**Education Details** 

May 1999 to September 2002 Diploma Mechanical Engg Mumbai, Maharashtra Institute of Mechanical Engg

May 1998 to May 1999 Diploma Mechanical Engg. Services ITES

May 1993 to May 1995 Mumbai, Maharashtra Industrial Training Institute

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant - Mechanical Engineering

Skill Details

Microsoft Office -Word ,Excel,Auto cad,Micro station J ERP 3d Modeling software- Exprience - 120 monthsCor Details

company - Mechanical Engineering

description - Role & Responsibilities: - Application Engineering / Pre Sales & Inside Sales V¢¬Ä¬¢ Provide application to inside sales personnel and outside sales channels, Provide product selection and materials of const technical recommendations.

 $V^{-}\ddot{A}$  - C Participate in the necessary training activities to establish technical competency & also Participate in F Service trips as directed by Top Mgmt.

‬¢ Assist Brand Managers and/or Product Managers as needed.

VǬĬÇ Takes active role as support for the Projects Quotations team, being responsible for the technical part project quotation including selection, sizing and costing of Pneumatic Automation Products, valves, linear & roactuator and field Fabrication & equipment on the basis of the customer's data sheets and Engineering Drawin

‬¢ Travel as required to support the field sales channel and to promote Company products and services.

VǬĬÇ Perform detailed reviews of customer specifications, providing comments, clarifications and alternative customer requirements.

‬¢ Coordinate with other technical departments as required, in order to minimize technical and cost risk

VC€¬C Sending quotations accurately and on-time, including all technical and commercial as per customer documentation requests. Participate in the customer negotiation process, including commercial and technical negotiations.

 $\sqrt{\zeta}$ - $\ddot{A}$ - $\dot{\zeta}$  Follow up of quotations to close the order also Follow up for payment collection.

‬¢ Perform PO reviews to ensure that all critical elements are correct and take up to Senior Top manager and customer in case of any discrepancies, and get PO amendment if required.

 $\sqrt{-\ddot{A}}$  Create the order transfer file for submission to the factory in accordance with PO. Support factory for order activities & after sales service where necessary to develop and maintain good customer service.

Role & Responsibilities: - Proposal/Estimation Engineering & Products Costing  $\sqrt{-\ddot{A}}$  Review and receive the for company products and solutions.

‬¢ Estimation of Pneumatic Automation Products & Projects, valves, linear & rotary actuator and field equipment, Piping, Fabricated equipment's etc.

‬¢ Plotting enquiries to vendors for critical bought out items.

‬¢ Continuous follow up with vendors for quotations.

‬¢ Applying thumb rule or standard practice of design while estimating for achieving accuracy with less t

VC€¬C Analyzing & evaluating estimated cost and actual cost of the jobs already manufactured in past to arr realistic cost estimates.

‬¢ Maintaining databanks of all quotations for readily available to others also.

Coordinating with Instrumentation & electrical dept. for costing.

V¢¬Ä¬¢ Handling estimation department while submitting offers on time. Visit to site for site projects, if requ ordination with Purchase and process departments. Attending Customer Enquiries meeting. Development of v

V,  $\ddot{A}$ , Preparation of statement enquiries pending for estimation/ under progress V,  $\ddot{A}$ , Understand the concern / pain area / requirement, Offer most suitable & optimized the tailor made or predesigned Chemtron solution with techno-commercial proposal which should be technically feasible & commercially viable.

 $V^{-}\ddot{A}_{-}$  Assign work to Jr. Proposal executives/Engineers  $V^{-}\ddot{A}_{-}$  Guide & Coordinate with design, CAD, sales, marketing, project & commercial department.

Role & Responsibilities: - Engg. Procurement & Purchase, Vendor Development & Supply Chain.

‬¢ Procurement of Steel/Raw Material & semi-finish Products Based on Projects requirement.

‬¢ Continuous improvement in negotiation process & Cost saving opportunities.

‬¢ Turn round time improvement & new vendor development Contract Management & Tenders.

VC€¬C To achieve target savings against budget and/or last purchase rates & develop new vendors. & Obtain quotation and finalization.

‬¢ Research and evaluate potential vendors and suppliers, Request quotes and do technical comparison Prices, also maintain good relationships with vendors and suppliers.

‬¢ Examine and review products and supplies to ensure quality & digitize procurement processes.

V¢¬Ä¬¢ Track incoming & future purchasing plans, Projects inventory, delivery arrival time, and note actual at time Organize and update database of suppliers, delivery times, invoices, and quantity of supplies.

‬¢ Collaborate with financial team members on contracts, invoicing, and other financial matters

‬¢ Finding out the suppliers for buying various materials from products finders as well as from internet S

‬¢ Create RFQ for materials for projects, departments, for project materials, equipment's and services.

 $\sqrt{\zeta}$  Review Vendor evaluation & Vendor registration from Supply time & quality of products.

company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interactivendors to ensure timely action of order & negotiating with the vendor.

€¬Ç Work directly with customer to understand their process and develop the best solution For their requ lead proposal engineering team & technical support to customer.

 $\sqrt{\varsigma}$  Work with sales team to professionally represent the company at a customer, gather Data and ask the question to define a project.

‬¢ Work with our engineers and designer to develop and quote cost effective solution. Cost estimation,

preparing proposal & quotation base on Technical specification of Customer requirement & identify production process and machines/brought out Item requirements. & co-ordinate with customer to understand exact requirements.

‬¢ Identification of critical problem & work out Proper solution in specified time frames.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement, petrochemical sector.)

‬¢ Executing cost saving techniques/ measures and modifications to achieve

Substantial Reduction in O & M expenditures and work within the budget

Maintaining fruitful Relationships with existing customers.

company - Rotex Engineers & Manufacturing Pvt. Ltd

description - Nov 2015 - June 2016 Rotex Engineers & Manufacturing Pvt. Ltd Dombivali MIDC, Kaylan.

Role & Responsibilities:- ‬¢ To Manage & enhance the activity related to proposal of pneumatics/fabrica projects & products.

 $\sqrt{-\ddot{A}}$  Project execution, Vendor development, supply chain Management, interacting with vendors to ensuraction of order & Negotiating with the vendor.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement petrochemical sector.)  $\sqrt{-\ddot{A}}$  Preparation of technical data sheets as per tender specification.

‬¢ Calculate price structure and analyze cost proposals.

‬¢ Monitoring progress throughout the job & comparing it with the schedule of work.

 $\sqrt{-\ddot{A}-\dot{c}}$  Maintaining fruitful relationships with existing customers  $\sqrt{-\ddot{A}-\dot{c}}$  Review Vendor evaluation & Verregistration from Supply time & quality of products.

‬¢ Examine and review products and supplies to ensure quality.

company - Design & Proposal Engineering

description - M/s Schrader Duncan Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- ‬¢ Project execution, Vendor development, supply chain Management, interaction

Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Design or modify Mechanical assemblies, hydraulic/pneumatic assemblies, Fabricated assy

Along with layouts/schematics and/or detailed drawings as per specification.

 $\sqrt{\varsigma}$  Generate electrical or mechanical product specifications, standard operating procedures, maintenance manuals & Doing basic mechanical design, if required.

V¢¬Ä¬¢ Participate in growth & developing innovative solutions with design & development, sales & marketin

‬¢ Define, coordinate, perform and generate engineering test reports & engineering analysis.

‬¢ In Co-Ordination with production manager implement and assure that all manufacturing processes are followed according to process Flow in relevant Departments.

 $\sqrt{-A-c}$  Maintain records of Non-Conformity (NC) raised during internal audits and close the same with corrections.

‬¢ Maintain records of obsolete documents and remain in touch with all HODs.

‬¢ Maintain ISO documents pertaining to ISO9001-2015 and bring awareness among employees.

 $V^{-}\ddot{A}_{-}$  Coordinate & communicate with channel partners, O.E.M.s, dealers, consultants & end customers for & offer technically feasible.

‬¢ Carry Out internal audit as per audit plan and schedule, maintain the record of controlled drawings.

company - Fabrication Field-Hoist, Goods Lifts

description - JOIST- O- MECH Engg. Pvt. Ltd, Rabale MIDC, Thane

Role & Responsibilities:- ‬¢ Detailing of drawing, Preparations of BOM & raw material inspection.

‬¢ Prototype manufacturing (3d modeling)

company - Fabrication Field

description -

company - MUKAND LTD, Kurla

description - Role & Responsibilities:- V¢¬Ä¬¢ Raw material inspection, Preparations of Gauge for inspection, ron housing for machining, checking surface finishing

SKILLS:  $\sqrt{-\hat{u}}$  Knowledge of software / computer: Auto CAD (Included Diploma Academic Syllabus)  $\sqrt{-\hat{u}}$  No  $\sqrt{-\hat{u}}$  CNC Programming (Fanuc Series) - milling STRENGTHS:  $\sqrt{-\hat{u}}$  Strong Dedication towards work.  $\sqrt{-\hat{u}}$  Learner.  $\sqrt{-\hat{u}}$  Positive thinking and self-confidence.  $\sqrt{-\hat{u}}$  Honest, discipline and hardworking. INDUSTRIAL EXPERIENCE:  $\sqrt{-\hat{u}}$  10 Day's Industrial Training at Nagpur agro Components, Hingna Road, Nagpur.  $\sqrt{-\hat{u}}$  Industrial Training at METAL FAB High-tech Pvt. Ltd, Hingna Road, Nagpur. EXTRA CRICULUM ACTIVITY: Educate Details

B.E RTMNU

Mechanical engineering

Skill Details

AUTO CAD- Exprience - 6 months

**AUTOMOTIVE- Exprience - 6 months** 

**AUTOMOTIVE CNC- Exprience - 6 months** 

CAD- Exprience - 6 months

CNC- Exprience - 6 monthsCompany Details

company - Tata motors, adani, maruti suzuki, jet airways. Air india.

description - 1. I am student of mechanical engineering in the final year. I'm fresher so don't have any experial industry.

2. But in 3 rd year the industrial training program conducted by the so 10 days training experiance in the industrial
3. In the 5 th semister the 10 days working in Nagpur Agro Components. While the working all the machine armachine i have seen in industry.
4. In 6 th semister another training program in Metal fab company.
company - No
description - English, Hindi, Marathi
➢ Participate in JSW Urja Project Competition 2017-2018
➢ Machine Assembly Disassembly and Functioning of parts (1 Weeks)
FINAL YEAR PROJECT:
V¢¬û¬¢ Design nd fabrication of Pneumatic Punching Machine - in BE
➢ Paddle operated Sugarcane Juicer machine - in Diploma Engineering. Education Details
January 2018 Bachelor's of Engineering Engineering Mumbai, Maharashtra MGM College of Engineering
Diploma Mechanical Pune, Maharashtra MIT
President of Mechanical Engineering Student's Association
President of Mechanical Engineering Student's Association
Skill Details
Company Details
company - Full Throttle

description - conducted by IIT Bombay. ‬¢ Worked as a President of Mechanical Engineering Student's Association [MESA] in MIT, Pune. company - R.C Car Race of STEPCONE description - paper & project contest and exhibition conducted by GMR Institute of Technology. **Education Details** June 2014 to June 2018 BE Mechanical Engineering Pune, Maharashtra Savitribai Phule Pune University Mechanical Design Engineer Mechanical design engineer Skill Details Microsoft office, Autocad, Catia, Solidworks- Exprience - 6 monthsCompany Details company - Push Engineering Pvt ltd description - Currently I am working as mechanical design engineer in Push engineering Pvt Itd. All types of ice plant are designed and manufactured in our company. Design includes design of pressure vessel ,condenser, of with the help of 3d modelling software. Also BOM Preparation of material.ERP System. company - Central Water and Power Research Station description - Pune) (Govt. of India) 1 year experience as a Research assistant of R&D Department of mechanical workshop at Central Water and Power Research Station, Khadakwasla, Pune (Govt. of india)

‬¢ Experiences different project of generation of sea waves in laboratory useful for design of port and ha structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

‬¢ Wave generated by wave maker comes under mechanical workshop. Wave generated with the help o hydraulic as well as pneumatic system and also by regular wave generator.

‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc 'B' at CWPRS.

‬¢ SOFTWARES SKILLS

‬¢ Autocad

‬¢ Catia V5

‬¢ MS office

‬¢ ProE

‬¢ EXTRA CURRICULAR ACTIVITY

‬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

‬¢ Coordinator of MESA as a treasurer.

‬¢ Attending 3d printing workshop in college.

‬¢ Work readiness training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ Life Skills training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ PERSONAL ATRIBUTES

‬¢ Positive Attitude

‬¢ Quick Learner

‬¢ Team Leader

\* I'm hard working person. \* I'm self confident and can mould myself to all work environments. Education Details

January 2016 B.E MECHANICAL ENGINEERING ALAMURI RATNAMALA INSTITUTE OF ENGINEERING & TECHNO

January 2010 H.S.C. Mumbai, Maharashtra MUMBAI UNIVERSITY Secured

January 2008 S.S.C. PRAKASH Jr. COLLEGE OF SCIENCE & COMMERCE

S.M.T. RAJDEVI HINDI HIGH SCHOOL

MAHARSHTRA STATE BOARD Secured

Design Engineer (Mechanical)

**Skill Details** 

Autocad, solidworks, catia- Exprience - 12 monthsCompany Details

company - SANARCO ENGINEERING PVT LTD

description - \* 1year in SANARCO ENGINEERING PVT. LTD. As a mechanical design engineer.

\* Working in SURYA FITNESS as a design engineer.

Major project:

- \* Project based on AUTOMATIC WALL PLASTERING MACHINE.
- \* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally suffer the construction/building industry.
- \* Automated plastering machine makes rendering easier, faster, and effortless as compare to manual applicat
- \* Automated plastering machine works with conventional cement mortar which brings it to a smooth, flat fini
- \* It has good future scope.

## Personal Detais: \* Father's Name: Gyandatt Chauhan

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Sr. Executive-Mechanical Engineering- Automation & Projects Consultant

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant - Mechanical Engineering

Skill Details

Microsoft Office -Word ,Excel,Auto cad,Micro station J ERP 3d Modeling software- Exprience - 120 monthsCor Details

company - Mechanical Engineering

description - Role & Responsibilities: - Application Engineering / Pre Sales & Inside Sales V¢¬Ä¬¢ Provide application support to inside sales personnel and outside sales channels, Provide product selection and materials of const technical recommendations.

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‬¢ Create RFQ for materials for projects, departments, for project materials, equipment's and services.

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company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interactivendors to ensure timely action of order & negotiating with the vendor.

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 $\sqrt{\zeta} - \ddot{A} - \dot{\zeta}$  Examine and review products and supplies to ensure quality.

company - Design & Proposal Engineering

description - M/s Schrader Duncan Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interaction

Vendors to ensure timely action of order & negotiating with the vendor.

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‬¢ Maintain ISO documents pertaining to ISO9001-2015 and bring awareness among employees.

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‬¢ Carry Out internal audit as per audit plan and schedule, maintain the record of controlled drawings.

company - Fabrication Field-Hoist, Goods Lifts

description - JOIST- O- MECH Engg. Pvt. Ltd, Rabale MIDC, Thane

Role & Responsibilities:- V¢¬Ä¬¢ Detailing of drawing, Preparations of BOM & raw material inspection.

‬¢ Prototype manufacturing (3d modeling)

company - Fabrication Field

description -

company - MUKAND LTD, Kurla

description - Role & Responsibilities:- V¢¬Ä¬¢ Raw material inspection, Preparations of Gauge for inspection, I on housing for machining, checking surface finishing

SKILLS:  $\sqrt{-\hat{u}}$  Knowledge of software / computer: Auto CAD (Included Diploma Academic Syllabus)  $\sqrt{-\hat{u}}$   $\sqrt{-\hat{u}}$   $\sqrt{-\hat{u}}$  CNC Programming (Fanuc Series) - milling STRENGTHS:  $\sqrt{-\hat{u}}$  Strong Dedication towards work.  $\sqrt{-\hat{u}}$  Learner.  $\sqrt{-\hat{u}}$  Positive thinking and self-confidence.  $\sqrt{-\hat{u}}$  Honest, discipline and hardworking. INDUSTRIA EXPERIENCE:  $\sqrt{-\hat{u}}$  10 Day's Industrial Training at Nagpur agro Components, Hingna Road, Nagpur.  $\sqrt{-\hat{u}}$  Industrial Training at METAL FAB High-tech Pvt. Ltd, Hingna Road, Nagpur. EXTRA CRICULUM ACTIVITY: Educate Details

B.E RTMNU

Mechanical engineering

**Skill Details** 

AUTO CAD- Exprience - 6 months

**AUTOMOTIVE- Exprience - 6 months** 

**AUTOMOTIVE CNC- Exprience - 6 months** 

CAD- Exprience - 6 months

CNC- Exprience - 6 monthsCompany Details

company - Tata motors, adani, maruti suzuki, jet airways. Air india.

description - 1. I am student of mechanical engineering in the final year. I'm fresher so don't have any experia industry.

- 2. But in 3 rd year the industrial training program conducted by the so 10 days training experiance in the industrial
- 3. In the 5 th semister the 10 days working in Nagpur Agro Components. While the working all the machine an machine i have seen in industry.
- 4. In 6 th semister another training program in Metal fab company.

company - No

description - English, Hindi, Marathi

➬¢ Participate in JSW Urja Project Competition 2017-2018

➬¢ Machine Assembly Disassembly and Functioning of parts (1 Weeks)

FINAL YEAR PROJECT:

➬¢ Design nd fabrication of Pneumatic Punching Machine - in BE

 $\sqrt{-\hat{u}}$  Paddle operated Sugarcane Juicer machine - in Diploma Engineering. Education Details

January 2018 Bachelor's of Engineering Engineering Mumbai, Maharashtra MGM College of Engineering

Diploma Mechanical Pune, Maharashtra MIT

President of Mechanical Engineering Student's Association Skill Details **Company Details** company - Full Throttle description - conducted by IIT Bombay. ‬¢ Worked as a President of Mechanical Engineering Student's Association [MESA] in MIT, Pune. company - R.C Car Race of STEPCONE description - paper & project contest and exhibition conducted by GMR Institute of Technology. **Education Details** June 2014 to June 2018 BE Mechanical Engineering Pune, Maharashtra Savitribai Phule Pune University Mechanical Design Engineer Mechanical design engineer **Skill Details** Microsoft office, Autocad, Catia, Solidworks- Exprience - 6 monthsCompany Details company - Push Engineering Pvt ltd

President of Mechanical Engineering Student's Association

description - Currently I am working as mechanical design engineer in Push engineering Pvt ltd. All types of ice plant are designed and manufactured in our company. Design includes design of pressure vessel, condenser, owith the help of 3d modelling software. Also BOM Preparation of material. ERP System.

company - Central Water and Power Research Station description - Pune)

(Govt. of India)

1 year experience as a Research assistant of R&D Department of mechanical workshop at

Central Water and Power Research Station, Khadakwasla, Pune (Govt. of india)

€¬Ç Experiences different project of generation of sea waves in laboratory useful for design of port and has structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

VC€¬C Wave generated by wave maker comes under mechanical workshop. Wave generated with the help o hydraulic as well as pneumatic system and also by regular wave generator.

‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc 'B' at CWPRS.

‬¢ SOFTWARES SKILLS

‬¢ Autocad

‬¢ Catia V5

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V¢¬Ä¬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

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Major project:

- \* Project based on AUTOMATIC WALL PLASTERING MACHINE.
- \* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally sufor the construction/building industry.
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- \* Automated plastering machine works with conventional cement mortar which brings it to a smooth, flat fini
- \* It has good future scope.

## Personal Detais:

\* Father's Name: Gyandatt Chauhan

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**Education Details** 

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Sr. Executive-Mechanical Engineering- Automation & Projects Consultant - Mechanical Engineering

**Skill Details** 

Microsoft Office -Word ,Excel,Auto cad,Micro station J ERP 3d Modeling software- Exprience - 120 monthsCor Details

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‬¢ Sending quotations accurately and on-time, including all technical and commercial as per customer documentation requests. Participate in the customer negotiation process, including commercial and technical negotiations.

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VC€¬C Perform PO reviews to ensure that all critical elements are correct and take up to Senior Top manager and customer in case of any discrepancies, and get PO amendment if required.

VC-A-C Create the order transfer file for submission to the factory in accordance with PO. Support factory for order activities & after sales service where necessary to develop and maintain good customer service.

Role & Responsibilities: - Proposal/Estimation Engineering & Products Costing  $V - \ddot{A} - \ddot{C}$  Review and receive the for company products and solutions.

€¬Ç Estimation of Pneumatic Automation Products & Projects, valves, linear & rotary actuator and field equipment, Piping, Fabricated equipment's etc.

‬¢ Plotting enquiries to vendors for critical bought out items.

‬¢ Continuous follow up with vendors for quotations.

‬¢ Applying thumb rule or standard practice of design while estimating for achieving accuracy with less t

VǬĬÇ Analyzing & evaluating estimated cost and actual cost of the jobs already manufactured in past to arr realistic cost estimates.

‬¢ Maintaining databanks of all quotations for readily available to others also.

Coordinating with Instrumentation & electrical dept. for costing.

VǬĬÇ Handling estimation department while submitting offers on time. Visit to site for site projects, if requordination with Purchase and process departments. Attending Customer Enquiries meeting. Development of v

V,  $\ddot{A}$ , Preparation of statement enquiries pending for estimation/ under progress V,  $\ddot{A}$ , Understand the concern / pain area / requirement, Offer most suitable & optimized the tailor made or predesigned Chemtron solution with techno-commercial proposal which should be technically feasible & commercially viable.

 $\sqrt{-\ddot{A}}$  Assign work to Jr. Proposal executives/Engineers  $\sqrt{-\ddot{A}}$  Guide & Coordinate with design, CAD, sales, marketing, project & commercial department.

Role & Responsibilities: - Engg. Procurement & Purchase, Vendor Development & Supply Chain.

‬¢ Procurement of Steel/Raw Material & semi-finish Products Based on Projects requirement.

‬¢ Continuous improvement in negotiation process & Cost saving opportunities.

‬¢ Turn round time improvement & new vendor development Contract Management & Tenders.

VC€¬C To achieve target savings against budget and/or last purchase rates & develop new vendors. & Obtain quotation and finalization.

‬¢ Research and evaluate potential vendors and suppliers, Request quotes and do technical comparison Prices, also maintain good relationships with vendors and suppliers.

 $\sqrt{\zeta}$  Examine and review products and supplies to ensure quality & digitize procurement processes.

VǬĬÇ Track incoming & future purchasing plans, Projects inventory, delivery arrival time, and note actual at time Organize and update database of suppliers, delivery times, invoices, and quantity of supplies.

‬¢ Collaborate with financial team members on contracts, invoicing, and other financial matters

 $\sqrt{-\ddot{A}}$  Finding out the suppliers for buying various materials from products finders as well as from internet S

‬¢ Create RFQ for materials for projects, departments, for project materials, equipment's and services.

