

# **TeleCMI**

**Technologies Private Limited** 



## **Channel Partner Program**



# People | Partnership | Performance



TeleCMI is one of the leading cloud telephony company based on chennai, india. We deliver high quality communication products that suit to startups, SME's and Enterprises.

#### **Virtual Number**

Virtual number is a mobile number or landline number through which your customers can reach your business anytime. TeleCMI's virtual number comes up with features like receive and handle concurrent business calls, Connect your entire team in a single virtual number, Track call history and Review call recordings in the dashboard.

#### **Toll Free Number**

A toll-free number increases the branding of any business through which your customers can easily remember and reach your sales or support center anytime with ease of reaching your business with no-cost. Toll-free numbers gives your business a nationwide reach and recognition.

## PIOPIY Developer Telephony (Phone Call API)

Integrate never imagined communication features through our SMS, voice and internet calling through PIOPIY API. It reduces the amount of time for scripting and coding. Suits best for enterprise grade business solutions. Start integrating PIOPIY API in your application in less than an hour with no infrastructure.

#### Missed Call Service

Missed call solution is the easiest way to generate new business leads. It is one of the cost-effective marketing techniques for business promotions. No-cost for customers for giving a missed call. After receiving a missed call from a customer, the customer will receive an acknowledgment SMS.

#### **Auto Dialer**

Integrate powerful outbound calling platform using TeleCMI's auto dialer. It saves time, increases business productivity and customer engagement. It will replace the traditional way of dialing calls one after one manually. It maintains the call history, call recording and statistics of all agents in the dashboard.

### Intercom

Intercom systems are mandate for all in house business models. TeleCMI's intercom setup in cloud replaces the traditional wired intercom setup with hardware. No infrastructure required. Connect all your departments through extensions. Review call details in the dashboard.



# Pricing & Channel Partner Benefits



## **Virtual Number Plan**

## **Minutes Based Plan:**

Product	Plan	Free Credits	Call cost	Concurrent Calls	Rental	Price Per Annum
Virtual Number	4 Users	28,000/Mins/yearly	0.49p/Mins	4	Yearly	Rs. 14,000 +18% GST
Virtual Number	8 Users	48,000/Mins/Yearly	0.45p/Mins	8	Yearly	Rs. 24,000 + 18% GST
Virtual Number	UL Users	96,000/Mins/Yearly	0.39p/Mins	25	Yearly	Rs. 48,000 + 18% GST



## **Unlimited Plan:**

Product	Plan	Free Credits	No.Of Concurrent Call	Rental	Pricing
Virtual Number	4 Users	Unlimited	4	Per Month	Rs. 6,000 + 18% GST
Virtual Number	4 Users	Unlimited	4	6 Months	Rs. 24,000 +18% GST
Virtual Number	8 Users	Unlimited	8	6 Months	Rs. 48,000 + 18% GST
Virtual Number	UL Users	Unlimited	25	Per Month	Rs. 30,000 + 18% GST



## **Toll-Free Number Plan**

## **Minutes Based Plan:**

Product	Plan	Free Credits	redits Call cost Concurrent Call		Rental	Price Per Annum
Toll-Free Number	4 Users	1,000/Mins/yearly	1.8p/Mins	4	Yearly	Rs. 24,000 +18% GST
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Toll-Free Number	8 Users	1,000/Mins/Yearly	1.5p/Mins	8	Yearly	Rs. 40,000 + 18% GST
Toll-Free Number	UL Users	3,000/Mins/Yearly	1.4p/Mins	25	Yearly	Rs. 65,000 + 18% GST



# **PIOPIY Plan**

Product	Channel	Credits	Free DID	Rental	Price Per Month	Call Cost	Interval
PIOPIY	30	10,000	30	Monthly	Rs. 12,000 +18% GST	0.49	60/sec
PIOPIY	30	13,000	30	Monthly	Rs. 15,000 + 18% GST	0.45	60/sec
PIOPIY	30	16,000	30	Monthly	Rs. 18,000 + 18% GST	0.39	30/sec



## **Missed Call Number Plan**

Product	Plan	SMS Credits	Call cost	Rental	Price Per Annum
Missed Call Number	4 Users	7,000	NA	Yearly	Rs. 7,000 +18% GST
Missed Call Number	8 Users	10,000	NA	Yearly	Rs. 10,000 + 18% GST
Missed Call Number	UL Users	15,000	NA	Yearly	Rs. 15,000 + 18% GST



## **Reseller Benefits**

Target	Benefits	Renewal benefits
Up to Rs. 50,000	20%	10%
Up to Rs. 1,20,000	30%	10%
Up to Rs. 10,00,000	40%	10%



## **Terms and Conditions**

- Partner benefit of 20% will be applicable only for service delivered, before 15th of every month.
- If the service is delivered after 15<sup>th</sup>, your benefit will be 15% from your total business amount.
- To be an active partner in TeleCMI you should activate minimum one service with in the duration of three months.
- Yearly renewal benefits will be only applicable for active TeleCMI partner.
- All client payment should be made in cheque or NEFT in favor of TeleCMI Technologies private limited.
- Cheque in favor of TELECMI TECHNOLOGIES PRIVATE LIMITED
- IMPS or NEFT in favor of -

BANK NAME : Union Bank of India

ACCOUNT NO : 527201010300380

IFSC CODE : UBIN0552721

**BRANCH NAME: Besant Nagar** 



# **Refer and Earn**





# Thank you

Contact Us: 7449-050-050

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