

1B: Ethics, Privacy, Legal, Regulatory and Financial Issues in Informatics

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Clinical Informatics Subspecialty Delineation of Practice (CIS DoP)

Domain 1: Fundamental Knowledge and Skills (no Tasks are associated with this Domain which is focused on fundamental knowledge and skills)

Clinical Informatics

K001. The discipline of informatics (e.g., definitions, history, careers, professional organizations)

K002. Fundamental informatics concepts, models, and theories

K003. Core clinical informatics literature (e.g., foundational literature, principle journals, critical analysis of literature, use of evidence to inform practice)

K004. Descriptive and inferential statistics

K005. Health Information Technology (HIT) principles and science

K006. Computer programming fundamentals and computational thinking

K007. Basic systems and network architectures

K008. Basic database structure, data retrieval and analytics techniques and tools

K009. Development and use of interoperability/exchange standards (e.g., Fast Health Interoperability Resources [FHIR], Digital Imaging and Communications in Medicine [DICOM]) K010. Development and use of transaction standards (e.g., American National Standards Institute X12)

K011. Development and use of messaging standards (e.g., Health Level Seven [HL7] v2)

K012. Development and use of ancillary data standards (e.g., imaging and Laboratory Information System[LIS])

K013. Development and use of data model standards

K014. Vocabularies, terminologies, and nomenclatures (e.g., Logical Observation Identifiers Names and Codes [LOINC], Systematized Nomenclature of Medicine - Clinical Terms [SNOMED-CT], RxNorm, International Classification Of Diseases[ICD], Current Procedural Terminology [CPT]) K015. Data taxonomies and ontologies

K016. Security, privacy, and confidentiality requirements and

K017. Legal and regulatory issues related to clinical data and information sharing

K018. Technical and non-technical approaches and barriers to interoperability

K019. Ethics and professionalism

The Health System

K020. Primary domains of health, organizational structures, cultures, and processes (e.g., health care delivery, public health, personal health, population health, education of health professionals, clinical research)

K021. Determinants of individual and population health

K022. Forces shaping health care delivery and considerations regarding health care access

K023. Health economics and financing

K024. Policy and regulatory frameworks related to the healthcare system

 $\ensuremath{\mathsf{K025}}.$ The flow of data, information, and knowledge within the health system

Domain 2: Improving Care Delivery and Outcomes

K026. Decision science (e.g., Bayes theorem, decision analysis, probability theory, utility and preference assessment, test characteristics)

K027. Clinical decision support standards and processes for development, implementation, evaluation, and maintenance K028. Five Rights of clinical decision support (i.e., information, person, intervention formats, channel, and point/time in workflow)

K029. Legal, regulatory, and ethical issues regarding clinical decision support

K030. Methods of workflow analysis

K031. Principles of workflow re-engineering

K032. Quality improvement principles and practices (e.g., Six Sigma, Lean, Plan-Do-Study-Act [PDSA] cycle, root cause analysis)

K033. User-centered design principles (e.g., iterative design

K034. Usability testing

K035. Definitions of measures (e.g., quality performance, regulatory, pay for performance, public health surveillance) K036. Measure development and evaluation processes and criteria.

K037. Key performance indicators (KPIs)

K038. Claims analytics and benchmarks

K039. Predictive analytic techniques, indications, and limitations K040. Clinical and financial benchmarking sources (e.g., Gartner, Healthcare Information and Management Systems Society [HIMSS] Analytics, Centers for Medicare and Medicaid Services [CMS], Leapforg)

K041. Quality standards and measures promulgated by quality organizations (e.g., National Quality Forum (NQF), Centers for Medicare and Medicaid Services [CMS], National Committee for Quality Assurance (NCQA))

K042. Facility accreditation quality and safety standards (e.g., The Joint Commission, Clinical Laboratory Improvement

Amendments (CLIA))
K043. Clinical quality standards (e.g., Physician Quality Reporting
System [PQRS], Agency for Healthcare Research and Quality
[AHRQ], National Surgical Quality Improvement Program
[NSQIP], Quality Reporting Document Architecture [QRDA],
Health Quality Measure Format [HQMF], Council on Quality and

Leadership [CQL], Fast Health Interoperability Resources [FHIR] Clinical Reasoning)

K044. Reporting requirements

K045. Methods to measure and report organizational performance

KO46. Adoption metrics (e.g., Electronic Medical Records Adoption Model [EMRAM], Adoption Model for Analytics

K047. Social determinants of health

K048. Use of patient-generated data

K049. Prediction models

Maturity [AMAM])

