

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Exprience - Less than 1 year months

Cold Calling- Exprience - Less than 1 year months

Sales- Exprience - Less than 1 year months

Salesforce- Exprience - Less than 1 year months

MS Office- Exprience - Less than 1 year monthsCompany Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing Customer sales management 5. Talent management 6. Direct sales management STRENGTHS 1. Dedication and dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time slot Team work: able to work cooperatively in a team and lead the team to success Education Details

Sales manager

Skill Details

AND MARKETING- Exprience - 6 months

DIRECT SALES- Exprience - 36 months

MARKETING- Exprience - 6 months

OF SALES- Exprience - 36 months

SALES- Exprience - 36 monthsCompany Details

company - Bajaj finance

description -

company - Bajaj finance

description - SBI BANK AS A OFFICE ASSISTENCE FOR 1 YEAR

K G N SHOPE AS A OFFICE ASSISTENCE 6 MONTH

VODAFONE AS A TELLE CALLER 1 YEAR

Bajaj Finserv Ltd AS An Assistant Sales Manager 11 MONTH

Square Capital AS A Sales Manager 5 MONTH

At present working in Bajaj Housing Finance Ltd AS An Assistant Sales Manager

KEY SKILLS: ✓✓ Planning & Strategizing ✓✓ Presentation skill ✓✓ Client relationship ✓✓ Energy ✓✓ Enquiry Generation ✓✓ Achieving Targets QUALIFICATIONS: A university in marketing or business is preferred or a minimum of three years of related experience in sales & marketing sector. Problem - solving & analytical skills to interpret sales performance and market trend information. Proven ability to motivate and lead sales team. Experience in developing marketing and sales strategies. Excellent oral and written communication plus a good working knowledge of Microsoft Office. Computer KNOWLEDGE ✓✓ Knowledge of MS Excel, MS Word, MS PowerPoint achievements and Interests ✓✓ I played Cricket for National Team (Maharashtra Cr

Association) ✓ Played Regional level Cricket Tournament Three times for School team ✓ Worked as Secretary in college annual meet. ✓ Worked as a volunteer for road show in POONA College. ✓ Worked as a Group leader for college presentation. ✓ My Interest are Learning various computers languages & Tricks Techniques of computer and Playing Cricket. personal Information . Education Details

MBA Operations Dr. D. Y. Patil College

B.B.A. Marketing Pune, Maharashtra Poona College

H. S. C. Moledina high School & Jr. College

S. S. C. Maharashtra Board A.M.V.High School

Sales manager

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓ Set individual sales targets with sales team.

✓ Handling Enquiries.

✓ Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.✓Ç-†

✓-Ä-Ç Managing staff training requirements.✓Ç-†

✓Ç-†

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç ✓Ç-†✓Ç-†Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Handling Enquiries.

✓-Ä-Ç Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.

✓-Ä-Ç Managing staff training requirements.

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

✓-Ä-Ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

✓-Ä-Ç Build strategies and develop marketing initiative to create awareness of company services.

✓-Ä-Ç Propose and execute the promotional programme to attract clients.

✓-Ä-ç Working with the team of four - six people thereby ensuring that targets defined are achieved.

✓-Ä-ç Arrange all the necessary & possible facilities for information desk.

✓-Ä-ç Manages personal and develops sales roles support staff.

✓-Ä-ç Reviews progress of sales roles throughout the company.

✓-Ä-ç Determine price schedules and discount rate.

✓-Ä-ç Generate timely sales reports.

✓-Ä-ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

√Ç-û-Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

√Ç-û-Ç Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaining existing Merchants.

√Ç-û-Ç Cold calling With CASA Team (ICICI BANK) Generating leads.

√Ç-û-Ç Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

√Ç-û-Ç Calling on leads generating Interacting with clients on call & suggesting property Flat/Bunglows/N.A Pl
Row houses as per their requirement.

√Ç-û-Ç Meeting new channel partners & maintain relationship with channel partners for leads.

√Ç-û-Ç Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

√Ç-û-Ç Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: ✓ Multi-tasking ✓ Collaborative ✓ Optimistic Thinking ✓ Effective teamleader ✓ Visualizing the work which is to be done ✓ Good Grip on Communication ✓ Various Languages Known ✓ Value loyalty and is loyal towards my responsibility ✓ Compatible working with office

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Exprience - 4 monthsCompany Details

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area,along with branch Manager,I up leads given to me by my corporate office, I meet them personally give them the best solutions and product for their business, I even generate leads by myself by calling up the clients through cold call,My job is like an entrepreneur here, which basically involves managing a small business.

