

## **Nova Nest Business & Monetization Strategy**

Nova Nest: Business & Monetization Strategy for AI-Powered Branding Services
1. Business Model: Al-Powered Creative Lab
Core Offering: Al-generated branding systems (identity, content, design, voice) - Business Type: Digital creative agency powered by Al tools
- Delivery: Hybrid (service + automation) model
2. Service Tiers
<ul><li>1. Starter Package (\$300-\$500)</li><li>- Al brand audit</li><li>- Logo + color palette</li><li>- Social media launch pack</li></ul>
<ul><li>2. Growth Package (\$800-\$1,200)</li><li>- Full brand system (logo, voice, content templates)</li><li>- Al-driven design automation (Canva, Figma kits)</li></ul>

- Branded strategy roadmap (PDF + slide deck)

3. Premium Adaptive Brand Suite (\$1,500-\$3,000+)
- Living brand system (AI dashboard)
- Predictive brand visuals, adaptive tone engine
- Monthly evolution check-ins + campaign refreshes
4. Retainer Model (\$500-\$2,000/month)
- Ongoing content + design generation
- Monthly brand data reports + optimization
- Quarterly branding evolution sessions
3. Monetization Streams
3. Monetization Streams
Direct Client Services (tiered packages)
Direct Client Services (tiered packages) - Digital Products (Canva kits, brand voice generators, templates)
<ul> <li>Direct Client Services (tiered packages)</li> <li>Digital Products (Canva kits, brand voice generators, templates)</li> <li>Al Branding Courses &amp; Webinars</li> </ul>
<ul> <li>Direct Client Services (tiered packages)</li> <li>Digital Products (Canva kits, brand voice generators, templates)</li> <li>Al Branding Courses &amp; Webinars</li> <li>White-label solutions for other agencies</li> </ul>
<ul> <li>Direct Client Services (tiered packages)</li> <li>Digital Products (Canva kits, brand voice generators, templates)</li> <li>Al Branding Courses &amp; Webinars</li> <li>White-label solutions for other agencies</li> <li>Affiliate tools (Notion, Canva, Writesonic, etc.)</li> </ul>
<ul> <li>Direct Client Services (tiered packages)</li> <li>Digital Products (Canva kits, brand voice generators, templates)</li> <li>Al Branding Courses &amp; Webinars</li> <li>White-label solutions for other agencies</li> <li>Affiliate tools (Notion, Canva, Writesonic, etc.)</li> </ul>

- Design: Midjourney, Figma, Canva, Adobe ExpressCopywriting: ChatGPT, Jasper, Copy.ai
- Client Portal: Notion, Trello, Miro
- Payments: Stripe, Paystack, Gumroad
- Proposals: Notion, PDF, Slide decks
- Hosting: Webflow, Framer, Notion Site

\_\_\_\_\_

5. Key Success Drivers

\_\_\_\_\_

- Niche Positioning: "Al-Powered, Human-Centered"
- Smart Brand Systems > Templates
- Streamlined Process = Scalable Output
- Al-Optimized Branding = Real ROI

-----

Let's Build the Future of Branding.

Nova Nest | hello@novanest.ai | www.novanest.ai