‬¢ Review Vendor evaluation & Vendor registration from Supply time & quality of products.

company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interacti Vendors to ensure timely action of order & negotiating with the vendor.

 $\sqrt{c}$ - $\ddot{A}$ - $\ddot{c}$  Work directly with customer to understand their process and develop the best solution For their requ lead proposal engineering team & technical support to customer.

 $\sqrt{\varsigma}$  Work with sales team to professionally represent the company at a customer, gather Data and ask the question to define a project.

‬¢ Work with our engineers and designer to develop and quote cost effective solution. Cost estimation, preparing proposal & quotation base on Technical specification of Customer requirement & identify productic process and machines/brought out Item requirements. & co-ordinate with customer to understand exact requirements.

‬¢ Identification of critical problem & work out Proper solution in specified time frames.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement, petrochemical sector.)

‬¢ Executing cost saving techniques/ measures and modifications to achieve

Substantial Reduction in O & M expenditures and work within the budget

Maintaining fruitful Relationships with existing customers.

company - Rotex Engineers & Manufacturing Pvt. Ltd

description - Nov 2015 - June 2016 Rotex Engineers & Manufacturing Pvt. Ltd Dombivali MIDC, Kaylan.

Role & Responsibilities:-  $\sqrt{-\ddot{A}}$  To Manage & enhance the activity related to proposal of pneumatics/fabrication projects & products.

‬¢ Project execution, Vendor development, supply chain Management, interacting with vendors to ensuraction of order & Negotiating with the vendor.

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Customized manufacturing solutions. (Steel, Power & Cement petrochemical sector.)  $\sqrt{-\ddot{A}}$  Preparation of technical data sheets as per tender specification.

‬¢ Calculate price structure and analyze cost proposals.

‬¢ Monitoring progress throughout the job & comparing it with the schedule of work.

 $\sqrt{-\ddot{A}}$  Maintaining fruitful relationships with existing customers  $\sqrt{-\ddot{A}}$  Review Vendor evaluation & Verregistration from Supply time & quality of products.

‬¢ Examine and review products and supplies to ensure quality.

company - Design & Proposal Engineering

description - M/s Schrader Duncan Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interaction

Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Design or modify Mechanical assemblies, hydraulic/pneumatic assemblies, Fabricated assy

Along with layouts/schematics and/or detailed drawings as per specification.

VǬĬÇ Generate electrical or mechanical product specifications, standard operating procedures, maintenanc manuals & Doing basic mechanical design, if required.

‬¢ Participate in growth & developing innovative solutions with design & development, sales & marketing

‬¢ Define, coordinate, perform and generate engineering test reports & engineering analysis.

‬¢ In Co-Ordination with production manager implement and assure that all manufacturing processes are followed according to process Flow in relevant Departments.

 $\sqrt{-A-C}$  Maintain records of Non-Conformity (NC) raised during internal audits and close the same with correct actions.

‬¢ Maintain records of obsolete documents and remain in touch with all HODs.

‬¢ Maintain ISO documents pertaining to ISO9001-2015 and bring awareness among employees.

 $\sqrt{-\ddot{A}}$  Coordinate & communicate with channel partners, O.E.M.s, dealers, consultants & end customers for & offer technically feasible.

‬¢ Carry Out internal audit as per audit plan and schedule, maintain the record of controlled drawings.

company - Fabrication Field-Hoist, Goods Lifts

description - JOIST- O- MECH Engg. Pvt. Ltd, Rabale MIDC, Thane

Role & Responsibilities:- VǬĬÇ Detailing of drawing, Preparations of BOM & raw material inspection.

‬¢ Prototype manufacturing (3d modeling)

company - Fabrication Field

description -

company - MUKAND LTD, Kurla

description - Role & Responsibilities:- VǬĬÇ Raw material inspection, Preparations of Gauge for inspection, ron housing for machining, checking surface finishing

SKILLS:  $\sqrt{-\hat{u}} + c$  Knowledge of software / computer: Auto CAD (Included Diploma Academic Syllabus)  $\sqrt{-\hat{u}} + c$  N $\sqrt{-\hat{u}} + c$  CNC Programming (Fanuc Series) - milling STRENGTHS:  $\sqrt{-\hat{u}} + c$  Strong Dedication towards work.  $\sqrt{-\hat{u}} + c$  Learner.  $\sqrt{-\hat{u}} + c$  Positive thinking and self-confidence.  $\sqrt{-\hat{u}} + c$  Honest, discipline and hardworking. INDUSTRIA EXPERIENCE:  $\sqrt{-\hat{u}} + c$  10 Day's Industrial Training at Nagpur agro Components, Hingna Road, Nagpur.  $\sqrt{-\hat{u}} + c$  1 Industrial Training at METAL FAB High-tech Pvt. Ltd, Hingna Road, Nagpur. EXTRA CRICULUM ACTIVITY: Educat Details

**B.E RTMNU** 

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Skill Details

AUTO CAD- Exprience - 6 months

**AUTOMOTIVE- Exprience - 6 months** 

**AUTOMOTIVE CNC- Exprience - 6 months** 

CAD- Exprience - 6 months

CNC- Exprience - 6 monthsCompany Details

company - Tata motors, adani, maruti suzuki, jet airways. Air india.

description - 1. I am student of mechanical engineering in the final year. I'm fresher so don't have any experia industry.

- 2. But in 3 rd year the industrial training program conducted by the so 10 days training experiance in the industrial
- 3. In the 5 th semister the 10 days working in Nagpur Agro Components. While the working all the machine an machine i have seen in industry.
- 4. In 6 th semister another training program in Metal fab company.

company - No

description - English, Hindi, Marathi

➬¢ Participate in JSW Urja Project Competition 2017-2018

➬¢ Machine Assembly Disassembly and Functioning of parts (1 Weeks)

FINAL YEAR PROJECT:

➬¢ Design nd fabrication of Pneumatic Punching Machine - in BE

 $\sqrt{-\hat{u}}$  Paddle operated Sugarcane Juicer machine - in Diploma Engineering. Education Details

January 2018 Bachelor's of Engineering Engineering Mumbai, Maharashtra MGM College of Engineering

Diploma Mechanical Pune, Maharashtra MIT

President of Mechanical Engineering Student's Association

President of Mechanical Engineering Student's Association

**Skill Details** 

**Company Details** 

company - Full Throttle

description - conducted by IIT

Bombay.

‬¢ Worked as a President of Mechanical Engineering Student's Association [MESA] in

MIT, Pune.

company - R.C Car Race of STEPCONE

description - paper & project contest and exhibition conducted by GMR Institute of Technology. Education Details

June 2014 to June 2018 BE Mechanical Engineering Pune, Maharashtra Savitribai Phule Pune University

Mechanical Design Engineer

Mechanical design engineer

**Skill Details** 

Microsoft office, Autocad, Catia, Solidworks- Exprience - 6 monthsCompany Details

company - Push Engineering Pvt ltd

description - Currently I am working as mechanical design engineer in Push engineering Pvt ltd. All types of ice plant are designed and manufactured in our company. Design includes design of pressure vessel, condenser, c with the help of 3d modelling software. Also BOM Preparation of material. ERP System.

company - Central Water and Power Research Station

description - Pune)

(Govt. of India)

1 year experience as a Research assistant of R&D Department of mechanical workshop at

Central Water and Power Research Station, Khadakwasla, Pune (Govt. of india)

‬¢ Experiences different project of generation of sea waves in laboratory useful for design of port and ha structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

‬¢ Wave generated by wave maker comes under mechanical workshop. Wave generated with the help o hydraulic as well as pneumatic system and also by regular wave generator.

‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc 'B' at CWPRS.

‬¢ SOFTWARES SKILLS

‬¢ Autocad

‬¢ Catia V5

‬¢ MS office

‬¢ ProE

‬¢ EXTRA CURRICULAR ACTIVITY

‬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

‬¢ Coordinator of MESA as a treasurer.

‬¢ Attending 3d printing workshop in college.

‬¢ Work readiness training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ Life Skills training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ PERSONAL ATRIBUTES

‬¢ Positive Attitude

‬¢ Quick Learner

‬¢ Team Leader

\* I'm hard working person. \* I'm self confident and can mould myself to all work environments. Education Deta

January 2016 B.E MECHANICAL ENGINEERING ALAMURI RATNAMALA INSTITUTE OF ENGINEERING & TECHNO

January 2010 H.S.C. Mumbai, Maharashtra MUMBAI UNIVERSITY Secured

January 2008 S.S.C. PRAKASH Jr. COLLEGE OF SCIENCE & COMMERCE

S.M.T. RAJDEVI HINDI HIGH SCHOOL

MAHARSHTRA STATE BOARD Secured

Design Engineer (Mechanical)

**Skill Details** 

Autocad, solidworks, catia- Exprience - 12 monthsCompany Details

company - SANARCO ENGINEERING PVT LTD

description - \* 1year in SANARCO ENGINEERING PVT. LTD. As a mechanical design engineer.

\* Working in SURYA FITNESS as a design engineer.

Major project:

\* Project based on AUTOMATIC WALL PLASTERING MACHINE.

\* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally suffer the construction/building industry.

To the construction, building madely.

\* Automated plastering machine makes rendering easier, faster, and effortless as compare to manual applicat

\* Automated plastering machine works with conventional cement mortar which brings it to a smooth, flat fini

\* It has good future scope.

Personal Detais:

\* Father's Name: Gyandatt Chauhan

\*

\*

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**Education Details** 

May 1999 to September 2002 Diploma Mechanical Engg Mumbai, Maharashtra Institute of Mechanical Engg

May 1998 to May 1999 Diploma Mechanical Engg. Services ITES

May 1993 to May 1995 Mumbai, Maharashtra Industrial Training Institute

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant - Mechanical Engineering

**Skill Details** 

Microsoft Office -Word ,Excel,Auto cad,Micro station J ERP 3d Modeling software- Exprience - 120 monthsCor Details

company - Mechanical Engineering

description - Role & Responsibilities: - Application Engineering / Pre Sales & Inside Sales V¢¬Ä¬¢ Provide application to inside sales personnel and outside sales channels, Provide product selection and materials of const technical recommendations.

 $\sqrt{-\ddot{A}}$  Participate in the necessary training activities to establish technical competency & also Participate in F Service trips as directed by Top Mgmt.

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VǬĬÇ Takes active role as support for the Projects Quotations team, being responsible for the technical part project quotation including selection, sizing and costing of Pneumatic Automation Products, valves, linear & roactuator and field Fabrication & equipment on the basis of the customer's data sheets and Engineering Drawin

‬¢ Travel as required to support the field sales channel and to promote Company products and services.

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‬¢ To achieve target savings against budget and/or last purchase rates & develop new vendors. & Obtain

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‬¢ Create RFQ for materials for projects, departments, for project materials, equipment's and services.

‬¢ Review Vendor evaluation & Vendor registration from Supply time & quality of products.

company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interacti Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Work directly with customer to understand their process and develop the best solution For their requ lead proposal engineering team & technical support to customer.

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VǬĬÇ Work with our engineers and designer to develop and quote cost effective solution. Cost estimation, preparing proposal & quotation base on Technical specification of Customer requirement & identify production process and machines/brought out Item requirements. & co-ordinate with customer to understand exact requirements.

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Customized manufacturing solutions. (Steel, Power & Cement, petrochemical sector.)

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Maintaining fruitful Relationships with existing customers.

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description - Nov 2015 - June 2016 Rotex Engineers & Manufacturing Pvt. Ltd Dombivali MIDC, Kaylan.

Role & Responsibilities:- ‬¢ To Manage & enhance the activity related to proposal of pneumatics/fabrica projects & products.

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‬¢ Monitoring progress throughout the job & comparing it with the schedule of work.