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Exprience - Less than 1 year months

Cold Calling- Exprience - Less than 1 year months

Sales- Exprience - Less than 1 year months

Salesforce- Exprience - Less than 1 year months

MS Office- Exprience - Less than 1 year monthsCompany Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing

Customer sales management 5. Talent management 6. Direct sales management STRENGTHS 1. Dedication and

dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time slot

Team work: able to work cooperatively in a team and lead the team to success Education Details

Sales manager

Skill Details

AND MARKETING- Exprience - 6 months

DIRECT SALES- Exprience - 36 months

MARKETING- Exprience - 6 months

OF SALES- Exprience - 36 months

SALES- Exprience - 36 monthsCompany Details

company - Bajaj finance

description -

company - Bajaj finance

description - SBI BANK AS A OFFICE ASSISTENCE FOR 1 YEAR

K G N SHOPE AS A OFFICE ASSISTENCE 6 MONTH

VODAFONE AS A TELLE CALLER 1 YEAR

Bajaj Finserv Ltd AS An Assistant Sales Manager 11 MONTH

Square Capital AS A Sales Manager 5 MONTH

At present working in Bajaj Housing Finance Ltd AS An Assistant Sales Manager

KEY SKILLS: ✓ Planning & Strategizing ✓ Presentation skill ✓ Client relationship ✓ Energy ✓ Enquiry Generation ✓ Achieving Targets QUALIFICATIONS: A university in marketing or business is preferred or a minimum of three years of related experience in sales & marketing sector. Problem - solving & analytical skills to interpret sales performance and market trend information. Proven ability to motivate and lead sales team. Experience in developing marketing and sales strategies. Excellent oral and written communication plus a good working knowledge of Microsoft Office. Computer KNOWLEDGE ✓ Knowledge of MS Excel, MS Word, MS PowerPoint achievements and Interests ✓ I played Cricket for National Team (Maharashtra Cricket Association) ✓ Played Regional level Cricket Tournament Three times for School team ✓ Worked as Secretary in college annual meet. ✓ Worked as a volunteer for road show in POONA College. ✓ Worked as a Group leader for college presentation. ✓ My Interest are Learning various computers languages & Tricks Techniques of computer and Playing Cricket. personal Information . Education Details

MBA Operations Dr. D. Y. Patil College

B.B.A. Marketing Pune, Maharashtra Poona College

H. S. C. Moledina high School & Jr. College

S. S. C. Maharashtra Board A.M.V.High School

Sales manager

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓-Ä- Set individual sales targets with sales team.

✓-Ä- Handling Enquiries.

✓-Ä- Generating new enquiries

✓-Ä- Set individual sales targets with sales team.

✓-Ä- Continuously managing team performance.✓-†

✓-Ä- Managing staff training requirements.✓-†

✓-†

✓-Ä- Generate timely sales reports.

✓-Ä- Organizing seasonal promotions and events.

✓-Ä-ç Supervise and motivate staff.

✓-Ä-ç ✓-†✓-†Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓-Ä-ç Set individual sales targets with sales team.

✓-Ä-ç Handling Enquiries.

✓-Ä-ç Generating new enquiries

✓-Ä-ç Set individual sales targets with sales team.

✓-Ä-ç Continuously managing team performance.

✓-Ä-ç Managing staff training requirements.

✓-Ä-ç Generate timely sales reports.

✓-Ä-ç Organizing seasonal promotions and events.

✓-Ä-ç Supervise and motivate staff.

✓-Ä-ç Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

✓-Ä-ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

✓-Ä-ç Build strategies and develop marketing initiative to create awareness of company services.

✓-Ä-ç Propose and execute the promotional programme to attract clients.

✓-Ä-ç Working with the team of four - six people thereby ensuring that targets defined are achieved.

✓-Ä-ç Arrange all the necessary & possible facilities for information desk.

✓-Ä-ç Manages personal and develops sales roles support staff.

✓-Ä-ç Reviews progress of sales roles throughout the company.

✓-Ä-ç Determine price schedules and discount rate.

✓-Ä-ç Generate timely sales reports.

✓-Ä-ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

√Ç-û-Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

✓ Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaining existing Merchants.

✓ Cold calling With CASA Team (ICICI BANK) Generating leads.

✓ Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

✓ Calling on leads generated Interacting with clients on call & suggesting property Flat/Bunglows/N.A Plots Row houses as per their requirement.

✓ Meeting new channel partners & maintain relationship with channel partners for leads.

✓ Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

✓ Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: ✓ Multi-tasking ✓ Collaborative ✓ Optimistic Thinking ✓ Effective teamleader ✓ Visualizing the work which is to be done ✓ Good Grip on Communication ✓ Various Languages Known ✓ Value loyalty and is loyal towards my responsibility ✓ Compatible working with office

Education Details

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Exprience - 4 monthsCompany Details

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area,along with branch Manager,I up leads given to me by my corporate office, I meet them personally give them the best solutions and product for their business, I even generate leads by myself by calling up the clients through cold call,My job is like an entrepreneur here, which basically involves managing a small business.

