



TEJAL KATALE

Data Analyst | Machine Learning Enthusiast

Highly motivated Fresher Data Analyst with a strong foundation in data analysis, visualization, and reporting. Proficient in statistical methods and data manipulation, skilled in python, SQL & Data Visualization, and eager to contribute to data-driven decision-making.



9 Nov 1991

Contact



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Andheri East, Mumbai 400069

Education

BSc. Computer Science

Mumbai University
2014
Mumbai

Data Science & Analytics with AI

IT Vedant
2024
Mumbai

Skills

SQL Advanced Excel
Python
Power BI
Machine Learning
Data Visualization using
numpy & pandas

Experience

Manager

Kotak Mahindra Bank Limited, Mumbai

May 2021 - Dec 2022

- Led a team of over 10 members to provide services to NRI clients and successfully drive product sales, contributing to revenue generation.
- Effectively managed and resolved team conflicts, maintaining a positive and productive work environment.
- Monitored individual and team performance metrics, providing actionable insights and feedback to drive continuous improvement.
- Conducted regular training and development sessions, enhancing team members' sales skills and product knowledge.

Deputy Manager

Kotak Mahindra Bank Limited, Mumbai

July 2018 - Apr 2021

- Communicate with customers each day to understand their needs and resolve their issues
- Collate customer feedback and recommend service delivery improvements to management
- Coordinate with the field officer and assure timely service delivery to the customers
- Drive market leading standards for conduct and controls in line with bank values and expectations

Relationship Officer

Axis Securities Pvt. Ltd, Mumbai

Sep 2017 - May 2018

- Responsible for the core sales of premium credit cards of Axis Bank
- Closely work with clients to handle their queries and help them in resolving
- Maintain the clients database

Tele Sales Executive

HDB Financial Services, Mumbai

Feb 2015 - Aug 2017

- Provide customer service
- Provide insurance services to the clients
- Generate leads for Personal loan, Credit Card and Auto Loan
- Maintain MIS reports

Languages

Marathi

Hindi

English

Hobbies

Listening to music

Drawing

Dancing

Certifications

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Data Analysis with Python

Certificate ID - 59c3af95225246e39fd35d0443ccc0d0
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National Institute of Security Markets Level V-A

Oct 2021 - Oct 2024
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IRDA(Insurance Regulatory & Development Authority Certification)

Mar 2022 - May 2025


Achievements

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Achieved 2nd rank in Life Insurance Sales Contest(In or Out)

Jul 2019
- 

Secured 2nd rank in Life Insurance Sales Contest(Turn the table)

Apr 2021
- 

Secured 3rd rank in Life Insurance Contest(Digi Domus)

Jun 2021
- 

Got Recognized in every year end R&R award ceremony in VRM channel

Declaration

I hereby declare that the information above is true to the best of my knowledge