

Stellar Soft Referral Program

Let's collaborate

Trust us



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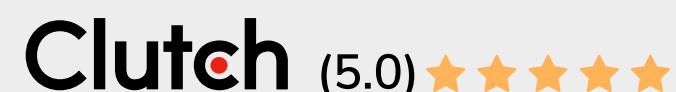
- Who is Stellar Soft?



Who is Stellar Soft?

Our company specializes in high-impact e-commerce and custom software solutions, with expertise in Shopify, Shopify Plus, Magento, and WordPress. Beyond CMS platforms, we work with top technologies like Java, Laravel, React, Vue.js, and others.

Our portfolio - featuring renowned clients like Glock and Carrefour, demonstrates our ability to create powerful e-commerce experiences that drive measurable success. We deliver versatile, scalable solutions tailored to each client's unique requirements, making us a trusted partner.



Clutch Overall Rating review 5.0



TOP RATED PLUS



TOP SHOPIFY COMPANY



TOP E-COMMERCE DEVELOPERS



TOP PHP DEVELOPERS



TOP NODE.JS DEVELOPER

The website for Glock Precision features a large, high-quality image of a rose gold-toned mechanical watch with a black dial and a dark strap. The watch has a prominent "GLOCK" logo at the top of the dial. To the left of the watch, there is a smaller image of the same watch from a different angle. A text overlay on the left side reads "PRECISE STYLE, MASTERED TECHNOLOGY." Below this text is a button labeled "Discover the Collection". The top navigation bar includes links for "HOME", "GLOCK WATCHES", "STRAPS", and "OFFERS". The header also features the "GLOCK" logo and the word "PRECISION".

Glock

[Link to the site](#)

The Carrefour website features a prominent banner at the top with the text "CARREFOUR'S POSITION ON EUROPEAN REGULATION 2023/1115 ON COMBATING DEFORESTATION AND FOREST DEGRADATION (EUDR REGULATION)". The banner is set against a background of abstract blue and red shapes. The rest of the page shows the standard Carrefour homepage layout with navigation menus, product categories, and promotional offers.

Carrefour

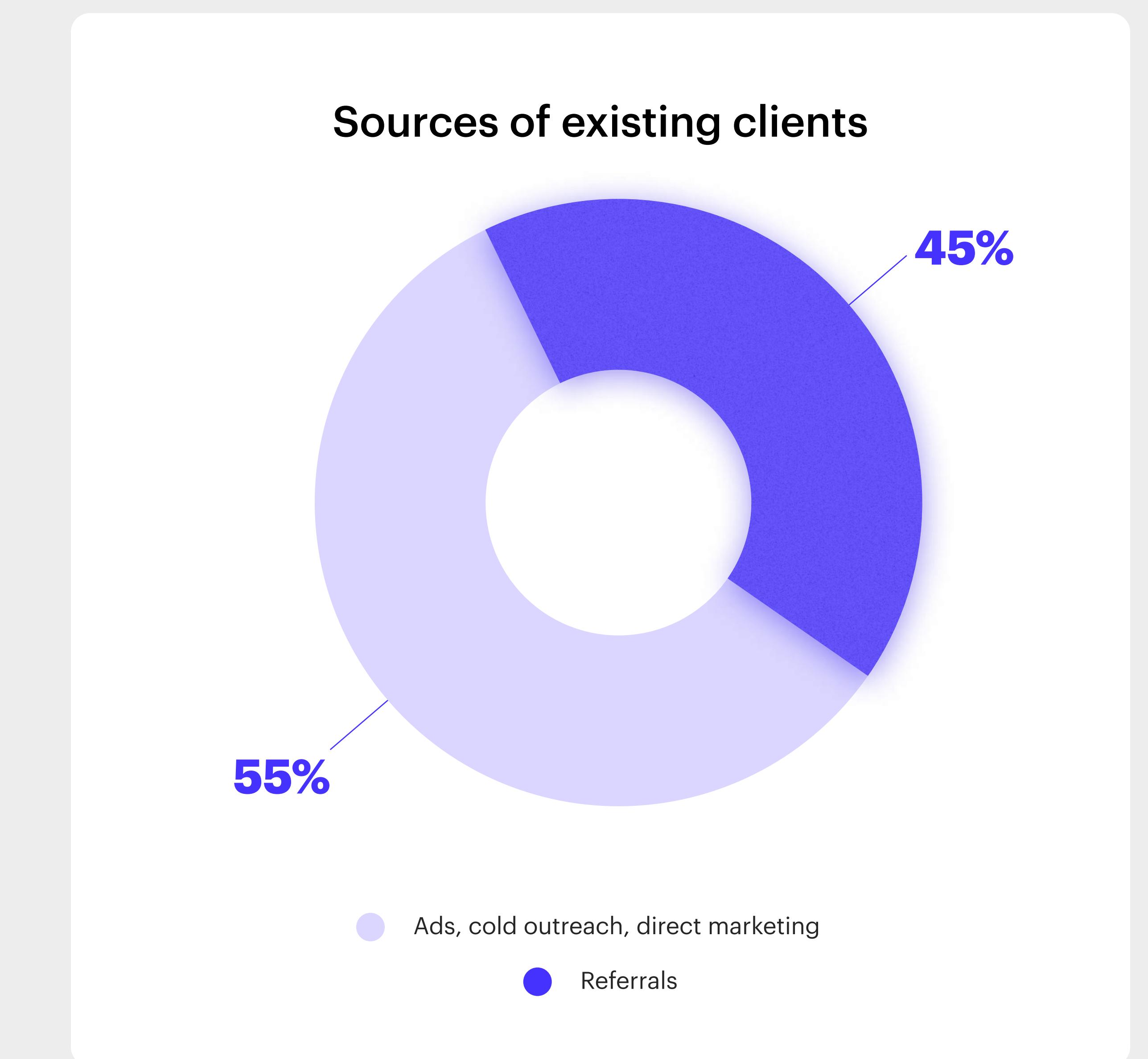
[Link to the site](#)