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Exprience - Less than 1 year months

Cold Calling- Exprience - Less than 1 year months

Sales- Exprience - Less than 1 year months

Salesforce- Exprience - Less than 1 year months

MS Office- Exprience - Less than 1 year monthsCompany Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing Customer sales management 5. Talent management 6. Direct sales management STRENGTHS 1. Dedication and dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time slot Team work: able to work cooperatively in a team and lead the team to success Education Details

Sales manager

Skill Details

AND MARKETING- Experience - 6 months

DIRECT SALES- Experience - 36 months

MARKETING- Experience - 6 months

OF SALES- Experience - 36 months

SALES- Experience - 36 months Company Details

company - Bajaj finance

description -

company - Bajaj finance

description - SBI BANK AS A OFFICE ASSISTENCE FOR 1 YEAR

K G N SHOPE AS A OFFICE ASSISTENCE 6 MONTH

VODAFONE AS A TELLER CALLER 1 YEAR

Bajaj Finserv Ltd AS An Assistant Sales Manager 11 MONTH

Square Capital AS A Sales Manager 5 MONTH

At present working in Bajaj Housing Finance Ltd AS An Assistant Sales Manager

KEY SKILLS: ✓ Planning & Strategizing ✓ Presentation skill ✓ Client relationship ✓ Energy ✓ Enquiry Generation ✓ Achieving Targets QUALIFICATIONS: A university in marketing or business is preferred or a minimum of three years of related experience in sales & marketing sector. Problem - solving & analytical skills to interpret sales performance and market trend information. Proven ability to motivate and lead sales team. Experience in developing marketing and sales strategies. Excellent oral and written communication plus a good working knowledge of Microsoft Office. Computer KNOWLEDGE ✓ Knowledge of MS Excel, MS Word, MS PowerPoint achievements and Interests ✓ I played Cricket for National Team (Maharashtra Cricket Association) ✓ Played Regional level Cricket Tournament Three times for School team ✓ Worked as Secretary in college annual meet. ✓ Worked as a volunteer for road show in POONA College. ✓ Worked as a Group leader for college presentation. ✓ My Interest are Learning various computers languages & Tricks Techniques of computer and Playing Cricket. personal Information . Education Details

MBA Operations Dr. D. Y. Patil College

B.B.A. Marketing Pune, Maharashtra Poona College

H. S. C. Moledina high School & Jr. College

S. S. C. Maharashtra Board A.M.V.High School

Sales manager

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓ Set individual sales targets with sales team.

✓-Ä-Ç Handling Enquiries.

✓-Ä-Ç Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.✓-†

✓-Ä-Ç Managing staff training requirements.✓-†

✓-†

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç ✓-†✓-†Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Handling Enquiries.

✓-Ä-Ç Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.

✓-Ä-Ç Managing staff training requirements.

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

✓-Ä-Ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (

in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

- √Ç-Ä-Ç Build strategies and develop marketing initiative to create awareness of company services.
- √Ç-Ä-Ç Propose and execute the promotional programme to attract clients.
- √Ç-Ä-Ç Working with the team of four - six people thereby ensuring that targets defined are achieved.
- √Ç-Ä-Ç Arrange all the necessary & possible facilities for information desk.
- √Ç-Ä-Ç Manages personal and develops sales roles support staff.
- √Ç-Ä-Ç Reviews progress of sales roles throughout the company.
- √Ç-Ä-Ç Determine price schedules and discount rate.
- √Ç-Ä-Ç Generate timely sales reports.
- √Ç-Ä-Ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

√Ç~û~Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

√Ç~û~Ç Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaing existing Merchants.

√Ç~û~Ç Cold calling With CASA Team (ICICI BANK) Generating leads.

√Ç~û~Ç Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

√Ç~û~Ç Calling on leads gegenerat Interacting with clients on call & suggesting property Flat/Bunglows/N.A Pl
Row houses as per their requirement.

✓-û-ç Meeting new channel partners & maintain relationship with channel partners for leads.

✓-û-ç Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

✓-û-ç Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: ✓-Ä-ç Multi-tasking ✓-Ä-ç Collaborative ✓-Ä-ç Optimistic Thinking ✓-Ä-ç Effective teamleader
trainer ✓-Ä-ç Visualizing the work which is to be done ✓-Ä-ç Good Grip on Communication ✓-Ä-ç Various
Languages Known ✓-Ä-ç Value loyalty and is loyal towards my responsibility ✓-Ä-ç Compatible working with
office

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Exprience - 4 months

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area,along with branch Manager,I
up leads given to me by my corporate office, I meet them personally give them the best solutions and product
for their business, I even generate leads by myself by calling up the clients through cold call,My job is like an
entrepreneur here, which basically involves managing a small business.

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Experience - Less than 1 year months

Cold Calling- Experience - Less than 1 year months

Sales- Experience - Less than 1 year months

Salesforce- Experience - Less than 1 year months

MS Office- Experience - Less than 1 year months

Company Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing Customer sales management 5. Talent management 6. Direct sales management

STRENGTHS 1. Dedication and dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time slot