K050. Risk stratification and adjustment

K051. Concepts and tools for care coordination

K052. Care delivery and payment models

Domain 3: Enterprise Information Systems

K053. Health information technology landscape (e.g., innovation strategies, emerging technologies)

K054. Institutional governance of clinical information systems K055. Information system maintenance requirements

K055. Information system maintenance requirements K056. Information needs analysis and information system selection

K057. Information system implementation procedures

and methodologies

K058. Information system evaluation techniques and methods K059. Information system and integration testing techniques

K060. Enterprise architecture (databases, storage, application, interface engine)

K061. Methods of communication between various software components

K062. Network communications infrastructure and protocols between information systems (e.g., Transmission Control Protocol/Internet Protocol [TCP/IP], switches, routers) K063. Types of settings (e.g., labs, ambulatory, radiology, homel where various systems are used

K064. Clinical system functional requirements K065. Models and theories of human-computer (machine)

interaction (HCI)
K066. HCI evaluation, usability engineering and testing, study

design and methods

K067. HCl design standards and design principles
K068. Functionalities of clinical information systems (e.g.,
Electronic Health Records [EHR], Laboratory Information
System [US], Picture Archiving and Communication System
[PACS], Radiology Information System [RIS] vendor-neutral
archive, o.harmacv, revenue cycle)

K069. Consumer-facing health informatics applications (e.g., patient portats, mobile health apps and devices, disease management, patient education, behavior modification) K070. User types and roles, institutional policy and access control

K071. Clinical communication channels and best practices for use (e.g., secure messaging, closed loop communication) K072. Security threat assessment methods and mitigation strategies

K073. Security standards and safeguards

 $\ensuremath{\mathsf{K074}}.$ Clinical impact of scheduled and unscheduled system downtimes

K075. Information system failure modes and downtime mitigation strategies (e.g., replicated data centers, log shipping)

K076. Approaches to knowledge repositories and their implementation and maintenance

 $\ensuremath{\mathsf{K077}}.$ Data storage options and their implications

K078. Clinical registries

K079. Health information exchanges

K080. Patient matching strategies

K081. Master patient index K082. Data reconciliation

K083. Regulated medical devices (e.g., pumps, telemetry monitors) that may be integrated into information systems K084. Non-regulated medical devices (e.g., consumer devices) K085. Telehealth workflows and resources (e.g., software, hardware, staff)

Domain 4: Data Governance and Data Analytics

K086. Stewardship of data

K087. Regulations, organizations, and best practice related to data access and sharing agreements, data use, privacy, security, and portability

K088. Metadata and data dictionaries

K089. Data life cycle

K090. Transactional and reporting/research databases

K091. Techniques for the storage of disparate data types K092. Techniques to extract, transform, and load data

K093. Data associated with workflow processes and clinical

K094. Data management and validation techniques K095. Standards related to storage and retrieval from specialized and emerging data sources

K096. Types and uses of specialized and emerging data sources (e.g., imaging, bioinformatics, internet of things (IoT), patient-generated, social determinants)

K097. Issues related to integrating emerging data sources into business and clinical decision making

K098. Information architecture

K099. Query tools and techniques

K100. Flat files, relational and non-relational/NoSQL

database structures, distributed file systems K101. Definitions and appropriate use of descriptive,

diagnostic, predictive, and prescriptive analytics K102. Analytic tools and techniques (e.g., Boolean, Bayesian, statistical/mathematical modeling)

K103. Advanced modeling and algorithms

K104, Artificial intelligence

reporting)

K105. Machine learning (e.g., neural networks, support vector machines. Bayesian network)

K106. Data visualization (e.g., graphical, geospatial, 3D

modeling, dashboards, heat maps) K107. Natural language processing

K108. Precision medicine (customized treatment plans based on patient-specific data)

K109. Knowledge management and archiving science

K110. Methods for knowledge persistence and sharing K111. Methods and standards for data sharing across systems (e.g., health information exchanges, public health

Domain 5: Leadership and Professionalism K112. Environmental scanning and assessment methods

and techniques
K113. Consensus building, collaboration, and conflict

management

K114. Business plan development for informatics projects and activities (e.g., return on investment, business case

analysis, pro forma projections) K115. Basic revenue cycle

K116. Basic managerial/cost accounting principles and concepts

K117. Capital and operating budgeting

K118. Strategy formulation and evaluation

K119. Approaches to establishing Health Information Technology (HIT) mission and objectives

K120. Communication strategies, including one-on-one, presentation to groups, and asynchronous communication

K121. Effective communication programs to support and sustain systems implementation

