

PROJECT PROPOSAL

Group 157



Project: Customer Churn Prediction

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GOAL

TECHNIQUES

Identify customers likely to stop using a service.

Classification models (Logistic Regression)

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USE CASE

Retention strategies for businesses.

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Why this project?

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PROS

- Real World Application
- Easily accessible data
- Multiple machine learning techniques to practice

CONS

- Possible class imbalance
- Data cleaning may be needed.







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