Team work: able to work cooperatively in a team and lead the team to success

Education Details

Sales manager

Skill Details

AND MARKETING- Exprience - 6 months

DIRECT SALES- Exprience - 36 months

MARKETING- Exprience - 6 months

OF SALES- Exprience - 36 months

SALES- Exprience - 36 months

Company Details

company - Bajaj finance

description -

company - Bajaj finance

description - SBI BANK AS A OFFICE ASSISTENCE FOR 1 YEAR

K G N SHOPE AS A OFFICE ASSISTENCE 6 MONTH

VODAFONE AS A TELLE CALLER 1 YEAR

Bajaj Finserv Ltd AS An Assistant Sales Manager 11 MONTH

Square Capital AS A Sales Manager 5 MONTH

At present working in Bajaj Housing Finance Ltd AS An Assistant Sales Manager

KEY SKILLS: ✓✓ Planning & Strategizing ✓✓ Presentation skill ✓✓ Client relationship ✓✓ Energy ✓✓ Enquiry Generation ✓✓ Achieving Targets QUALIFICATIONS: A university in marketing or business is preferred or a minimum of three years of related experience in sales & marketing sector. Problem - solving & analytical skills to interpret sales performance and market trend information. Proven ability to motivate and lead sales team. Experience in developing marketing and sales strategies. Excellent oral and written communication plus a good working knowledge of Microsoft Office. Computer KNOWLEDGE ✓✓ Knowledge of MS Excel, MS Word, MS PowerPoint achievements and Interests ✓✓ I played Cricket for National Team (Maharashtra Cricket Association) ✓✓ Played Regional level Cricket Tournament Three times for School team ✓✓ Worked as Secretary in college annual meet. ✓✓ Worked as a volunteer for road show in POONA College. ✓✓ Worked as a Group leader for college presentation. ✓✓ My Interest are Learning various computers languages & Tricks Techniques of computer and Playing Cricket. personal Information . Education Details

MBA Operations Dr. D. Y. Patil College

B.B.A. Marketing Pune, Maharashtra Poona College

H. S. C. Moledina high School & Jr. College

S. S. C. Maharashtra Board A.M.V.High School

Sales manager

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓-Ä-ç Set individual sales targets with sales team.

✓-Ä-ç Handling Enquiries.

✓-Ä-ç Generating new enquiries

✓-Ä-ç Set individual sales targets with sales team.

✓-Ä-ç Continuously managing team performance.✓-†

✓-Ä-Ç Managing staff training requirements.✓-†

✓-†

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç ✓-†✓-†Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Handling Enquiries.

✓-Ä-Ç Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.

✓-Ä-Ç Managing staff training requirements.

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

✓-Ä-Ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

✓-Ä-Ç Build strategies and develop marketing initiative to create awareness of company services.

✓-Ä-Ç Propose and execute the promotional programme to attract clients.

✓-Ä-Ç Working with the team of four - six people thereby ensuring that targets defined are achieved.

✓-Ä-Ç Arrange all the necessary & possible facilities for information desk.

✓-Ä-Ç Manages personal and develops sales roles support staff.

✓-Ä-Ç Reviews progress of sales roles throughout the company.

✓→Ä→Ç Determine price schedules and discount rate.

✓→Ä→Ç Generate timely sales reports.

✓→Ä→Ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

✓→û→Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

✓ Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaining existing Merchants.

✓ Cold calling With CASA Team (ICICI BANK) Generating leads.

✓ Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

✓ Calling on leads generating Interacting with clients on call & suggesting property Flat/Bunglows/N.A Plots Row houses as per their requirement.

✓ Meeting new channel partners & maintain relationship with channel partners for leads.

✓ Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

✓ Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: ✓ Multi-tasking ✓ Collaborative ✓ Optimistic Thinking ✓ Effective teamleader ✓ trainer ✓ Visualizing the work which is to be done ✓ Good Grip on Communication ✓ Various Languages Known ✓ Value loyalty and is loyal towards my responsibility ✓ Compatible working with office

Education Details

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Exprience - 4 monthsCompany Details

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area,along with branch Manager,I up leads given to me by my corporate office, I meet them personally give them the best solutions and product for their business, I even generate leads by myself by calling up the clients through cold call,My job is like an entrepreneur here, which basically involves managing a small business.

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Exprience - Less than 1 year months

Cold Calling- Exprience - Less than 1 year months

Sales- Exprience - Less than 1 year months

Salesforce- Exprience - Less than 1 year months

MS Office- Exprience - Less than 1 year monthsCompany Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing Customer sales management 5. Talent management 6. Direct sales management STRENGTHS 1. Dedication and dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time schedule Team work: able to work cooperatively in a team and lead the team to success Education Details