 $\sqrt{-\ddot{A}-\dot{c}}$  Maintaining fruitful relationships with existing customers  $\sqrt{-\ddot{A}-\dot{c}}$  Review Vendor evaluation & Verregistration from Supply time & quality of products.

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company - Design & Proposal Engineering

description - M/s Schrader Duncan Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interacti

Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Design or modify Mechanical assemblies, hydraulic/pneumatic assemblies, Fabricated assy

Along with layouts/schematics and/or detailed drawings as per specification.

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V\$ $\neg$ Ä $\neg$ \$ Maintain records of Non-Conformity (NC) raised during internal audits and close the same with corrections.

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‬¢ Carry Out internal audit as per audit plan and schedule, maintain the record of controlled drawings.

company - Fabrication Field-Hoist, Goods Lifts

description - JOIST- O- MECH Engg. Pvt. Ltd, Rabale MIDC, Thane

Role & Responsibilities:- ‬¢ Detailing of drawing, Preparations of BOM & raw material inspection.

‬¢ Prototype manufacturing (3d modeling)

company - Fabrication Field

description -

company - MUKAND LTD, Kurla

description - Role & Responsibilities:-  $\sqrt{\zeta} - \ddot{A} - \zeta$  Raw material inspection, Preparations of Gauge for inspection, on housing for machining, checking surface finishing

SKILLS:  $\sqrt{-\hat{u}}$  Knowledge of software / computer: Auto CAD (Included Diploma Academic Syllabus)  $\sqrt{-\hat{u}}$   $\sqrt{-\hat{u}}$   $\sqrt{-\hat{u}}$  CNC Programming (Fanuc Series) - milling STRENGTHS:  $\sqrt{-\hat{u}}$  Strong Dedication towards work.  $\sqrt{-\hat{u}}$  Learner.  $\sqrt{-\hat{u}}$  Positive thinking and self-confidence.  $\sqrt{-\hat{u}}$  Honest, discipline and hardworking. INDUSTRIA EXPERIENCE:  $\sqrt{-\hat{u}}$  10 Day's Industrial Training at Nagpur agro Components, Hingna Road, Nagpur.  $\sqrt{-\hat{u}}$  Industrial Training at METAL FAB High-tech Pvt. Ltd, Hingna Road, Nagpur. EXTRA CRICULUM ACTIVITY: Educate Details

**B.E RTMNU** 

Mechanical engineering

**Skill Details** 

AUTO CAD- Exprience - 6 months

AUTOMOTIVE- Exprience - 6 months

AUTOMOTIVE CNC- Exprience - 6 months

CAD- Exprience - 6 months

CNC- Exprience - 6 monthsCompany Details

company - Tata motors, adani, maruti suzuki, jet airways. Air india.

description - 1. I am student of mechanical engineering in the final year. I'm fresher so don't have any experia industry.

- 2. But in 3 rd year the industrial training program conducted by the so 10 days training experiance in the industrial
- 3. In the 5 th semister the 10 days working in Nagpur Agro Components. While the working all the machine an machine i have seen in industry.
- 4. In 6 th semister another training program in Metal fab company.

company - No

description - English, Hindi, Marathi

➬¢ Participate in JSW Urja Project Competition 2017-2018 ➬¢ Machine Assembly Disassembly and Functioning of parts (1 Weeks) FINAL YEAR PROJECT: ➬¢ Design nd fabrication of Pneumatic Punching Machine - in BE ➬¢ Paddle operated Sugarcane Juicer machine - in Diploma Engineering. **Education Details** January 2018 Bachelor's of Engineering Engineering Mumbai, Maharashtra MGM College of Engineering Diploma Mechanical Pune, Maharashtra MIT President of Mechanical Engineering Student's Association President of Mechanical Engineering Student's Association Skill Details **Company Details** company - Full Throttle description - conducted by IIT Bombay. ‬¢ Worked as a President of Mechanical Engineering Student's Association [MESA] in MIT, Pune.

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description - paper & project contest and exhibition conducted by GMR Institute of Technology. Education Details

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Mechanical Design Engineer

Mechanical design engineer

Skill Details

Microsoft office, Autocad, Catia, Solidworks- Exprience - 6 monthsCompany Details

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description - Currently I am working as mechanical design engineer in Push engineering Pvt ltd. All types of ice plant are designed and manufactured in our company. Design includes design of pressure vessel, condenser, c with the help of 3d modelling software. Also BOM Preparation of material. ERP System.

company - Central Water and Power Research Station

description - Pune)

(Govt. of India)

1 year experience as a Research assistant of R&D Department of mechanical workshop at

Central Water and Power Research Station, Khadakwasla, Pune (Govt. of india)

VǬĬÇ Experiences different project of generation of sea waves in laboratory useful for design of port and has structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

‬¢ Wave generated by wave maker comes under mechanical workshop. Wave generated with the help o hydraulic as well as pneumatic system and also by regular wave generator.

‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc

'B' at CWPRS.

‬¢ SOFTWARES SKILLS

‬¢ Autocad

‬¢ Catia V5

‬¢ MS office

‬¢ ProE

‬¢ EXTRA CURRICULAR ACTIVITY

‬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

‬¢ Coordinator of MESA as a treasurer.

‬¢ Attending 3d printing workshop in college.

‬¢ Work readiness training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ Life Skills training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ PERSONAL ATRIBUTES

‬¢ Positive Attitude

‬¢ Quick Learner

‬¢ Team Leader

\* I'm hard working person. \* I'm self confident and can mould myself to all work environments. Education Details

January 2016 B.E MECHANICAL ENGINEERING ALAMURI RATNAMALA INSTITUTE OF ENGINEERING & TECHNO

January 2010 H.S.C. Mumbai, Maharashtra MUMBAI UNIVERSITY Secured

January 2008 S.S.C. PRAKASH Jr. COLLEGE OF SCIENCE & COMMERCE

S.M.T. RAJDEVI HINDI HIGH SCHOOL

## MAHARSHTRA STATE BOARD Secured

Design Engineer (Mechanical)

Skill Details

Autocad, solidworks, catia- Exprience - 12 monthsCompany Details

company - SANARCO ENGINEERING PVT LTD

description - \* 1year in SANARCO ENGINEERING PVT. LTD. As a mechanical design engineer.

\* Working in SURYA FITNESS as a design engineer.

# Major project:

- \* Project based on AUTOMATIC WALL PLASTERING MACHINE.
- \* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally suffer the construction/building industry.
- \* Automated plastering machine makes rendering easier, faster, and effortless as compare to manual applicat
- \* Automated plastering machine works with conventional cement mortar which brings it to a smooth, flat fini
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Personal Detais:

\* Father's Name: Gyandatt Chauhan

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**Education Details** 

May 1999 to September 2002 Diploma Mechanical Engg Mumbai, Maharashtra Institute of Mechanical Engg

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May 1993 to May 1995 Mumbai, Maharashtra Industrial Training Institute

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant - Mechanical Engineering

Skill Details

Microsoft Office -Word ,Excel,Auto cad,Micro station J ERP 3d Modeling software- Exprience - 120 monthsCon Details

company - Mechanical Engineering

description - Role & Responsibilities: - Application Engineering / Pre Sales & Inside Sales VǬĬÇ Provide application to inside sales personnel and outside sales channels, Provide product selection and materials of const technical recommendations.

VC€¬C Participate in the necessary training activities to establish technical competency & also Participate in I Service trips as directed by Top Mgmt.

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‬¢ Travel as required to support the field sales channel and to promote Company products and services.

‬¢ Perform detailed reviews of customer specifications, providing comments, clarifications and alternative customer requirements.

 $\sqrt{-\ddot{A}}$  Sizing and selection of valves, actuators and prepare cost effective techno-commercial quotations, sol as per customers technical requirements.

V¢¬Ä¬¢ Coordinate with other technical departments as required, in order to minimize technical and cost risk

‬¢ Sending quotations accurately and on-time, including all technical and commercial as per customer documentation requests. Participate in the customer negotiation process, including commercial and technical negotiations.

‬¢ Follow up of quotations to close the order also Follow up for payment collection.

VǬĬÇ Perform PO reviews to ensure that all critical elements are correct and take up to Senior Top manager and customer in case of any discrepancies, and get PO amendment if required.

 $\sqrt{-\ddot{A}}$  Create the order transfer file for submission to the factory in accordance with PO. Support factory for order activities & after sales service where necessary to develop and maintain good customer service.

Role & Responsibilities: - Proposal/Estimation Engineering & Products Costing  $\sqrt{-\ddot{A}}$  Review and receive the for company products and solutions.

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‬¢ Continuous follow up with vendors for quotations.

‬¢ Applying thumb rule or standard practice of design while estimating for achieving accuracy with less t

VǬĬÇ Analyzing & evaluating estimated cost and actual cost of the jobs already manufactured in past to arr realistic cost estimates.

‬¢ Maintaining databanks of all quotations for readily available to others also.

Coordinating with Instrumentation & electrical dept. for costing.

VǬĬÇ Handling estimation department while submitting offers on time. Visit to site for site projects, if requordination with Purchase and process departments. Attending Customer Enquiries meeting. Development of v

 $\sqrt{-\ddot{A}}$  Preparation of statement enquiries pending for estimation/ under progress  $\sqrt{-\ddot{A}}$  Understand the concern / pain area / requirement, Offer most suitable & optimized the tailor made or predesigned Chemtron solution with techno-commercial proposal which should be technically feasible & commercially viable.

 $\sqrt{-\ddot{A}}$  Assign work to Jr. Proposal executives/Engineers  $\sqrt{-\ddot{A}}$  Guide & Coordinate with design, CAD, sales, marketing, project & commercial department.

Role & Responsibilities: - Engg. Procurement & Purchase, Vendor Development & Supply Chain.

‬¢ Procurement of Steel/Raw Material & semi-finish Products Based on Projects requirement.

‬¢ Continuous improvement in negotiation process & Cost saving opportunities.

‬¢ Turn round time improvement & new vendor development Contract Management & Tenders.

VC€¬C To achieve target savings against budget and/or last purchase rates & develop new vendors. & Obtain quotation and finalization.

‬¢ Research and evaluate potential vendors and suppliers, Request quotes and do technical comparison Prices, also maintain good relationships with vendors and suppliers.

‬¢ Examine and review products and supplies to ensure quality & digitize procurement processes.

‬¢ Track incoming & future purchasing plans, Projects inventory, delivery arrival time, and note actual at time Organize and update database of suppliers, delivery times, invoices, and quantity of supplies.

‬¢ Collaborate with financial team members on contracts, invoicing, and other financial matters

‬¢ Finding out the suppliers for buying various materials from products finders as well as from internet S

 $\lor \c create RFQ for materials for projects, departments, for project materials, equipment's and services.$ 

‬¢ Review Vendor evaluation & Vendor registration from Supply time & quality of products.

company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interactivendors to ensure timely action of order & negotiating with the vendor.

‬¢ Work directly with customer to understand their process and develop the best solution For their requ lead proposal engineering team & technical support to customer.

 $\sqrt{-\ddot{A}}$  Work with sales team to professionally represent the company at a customer, gather Data and ask the question to define a project.

 $VC-\ddot{A}-C$  Work with our engineers and designer to develop and quote cost effective solution. Cost estimation, preparing proposal & quotation base on Technical specification of Customer requirement & identify productic process and machines/brought out Item requirements. & co-ordinate with customer to understand exact requirements.

‬¢ Identification of critical problem & work out Proper solution in specified time frames.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement, petrochemical sector.)