K122. Writing effectively for various audiences and goals K123. Negotiation strategies, methods, and techniques

K124. Conflict management strategies, methods, and techniques

K125. Change management principles, models, and methods

K126. Assessment of organizational culture and behavior change theories

K127. Theory and methods for promoting the adoption and effective use of clinical information systems

K128. Motivational strategies, methods, and techniques K129. Basic principles and practices of project

management K130. Project management tools and techniques

K131. Leadership principles, models, and methods

K132. Intergenerational communication techniques K133. Coaching, mentoring, championing and

cheerleading methods
K134. Adult learning theories, methods, and techniques

K135. Teaching modalities for individuals and groups
K136. Methods to assess the effectiveness of training and

competency development K137. Principles, models, and methods for building and

managing effective interdisciplinary teams
K138. Team productivity and effectiveness (e.g.,
articulating team goals, defining rules of operation,
clarifying individual roles, team management, identifying

K139. Group management processes (e.g., nominal group, consensus mapping, Delphi method)

and addressing challenges)



Knowledge Statements from the DoP

- K016. Security, privacy, and confidentiality requirements and practices
- K017. Legal and regulatory issues related to clinical data and information sharing
- K019. Ethics and professionalism
- K023. Health economics and financing
- K029. Legal, regulatory, and ethical issues regarding clinical decision support
- K115. Basic revenue cycle



Key Topics

- International codes of practice and ethical codes relevant to clinical informatics.
- US legal and regulatory rulings most relevant to clinical informatics.
- Oversight of clinical computing activities by local bylaws and compliance groups.
- General principles of capital and operating budgeting as they pertain to clinical information systems
- General principles of managerial accounting
- Key financial concepts used in financial planning for clinical information systems



Ethical and Legal Considerations

International Codes and Principles

US Ethical Codes

US Law





Codes and Principles

International

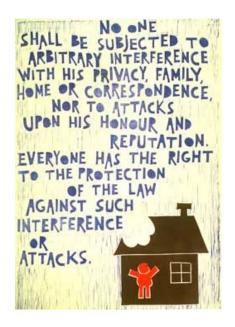
- Article 12 Universal Declaration of Human Rights
- Hippocratic Oath
- European Convention on Human Rights

US

- Code of Fair Information Practice
- Belmont Report and the Common Rule
- Conflict of Interest



Universal Declaration of Human Rights



Article 12

No one shall be subjected to arbitrary interference with his privacy, family, home or correspondence, nor to attacks upon his honour and reputation. Everyone has the right to the protection of the law against such interference or attacks.

https://www.un.org/en/universal-declaration-human-rights/index.html



Hippocratic Oath

Whatever I see or hear in the lives of my patients, whether in connection with my professional practice or not, which ought not to be spoken of outside, I will keep secret, as considering all such things to be private.



Translated by Michael North, National Library of Medicine, 2002.

https://www.nlm.nih.gov/hmd/greek/greek_oath.html



Code of Fair Information Practice

- 1. There must be no personal data record-keeping systems whose very existence is secret.
- 2. There must be a way for a person to find out what information about the person is in a record and how it is used.
- 3. There must be a way for a person to prevent information about the person that was obtained for one purpose from being used or made available for other purposes without the person's consent.
- 4. There must be a way for a person to correct or amend a record of identifiable information about the person.
- 5.Any organization creating, maintaining, using, or disseminating records of identifiable personal data must assure the reliability of the data for their intended use and must take precautions to prevent misuses of the data.

U.S. Dep't. of Health, Education and Welfare, <u>Secretary's Advisory Committee on Automated</u>
Personal Data Systems, Records, computers, and the Rights of Citizens (1973).

Garfinkel S. Database Nation. The Death of Privacy in the 21st Century. Sebastopol: O' Reilly Media, 2001.



Belmont Report and Common Rule

The <u>Belmont Report on Ethical Principles and Guidelines for the Protection of Human Subjects of Research</u>. April 18, 1979

- Respect for Persons.
- 2. Beneficence. (1) do not harm and (2) maximize possible benefits and minimize possible harms.
- 3. Justice.

Federal Policy for the Protection of Human Subjects or the "Common Rule", publish in 1991, codified in separate regulations by 15 Federal departments and agencies

For all participating departments and agencies the Common Rule outlines the basic provisions for IRBs, informed consent, and Assurances of Compliance.