Sales manager

Skill Details

AND MARKETING- Experience - 6 months

DIRECT SALES- Experience - 36 months

MARKETING- Experience - 6 months

OF SALES- Experience - 36 months

SALES- Experience - 36 monthsCompany Details

company - Bajaj finance

description -

company - Bajaj finance

description - SBI BANK AS A OFFICE ASSISTENCE FOR 1 YEAR

K G N SHOPE AS A OFFICE ASSISTENCE 6 MONTH

VODAFONE AS A TELLE CALLER 1 YEAR

Bajaj Finserv Ltd AS An Assistant Sales Manager 11 MONTH

Square Capital AS A Sales Manager 5 MONTH

At present working in Bajaj Housing Finance Ltd AS An Assistant Sales Manager

KEY SKILLS: ✓ Planning & Strategizing ✓ Presentation skill ✓ Client relationship ✓ Energy ✓ Enquiry Generation ✓ Achieving Targets QUALIFICATIONS: A university in marketing or business is preferred or a minimum of three years of related experience in sales & marketing sector. Problem - solving & analytical skills to interpret sales performance and market trend information. Proven ability to motivate and lead sales team. Experience in developing marketing and sales strategies. Excellent oral and written communication plus a good working knowledge of Microsoft Office. Computer KNOWLEDGE ✓ Knowledge of MS Excel, MS Word, MS PowerPoint achievements and Interests ✓ I played Cricket for National Team (Maharashtra Cricket Association) ✓ Played Regional level Cricket Tournament Three times for School team ✓ Worked as Secretary in college annual meet. ✓ Worked as a volunteer for road show in POONA College. ✓ Worked as a Group leader for college presentation. ✓ My Interest are Learning various computers languages & Tricks Techniques of computer and Playing Cricket. personal Information . Education Details

MBA Operations Dr. D. Y. Patil College

B.B.A. Marketing Pune, Maharashtra Poona College

H. S. C. Moledina high School & Jr. College

S. S. C. Maharashtra Board A.M.V.High School

Sales manager

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Handling Enquiries.

✓-Ä-Ç Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.✓-†

✓-Ä-Ç Managing staff training requirements.✓-†

✓-†

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç ✓-†✓-†Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓☞☛☞☞ Set individual sales targets with sales team.

✓☞☛☞☞ Handling Enquiries.

✓☞☛☞☞ Generating new enquiries

✓☞☛☞☞ Set individual sales targets with sales team.

✓☞☛☞☞ Continuously managing team performance.

✓☞☛☞☞ Managing staff training requirements.

✓☞☛☞☞ Generate timely sales reports.

✓☞☛☞☞ Organizing seasonal promotions and events.

✓☞☛☞☞ Supervise and motivate staff.

✓☞☛☞☞ Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

√Ç-Ä-Ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

√Ç-Ä-Ç Build strategies and develop marketing initiative to create awareness of company services.

√Ç-Ä-Ç Propose and execute the promotional programme to attract clients.

√Ç-Ä-Ç Working with the team of four - six people thereby ensuring that targets defined are achieved.

√Ç-Ä-Ç Arrange all the necessary & possible facilities for information desk.

√Ç-Ä-Ç Manages personal and develops sales roles support staff.

√Ç-Ä-Ç Reviews progress of sales roles throughout the company.

√Ç-Ä-Ç Determine price schedules and discount rate.

√Ç-Ä-Ç Generate timely sales reports.

√Ç-Ä-Ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

√Ç-û-Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

√Ç-û-Ç Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaing existing Merchants.

√Ç-û-Ç Cold calling With CASA Team (ICICI BANK) Generating leads.

Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

Calling on leads generated Interacting with clients on call & suggesting property Flat/Bunglows/N.A Plot Row houses as per their requirement.

Meeting new channel partners & maintain relationship with channel partners for leads.

Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: Multi-tasking Collaborative Optimistic Thinking Effective teamleader Visualizing the work which is to be done Good Grip on Communication Various Languages Known Value loyalty and is loyal towards my responsibility Compatible working with office

Education Details

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Experience - 4 months

Company Details

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area, along with branch Manager, I

up leads given to me by my corporate office, I meet them personally give them the best solutions and products for their business, I even generate leads by myself by calling up the clients through cold call, My job is like an entrepreneur here, which basically involves managing a small business.

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Experience - Less than 1 year months

Cold Calling- Experience - Less than 1 year months

Sales- Experience - Less than 1 year months

Salesforce- Experience - Less than 1 year months

MS Office- Experience - Less than 1 year months

Company Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing Customer sales management 5. Talent management 6. Direct sales management

STRENGTHS 1. Dedication and

dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time schedule
Team work: able to work cooperatively in a team and lead the team to success Education Details

Sales manager

Skill Details

AND MARKETING- Experience - 6 months

DIRECT SALES- Experience - 36 months

MARKETING- Experience - 6 months

OF SALES- Experience - 36 months

SALES- Experience - 36 months Company Details

company - Bajaj finance

description -

company - Bajaj finance

description - SBI BANK AS A OFFICE ASSISTENCE FOR 1 YEAR

K G N SHOPE AS A OFFICE ASSISTENCE 6 MONTH

VODAFONE AS A TELLER CALLER 1 YEAR

Bajaj Finserv Ltd AS An Assistant Sales Manager 11 MONTH

Square Capital AS A Sales Manager 5 MONTH

At present working in Bajaj Housing Finance Ltd AS An Assistant Sales Manager

KEY SKILLS: ✓ Planning & Strategizing ✓ Presentation skill ✓ Client relationship ✓ Energy ✓ Enquiry Generation ✓ Achieving Targets QUALIFICATIONS: A university in marketing or business is preferred or a minimum of three years of related experience in sales & marketing sector. Problem - solving & analytical skills to interpret sales performance and market trend information. Proven ability to motivate and lead

sales team. Experience in developing marketing and sales strategies. Excellent oral and written communication skills. plus a good working knowledge of Microsoft Office. Computer KNOWLEDGE ✓✓✓ Knowledge of MS Excel, MS Word, MS PowerPoint achievements and Interests ✓✓✓ I played Cricket for National Team (Maharashtra Cricket Association) ✓✓✓ Played Regional level Cricket Tournament Three times for School team ✓✓✓ Worked as Secretary in college annual meet. ✓✓✓ Worked as a volunteer for road show in POONA College. ✓✓✓ Worked as a Group leader for college presentation. ✓✓✓ My Interest are Learning various computers languages & Tricks. Techniques of computer and Playing Cricket. personal Information . Education Details