‬¢ Executing cost saving techniques/ measures and modifications to achieve

Substantial Reduction in O & M expenditures and work within the budget

Maintaining fruitful Relationships with existing customers.

company - Rotex Engineers & Manufacturing Pvt. Ltd

description - Nov 2015 - June 2016 Rotex Engineers & Manufacturing Pvt. Ltd Dombivali MIDC, Kaylan.

Role & Responsibilities:-  $\sqrt{-\ddot{A}}$  To Manage & enhance the activity related to proposal of pneumatics/fabricat projects & products.

‬¢ Project execution, Vendor development, supply chain Management, interacting with vendors to ensuraction of order & Negotiating with the vendor.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement petrochemical sector.)  $\forall \c \neg \ddot{A} \neg \c \c$  Preparation of technical data sheets as per tender specification.

‬¢ Calculate price structure and analyze cost proposals.

 $V^{-\ddot{A}-c}$  Monitoring progress throughout the job & comparing it with the schedule of work.

‬¢ Maintaining fruitful relationships with existing customers √¢¬Ä¬¢ Review Vendor evaluation & Ver

registration from Supply time & quality of products.

 $\sqrt{\zeta}$  Examine and review products and supplies to ensure quality.

company - Design & Proposal Engineering

description - M/s Schrader Duncan Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interaction

Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Design or modify Mechanical assemblies, hydraulic/pneumatic assemblies, Fabricated assy

Along with layouts/schematics and/or detailed drawings as per specification.

VǬĬÇ Generate electrical or mechanical product specifications, standard operating procedures, maintenanc manuals & Doing basic mechanical design, if required.

‬¢ Participate in growth & developing innovative solutions with design & development, sales & marketin

‬¢ Define, coordinate, perform and generate engineering test reports & engineering analysis.

VǬĬÇ In Co-Ordination with production manager implement and assure that all manufacturing processes are followed according to process Flow in relevant Departments.

VC€¬C Maintain records of Non-Conformity (NC) raised during internal audits and close the same with corrections.

‬¢ Maintain records of obsolete documents and remain in touch with all HODs.

‬¢ Maintain ISO documents pertaining to ISO9001-2015 and bring awareness among employees.

 $\sqrt{-\ddot{A}}$  Coordinate & communicate with channel partners, O.E.M.s, dealers, consultants & end customers for & offer technically feasible.

‬¢ Carry Out internal audit as per audit plan and schedule, maintain the record of controlled drawings.

company - Fabrication Field-Hoist, Goods Lifts

description - JOIST- O- MECH Engg. Pvt. Ltd, Rabale MIDC, Thane

Role & Responsibilities:- ‬¢ Detailing of drawing, Preparations of BOM & raw material inspection.

‬¢ Prototype manufacturing (3d modeling)

company - Fabrication Field

description -

company - MUKAND LTD, Kurla

description - Role & Responsibilities:- ‬¢ Raw material inspection, Preparations of Gauge for inspection, ron housing for machining, checking surface finishing

SKILLS:  $\sqrt{-\hat{u}}$  Knowledge of software / computer: Auto CAD (Included Diploma Academic Syllabus)  $\sqrt{-\hat{u}}$  No  $\sqrt{-\hat{u}}$  CNC Programming (Fanuc Series) - milling STRENGTHS:  $\sqrt{-\hat{u}}$  Strong Dedication towards work.  $\sqrt{-\hat{u}}$  Learner.  $\sqrt{-\hat{u}}$  Positive thinking and self-confidence.  $\sqrt{-\hat{u}}$  Honest, discipline and hardworking. INDUSTRIA EXPERIENCE:  $\sqrt{-\hat{u}}$  10 Day's Industrial Training at Nagpur agro Components, Hingna Road, Nagpur.  $\sqrt{-\hat{u}}$  Industrial Training at METAL FAB High-tech Pvt. Ltd, Hingna Road, Nagpur. EXTRA CRICULUM ACTIVITY: Educat Details

B.E RTMNU

Mechanical engineering

Skill Details

AUTO CAD- Exprience - 6 months

**AUTOMOTIVE- Exprience - 6 months** 

**AUTOMOTIVE CNC- Exprience - 6 months** 

CAD- Exprience - 6 months

CNC- Exprience - 6 monthsCompany Details

company - Tata motors, adani, maruti suzuki, jet airways. Air india.

description - 1. I am student of mechanical engineering in the final year. I'm fresher so don't have any experia

industry. 2. But in 3 rd year the industrial training program conducted by the so 10 days training experiance in the industrial 3. In the 5 th semister the 10 days working in Nagpur Agro Components. While the working all the machine an machine i have seen in industry. 4. In 6 th semister another training program in Metal fab company. company - No description - English, Hindi, Marathi ➬¢ Participate in JSW Urja Project Competition 2017-2018 ➬¢ Machine Assembly Disassembly and Functioning of parts (1 Weeks) FINAL YEAR PROJECT: ➬¢ Design nd fabrication of Pneumatic Punching Machine - in BE ➬¢ Paddle operated Sugarcane Juicer machine - in Diploma Engineering. **Education Details** January 2018 Bachelor's of Engineering Engineering Mumbai, Maharashtra MGM College of Engineering Diploma Mechanical Pune, Maharashtra MIT President of Mechanical Engineering Student's Association

President of Mechanical Engineering Student's Association

Skill Details

**Company Details** 

company - Full Throttle description - conducted by IIT Bombay. ‬¢ Worked as a President of Mechanical Engineering Student's Association [MESA] in MIT, Pune. company - R.C Car Race of STEPCONE description - paper & project contest and exhibition conducted by GMR Instiute of Technology. **Education Details** June 2014 to June 2018 BE Mechanical Engineering Pune, Maharashtra Savitribai Phule Pune University Mechanical Design Engineer Mechanical design engineer **Skill Details** Microsoft office, Autocad, Catia, Solidworks- Exprience - 6 monthsCompany Details company - Push Engineering Pvt ltd description - Currently I am working as mechanical design engineer in Push engineering Pvt Itd. All types of ice plant are designed and manufactured in our company. Design includes design of pressure vessel ,condenser, of with the help of 3d modelling software. Also BOM Preparation of material.ERP System. company - Central Water and Power Research Station description - Pune) (Govt. of India)

1 year experience as a Research assistant of R&D Department of mechanical workshop at

Central Water and Power Research Station, Khadakwasla, Pune (Govt. of India)

V¢¬Ä¬¢ Experiences different project of generation of sea waves in laboratory useful for design of port and has structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

‬¢ Wave generated by wave maker comes under mechanical workshop. Wave generated with the help o hydraulic as well as pneumatic system and also by regular wave generator.

‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc 'B' at CWPRS.

‬¢ SOFTWARES SKILLS

‬¢ Autocad

‬¢ Catia V5

‬¢ MS office

‬¢ ProE

‬¢ EXTRA CURRICULAR ACTIVITY

‬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

‬¢ Coordinator of MESA as a treasurer.

‬¢ Attending 3d printing workshop in college.

‬¢ Work readiness training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ Life Skills training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ PERSONAL ATRIBUTES

‬¢ Positive Attitude

‬¢ Quick Learner

‬¢ Team Leader

\* I'm hard working person. \* I'm self confident and can mould myself to all work environments. Education Details

January 2016 B.E MECHANICAL ENGINEERING ALAMURI RATNAMALA INSTITUTE OF ENGINEERING & TECHNO

January 2010 H.S.C. Mumbai, Maharashtra MUMBAI UNIVERSITY Secured

January 2008 S.S.C. PRAKASH Jr. COLLEGE OF SCIENCE & COMMERCE

S.M.T. RAJDEVI HINDI HIGH SCHOOL

MAHARSHTRA STATE BOARD Secured

Design Engineer (Mechanical)

**Skill Details** 

Autocad, solidworks, catia- Exprience - 12 monthsCompany Details

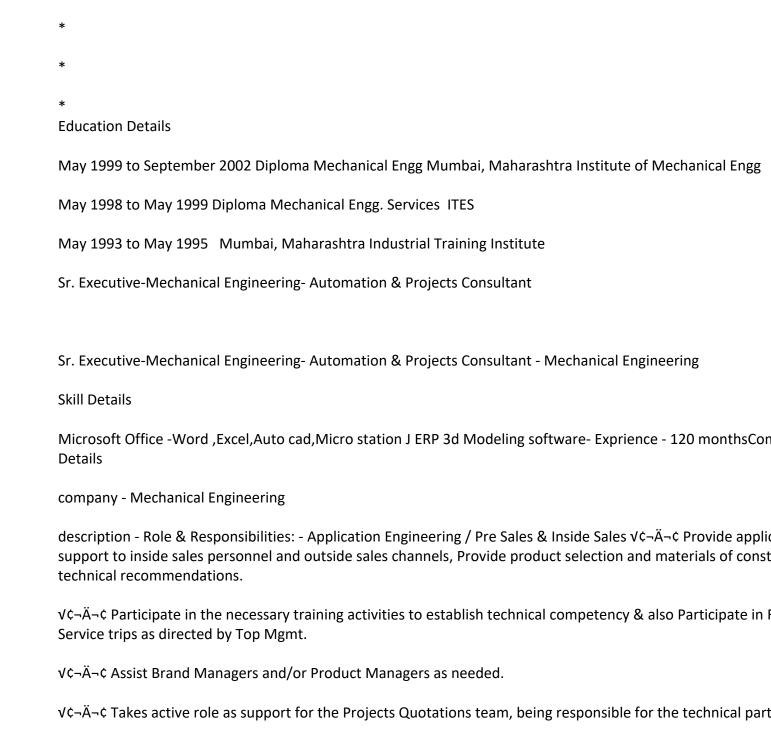
company - SANARCO ENGINEERING PVT LTD

description - \* 1year in SANARCO ENGINEERING PVT. LTD. As a mechanical design engineer.

\* Working in SURYA FITNESS as a design engineer.

Major project:

- \* Project based on AUTOMATIC WALL PLASTERING MACHINE.
- \* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally sufor the construction/building industry.
- \* Automated plastering machine makes rendering easier, faster, and effortless as compare to manual applicat
- \* Automated plastering machine works with conventional cement mortar which brings it to a smooth, flat fini



\* It has good future scope.

\* Father's Name: Gyandatt Chauhan

Personal Detais:

project quotation including selection, sizing and costing of Pneumatic Automation Products, valves, linear & reactuator and field Fabrication & equipment on the basis of the customer's data sheets and Engineering Drawin

‬¢ Travel as required to support the field sales channel and to promote Company products and services.

‬¢ Perform detailed reviews of customer specifications, providing comments, clarifications and alternative customer requirements.

V¢¬Ä¬¢ Sizing and selection of valves, actuators and prepare cost effective techno-commercial quotations, sol as per customers technical requirements.

‬¢ Coordinate with other technical departments as required, in order to minimize technical and cost risk

‬¢ Sending quotations accurately and on-time, including all technical and commercial as per customer documentation requests. Participate in the customer negotiation process, including commercial and technical negotiations.

‬¢ Follow up of quotations to close the order also Follow up for payment collection.

‬¢ Perform PO reviews to ensure that all critical elements are correct and take up to Senior Top manager and customer in case of any discrepancies, and get PO amendment if required.

 $VC-\ddot{A}-C$  Create the order transfer file for submission to the factory in accordance with PO. Support factory for order activities & after sales service where necessary to develop and maintain good customer service.

Role & Responsibilities: - Proposal/Estimation Engineering & Products Costing  $V^{-}\ddot{A}^{-}$  Review and receive the for company products and solutions.

€¬Ç Estimation of Pneumatic Automation Products & Projects, valves, linear & rotary actuator and field equipment, Piping, Fabricated equipment's etc.

‬¢ Plotting enquiries to vendors for critical bought out items.