- Why We Developed Our Referral Program

Why We Developed Our Referral Program

Based on our internal analysis of customer acquisition channels, we found that from 2022 to 2024, over 45% of our existing clients came to us through referrals. Recognizing the importance and potential of this channel, we decided to formalize and expand it by developing a dedicated referral program. This program is designed to strengthen our network and foster deeper partnerships with clients and industry experts.

Our goal is to establish mutually beneficial relationships, enabling both Stellar Soft and our partners to thrive through successful project referrals. This initiative allows us to collaborate closely with trusted partners, leveraging their networks while delivering added value to their clients.



- Our Mission

Our Mission

Operating as one team in tight collaboration with our clients, Stellar Soft transforms innovative business ideas into technical solutions that change business and enable everyone to achieve more.

Changing the IT sector through cooperation, support amongst peers, and shared ideals that adhere to transparency, freedom, and openness, each associate gains more.

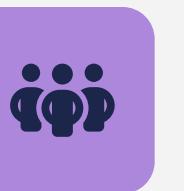


Our Values



Transparency

At Stellar Soft, we think that the first step in making amazing products is being honest with customers, partners, and staff.



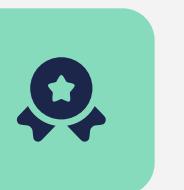
Flexibility

The flexible development approach of our team and streamlined decision-making process enable us to quickly adapt to changes and new requirements.



Quality

Because we gather input requirements and establish a reasonable scope of work early on, we can control product quality at every stage.



Professionalism

Our teams of highly skilled and accredited developers with industry-specific domain knowledge make up our software engineering departments.

How the Referral Program Works

The referral program is designed to be both effective and easy to navigate:

1

Identify

When you encounter a lead that would benefit from Stellar Soft's services, simply reach out to us.

2

Refer

Share the lead with our team, and we'll manage the follow-up and project discussions to ensure a seamless experience.

3

Earn

If the lead converts into a client, you'll receive a referral fee as our appreciation for your connection. Each referral will be carefully reviewed to confirm alignment with our service expertise.

Read this note



We're also open to discussing your own referral program to facilitate lead-sharing opportunities that match your areas of specialization.

- Benefits for Participants



Benefits for Participants

Our Referral Program offers substantial benefits for participants:



Earn a 10% commission on the total invoice amount for every successful project lead that you refer. For example, if a referred project generates an invoice of \$50,000, you would receive \$5,000 in commission, creating a valuable revenue stream.



By referring clients, you strengthen your role within the Stellar Soft network, opening doors for future collaborations on larger, impactful projects. For instance, previous referrers have gone on to participate in joint projects or co-branded initiatives.

Read this note



We're open to discussing a potential discount on the development of your upcoming project as part of our partnership, adding even more value to your participation in our program.



Referring Stellar Soft services to your contacts offers an additional income source with minimal effort on your part, allowing you to leverage your network without direct involvement in the project work. One of the key advantages of our referral program is that there's no limit on the duration of the referral fee. For example, if a project you refer runs for two years, you'll continue receiving referral payments for the entire duration of the project, as long as it remains active. This provides a steady revenue stream over the long term, making each referral a potentially ongoing source of income.

- **Examples of Ideal Referrals**

Examples of Ideal Referrals

We welcome referrals across a range of industries and sectors.