AMIA Conflict of Interest Policy

A **real or apparent** conflict of interest may arise when a leader has some other interest that might suggest divided loyalty on the part of the leader between obligations to AMIA, on one hand, and to some other organization or cause, on the other. The "other interest" may arise from a transaction between AMIA and a third party, or a leader's volunteer or paid relationship with a third party, which may compromise their ability to provide unbiased and undivided loyalty to AMIA. **There is no monetary threshold for a COI**. The AMIA COI policies extend to relationship that a spouse, domestic partner, parent or child of an affected individual.



US Law

Bill of Rights

HIPAA

State and local laws

Flows of patient information permitted by law



United States Bill of Rights

<u>Fourth Amendment</u> – Protection from unreasonable search and seizure.

The right of the people to be secure in their persons, houses, papers, and effects, against unreasonable searches and seizures, shall not be violated, and no warrants shall issue, but upon probable cause, supported by Oath or affirmation, and particularly describing the place to be searched, and the persons or things to be seized.





American Recovery and Reinvestment Act

DIVISION A—APPROPRIATIONS PROVISIONS

TITLE I—AGRICULTURE, RURAL D ISTRATION, AND RELAT

TITLE II—COMMERCE, JUSTICE, SO

TITLE VII—INTERIOR, ENVIRONMI

TITLE VIII—DEPARTMENTS OF L

AND EDUCATION, AND

TITLE IX—LEGISLATIVE BRANCH TITLE X-MILITARY CONSTRUCT

LATED AGENCIES

TITLE XI—STATE, FOREIGN OPERATIONS, AND RELATED PROGRAMS
TITLE XII—TRANSPORTATION, HOUSING AND URBAN DEVELOPMENT, AND

TITLE XIII—HEALTH INFORMATION TECHNOLOGY

TITLE XV—ACCOUNTABILITY AND TRANSPARENCY

TITLE XVI—GENERAL PROVISIONS—THIS ACT

DIVISION B-TAX, UNEMPLOYMENT, HEALTH, STATE FISCAL RELIEF, AND OTHER PROVISIONS

TITLE I—TAX PROVISIONS

TITLE II—ASSISTANCE FOR UNEMPLOYED WORKERS AND STRUGGLING

PITLE IV—MEDICARE AND MEDICAID HEALTH INFORMATION NOLOGY: MISCELLANEOUS MEDICARE PROVISIONS

TITLE VI—BROADBAND TECHNOLOGY OPPORTUNITIES PROGRAM

TITLE VII—LIMITS ON EXECUTIVE COMPENSATION

TITLE XIII—HEALTH INFORMATION TECHNOLOGY

SEC. 13001. SHORT TITLE; TABLE OF CONTENTS OF TITLE.

(a) Short Title.—This title (and title IV of division B) may be cited as the "Health Information Technology for Economic and Clinical Health Act" or the "HITECH Act".

(b) TABLE OF CONTENTS OF TITLE.—The table of contents of

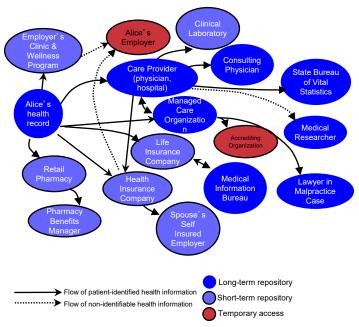
this title is as follows:

"HITECH" Act





Flows of Alice's Health Information





Source: For The Record, Institute of Medicine, 1997

ISBN: 0-309-05697-7, 288 pages, 6 x 9, hardback (1997). National Research

Council



Model and Context for Security and Privacy

- Threat assessment
- Asset list
- Policy
- Education
- Technical measures





Privacy Protections within EHRs

- It is very difficult to predict which clinician will need to view which record.
- Most US hospitals use policy and audits to protect against access to records for which physicians have no professional relationship.
- Sanctions occur for inappropriate access





Clinical Computing Systems and the Law

- The importance of authentication and authorization
- Concept of non-repudiation
- Patient billing is based on codes, and codes have to be based on Medical Record documentation.
- Audit trails, document version history
- Close cooperation with compliance and general counsel



30(b)6 witness

- This particular rule is designed to allow a party to serve a notice of deposition or subpoena upon another party without designating a particular person to testify but to "describe with reasonable particularity the matters for examination."
- CMIOs may serve as 30(b)6 witnesses as experts in electronic health records and other topics as called by plaintiff or defense teams in litigation

https://www.law.cornell.edu/rules/frcp





True or False

The HITECH Act refers to sections of the Affordable Care Act that provide financial incentives for meaningful use of certified electronic health records.





True or False

The HITECH Act refers to sections of the Affordable Care Act that provide financial incentives for meaningful use of certified electronic health records.

