1.The CEO of the retail store is interested to view the time series of the revenue data for the entire year. The CEO is interested in viewing the seasonal trends and wants to dig deeper into why these trends occur. This analysis will be helpful for the CEO to forecast for the next year. Which visual would most likely help the CEO analyse the data? Bar chart Line chart Pie chart Scatter plot

The **Line chart** would most likely help the CEO analyze the revenue data over the year. It allows for easy visualization of seasonal trends and fluctuations over time, helping the CEO understand patterns and make forecasts for the upcoming year.

2.The CMO is interested in viewing the top 10 countries which are generating the highest revenue. Additionally, as a subcomponent, they would also like to see which products are contributing to the total revenue being generated by each country. Which visual would enable the CMO to view the revenue for each country and the breakdown by products on a single chart? Bar chart Pie chart Boxplot Stacked bar chart

The **Stacked bar chart** would enable the CMO to view the revenue for each country along with the breakdown of which products are contributing to the total revenue. This visual allows for a clear comparison of total revenue by country while showing how individual products contribute to that total in a single chart.

3. The CEO of the online retail store wants to see how much average revenue is generated by each country. They are interested in viewing the following metrics on the visual: Minimum value First quartile value Median value Third quartile value Maximum value Which chart would you create to show the above metrics for the average revenue generated by each country?

The **Boxplot** (also known as a box-and-whisker plot) would be the best choice to show the metrics for the average revenue generated by each country. A boxplot displays the minimum value, first quartile, median, third quartile, and maximum value in a clear and concise manner, making it ideal for summarizing the distribution of average revenue by country.

4. The CMO of the online retail store wants to view the information on the top 10 customers by revenue. They are interested in a visual that shows the greatest revenue-generating customer at the start and gradually declines to the lower revenue-generating customers. The CMO wants to target the higher revenue-generating customers and ensure that they remain satisfied with their products. Which visual would help the CMO understand the data on revenue generated by the top 10 customers?Pie chart Stacked bar chart Column chart Area chart

The **Column chart** would be the best visual for the CMO to understand the data on revenue generated by the top 10 customers. It allows for easy comparison of revenue across customers, with the greatest revenue-generating customer at the start and gradually declining, as requested. The CMO can easily identify which customers generate the most revenue and focus efforts on keeping them satisfied.

5.The CEO is looking to gain insights on the demand for their products. They want to look at all countries and see which regions have the greatest demand for their products. Once the CEO gets an idea of the regions that have high demand, they will initiate an expansion strategy which will allow the company to target these areas and generate more business from these regions. He wants to view the entire data on a single view without the need to scroll or hover over the data points to identify the demand. Which chart would be most useful to provide the CEO information on the demand in each region?

The **Map chart** (also known as a geographical heat map or choropleth map) would be most useful for the CEO to view the demand in each region. It allows the CEO to see all countries and regions on a single visual, with varying colors or shades representing the level of demand. This provides an immediate, easy-to-understand view of which regions have the highest demand, without needing to scroll or hover over data points.