MBA Operations Dr. D. Y. Patil College

B.B.A. Marketing Pune, Maharashtra Poona College

H. S. C. Moledina high School & Jr. College

S. S. C. Maharashtra Board A.M.V.High School

Sales manager

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓✓✓ Set individual sales targets with sales team.

✓✓✓ Handling Enquiries.

✓-Ä-ç Generating new enquiries

✓-Ä-ç Set individual sales targets with sales team.

✓-Ä-ç Continuously managing team performance.✓-†

✓-Ä-ç Managing staff training requirements.✓-†

✓-†

✓-Ä-ç Generate timely sales reports.

✓-Ä-ç Organizing seasonal promotions and events.

✓-Ä-ç Supervise and motivate staff.

✓-Ä-ç ✓-†✓-†Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓-Ä-ç Set individual sales targets with sales team.

✓-Ä-ç Handling Enquiries.

✓-Ä-ç Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.

✓-Ä-Ç Managing staff training requirements.

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

✓-Ä-Ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

✓-Ä-Ç Build strategies and develop marketing initiative to create awareness of company services.

✓-Ä-Ç Propose and execute the promotional programme to attract clients.

✓-Ä-Ç Working with the team of four - six people thereby ensuring that targets defined are achieved.

✓-Ä-Ç Arrange all the necessary & possible facilities for information desk.

✓-Ä-Ç Manages personal and develops sales roles support staff.

✓-Ä-Ç Reviews progress of sales roles throughout the company.

✓-Ä-Ç Determine price schedules and discount rate.

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

√Ç-û-Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

√Ç-û-Ç Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaing existing Merchants.

√Ç-û-Ç Cold calling With CASA Team (ICICI BANK) Generating leads.

√Ç-û-Ç Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

√Ç-û-Ç Calling on leads gegenerat Interacting with clients on call & suggesting property Flat/Bunglows/N.A Pl
Row houses as per their requirement.

√Ç-û-Ç Meeting new channel partners & maintain relationship with channel partners for leads.

√Ç-û-Ç Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

✓ Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: ✓ Multi-tasking ✓ Collaborative ✓ Optimistic Thinking ✓ Effective teamleader
trainer ✓ Visualizing the work which is to be done ✓ Good Grip on Communication ✓ Various
Languages Known ✓ Value loyalty and is loyal towards my responsibility ✓ Compatible working with
office

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Exprience - 4 months

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area,along with branch Manager,I
up leads given to me by my corporate office, I meet them personally give them the best solutions and product
for their business, I even generate leads by myself by calling up the clients through cold call,My job is like an
entrepreneur here, which basically involves managing a small business.

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Experience - Less than 1 year months

Cold Calling- Experience - Less than 1 year months

Sales- Experience - Less than 1 year months

Salesforce- Experience - Less than 1 year months

MS Office- Experience - Less than 1 year months

Company Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing

Customer sales management 5. Talent management 6. Direct sales management

STRENGTHS 1. Dedication and dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time slot

Team work: able to work cooperatively in a team and lead the team to success

Education Details

Sales manager

Skill Details

AND MARKETING- Experience - 6 months

DIRECT SALES- Experience - 36 months

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓ Set individual sales targets with sales team.

✓ Handling Enquiries.

✓ Generating new enquiries

✓ Set individual sales targets with sales team.

✓ Continuously managing team performance.✓

✓ Managing staff training requirements.✓

✓

✓ Generate timely sales reports.

✓☒☒☒ Organizing seasonal promotions and events.

✓☒☒☒ Supervise and motivate staff.

✓☒☒☒ ✓☒☒☒ Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓☒☒☒ Set individual sales targets with sales team.

✓☒☒☒ Handling Enquiries.

✓☒☒☒ Generating new enquiries

✓☒☒☒ Set individual sales targets with sales team.

✓☒☒☒ Continuously managing team performance.

✓☒☒☒ Managing staff training requirements.

✓☒☒☒ Generate timely sales reports.

✓☒☒☒ Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

✓-Ä-Ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

✓-Ä-Ç Build strategies and develop marketing initiative to create awareness of company services.

✓-Ä-Ç Propose and execute the promotional programme to attract clients.

✓-Ä-Ç Working with the team of four - six people thereby ensuring that targets defined are achieved.

✓-Ä-Ç Arrange all the necessary & possible facilities for information desk.