FALSE. The HITECH Act is part of ARRA, not ACA



CMS Guidelines for Use of Macros

Reimbursement is closely tied to documentation, whether on paper, through dictation or using an EHR



General Documentation Guidelines

Both residents and teaching physicians may document physician services in the patient's medical record. The documentation must be dated and contain a legible signature or identity and may be:

- Dictated and transcribed;
- Typed;
- Hand-written; or
- Computer-generated.

A macro is a command in a computer or dictation application in an electronic medical record that automatically generates predetermined text that is not edited by the user. The teaching physician may use a macro as the required personal documentation if he or she personally adds it in a secured or password protected system.

addition to the teaching physician's macro, either the resident or the teaching physician must provide customized information that is sufficient to support a medical necessity determination. The note in the electronic medical record must sufficiently describe the specific services furnished to the specific patient on the specific date. If both the resident and the teaching physician use macros only, this is considered insufficient documentation.



Letter from Secretaries Sebelius and Holder





Federation of American Hospitals

President and Chief Executive Officer

President and Chief Executive Officer

Association of American Medical Colleges

750 9th Street, NW, Suite 600

Washington, DC 20001-4524

Washington, DC 20037-1126

Charles N. Kahn, III

Darrell G. Kirch, M.D.

2450 N Street, NW

September 24, 2012

American Hospital Association

Richard Umbdenstock President and Chief Executive Officer 325 Seventh Street, N.W. Washington, DC 20004

Association of Academic Health Centers Steve Wartman

President and Chief Executive Officer 1400 Sixteenth Street, NW, Suite 720 Washington, DC 20036

National Association of Public Hospitals and Health Systems

Bruce Siegel, MD, MPH President and Chief Executive Officer 1301 Pennsylvania Avenue, NW Suite 950 Washington DC 20004

Dear Chief Executive Officers:

As leaders in the health care system, our nation's hospitals have been at the forefront of adopting electronic health records for use in coordinating care, improving quality, reducing paperwork, and eliminating duplicative tests. Over 55 percent of hospitals have already qualified for incentive payments authorized by Congress to encourage health care providers to adopt and meaningfully use this technology. Used appropriately, electronic health records have the potential to save money and save lives.

However, there are troubling indications that some providers are using this technology to game

care is not just bad patient care; it's illegal. These indications include potential "cloning" of medical records in order to inflate what providers get paid. There are also reports that some hospitals may be using electronic health records to facilitate "upcoding" of the intensity of care This letter underscores our resolve to ensure payment accuracy and to prevent and prosecute neatur acter arou. A patient is acter mountain mass or servince under construction, it cannot be cut and pasted from a different record of the patient, which risks medical errors as well as overpayments. The Centers for Medicare and Medicaid Services (CMS) is specifically reviewing billing through audits to identify and prevent improperly billing. Additionally, CMS is initiating more extensive medical reviews to ensure that providers are coding evaluation and management services accurately. This incluses companion commissions commissions are serviced accurately.

management services accurately. This includes comparative string popularities and the authority to address inappropriate increases in coding intensity in its payment rules, and CMS will consider future payment reductions as warranted.

We will not tolerate health care fraud. The President initiated in 2009 an unprecedented Cabinetlevel effort to combat heath care fraud and protect the Medicare trust fund, and we take those responsibilities very seriously.

Law enforcement will take appropriate steps to pursue health care providers who misuse electronic health records to bill for services never provided. The Department of Justice, Department of Health and Human Services, the FBI, and other law enforcement agencies are monitoring these trends, and will take action where warranted. New tools provided by the health care law authorize CMS to stop Medicare payments upon suspicion of fraud and to mine data to detect it in the first place. These efforts have contributed to record-high collections and prosecutions. Prosecutions in 2011 were 75 percent higher than in 2008. That said, we will continue to escalate our efforts to prevent fraud and pursue it aggressively when it has occurred.

The nation's hospitals share our goal of a health system that offers high quality, affordable care. We thank you for your relentless work toward this goal which can be better achieved once all Americans have privacy-protected electronic health records. The health information technology incentive program prionties electronic health records that go beyond documentation and billing and towards meaningful use as a foundation for new payment and delivery models. The Affordable Care Act has accelerated the spread of such models like Accountable Care Organizations, patient-centred homes, and value-based purchasing which shift the incentives away from volume and towards value. As we phase-in electronic health records, though, we ask for your help in ensuring that these tools are not missaed or abused.

Sincerely,

Kathleen Sebelius
Secretary

U.S. Department of Health & Human Services

Eric H. Holder, Jr.