‬¢ Continuous follow up with vendors for quotations.

V¢¬Ä¬¢ Applying thumb rule or standard practice of design while estimating for achieving accuracy with less to

VǬĬÇ Analyzing & evaluating estimated cost and actual cost of the jobs already manufactured in past to arr realistic cost estimates.

‬¢ Maintaining databanks of all quotations for readily available to others also.

Coordinating with Instrumentation & electrical dept. for costing.

VǬĬÇ Handling estimation department while submitting offers on time. Visit to site for site projects, if requordination with Purchase and process departments. Attending Customer Enquiries meeting. Development of v

V,  $\ddot{A}$ , Preparation of statement enquiries pending for estimation/ under progress V,  $\ddot{A}$ , Understand the concern / pain area / requirement, Offer most suitable & optimized the tailor made or predesigned Chemtron solution with techno-commercial proposal which should be technically feasible & commercially viable.

 $\sqrt{-\ddot{A}}$  Assign work to Jr. Proposal executives/Engineers  $\sqrt{-\ddot{A}}$  Guide & Coordinate with design, CAD, sales, marketing, project & commercial department.

Role & Responsibilities: - Engg. Procurement & Purchase, Vendor Development & Supply Chain.

‬¢ Procurement of Steel/Raw Material & semi-finish Products Based on Projects requirement.

‬¢ Continuous improvement in negotiation process & Cost saving opportunities.

‬¢ Turn round time improvement & new vendor development Contract Management & Tenders.

VC€¬C To achieve target savings against budget and/or last purchase rates & develop new vendors. & Obtain quotation and finalization.

VǬĬÇ Research and evaluate potential vendors and suppliers, Request quotes and do technical comparison Prices, also maintain good relationships with vendors and suppliers.

‬¢ Examine and review products and supplies to ensure quality & digitize procurement processes.

VǬĬÇ Track incoming & future purchasing plans, Projects inventory, delivery arrival time, and note actual at time Organize and update database of suppliers, delivery times, invoices, and quantity of supplies.

‬¢ Collaborate with financial team members on contracts, invoicing, and other financial matters

€¬Ç Finding out the suppliers for buying various materials from products finders as well as from internet S

‬¢ Create RFQ for materials for projects, departments, for project materials, equipment's and services.

‬¢ Review Vendor evaluation & Vendor registration from Supply time & quality of products.

company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:-  $\sqrt{-\ddot{A}}$  Project execution, Vendor development, supply chain Management, interactive Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Work directly with customer to understand their process and develop the best solution For their required proposal engineering team & technical support to customer.

 $\sqrt{-\ddot{A}}$  Work with sales team to professionally represent the company at a customer, gather Data and ask the question to define a project.

VǬĬÇ Work with our engineers and designer to develop and quote cost effective solution. Cost estimation, preparing proposal & quotation base on Technical specification of Customer requirement & identify productic process and machines/brought out Item requirements. & co-ordinate with customer to understand exact requirements.

‬¢ Identification of critical problem & work out Proper solution in specified time frames.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement, petrochemical sector.)

‬¢ Executing cost saving techniques/ measures and modifications to achieve

Substantial Reduction in O & M expenditures and work within the budget

Maintaining fruitful Relationships with existing customers.

company - Rotex Engineers & Manufacturing Pvt. Ltd

description - Nov 2015 - June 2016 Rotex Engineers & Manufacturing Pvt. Ltd Dombivali MIDC, Kaylan.

Role & Responsibilities:-  $\sqrt{\varsigma} - \ddot{A} - \dot{\varsigma}$  To Manage & enhance the activity related to proposal of pneumatics/fabricarprojects & products.

‬¢ Project execution, Vendor development, supply chain Management, interacting with vendors to ensuraction of order & Negotiating with the vendor.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement petrochemical sector.)  $\sqrt{-\ddot{A}}$  Preparation of technical data sheets as per tender specification.

‬¢ Calculate price structure and analyze cost proposals.

‬¢ Monitoring progress throughout the job & comparing it with the schedule of work.

 $\sqrt{-}A-$  Maintaining fruitful relationships with existing customers  $\sqrt{-}A-$  Review Vendor evaluation & Ver registration from Supply time & quality of products.

‬¢ Examine and review products and supplies to ensure quality.

company - Design & Proposal Engineering

description - M/s Schrader Duncan Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interact

Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Design or modify Mechanical assemblies, hydraulic/pneumatic assemblies, Fabricated assy

Along with layouts/schematics and/or detailed drawings as per specification.

VǬĬÇ Generate electrical or mechanical product specifications, standard operating procedures, maintenanc manuals & Doing basic mechanical design, if required.

‬¢ Participate in growth & developing innovative solutions with design & development, sales & marketin

‬¢ Define, coordinate, perform and generate engineering test reports & engineering analysis.

V¢¬Ä¬¢ In Co-Ordination with production manager implement and assure that all manufacturing processes are followed according to process Flow in relevant Departments.

VC€¬C Maintain records of Non-Conformity (NC) raised during internal audits and close the same with corrections.

‬¢ Maintain records of obsolete documents and remain in touch with all HODs.

‬¢ Maintain ISO documents pertaining to ISO9001-2015 and bring awareness among employees.

 $\sqrt{-\ddot{A}}$  Coordinate & communicate with channel partners, O.E.M.s, dealers, consultants & end customers for & offer technically feasible.

‬¢ Carry Out internal audit as per audit plan and schedule, maintain the record of controlled drawings.

company - Fabrication Field-Hoist, Goods Lifts

description - JOIST- O- MECH Engg. Pvt. Ltd, Rabale MIDC, Thane

Role & Responsibilities:- ‬¢ Detailing of drawing, Preparations of BOM & raw material inspection.

‬¢ Prototype manufacturing (3d modeling)

company - Fabrication Field

description -

company - MUKAND LTD, Kurla

description - Role & Responsibilities:- V¢¬Ä¬¢ Raw material inspection, Preparations of Gauge for inspection, I on housing for machining, checking surface finishing

SKILLS:  $\sqrt{-\hat{u}}$  Knowledge of software / computer: Auto CAD (Included Diploma Academic Syllabus)  $\sqrt{-\hat{u}}$  No  $\sqrt{-\hat{u}}$  CNC Programming (Fanuc Series) - milling STRENGTHS:  $\sqrt{-\hat{u}}$  Strong Dedication towards work.  $\sqrt{-\hat{u}}$  Learner.  $\sqrt{-\hat{u}}$  Positive thinking and self-confidence.  $\sqrt{-\hat{u}}$  Honest, discipline and hardworking. INDUSTRIA EXPERIENCE:  $\sqrt{-\hat{u}}$  10 Day's Industrial Training at Nagpur agro Components, Hingna Road, Nagpur.  $\sqrt{-\hat{u}}$  Industrial Training at METAL FAB High-tech Pvt. Ltd, Hingna Road, Nagpur. EXTRA CRICULUM ACTIVITY: Educat Details

**B.E RTMNU** 

Mechanical engineering

**Skill Details** 

AUTO CAD- Exprience - 6 months

**AUTOMOTIVE- Exprience - 6 months** 

AUTOMOTIVE CNC- Exprience - 6 months

CAD- Exprience - 6 months

CNC- Exprience - 6 monthsCompany Details

company - Tata motors, adani, maruti suzuki, jet airways. Air india.

description - 1. I am student of mechanical engineering in the final year. I'm fresher so don't have any experia industry.

- 2. But in 3 rd year the industrial training program conducted by the so 10 days training experiance in the industrial
- 3. In the 5 th semister the 10 days working in Nagpur Agro Components. While the working all the machine an machine i have seen in industry.
- 4. In 6 th semister another training program in Metal fab company.

company - No

description - English, Hindi, Marathi

➬¢ Participate in JSW Urja Project Competition 2017-2018

➬¢ Machine Assembly Disassembly and Functioning of parts (1 Weeks)

FINAL YEAR PROJECT:

➬¢ Design nd fabrication of Pneumatic Punching Machine - in BE

➬¢ Paddle operated Sugarcane Juicer machine - in Diploma Engineering. Education Details

January 2018 Bachelor's of Engineering Engineering Mumbai, Maharashtra MGM College of Engineering

Diploma Mechanical Pune, Maharashtra MIT

President of Mechanical Engineering Student's Association Skill Details **Company Details** company - Full Throttle description - conducted by IIT Bombay. ‬¢ Worked as a President of Mechanical Engineering Student's Association [MESA] in MIT, Pune. company - R.C Car Race of STEPCONE description - paper & project contest and exhibition conducted by GMR Institute of Technology. **Education Details** June 2014 to June 2018 BE Mechanical Engineering Pune, Maharashtra Savitribai Phule Pune University Mechanical Design Engineer Mechanical design engineer Skill Details Microsoft office, Autocad, Catia, Solidworks- Exprience - 6 monthsCompany Details company - Push Engineering Pvt ltd

description - Currently I am working as mechanical design engineer in Push engineering Pvt ltd. All types of ice plant are designed and manufactured in our company. Design includes design of pressure vessel, condenser, or

President of Mechanical Engineering Student's Association

with the help of 3d modelling software. Also BOM Preparation of material.ERP System.

company - Central Water and Power Research Station

description - Pune)

(Govt. of India)

1 year experience as a Research assistant of R&D Department of mechanical workshop at

Central Water and Power Research Station, Khadakwasla, Pune (Govt. of india)

‬¢ Experiences different project of generation of sea waves in laboratory useful for design of port and has structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

‬¢ Wave generated by wave maker comes under mechanical workshop. Wave generated with the help o hydraulic as well as pneumatic system and also by regular wave generator.

‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc 'B' at CWPRS.

‬¢ SOFTWARES SKILLS

‬¢ Autocad

‬¢ Catia V5

‬¢ MS office

‬¢ ProE

‬¢ EXTRA CURRICULAR ACTIVITY

‬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

V¢¬Ä¬¢ Coordinator of MESA as a treasurer.

‬¢ Attending 3d printing workshop in college.

V¢¬Ä¬¢ Work readiness training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ Life Skills training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ PERSONAL ATRIBUTES

‬¢ Positive Attitude

‬¢ Quick Learner

‬¢ Team Leader

\* I'm hard working person. \* I'm self confident and can mould myself to all work environments. Education Details

January 2016 B.E MECHANICAL ENGINEERING ALAMURI RATNAMALA INSTITUTE OF ENGINEERING & TECHNO

January 2010 H.S.C. Mumbai, Maharashtra MUMBAI UNIVERSITY Secured

January 2008 S.S.C. PRAKASH Jr. COLLEGE OF SCIENCE & COMMERCE

S.M.T. RAJDEVI HINDI HIGH SCHOOL

MAHARSHTRA STATE BOARD Secured

Design Engineer (Mechanical)

Skill Details

Autocad, solidworks, catia- Exprience - 12 monthsCompany Details

company - SANARCO ENGINEERING PVT LTD

description - \* 1year in SANARCO ENGINEERING PVT. LTD. As a mechanical design engineer.

\* Working in SURYA FITNESS as a design engineer.

Major project:

\* Project based on AUTOMATIC WALL PLASTERING MACHINE.

\* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally su

for the construction/building industry.

\* Automated plastering machine makes rendering easier, faster, and effortless as compare to manual applicat

\* Automated plastering machine works with conventional cement mortar which brings it to a smooth, flat fini

\* It has good future scope.