✓-Ä-Ç Manages personal and develops sales roles support staff.

✓-Ä-Ç Reviews progress of sales roles throughout the company.

✓-Ä-Ç Determine price schedules and discount rate.

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 monthsCompany Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

√Ç-û-Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

√Ç-û-Ç Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaining existing Merchants.

√Ç-û-Ç Cold calling With CASA Team (ICICI BANK) Generating leads.

√Ç-û-Ç Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

√Ç-û-Ç Calling on leads generating Interacting with clients on call & suggesting property Flat/Bungalows/N.A Plot Row houses as per their requirement.

√Ç-û-Ç Meeting new channel partners & maintain relationship with channel partners for leads.

√Ç-û-Ç Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

√Ç-û-Ç Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: √Ç-Ä-Ç Multi-tasking √Ç-Ä-Ç Collaborative √Ç-Ä-Ç Optimistic Thinking √Ç-Ä-Ç Effective teamleader √Ç-Ä-Ç Visualizing the work which is to be done √Ç-Ä-Ç Good Grip on Communication √Ç-Ä-Ç Various Languages Known √Ç-Ä-Ç Value loyalty and is loyal towards my responsibility √Ç-Ä-Ç Compatible working with office
Education Details

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Exprience - 4 monthsCompany Details

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area,along with branch Manager,I up leads given to me by my corporate office, I meet them personally give them the best solutions and product for their business, I even generate leads by myself by calling up the clients through cold call,My job is like an entrepreneur here, which basically involves managing a small business.

Education Details

Bachelor's

Bachelor's Commerce India Guru Nanak high school

Sales Manager

Skill Details

Data Entry- Exprience - Less than 1 year months

Cold Calling- Exprience - Less than 1 year months

Sales- Exprience - Less than 1 year months

Salesforce- Exprience - Less than 1 year months

MS Office- Exprience - Less than 1 year monthsCompany Details

company - Emperor Honda

description -

company - Honda cars india Ltd

description - 1. Worked as an Asm at Maruti dealership for 10 years

2. Currently working as Manager sales in Honda car dealership from last 5 years

3. Good sportsmen represent my college in various cricket tournaments

4. Lead Nagpur university cricket team also

5. Searching job in car dealership or cricket academy

SKILLS 1. MS-Office 2. Good Communication skills and Convincing Power 3. Knowledge of sales and marketing

Customer sales management 5. Talent management 6. Direct sales management STRENGTHS 1. Dedication and

dependability 2. Flexibility: able to work in taxing and demanding conditions on reasonably stretchable time slot

Team work: able to work cooperatively in a team and lead the team to success Education Details

Sales manager

Skill Details

AND MARKETING- Experience - 6 months

DIRECT SALES- Experience - 36 months

MARKETING- Experience - 6 months

OF SALES- Experience - 36 months

SALES- Experience - 36 months Company Details

company - Bajaj finance

description -

company - Bajaj finance

description - SBI BANK AS A OFFICE ASSISTENCE FOR 1 YEAR

K G N SHOPE AS A OFFICE ASSISTENCE 6 MONTH

VODAFONE AS A TELLE CALLER 1 YEAR

Bajaj Finserv Ltd AS An Assistant Sales Manager 11 MONTH

Square Capital AS A Sales Manager 5 MONTH

At present working in Bajaj Housing Finance Ltd AS An Assistant Sales Manager

KEY SKILLS: ✓ Planning & Strategizing ✓ Presentation skill ✓ Client relationship ✓ Energy ✓ Enquiry Generation ✓ Achieving Targets QUALIFICATIONS: A university in marketing or business is preferred or a minimum of three years of related experience in sales & marketing sector. Problem - solving & analytical skills to interpret sales performance and market trend information. Proven ability to motivate and lead sales team. Experience in developing marketing and sales strategies. Excellent oral and written communication plus a good working knowledge of Microsoft Office. Computer KNOWLEDGE ✓ Knowledge of MS Excel, MS Word, MS PowerPoint achievements and Interests ✓ I played Cricket for National Team (Maharashtra Cricket Association) ✓ Played Regional level Cricket Tournament Three times for School team ✓ Worked as Secretary in college annual meet. ✓ Worked as a volunteer for road show in POONA College. ✓ Worked as a Group leader for college presentation. ✓ My Interest are Learning various computers languages & Tricks Techniques of computer and Playing Cricket. personal Information . Education Details

MBA Operations Dr. D. Y. Patil College

B.B.A. Marketing Pune, Maharashtra Poona College

H. S. C. Moledina high School & Jr. College

S. S. C. Maharashtra Board A.M.V.High School

Sales manager

Sales Manager

Skill Details

SALES- Exprience - 104 months

MARKETING- Exprience - 97 months

SALES TEAM- Exprience - 44 months

AND SALES- Exprience - 6 months

EXCEL- Exprience - 6 monthsCompany Details

company - F2 Fun Fitness

description - ✓ Set individual sales targets with sales team.

✓ Handling Enquiries.

✓ Generating new enquiries

✓ Set individual sales targets with sales team.

