## TEISIA PARK

TEISIA@GMAIL.COM

TEISIA.CO

(908) 812-9691



## SKILLS

DEVELOPMENT

HTML5

CSS3

**JAVASCIPT** 

NODE.JS

ANGULARIS

BOOTSTRAP

AJAX

JQUERY

**POSTGRESQL** 

KNEX

JADE

**EXPRESS** 

**JASMINE** 

MOCHA/CHAI

CLI/UNIX

API INTEGRATION

TECHNIQUE
TEST DRIVEN DEVELOPMENT
QUALITY ASSURANCE
RESPONSIVE DESIGN
AGILE WORKFLOW
PAIR PROGRAMMING

#### **PROJECTS**

#### PLANTOGETHER | PLANTOGETHER.CO

Bootstrap, JS, AngularJS, Express, Node.js, PostgreSQL, Knex, OAuth Group trip planning app that enables all trip members to keep track of everything in one centralized place.

#### 14ERS | 14ERS.FIREBASEAPP.COM

Bootstrap, JS, AngularJS, Express, Node.js, PostgreSQL, Knex

A resource for people interested in hiking 14ers (mountain peaks 14k ft+ in CO). All official 14ers are listed along with additional information about each and the most popular related trails. Self-created API was used to render data.

#### FREE DENVER | FREEDENVER.CO

Bootstrap, JS, Express, Node.js, PostgreSQL, Knex, Meetup API, Google Maps API

A collaborative project that is a resource for free things to do in Denver - ranging from cultural to outdoor activites.

#### IN MY HOOD | IN-MY-HOOD.FIREBASEAPP.COM

JS, Google Maps API, Bandsintown API, iTunes API

A concert app that automatically knows your location by grabbing your latitude/longitude and allows you to search for concerts in your area via user entry and also recommends related artists' shows.



### **EDUCATION**

FULL STACK IMMERSIVE GALVANIZE

B.A., COMMUNICATION
RUTGERS, STATE UNIVERSITY OF NEW JERSEY

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DENVER, CO



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GITHUB.COM/TEISIA

## SKILLS

MARKETING

DEMAND GENERATION MARKETING AUTOMATION MARKETO SALESFORCE

> LEAD GENERATION LEAD NURTURING WORDPRESS

GOOGLE ANALYTICS

PROJECT MANAGEMENT

BASECAMP

TRELLO

PIVOTAL TRACKER



## **EXPERIENCE**

## DIGITAL MARKETING MANAGER JAN 2014 - DEC 2015 BITLY

Increased website traffic 905%, increased lead database 456%, launched new corporate website, and developed and implemented company's first lead scoring and nurturing models, which resulted in higher quality leads and an increased SQO (sales qualified opportunity) conversion rate.

#### DIGITAL MARKETING COORDINATOR **SALESFORCE**

Integral member of Salesforce Marketing Cloud team that built an efficient sales intranet that replaced cluttered predecessor and developed an approval process flow that increased marketing project efficiency.

#### MARKETING COORDINATOR R-SQUARED SERVICES & SOLUTIONS

Increased website traffic 20% and improved lead generation 120% via implementation and rollout of company's first crm and marketing automation systems.