Personal Detais:

\* Father's Name: Gyandatt Chauhan

\*

Education Details

May 1999 to September 2002 Diploma Mechanical Engg Mumbai, Maharashtra Institute of Mechanical Engg

May 1998 to May 1999 Diploma Mechanical Engg. Services ITES

May 1993 to May 1995 Mumbai, Maharashtra Industrial Training Institute

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant - Mechanical Engineering

Skill Details

Microsoft Office -Word ,Excel,Auto cad,Micro station J ERP 3d Modeling software- Exprience - 120 monthsCor Details

company - Mechanical Engineering

description - Role & Responsibilities: - Application Engineering / Pre Sales & Inside Sales VǬĬÇ Provide application to inside sales personnel and outside sales channels, Provide product selection and materials of const technical recommendations.

 $\sqrt{-\ddot{A}}$  Participate in the necessary training activities to establish technical competency & also Participate in F Service trips as directed by Top Mgmt.

‬¢ Assist Brand Managers and/or Product Managers as needed.

VǬĬÇ Takes active role as support for the Projects Quotations team, being responsible for the technical part project quotation including selection, sizing and costing of Pneumatic Automation Products, valves, linear & reactuator and field Fabrication & equipment on the basis of the customer's data sheets and Engineering Drawin

‬¢ Travel as required to support the field sales channel and to promote Company products and services.

€¬Ç Perform detailed reviews of customer specifications, providing comments, clarifications and alternative customer requirements.

 $V^{-}\ddot{A}$  Sizing and selection of valves, actuators and prepare cost effective techno-commercial quotations, solar per customers technical requirements.

V¢¬Ä¬¢ Coordinate with other technical departments as required, in order to minimize technical and cost risk

VC€¬C Sending quotations accurately and on-time, including all technical and commercial as per customer documentation requests. Participate in the customer negotiation process, including commercial and technical negotiations.

 $\sqrt{\zeta} - \ddot{A} - \zeta$  Follow up of quotations to close the order also Follow up for payment collection.

‬¢ Perform PO reviews to ensure that all critical elements are correct and take up to Senior Top manager and customer in case of any discrepancies, and get PO amendment if required.

VC€¬C Create the order transfer file for submission to the factory in accordance with PO. Support factory for order activities & after sales service where necessary to develop and maintain good customer service.

Role & Responsibilities: - Proposal/Estimation Engineering & Products Costing V\$ $-\ddot{A}$ -\$ Review and receive the for company products and solutions.

‬¢ Estimation of Pneumatic Automation Products & Projects, valves, linear & rotary actuator and field equipment, Piping, Fabricated equipment's etc.

‬¢ Plotting enquiries to vendors for critical bought out items.

‬¢ Continuous follow up with vendors for quotations.

‬¢ Applying thumb rule or standard practice of design while estimating for achieving accuracy with less to

VC€¬C Analyzing & evaluating estimated cost and actual cost of the jobs already manufactured in past to arr realistic cost estimates.

‬¢ Maintaining databanks of all quotations for readily available to others also.

Coordinating with Instrumentation & electrical dept. for costing.

VǬĬÇ Handling estimation department while submitting offers on time. Visit to site for site projects, if requordination with Purchase and process departments. Attending Customer Enquiries meeting. Development of v

VC€¬¢ Preparation of statement enquiries pending for estimation/ under progress VC€¬¢ Understand the concern / pain area / requirement, Offer most suitable & optimized the tailor made or predesigned Chemtron solution with techno-commercial proposal which should be technically feasible & commercially viable.

Role & Responsibilities: - Engg. Procurement & Purchase, Vendor Development & Supply Chain.

‬¢ Procurement of Steel/Raw Material & semi-finish Products Based on Projects requirement.

‬¢ Continuous improvement in negotiation process & Cost saving opportunities.

V¢¬Ä¬¢ Turn round time improvement & new vendor development Contract Management & Tenders.

VC€¬C To achieve target savings against budget and/or last purchase rates & develop new vendors. & Obtain quotation and finalization.

‬¢ Research and evaluate potential vendors and suppliers, Request quotes and do technical comparison Prices, also maintain good relationships with vendors and suppliers.

‬¢ Examine and review products and supplies to ensure quality & digitize procurement processes.

V $-\ddot{A}$ - $\dot{C}$  Track incoming & future purchasing plans, Projects inventory, delivery arrival time, and note actual artime Organize and update database of suppliers, delivery times, invoices, and quantity of supplies.

‬¢ Collaborate with financial team members on contracts, invoicing, and other financial matters

V¢¬Ä¬¢ Finding out the suppliers for buying various materials from products finders as well as from internet S

‬¢ Create RFQ for materials for projects, departments, for project materials, equipment's and services.

‬¢ Review Vendor evaluation & Vendor registration from Supply time & quality of products.

company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interacti Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Work directly with customer to understand their process and develop the best solution For their required proposal engineering team & technical support to customer.

 $\sqrt{\varsigma}$  Work with sales team to professionally represent the company at a customer, gather Data and ask the question to define a project.

VǬĬÇ Work with our engineers and designer to develop and quote cost effective solution. Cost estimation, preparing proposal & quotation base on Technical specification of Customer requirement & identify productic process and machines/brought out Item requirements. & co-ordinate with customer to understand exact requirements.

‬¢ Identification of critical problem & work out Proper solution in specified time frames.

‬¢ Production design-new manufacturing process - new product development. Developing

Customized manufacturing solutions. (Steel, Power & Cement, petrochemical sector.)

‬¢ Executing cost saving techniques/ measures and modifications to achieve

Substantial Reduction in O & M expenditures and work within the budget

Maintaining fruitful Relationships with existing customers.

company - Rotex Engineers & Manufacturing Pvt. Ltd

description - Nov 2015 - June 2016 Rotex Engineers & Manufacturing Pvt. Ltd Dombivali MIDC, Kaylan.

Role & Responsibilities:- V¢¬Ä¬¢ To Manage & enhance the activity related to proposal of pneumatics/fabricar projects & products.

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‬¢ Examine and review products and supplies to ensure quality.

company - Design & Proposal Engineering

description - M/s Schrader Duncan Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:- V¢¬Ä¬¢ Project execution, Vendor development, supply chain Management, interaction

Vendors to ensure timely action of order & negotiating with the vendor.

‬¢ Design or modify Mechanical assemblies, hydraulic/pneumatic assemblies, Fabricated assy

Along with layouts/schematics and/or detailed drawings as per specification.

VǬĬÇ Generate electrical or mechanical product specifications, standard operating procedures, maintenanc manuals & Doing basic mechanical design, if required.

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‬¢ In Co-Ordination with production manager implement and assure that all manufacturing processes are followed according to process Flow in relevant Departments.

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‬¢ Maintain records of obsolete documents and remain in touch with all HODs.

‬¢ Maintain ISO documents pertaining to ISO9001-2015 and bring awareness among employees.

 $\sqrt{\varsigma}$  Coordinate & communicate with channel partners, O.E.M.s, dealers, consultants & end customers for & offer technically feasible.

‬¢ Carry Out internal audit as per audit plan and schedule, maintain the record of controlled drawings.

company - Fabrication Field-Hoist, Goods Lifts

description - JOIST- O- MECH Engg. Pvt. Ltd, Rabale MIDC, Thane

Role & Responsibilities:- ‬¢ Detailing of drawing, Preparations of BOM & raw material inspection.

‬¢ Prototype manufacturing (3d modeling)

company - Fabrication Field

description -

company - MUKAND LTD, Kurla

description - Role & Responsibilities:- ‬¢ Raw material inspection, Preparations of Gauge for inspection, ron housing for machining, checking surface finishing

SKILLS:  $\sqrt{-\hat{u}}$  Knowledge of software / computer: Auto CAD (Included Diploma Academic Syllabus)  $\sqrt{-\hat{u}}$   $\sqrt{-\hat{u}}$   $\sqrt{-\hat{u}}$  CNC Programming (Fanuc Series) - milling STRENGTHS:  $\sqrt{-\hat{u}}$  Strong Dedication towards work.  $\sqrt{-\hat{u}}$  Learner.  $\sqrt{-\hat{u}}$  Positive thinking and self-confidence.  $\sqrt{-\hat{u}}$  Honest, discipline and hardworking. INDUSTRIA EXPERIENCE:  $\sqrt{-\hat{u}}$  10 Day's Industrial Training at Nagpur agro Components, Hingna Road, Nagpur.  $\sqrt{-\hat{u}}$  Industrial Training at METAL FAB High-tech Pvt. Ltd, Hingna Road, Nagpur. EXTRA CRICULUM ACTIVITY: Educate Details

**B.E RTMNU** 

Mechanical	engine	ering
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Skill Details

AUTO CAD- Exprience - 6 months

AUTOMOTIVE- Exprience - 6 months

**AUTOMOTIVE CNC- Exprience - 6 months** 

CAD- Exprience - 6 months

CNC- Exprience - 6 monthsCompany Details

company - Tata motors, adani, maruti suzuki, jet airways. Air india.

description - 1. I am student of mechanical engineering in the final year. I'm fresher so don't have any experia industry.

- 2. But in 3 rd year the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the so 10 days training experiance in the industrial training program conducted by the solution of the program of the
- 3. In the 5 th semister the 10 days working in Nagpur Agro Components. While the working all the machine an machine i have seen in industry.
- 4. In 6 th semister another training program in Metal fab company.

company - No

description - English, Hindi, Marathi

➬¢ Participate in JSW Urja Project Competition 2017-2018

➬¢ Machine Assembly Disassembly and Functioning of parts (1 Weeks)

FINAL YEAR PROJECT:

➬¢ Design nd fabrication of Pneumatic Punching Machine - in BE

➬¢ Paddle operated Sugarcane Juicer machine - in Diploma Engineering. Education Details

January 2018 Bachelor's of Engineering Engineering Mumbai, Maharashtra MGM College of Engineering

Diploma Mechanical Pune, Maharashtra MIT

President of Mechanical Engineering Student's Association

President of Mechanical Engineering Student's Association

Skill Details

**Company Details** 

company - Full Throttle

description - conducted by IIT

Bombay.

‬¢ Worked as a President of Mechanical Engineering Student's Association [MESA] in

MIT, Pune.

company - R.C Car Race of STEPCONE

description - paper & project contest and exhibition conducted by GMR Institute of Technology. Education Details

June 2014 to June 2018 BE Mechanical Engineering Pune, Maharashtra Savitribai Phule Pune University

Mechanical Design Engineer

Mechanical design engineer

Skill Details

Microsoft office, Autocad, Catia, Solidworks- Exprience - 6 monthsCompany Details

company - Push Engineering Pvt ltd

description - Currently I am working as mechanical design engineer in Push engineering Pvt ltd. All types of ice plant are designed and manufactured in our company. Design includes design of pressure vessel, condenser, on with the help of 3d modelling software. Also BOM Preparation of material. ERP System.

company - Central Water and Power Research Station

description - Pune)

(Govt. of India)

1 year experience as a Research assistant of R&D Department of mechanical workshop at

Central Water and Power Research Station, Khadakwasla, Pune (Govt. of india)

VǬĬÇ Experiences different project of generation of sea waves in laboratory useful for design of port and has structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

‬¢ Wave generated by wave maker comes under mechanical workshop. Wave generated with the help o hydraulic as well as pneumatic system and also by regular wave generator.

‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc 'B' at CWPRS.

‬¢ SOFTWARES SKILLS

‬¢ Autocad

‬¢ Catia V5

‬¢ MS office

‬¢ ProE

‬¢ EXTRA CURRICULAR ACTIVITY

‬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

‬¢ Coordinator of MESA as a treasurer.

‬¢ Attending 3d printing workshop in college.