✓ Continuously managing team performance.✓

✓ Managing staff training requirements.✓

✓

✓ Generate timely sales reports.

✓ Organizing seasonal promotions and events.

✓ Supervise and motivate staff.

✓ ✓ Holds regular meeting with sales staff.

company - Gold's Gym India Pvt Ltd

description - JOB PROFILE:

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Handling Enquiries.

✓-Ä-Ç Generating new enquiries

✓-Ä-Ç Set individual sales targets with sales team.

✓-Ä-Ç Continuously managing team performance.

✓-Ä-Ç Managing staff training requirements.

✓-Ä-Ç Generate timely sales reports.

✓-Ä-Ç Organizing seasonal promotions and events.

✓-Ä-Ç Supervise and motivate staff.

✓-Ä-Ç Holds regular meeting with sales staff.

company -

description - 10 to 24/2012

Achievements: Joined as a sales associate in 2010. Promoted to Sales Manager 2012.

Exceeded sales targets with high level of contribution & dedication to the organization.

Applauded for Best sales & marketing performance in Pune zone & Awarded the

√Ç-Ä-Ç Certificate of Excellence & outstanding performance in the year 2014. Ranked as #1 sales manager (in 2013 and 2014. Recognized for superior performance as a two-time district "Employee of the Month" hono

JOB PROFILE:

√Ç-Ä-Ç Build strategies and develop marketing initiative to create awareness of company services.

√Ç-Ä-Ç Propose and execute the promotional programme to attract clients.

√Ç-Ä-Ç Working with the team of four - six people thereby ensuring that targets defined are achieved.

√Ç-Ä-Ç Arrange all the necessary & possible facilities for information desk.

√Ç-Ä-Ç Manages personal and develops sales roles support staff.

√Ç-Ä-Ç Reviews progress of sales roles throughout the company.

√Ç-Ä-Ç Determine price schedules and discount rate.

√Ç-Ä-Ç Generate timely sales reports.

√Ç-Ä-Ç Control expenses and monitor budgets.

company - Talwalkars Aspire Fitness Pvt Ltd

description -

company - Talwalkars Aspire Fitness Pvt Ltd

description -

IT Skills: MS Office. Photoshop. SQL Server.Education Details

June 2015 Bachelor Yashwantrao chavan maharashtra university

Sales Manager

Sales Manager

Skill Details

MS OFFICE- Exprience - 6 months

MS SQL SERVER- Exprience - 6 months

PHOTOSHOP- Exprience - 6 months

SQL- Exprience - 6 months

SQL SERVER- Exprience - 6 months

Company Details

company - Nature Of Work

description - Generating leads on calls, Suggesting Residential property as per clients budget & specification, b
Relationship with Channel Partner.

√Ç-û-Ç Meeting with clients for project presentation follow for up Site Visit

Deal closure.

Worked with ICICI Merchant services (Hgs Payroll) As Sales Manager. (16th Jan 2017 to till 30th Aug 2018)

Nature of Work:

√Ç-û-Ç Sales OF POS EDC Machine, SME Loan, Loan against electronic payment.

Acquiring New Merchants And retaing existing Merchants.

√Ç-û-Ç Cold calling With CASA Team (ICICI BANK) Generating leads.

√Ç-û-Ç Field Visit Providing demo to Retailers shopkeeper SME & Corporate merchant for Closing & Signup.

Worked with Mahal Pvt Ltd. as Sr. Sales Executive. (04th Mar 2016 to 03 Jan 2017)

Nature of Work:

✓-û-ç Calling on leads generated Interacting with clients on call & suggesting property Flat/Bunglows/N.A Pl
Row houses as per their requirement.

✓-û-ç Meeting new channel partners & maintain relationship with channel partners for leads.

✓-û-ç Achieving monthly targets, Maintaining reports & updating seniors of daily activities.

company - Bookmyflat.Com

description - Arranging Site visit with client on lead generated

✓-û-ç Closing deal by suggesting appropriate Residential property to clients as per their budget.

Skill Sets: ✓-Ä-ç Multi-tasking ✓-Ä-ç Collaborative ✓-Ä-ç Optimistic Thinking ✓-Ä-ç Effective teamleader
trainer ✓-Ä-ç Visualizing the work which is to be done ✓-Ä-ç Good Grip on Communication ✓-Ä-ç Various
Languages Known ✓-Ä-ç Value loyalty and is loyal towards my responsibility ✓-Ä-ç Compatible working with
officeEducation Details

January 2017 MBA Marketing & Sales Amity University

January 2015 Bsc. Hotel Management P.S.G College of arts and sciences

Institution/University/Board

Sales Manager

Sales and Marketing Management

Skill Details

MS office- Experience - 4 monthsCompany Details

company - Cohesive Technologies

description - I am responsible for Managing company's business in Mumbai area,along with branch Manager,I
up leads given to me by my corporate office, I meet them personally give them the best solutions and product
for their business, I even generate leads by myself by calling up the clients through cold call,My job is like an
entrepreneur here, which basically involves managing a small business.