin):** Chargeable as per the above applicable freight rates along with other applicable charges
2. **Reverse Pickup Charges:** INR 100 per Airway Bill over and above applicable Freight and other related applicable charges and taxes
3. **Handling Charges:** INR 100 per shipment if weight of a box is more than 30 Kg (actual /dimension)
4. **Fuel Surcharge :** The fuel surcharge shall be applied as per the rates and terms here under:-

Average Diesel Price per liter	Fuel Surcharges (%)
INR <= 78	15
Every additional INR 1/L increase in Average diesel price	0.30%

- i. Every additional INR 1/Ltr. increase in average diesel price shall entail a corresponding increase of 0.30% in the Fuel Surcharge
 - ii. The changes to Fuel Surcharge Rates shall be made applicable beginning 1st day of each month based on average diesel price of five metro cities (Delhi, Mumbai, Kolkatta, Chennai, Bengaluru) in the previous month
- 5. VCHC (Valuable Cargo handling Charges) :** 0.5% on differential declared value per Airway exceeding INR 5,000/- per kg
- 6. Chargeable Weight:** Rates shall be charged on the basis of Volumetric Weight or Actual Weight, whichever is higher. Where Volumetric weight shall be calculated as :
- Volumetric Weight (Kg) = (Length x Width x Height) 4700,**
- (here, LWH are in cms)
- 7. Area Classifications:**
- The Ethics Dropship fees will be charged as per different categories based on distance:
- i. Intra-city Rate will be applicable where the delivery happen in the same city i.e. Intra-city delivery or local delivery
 - ii. Regional zone consists of 6 Regions i.e. North, West, Central, South, East and North-east. Intra-Regional rate will apply if shipment moves within the same region and the delivery in not within the same city
 - iii. Metro Rate will apply where Shipment moves between the Metro cities of Delhi, Mumbai, Bengaluru, Chennai and Kolkata
 - iv. Rest of India Rates will apply if shipment moves across regions except Metros cities
- 8. Delivery and Insurance Charges:**
- i. The Above mentioned rates are for the Gate Delivery of Government Premises.
 - ii. In case, the Sellers wants to have Appointment Delivery, then additionally Rs. 1500 per consignment will charged extra as per Industry Standards.
 - iii. The Transit Insurance will be in scope of Sellers
- 9. GST:** As applicable shall be charged extra above active charges under this proposal

Thanking You,

Ethics Prosperity Pvt. Ltd.

Location: Surat