Supplemental Materials

The Wells family wants to reduce its household electricity use by 15% next year. Please complete two possible action plans that will help the Wells family achieve this goal. Please enter how many kWh should be used next year by each appliance and the total kWh

each plan would use. **Enter only whole numbers.** Try to provide close estimations. You may use a calculator to complete the task.

Note: The Wells family used 9,233 more kWh than the average household in Colorado last year.

	Electricity Used Last Year by the Wells Family (kWh)	Average Electricity Used Last Year by Households in Colorado (kWh)	Action Plan 1	Action Plan 2
Cooling (Central A/C)	697	498		
Heating the Home	18,052	16,411		
Water Heating	11,667	5,832		
Refrigerator	1,370	1,142		
Other (Television, Lighting, Electronics, Washer/Dryer, etc.)	7,982	6,652		
Total kWh	39,768	30,535		

Figure 1: Example trial in the energy planning task. Participants are shown the prior year electricity use of a household, and are tasked with creating a plan for the next year that will meet the energy reduction goal. Study 1 manipulates the format of the reduction goal to be either a percentage (15% given as goal reduction), kilowatt hours (5965 kWh given), or USD (\$656)