Here are some ideal referral scenarios:



E-commerce solutions

If you know of businesses looking for e-commerce solutions and ready to consider Shopify, WordPress, Magento, or a custom stack, consider referring them to us. For instance, a retail store in need of a custom Shopify setup would be a great match.



Custom Web Solutions

Companies needing tailored web applications, such as customer portals, logistics systems, or real-time data management platforms, make strong leads. For example, a logistics company seeking a portal for tracking shipments would benefit from our expertise.

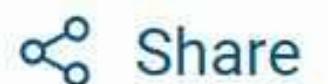


Business Digitalization

Organizations looking to digitize manual processes, like internal workflows or document management, are also excellent referrals.



E-Commerce & Web Development for Web Development Company



THE PROJECT

- E-Commerce Development, IT Staff Augmentation, Web Development
- \$50,000 to \$199,999
- Jan. 2023 - Ongoing

5.0



Quality

5.0

THE REVIEW

"Their dedication to customer satisfaction is noteworthy; they actively solicit feedback."

Sep 20, 2024

FEEDBACK SUMMARY

THE REVIEWER

President, Barwenock



Serhii Korniichuk

Software

Pflugerville, Texas

Background

SOLUTION



How did you find Stellar Soft?

Referral

Challenge

Why did you select Stellar Soft over others?

Solution

- High ratings
- Close to my geographic location
- Pricing fit our budget
- Good value for cost
- Referred to me
- Company values aligned

Results

Ratings

Getting Started

Ready to join the Stellar Soft Referral Program? Getting started is simple - just reach out to us to enroll as a referral partner, and we'll provide all the necessary details along with a draft of the contract.

For any questions or assistance, our team is here to support you every step of the way. Feel free to contact us anytime!

[Contact us](#)

- **Contacts us**



Corporate Information

Website:

stellar-soft.com

Linkedin:

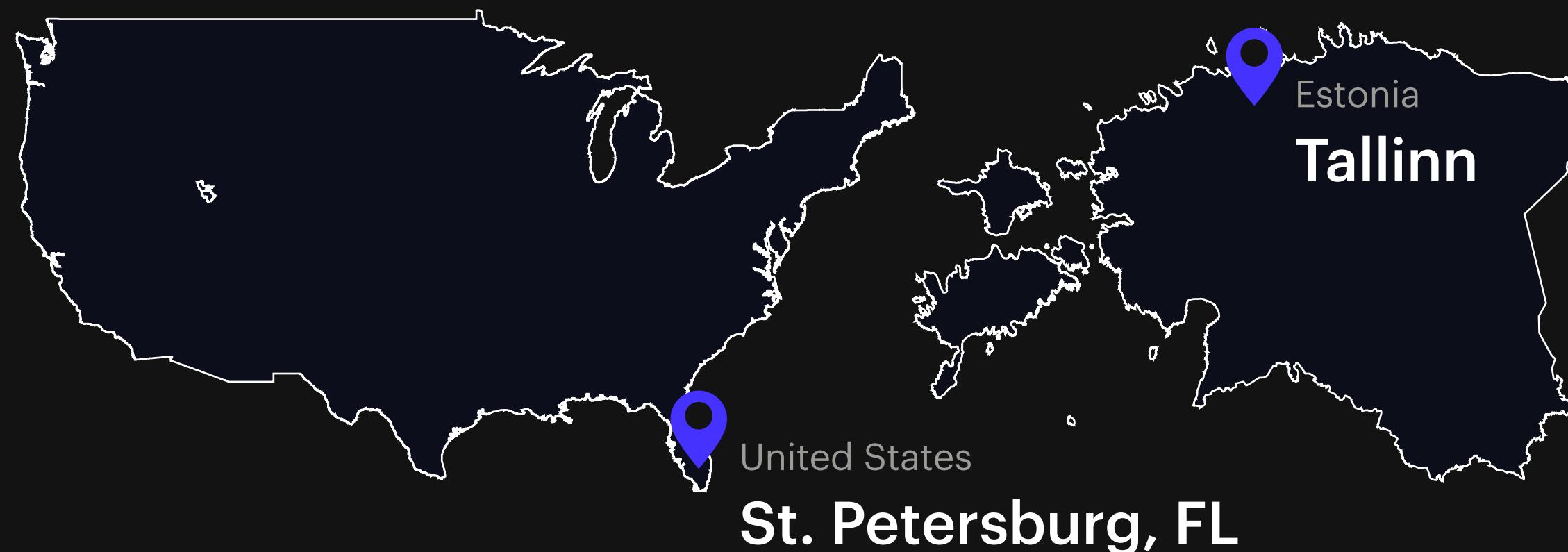
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