Eric H. Holder, Jr.

Attorney General

U.S. Department of Justice





The HIPAA Security Rule

- A. Requires awareness and compliance of security professionals but does not extend to the general workforce.
- B. Requires protection against published and known security threats only
- C. Defines confidentiality, integrity and availability
- D. Does not cover availability of electronic PHI
- E. Pertains to transmission and storage but not impermissible use of e-PHI





The HIPAA Security Rule

- A. Requires awareness and compliance of security professionals but does not extend to the general workforce.
- B. Requires protection against published and known security threats only
- C. Defines confidentiality, integrity and availability
- D. Does not cover availability of electronic PHI
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ANSWER: C. A good resource is https://www.hhs.gov. The HIPAA Security rule states that covered entities ensure confidentiality, integrity and availability of e-PHI and requires that entities ensure compliance by their workforce.



TJC (JCAHO) IM Standards

Patient-Specific information

- 6.1 The hospital has a complete and accurate medical record for every individual assessed, cared for, treated or served.
- 6.2 Records contain patient-specific information, as appropriate, to the care, treatment, and services provided.
- 6.3 The medical record thoroughly documents operative or other high risk procedures and the use of moderate or deep sedation or anesthesia.



TJC IM Standards

Information Management Planning

• 1.1 The hospital plans and designs information management processes to meet internal and external information needs.

Confidentiality and Security

- 2.1 Information privacy and confidentiality are maintained.
- 2.2 Information security, including data integrity, is maintained.
- 2.3 The hospital has a process for maintaining continuity of information.



TJC IM Standards

- 6.4 For patients receiving continuing ambulatory care services, the medical record contains a summary list of all significant diagnoses, procedures, drug allergies, and medications.
- 6.5 Designated qualified personnel accept and transcribe verbal orders from authorized individuals.
- 6.6 The hospital can provide access to all relevant information from a patient's record when needed for use in patient care, treatment and services.



Medical Records Committee

- Oversight to meet goals of information management.
- Oversight for implementation of regulations
- Oversight for meeting accreditation standards.
- Policy and Procedure approval
- Understanding of record and systems functionality and impact on information flow.
- Advisory and direction in areas of
 - System functionality and workflow
 - Appropriate Entries into the record
 - Chart Completion
 - Forms management
- Audits and Quality review with action steps.





Health Information Management

- Hospital leaders have overall responsibility for managing information.
- Hospital Bylaws, Rules & Regulations establishes the Medical Records Committee, and professional staff record responsibilities.
- Hospital Policy & Procedures guide hospital operations.
- Regulatory Bodies State & Federal
 - State: Division of Health,
 - Federal: CMS; Medicare, HIPAA
 - Accreditation Joint Commission (on Accreditation for Healthcare Operations) (TJC)





Key Operations

Coding and the analysis of coded data are key operations

- Clinical Classification Systems
- There are many other recognized classification systems
- ICD-10 and CPT (HIPAA standard)
 - Billing and Payment for healthcare services
 - Research
 - Turns data into useful information for process improvement, quality and patient safety





HIM Key Operations

Release of Information (ROI)

- Disclosures to outside organizations must meet all HIPAA, state and federal disclosure regulations.
- Dept. handles all incoming requests for records.
- Determine and prepare records to be disclosed according to regulations.

Master Patient Index and Encounters

- Every patient has one medical record number.
- Every patient visit has an encounter.



HIM Credentials and Certifications

Coding Certifications

Privacy Certifications

Health Information Credentials

- RHIA (Registered Health Information Administrator)
- RHIT (Registered Health Information Technician)



Clinical Decision Support and the Law

Protecting Access to Medicare Act (2014) requires that ordering clinicians consult appropriate use criteria (AUC) through a qualified clinical decision support mechanism when requesting advanced imaging services (ie, SPECT/PET MPI, CT, and MR) on outpatients and nonemergent emergency room for the furnishing provider to receive payment approval from CMS.

FDA and ONC regulation—see References



Key Topics

- General principles of capital and operating budgeting as they pertain to clinical information systems
- General principles of managerial accounting
- Key financial concepts used in financial planning for clinical information systems



Definitions, 1

Capital budgeting: Planning process for expenditure of relatively large sums on long-term assets such as replacing worn out assets with new ones and developing new business opportunities. [Tiffen 2007]

Operating budgeting: A detailed projection of all estimated income and expenses based on forecasted revenue during a given period (usually one year). a complete operating budget consists of not only a projected profit and loss statement but also a supporting cash flow statement, as well as a balance sheet. [Rollins]



Definitions, 2

Depreciation: To lower the price or estimated value of [Webster], particularly of a long-term asset that has diminishing value over time.