‬¢ Work readiness training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ Life Skills training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ PERSONAL ATRIBUTES

‬¢ Positive Attitude

‬¢ Quick Learner

‬¢ Team Leader

\* I'm hard working person. \* I'm self confident and can mould myself to all work environments. Education Detail

January 2016 B.E MECHANICAL ENGINEERING ALAMURI RATNAMALA INSTITUTE OF ENGINEERING & TECHNO

January 2010 H.S.C. Mumbai, Maharashtra MUMBAI UNIVERSITY Secured

January 2008 S.S.C. PRAKASH Jr. COLLEGE OF SCIENCE & COMMERCE

S.M.T. RAJDEVI HINDI HIGH SCHOOL

MAHARSHTRA STATE BOARD Secured

Design Engineer (Mechanical)

**Skill Details** 

Autocad, solidworks, catia- Exprience - 12 monthsCompany Details

company - SANARCO ENGINEERING PVT LTD

description - \* 1year in SANARCO ENGINEERING PVT. LTD. As a mechanical design engineer.

\* Working in SURYA FITNESS as a design engineer.

Major project:

\* Project based on AUTOMATIC WALL PLASTERING MACHINE.

\* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally suffer the construction/building industry.

\* Automated plastering machine makes rendering easier, faster, and effortless as compare to manual applicat

\* Automated plastering machine works with conventional cement mortar which brings it to a smooth, flat fini

\* It has good future scope.

Personal Detais:

\* Father's Name: Gyandatt Chauhan

\*

\*

\*

**Education Details** 

May 1999 to September 2002 Diploma Mechanical Engg Mumbai, Maharashtra Institute of Mechanical Engg

May 1998 to May 1999 Diploma Mechanical Engg. Services ITES

May 1993 to May 1995 Mumbai, Maharashtra Industrial Training Institute

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant

Sr. Executive-Mechanical Engineering- Automation & Projects Consultant - Mechanical Engineering

Skill Details

Microsoft Office -Word ,Excel,Auto cad,Micro station J ERP 3d Modeling software- Exprience - 120 monthsCor Details

company - Mechanical Engineering

description - Role & Responsibilities: - Application Engineering / Pre Sales & Inside Sales V¢¬Ä¬¢ Provide application to inside sales personnel and outside sales channels, Provide product selection and materials of const technical recommendations.

 $\sqrt{\zeta}$  Participate in the necessary training activities to establish technical competency & also Participate in I Service trips as directed by Top Mgmt.

‬¢ Assist Brand Managers and/or Product Managers as needed.

VǬĬÇ Takes active role as support for the Projects Quotations team, being responsible for the technical part project quotation including selection, sizing and costing of Pneumatic Automation Products, valves, linear & roactuator and field Fabrication & equipment on the basis of the customer's data sheets and Engineering Drawin

‬¢ Travel as required to support the field sales channel and to promote Company products and services.

V¢¬Ä¬¢ Perform detailed reviews of customer specifications, providing comments, clarifications and alternative customer requirements.

 $\sqrt{-\ddot{A}}$  Sizing and selection of valves, actuators and prepare cost effective techno-commercial quotations, sol as per customers technical requirements.

‬¢ Coordinate with other technical departments as required, in order to minimize technical and cost risk

VC€¬C Sending quotations accurately and on-time, including all technical and commercial as per customer documentation requests. Participate in the customer negotiation process, including commercial and technical negotiations.

‬¢ Follow up of quotations to close the order also Follow up for payment collection.

‬¢ Perform PO reviews to ensure that all critical elements are correct and take up to Senior Top manager and customer in case of any discrepancies, and get PO amendment if required.

 $\sqrt{-\ddot{A}}$  Create the order transfer file for submission to the factory in accordance with PO. Support factory for order activities & after sales service where necessary to develop and maintain good customer service.

Role & Responsibilities: - Proposal/Estimation Engineering & Products Costing  $\sqrt{-\ddot{A}}$  Review and receive the for company products and solutions.

‬¢ Estimation of Pneumatic Automation Products & Projects, valves, linear & rotary actuator and field equipment, Piping, Fabricated equipment's etc.

‬¢ Plotting enquiries to vendors for critical bought out items.

‬¢ Continuous follow up with vendors for quotations.

‬¢ Applying thumb rule or standard practice of design while estimating for achieving accuracy with less to

VC€¬C Analyzing & evaluating estimated cost and actual cost of the jobs already manufactured in past to arr realistic cost estimates.

‬¢ Maintaining databanks of all quotations for readily available to others also.

Coordinating with Instrumentation & electrical dept. for costing.

VǬĬÇ Handling estimation department while submitting offers on time. Visit to site for site projects, if requordination with Purchase and process departments. Attending Customer Enquiries meeting. Development of N

 $VC-\ddot{A}-\dot{C}$  Preparation of statement enquiries pending for estimation/ under progress  $VC-\ddot{A}-\dot{C}$  Understand the concern / pain area / requirement, Offer most suitable & optimized the tailor made or predesigned Chemtron solution with techno-commercial proposal which should be technically feasible & commercially viable.

V\$\cap\$\bar{\pi} \Assign work to Jr. Proposal executives/Engineers V\$\cap\$\bar{\pi} \Bar{\pi} \Gamma \text{Guide & Coordinate with design, CAD, sales, marketing, project & commercial department.

Role & Responsibilities: - Engg. Procurement & Purchase, Vendor Development & Supply Chain.

‬¢ Procurement of Steel/Raw Material & semi-finish Products Based on Projects requirement.

‬¢ Continuous improvement in negotiation process & Cost saving opportunities.

‬¢ Turn round time improvement & new vendor development Contract Management & Tenders.

VC€¬C To achieve target savings against budget and/or last purchase rates & develop new vendors. & Obtain quotation and finalization.

‬¢ Research and evaluate potential vendors and suppliers, Request quotes and do technical comparison Prices, also maintain good relationships with vendors and suppliers.

 $\sqrt{-\ddot{A}}$  Examine and review products and supplies to ensure quality & digitize procurement processes.

VC€¬C Track incoming & future purchasing plans, Projects inventory, delivery arrival time, and note actual at time Organize and update database of suppliers, delivery times, invoices, and quantity of supplies.

‬¢ Collaborate with financial team members on contracts, invoicing, and other financial matters

‬¢ Finding out the suppliers for buying various materials from products finders as well as from internet S

‬¢ Create RFQ for materials for projects, departments, for project materials, equipment's and services.

‬¢ Review Vendor evaluation & Vendor registration from Supply time & quality of products.

company - Proposal & Estimation

description - M/s Duncan Engineering Ltd, Pune, Ranjangaon MIDC

Role & Responsibilities:-  $\sqrt{\varsigma} - \ddot{A} - \dot{\varsigma}$  Project execution, Vendor development, supply chain Management, interactive Vendors to ensure timely action of order & negotiating with the vendor.

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Role & Responsibilities:- V¢¬Ä¬¢ Detailing of drawing, Preparations of BOM & raw material inspection.

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B.E RTMNU

Mechanical engineering

Skill Details

AUTO CAD- Exprience - 6 months

**AUTOMOTIVE- Exprience - 6 months** 

**AUTOMOTIVE CNC- Exprience - 6 months** 

CAD- Exprience - 6 months

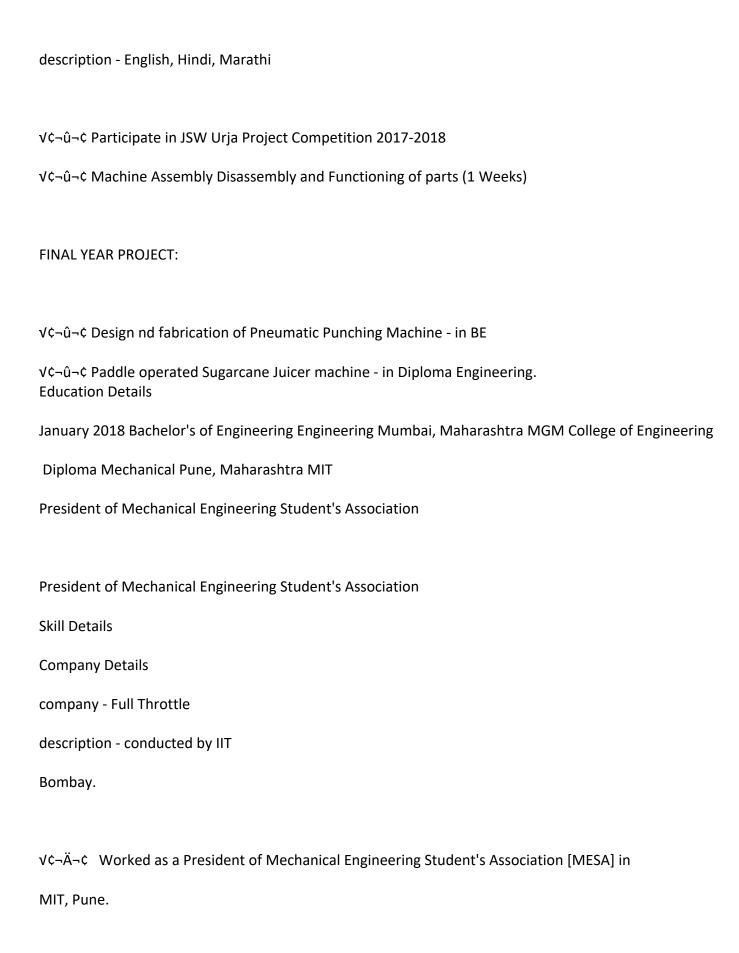
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company - No



company - R.C Car Race of STEPCONE

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Mechanical design engineer

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company - Central Water and Power Research Station

description - Pune)

(Govt. of India)

1 year experience as a Research assistant of R&D Department of mechanical workshop at

Central Water and Power Research Station, Khadakwasla, Pune (Govt. of India)

VǬĬÇ Experiences different project of generation of sea waves in laboratory useful for design of port and has structures of Mumbai, Chennai, Goa and foreign countries like Japan, Bangladesh etc.

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‬¢ I experiences sea wave generation by hydraulic system. Experiences design of hydraulic system

includes design of servo actuator, axial piston pump and electric motor under supervision and guidance by 'Sc 'B' at CWPRS.

‬¢ SOFTWARES SKILLS

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‬¢ Catia V5

‬¢ MS office

‬¢ ProE

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‬¢ Organize a National level Technical event in Mechanical Student Association (MESA)

‬¢ Coordinator of MESA as a treasurer.

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‬¢ Life Skills training conducted by NASSCOM foundation and Global Talent Track in college.

‬¢ PERSONAL ATRIBUTES

‬¢ Positive Attitude

‬¢ Quick Learner

‬¢ Team Leader

\* I'm hard working person. \* I'm self confident and can mould myself to all work environments. Education Detail

January 2016 B.E MECHANICAL ENGINEERING ALAMURI RATNAMALA INSTITUTE OF ENGINEERING & TECHNO

January 2010 H.S.C. Mumbai, Maharashtra MUMBAI UNIVERSITY Secured

January 2008 S.S.C. PRAKASH Jr. COLLEGE OF SCIENCE & COMMERCE

## S.M.T. RAJDEVI HINDI HIGH SCHOOL

## MAHARSHTRA STATE BOARD Secured

Design Engineer (Mechanical)

# **Skill Details**

Autocad, solidworks, catia- Exprience - 12 monthsCompany Details

company - SANARCO ENGINEERING PVT LTD

description - \* 1year in SANARCO ENGINEERING PVT. LTD. As a mechanical design engineer.

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# Major project:

- \* Project based on AUTOMATIC WALL PLASTERING MACHINE.
- \* Automated plastering machine is unique and perhaps one kind of automated plastering machinery ideally sufor the construction/building industry.
- \* Automated plastering machine makes rendering easier, faster, and effortless as compare to manual applicat
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## Personal Detais:

\* Father's Name: Gyandatt Chauhan

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