Net present value: The difference between the present value of all cash inflows and the present value of all cash outflows; used to determine whether or not a project is an acceptable investment. [Garrison, 1994].



Principles of Managerial Accounting

- Managerial accounting is concerned with providing information to managers, in contrast to financial accounting, which is concerned with providing information to stockholders and others outside an organization.
- Includes accounting information (budgets, performance reports for controlling), tools for organizing and directing and decision making.
- There are many differences between financial and managerial accounting.

Garrison, 1994





Managerial Accounting, in Contrast to Financial Accounting:

- Focuses on providing data for managers
- Places more emphasis on the future
- Places more emphasis on non-monetary data
- Emphasizes segments of an organization rather than just the organization as a whole.
- Is not governed by generally accepted accounting principles







Principles of Managerial Accounting Tools

- Fixed and variable costs
- Profit and loss (P&L) statement
- Operating leverage
- Cost-volume-profit analysis



Budget Types

Statistics. Calculates the budget needed for various "what-if" scenarios.

Revenue. revenue receipts of government and the expenditure met from these revenues

Cash. A prediction of future cash receipts and expenditures for a particular time period

Expense. Includes spending data items.

Operating

Capital



Time Value Analysis

Future value of lump sum

Present value of lump sum

Net present value is the value of the sum of future cash flows presented in today's dollars.

Net Present Value formula:
$$NPV(i, N) = \sum_{t=0}^{N} \frac{R_t}{(1+i)^t}$$



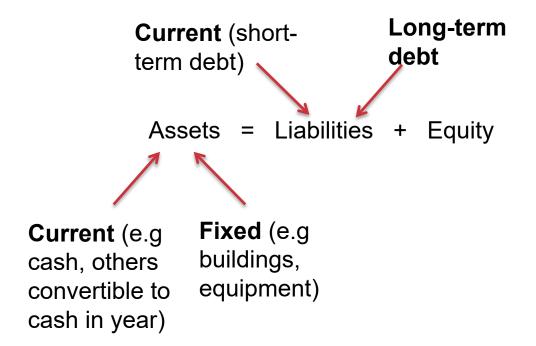
Compounded and Discounted Amounts

The time value of money is accounted for by the concept of compounding interest. Because a sum invested today will accrue interest in the future, a fixed sum paid in the future is worth less than the same amount today.

Rate =	0.05		
Year	Compounded Amount	Discounted Amount	
0	1.000	1.000	
1	1.050	0.952	
2	1.103	0.907	
3	1.158	0.864	
4	1.216	0.823	
5	1.276	0.784	



Balance Sheet





Income Statement

Operating earnings = Gross Profit – (Operating Expenses + Depreciation)

Cash flow

Cash flow is the amount of cash that changed hands during an accounting period.

True or false:

Cash flow is basically the same thing as profit.



Income Statement

Operating earnings = Gross Profit – (Operating Expenses + Depreciation)

Cash flow

Cash flow is the amount of cash that changed hands during an accounting period.

True or false:

Cash flow is basically the same thing as profit.

ANSWER:

False. A sale may contribute to profit for the year, but may not result in cash until the next year.



Sample IT Budget FY 22

Project	Capital*	Operating*	Capital & Operating Total*
Data Center	\$50.0	\$35.0	\$95.0
	\$50.0		\$85.0
Outpatient EHR	\$50.0	\$20.0	\$70.0
Help Desk	\$0.0	\$2.0	\$2.0
End User Devices	\$0.5	\$3.0	\$3.5
Network	\$1.0	\$4.0	\$5.0
TOTAL PROJECT AND PRODUCTION SUPPORT	\$101.5	\$64.0	\$165.5

^{*\$} in millions

Fiscal year: July 1, 2021 – June 30, 2022



The Costs of HICT

- Implementation
- Support
- Training program
- Build processes
- Administration

RDTE (research, development, training, evaluation)

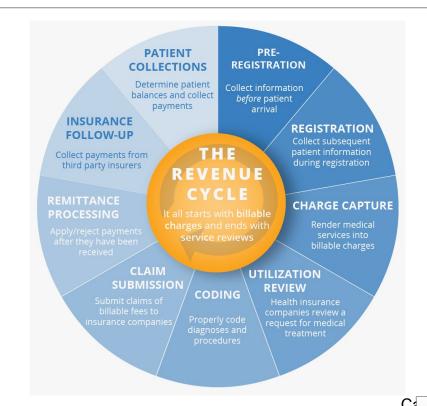
- Maintenance
- Support/maintenance contracts
- Application support
- User support
- Technical support
- Upgrades—hardware and software
- Complying with legal and regulatory requirements



Basic Revenue Cycle

Revenue cycle is the administrative and clinical processes of capture, management and collection of medical service revenue.

Starts with appointment/admission and ends when fully paid for services provided.





Basic Revenue Cycle

- Appointment/pre-registration
- Charge capture: Information about an episode of care is translated into a medical claims system for billing purposes.
- Coding: Codes are applied to a patient's record by coding specialists.
- Claims submission: Providers send a claim requesting payment from insurers.
- **Insurer communications:** Communication with insurers to determine patient coverage levels, collect reimbursements and negotiate contracts with insurers.
- **Payment collections:** After insurance reimbursements are received, healthcare facilities bill patients for any remaining balance.
- Medical service review: Analysis of clinical treatment data to find ways to lower expenses, maximize resources and improve health outcomes.

https://healthinformatics.uic.edu/blog/what-is-healthcare-revenue-cycle-r







The largest category of hospital expenses for most organizations is:

- A. Pharmaceuticals
- Depreciation
- C. Salaries and benefits
- D. Provision for uncollectable accounts





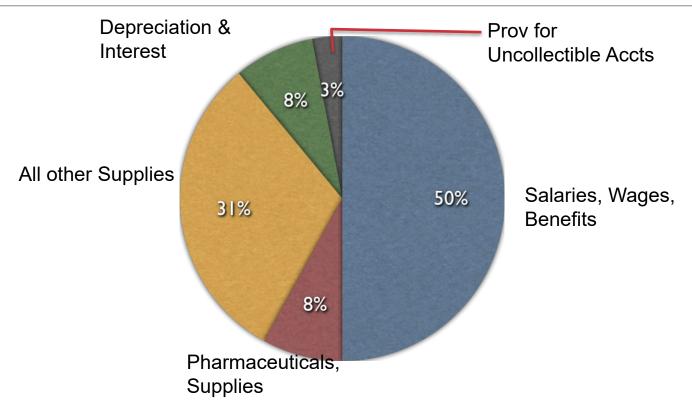
The largest category of hospital expenses for most organizations is:

- A. Pharmaceuticals
- Depreciation
- C. Salaries and benefits
- D. Provision for uncollectable accounts

ANSWER: C. Salaries and benefits are almost always the largest component of expenses.



Hospital Expenses (fictitious example)





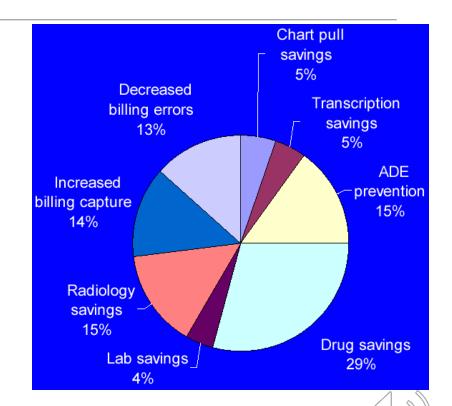
ROI from Clinical Systems

"The adoption of interoperable EMR systems could produce efficiency and safety savings of \$142–\$371 billion."

[Hillestad, 2005]

"Studies on return on investment in health IT are few, and are unlikely to be rigorously and convincingly performed."

[Payne, 2013]



[Glaser, NII

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Business Case Analysis, Pro Forma Projections

Business Case Analysis is a structured methodology and document that aids decision making for obtaining best value for achieving operational requirements while balancing cost, schedule, performance, and risk by identifying and comparing alternatives including the mission and business impacts (both financial and non-financial), risks, and sensitivities.

Pro forma, Latin for "as a matter of form" or "for the sake of form", is a method of calculating financial results using certain projections or presumptions. Pro forma financials may not be GAAP (generally accepted accounting principles) compliant but can be issued to the public to highlight certain items for potential investors.

https://www.directives.doe.gov/terms_definitions/business-case-analysis-bc/https://www.investopedia.com/terms/p/proforma.asp





Total Cost of Ownership (TCO)

Hardware and software

- Computer, network
- Purchasing research
- Migration
- Risks

Operations

- Infrastructure
- Electricity
- Diminished performance
- Security

Long term expenses

- Replacement
- Future upgrade
- Decommissioning

Consider life cycle of system or project, not just initial purchase or licensing cost

https://en.wikipedia.org/wiki/Total_cost_of_ownership



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